

The Millionaire Real Estate Investor

Financial freedom brings peace of mind, and no one knows that better than Terry Records who as a single mom turned a \$5K inheritance into \$6.5MM through real estate investing. She's now taken what she's learned and shared her life story and wealth-growing strategies in her first book. "Millionaire Mom: \$5K to \$6.5MM Real Estate Investing (You Can, Too!)" is an easy-to-follow personal story of financial freedom "how to" that can be applied by anyone, and especially for women, even if you're over 50 and trying to figure out how to retire. Terry speaks from personal experience on how she started with nothing and with no real knowledge about real estate investing and through trial and error grew her bank account from \$5K to \$6.5MM in just about ten years. She believes that every one of us - especially women - should take control of our finances AND that we CAN with a little help from someone who's been there and done it! Sharing her own lessons on growing financial resources and how she battled self-doubt and how she had to self-educate has become an inspirational tool for anyone wanting to build wealth in real estate and by investing wisely to grow income and live in abundance. Learning to care for herself, her family, and her finances has been key to building her real estate coaching business and helping others do the same. Having built her reputation on truth, integrity and practicality, Terry's authenticity shines throughout her book and carries through to her online DIY real estate investing courses. Terry's mission is to empower others with the real estate investing tools and financial knowledge needed to grow wealth and gain financial freedom, no matter what budget one has to start with. In her first book - Millionaire Mom: \$5K to \$6.5MM Real Estate Investing (You Can, Too!) - Terry presents her step-by-step plan that worked for her and for so many of her clients, designed to get you started on your own path to financial security. Terry's lessons show you how to: Start small (especially when you have no choice) Pay down debt and shorten time in doing so Succeed with small investments that grow Build a future for yourself and for others. Investing and building a fortune isn't something that happens overnight, but Terry offers in her book ways to get started, to get confident, and to gain financial freedom, even if you never thought it could be possible for you. Millionaire Mom shares insights that are most meaningful to women -- whether they be single, married, business executives, stay-at-home moms, grandmas, retired women, or women who are hoping to retire. Terry helps anyone who wants to learn her investing secrets, apply them, and experience financial abundance and serenity as a result. So what are you waiting for? You deserve to live the life of your dreams. Get started now by scrolling to the top and clicking or tapping the BUY NOW button. Let Terry's personal story and simple "how-to" plan put you on the path to your own financial freedom!

Over the many years that we've been serving real estate investors, one of the most asked questions on our site has been, "How Do I Get Started in Real Estate Investing?" New investors will love the fundamentals and even experienced investors will appreciate the high-level view of strategies they may have never even considered. Don't let some guru tell you what the right path is for you. Read How to Invest in Real Estate and see all the paths in one place, so you can make the best choice for you, your family, and your financial future. This book will help new investors get a firm foundation to build their investing business upon. With topics ranging from how to gain a solid real estate education, real estate niches, financing, marketing, and more, this book is truly the definitive guide for helping new investors learn the ropes.

NEW EDITION--REVISED AND UPDATED with all-new chapters on productivity! Legendary business coach and entrepreneur Dean Graziosi takes you from where you are in life to where you want to be, using simple tools to reshape daily routines and open new doors to prosperity--whether you're a fellow entrepreneur, an employee or executive, or a new grad in your first job. Millionaire Success Habits is a book designed with one purpose in mind: to take you from where you are in life to where you want to be in life by incorporating easy-to-implement "Success Habits" into your daily routine. Legendary business coach Dean Graziosi has broken down the walls of complexity around success and created simple success recipes that you can quickly put to use in your life to reach the level of wealth and abundance you desire. This book is not about adding more time to your day. It is about replacing those things that are not serving your future with success habits designed specifically to assist you on your journey to a better you. In these pages, you'll: • Drill down deep to identify your "why"--the true purpose that drives you and the real reason you want to prosper • Expose and overcome the "villain within" that's holding you back • Unlock the single biggest secret to being productive (it's probably not what you think) • Believe in your own massive potential--so you can make it a reality • Use Dean's 30-day Better Life Challenge to catapult you into your new life Now updated with brand-new chapters on productivity and mastering the art of achievement, Millionaire Success Habits gives you the tools you need to radically reshape your daily routine and open new doors to prosperity.

Be a Real Estate Millionaire will teach you Dean Graziosi's personal strategies for turning real estate "losers" into winners. Discover the seven keys to uncovering "hidden real estate values." Learn to identify the five types of real estate markets and the right strategy for each. Take Dean's local market analysis test to determine the exact nature of your local real estate market. Receive Dean's unique formula for win-win-win real estate transactions and experience how you can make money while helping others make money, too. Let Dean share his strategies and secrets and help you become a real estate millionaire today. Read and act on Dean's advice and you too will become a real estate millionaire.

Taxes! Boring and irritating, right? Perhaps. But if you want to succeed in real estate, your tax strategy will play a HUGE role in how fast you grow. A great tax strategy can save you thousands of dollars a year - and a bad strategy could land you in legal trouble. That's why BiggerPockets is excited to introduce its newest book, The Book on Tax Strategies for the Savvy Real Estate Investor! To help you deduct more, invest smarter, and pay far less to the IRS!

THE HOUSE-FLIPPING HOW-TO THAT TURNS EVERYDAY PEOPLE INTO ENTREPRENEURS Everyone likes the idea of turning the ugliest house on the block to the best house on the block and making a profit. Until now a system has not been shared on how to successfully complete this task on time and budget without getting your hands dirty. This book not only cracks the code but shares the proven path and system to have a systems based rehab business that makes consistent profits for ordinary everyday people. The Real Estate Rehab Investing Bible reveals the lucrative seven-stage system that allows author Paul Esajian, and his students all across North America, to manage multiple rehab projects at once, while staying on time and under budget to build and grow their wealth. No experience? No problem. You'll learn strategies to find the right properties, negotiate the right offer, identify the right licensed and insured contractor for the job, and get the property sold to a happy homeowner for a profit. No capital? No problem. You'll learn how you can use other people's money to fund your deals and the IRS guidelines that help you keep more of the money you make. By learning and leveraging the principals of rehabbing and real estate, you'll start thinking like a business owner rather than a consumer.

Breaking into residential real estate provides an amazing opportunity for those with little, or no experience, and using other people's money. This book gives you the information, education, and systems every investor needs to start flipping and rehabbing houses without doing the work yourself, and without losing your shirt to contractors and bad investing decisions. Find Deals: where and how to find deals, analyzing deals, and estimating repairs in minutes to acquire a rehab Fund Deals: where and how to borrow money, creative financing, and the finance request template to present to asset-based lenders and private lenders to fund your deal Fix Deals: how to run a rehab with a proven system without lifting a hammer, identify A+ licensed and insured contractors at wholesale pricing, and what to focus on to maximize your profit Flip Deals: how to properly price, stage, and add the sizzle features to get properties sold within weeks of listing the property by properly analyzing comparables and staging the rehab properly The proven techniques Paul shares work in any location, in any market. If you're ready to get in the game, The Real Estate Rehab Investing Bible teaches you how to play.

It's time to stop just thinking, talking, or dreaming about the future real estate investing can give you. It's time to start doing... And this book will show you exactly where to start! Everyone knows real estate investing can be a powerful way to build wealth and achieve true financial freedom. But, because each person's journey is different, knowing the first steps to take can be challenging. This book provides basic information that everyone should possess in order to invest in real estate. It discusses the foundation, dynamics, and marketing aspects of the real estate sector and takes the purview of the entire industry. **DISCLAIMER:** The content in this book is purely for educational purposes. This is not SEBI registered. You will be solely responsible for your own money and your decision. The book is written in the vision of the author. Hence we are not responsible for one's profit/loss.

"Everything you need to know to make millions by investing in real estate. Be smart -- take advantage of their invaluable experience to help you reach your financial goals." -- Jack Canfield, Co-author, The Power of Focus, Dare to Win, and the Chicken Soup for the Soul(R) series. A proven formula for making a killing in small real estate investments in all market conditions Millionaire real estate investor Mike Summey and nationally recognized negotiation expert Roger Dawson team up to offer a complete program for becoming a real estate magnate in your spare time. Unlike all the get-rich-quick real estate investment guides on the shelves, The Weekend Millionaire shows readers how to look beyond price to the fundamentals of what makes a property valuable and to leverage that value in order to build wealth, consistently, over years. It also teaches them an original, win-win negotiating strategy in which the buyer determines the terms of the purchase and lets the seller determine the price. Readers get clear, step-by-step guidance on how to: Find great investment properties Approach sellers Structure a win-win proposal Get a proposal accepted--even with no money down and bad credit Negotiate a transaction Manage and maintain properties for increasing returns

If you want to invest in real estate, don't be misled by "one size fits all" infomercials that promise instant riches. Learn from an expert. Investor Robert Shemin shares the real life strategies he's used to amass a real estate portfolio worth millions. Given the right tools, nearly anyone can make money investing in real estate, which Robert Shemin proves in his powerful new book, Secrets of a Millionaire Real Estate Investor. Whether you're a novice or a seasoned investor, Shemin's got strategies you can take to the bank. A multi-millionaire in his early 30s, Shemin teaches three basic strategies for making money through real estate: * Buy and "flip" property to another buyer for more money. * Buy, rehab, and resell property. * Buy and hold property as a landlord. Shemin also shows that ethical investing is the surest way to build optimal long term profits.

USA TODAY BESTSELLER Take HOLD of your financial future! Learn how to obtain financial freedom through real estate. The final book in Gary Keller's national best-selling Millionaire Real Estate Investor trilogy teaches the proven, reliable real estate investing process to achieve financial wealth: 1. Find – the right property for the right terms and at the right price. 2. Analyze – an offer to make sure the numbers and terms make sense. 3. Buy – an investment property where you make money going in. 4. Manage – a property until it's paid for or you have a large amount of equity to leverage. 5. Grow – your way to wealth and financial freedom.

THREE E-BOOKS IN ONE The Millionaire Real Estate Investor Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. The Millionaire Real Estate Investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. FLIP FLIP provides a detailed, step-by-step process to analyze each investment, identify the best improvements, accurately estimate the costs and intelligently oversee the construction. It takes out all the guess work and almost all of the risk. "Read this book before you flip that house! FLIP is an indispensable step-by-step guide to flipping houses that you will refer to again and again."--Carlos Ortiz,

Executive Producer, "FLIP That House" (TLC's most popular real estate TV show) **HOLD USA TODAY BESTSELLER** Learn how to obtain financial freedom through real estate.

The final book in Gary Keller's national bestselling Millionaire Real Estate Investor trilogy teaches the proven, reliable real estate investing process to achieve financial wealth **The Richest Man in the Babylon.** This book deals with the personal success of each of us. Success means results coming from our efforts and ability. A good preparation is the key to our success. So keep a part of what you earn with yourself. From the benefits of saving to the essentials of getting rich, this collection of educative Babylonian fables gives you timeless information on how to make money. It guides to getting rich, attracting good fortune and the five golden rules. As a guide to understanding hydro-wealth and a powerhouse has been inspiring readers for generations. You know that Babylon became the richest city of the ancient civilization because it had reserved part of its earnings for the future. That's why citizens got everything they wanted. How can you always keep your wallet heavy, the author has taught very beautifully on this topic.

Is your lack of cash holding you back from your real estate dreams? Discover the creative real estate financing techniques that savvy investors are using to do more deals, more often. No matter how much money you have in your checking account, there is always real estate you can't afford. Don't let the contents of your wallet define your future! This book provides numerous strategies for leveraging other people's money for amazing returns on your initial investment. Active real estate investor and co-host of The

BiggerPockets Podcast, Brandon Turner, dives into multiple financing methods that professional investors use to tap into current real estate markets. Not only will you be able to navigate the world of creative real estate finance, but you'll get more mileage out of any real estate investment strategy. Financing deals just got easier—learn how to be a smart investor by using creativity, not cash! Inside, you'll discover:— The truth about no-money-down investing? Investing with little to no money down is possible, but it's not about a step-by-step strategy. It's about a mindset.— How to get started investing in real estate? Looking for your first deal, but you have no money or experience? Learn the best strategies for getting your feet wet without paying thousands!— Numerous strategies to mix and match? Creative investing requires a creative mind.— How to attract private money, lenders, and partners? There are millions of millionaires walking the streets. Discover the best way to attract them to you.— The ugly side of creative investing? Learn the downsides to all the strategies mentioned in this book, as well as tips for overcoming those problems.— Strategies for wholesaling, flipping, rentals, and more? Find success no matter what niche you plan to use to build your real estate empire.

Take your real estate career to the highest level! "Whether you are just getting started or a veteran in the business, The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and in your life." --Mark Victor Hansen, cocreator, #1 New York Times bestselling series Chicken Soup for the Soul "This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere." --Robert T. Kiyosaki, New York Times bestselling author of Rich Dad, Poor Dad The Millionaire Real Estate Agent explains: Three concepts that drive production Economic, organizational, and lead generation models that are the foundations of any high-achiever's business How to "Earn a Million," "Net a Million," and "Receive a Million" in annual income

The Classic Guide to Real Estate Investing—Updated for a Re-energized Industry! Real estate is once again a great investment, and this bestselling guide provides everything you need to know to get in now and make your fortune. What Every Real Estate Investor Needs to Know About Cash Flow removes the guesswork from investing in real estate by teaching you how to crunch numbers like a pro, so you can confidently judge a property's value and ensure it provides long-term returns. Real estate expert, Frank Gallinelli has added new, detailed investment case studies, while maintaining the essentials that have made his book a staple among serious investors. Learn how to measure critical aspects of real estate investments, including: Discounted Cash Flow Net Present Value Capitalization Rate Cash-on-Cash Return Net Operating Income Internal Rate of Return Profitability Index Return on Equity Whether you're just beginning in real estate investing or you're a seasoned professional, What Every Real Estate Investor Needs to Know About Cash Flow has what you need to make sure you take the smartest approach for your next investment using proven calculations.

With more than 350,000 units sold worldwide, this fan-favorite will show you every strategy, tool, tip, and technique you need to become a millionaire rental property investor.

Part personal development guide, part adventure tale, Tribe of Millionaires teaches readers six timeless lessons about the power of those around us to transform our lives. When Ethan Martinez receives a mysterious invitation after the death of his father, he embarks on an adventure not only to save his struggling business, but to discover his past. Traveling to a tropical island with the mysterious "Tribe of Millionaires," Ethan finds his whole approach to business and life shifting with each lesson. The more time Ethan spends with the enigmatic members of the tribe, the more he comes to realize that the answers he seeks are, as they are for all of us, hidden in plain sight.

Have you ever wondered why so many real estate investors are able to make so much money? Have you ever wondered how real estate investors are able to pay so little in tax? Last questions. Have you ever wondered how you can do the same and become financially free? Well look no further because the book, The Real Estate Mogul: Strategies to Building Wealth with Real Estate, will answer and provide rich content to help you with those questions. The Real Estate Mogul with help guide you through some of the basic concepts, yet provide the most complex concept. This book is for both the novice and the expert real estate investor. Everyone will gain value from this book. This book covers many topics including: Residential Real Estate Commercial Real Estate Real Estate Financial Analysis Real Estate Marketing Real Estate Development How to pay less tax with Real Estate Master the 1031 Exchange How to be a great Property Manager And much, much more.... This book will help guide you to the path of becoming a Millionaire in Real Estate and continue to grow an abundance of wealth. Don't miss out on this tremendous opportunity to become rich!

Do you know that the average real estate investor makes about \$124,000 a month? And most of these investors started without much capital? Are you ready to join the club of the millionaires through real estate investment, but you don't want to be another name on the broke real estate investors list? Do you feel that maybe because you're not good at Maths or numbers, you won't actually succeed in real estate? Or perhaps your major fear is that you won't be able to manage those horror renters living in your area who destroy properties for sport? Have no fear! This is your handy real estate guide to reaping the benefits of every penny you invest in real estate, with less work, less risk, and fewer complications. Zero to Millionaire Real Estate Investor is a guide for: Young entrepreneurs looking for a source of income with little downside and upsides that would generate millions Newbie real estate investors ready to learn the basics of the business Investors seeking to diversify and make more money Take a ride into the Millionaire Fastlane and discover how to find and buy inexpensive real estate: Finding and using free online and offline resources How you can begin with little money How to find cheap off-market homes The best places to purchase cheap real estate Zero to Millionaire Real Estate Investor, also teaches how to become a millionaire by passive income, offering you cheap rental property investing secrets. Open this book, and you unlock the door to endless possibilities as we lay the nature of real estate success bare before you.

Written by a practicing emergency physician, The White Coat Investor is a high-yield manual that specifically deals with the financial issues facing medical students, residents, physicians, dentists, and similar high-income professionals. Doctors are highly-educated and extensively trained at making difficult diagnoses and performing life saving procedures. However, they receive little to no training in business, personal finance, investing, insurance, taxes, estate planning, and asset protection. This book fills in the gaps and will teach you to use your high income to escape from your student loans, provide for your family, build wealth, and stop getting ripped off by unscrupulous financial professionals. Straight talk and clear explanations allow the book to be easily digested by a novice to the subject matter yet the book also contains advanced concepts specific to physicians you won't find in other financial books. This book will teach you how to: Graduate from medical school with as little debt as possible Escape from student loans within two to five years of residency graduation Purchase the right types and amounts of insurance Decide when to buy a house and how much to spend on it Learn to invest in a sensible, low-cost and effective manner with or without the assistance of an advisor Avoid investments which are designed to be sold, not bought Select advisors who give great service and advice at a fair price Become a millionaire within five to ten years of residency graduation Use a "Backdoor Roth IRA" and "Stealth IRA" to boost your retirement funds and decrease your taxes Protect your hard-won assets from professional and personal lawsuits Avoid estate taxes, avoid probate, and ensure your children and your money go where you want when you die Minimize your tax burden, keeping more of your hard-earned money Decide between an employee job and an independent contractor job Choose between sole proprietorship, Limited Liability Company, S Corporation, and C Corporation Take a look at the first pages of

the book by clicking on the Look Inside feature Praise For The White Coat Investor "Much of my financial planning practice is helping doctors to correct mistakes that reading this book would have avoided in the first place." - Allan S. Roth, MBA, CPA, CFP(R), Author of How a Second Grader Beats Wall Street "Jim Dahle has done a lot of thinking about the peculiar financial problems facing physicians, and you, lucky reader, are about to reap the bounty of both his experience and his research." - William J. Bernstein, MD, Author of The Investor's Manifesto and seven other investing books "This book should be in every career counselor's office and delivered with every medical degree." - Rick Van Ness, Author of Common Sense Investing "The White Coat Investor provides an expert consult for your finances. I now feel confident I can be a millionaire at 40 without feeling like a jerk." - Joe Jones, DO "Jim Dahle has done for physician financial illiteracy what penicillin did for neurosyphilis." - Dennis Bethel, MD "An excellent practical personal finance guide for physicians in training and in practice from a non biased source we can actually trust." - Greg E Wilde, M.D Scroll up, click the buy button, and get started today! As a beginner real estate investor you likely have read a few books, listened to a bunch of podcasts, or watched YouTube videos. At the end of every book or podcast you feel motivated, but each one is leaving you more and more overwhelmed. You have learned so much that you actually don't know what to do first...and that feels overwhelming and confuses you. On top of that, you have been saving for years and the last thing you want to do is make a mistake on your first property and lose thousands of dollars in the process. All you really want to do is buy your first property, so you can be on the way to financial freedom, have full control over your time, never have to worry about money again, travel the world, and spend time doing the things you love. The Beginner Real Estate Investor's Playbook is an exact step by step guide with worksheets, directions, and software that guides you through the entire process of buying your first cash flowing property confidently. A few things we will cover: - Getting 100% Clear on Your Strategy so You Know exactly what kind of investments you will buy and which ones you won't- Know exactly what city you will be investing in based on actual data points, so you aren't picking on emotion, instead you are picking because you KNOW its better- Figuring out how you will finance your deals by looking at ways to increase your income, decrease your expenses and find partners to fund your first deal- How to know when a property is a good deal by learning how to analyze properties for cash flow

Strategies for creating real estate wealth by starting small--and always making the right moves Nationally known real estate expert John Schaub learned his craft in the best way possible--on the job, and through every kind of market. Over three decades, he learned to bank consistent profits as he built an impressive real estate mini-empire. Building Wealth One House at a Time reveals how virtually anyone can accumulate one million dollars worth of houses debtfree and earn a steady cash flow for life. Unique in that it focuses on buying houses in good-quality neighborhoods, Schaub's nine-step program includes: Renting to long-term tenants, with financial incentives to pay on time Avoiding the temptation of bigger deals, which invariably include bigger problems A 10-year plan to pay off debt and own houses free and clear

Financial freedom with property investment isn't about owning 100 doors. You want a fun life, not a frantic one! You just need a few quality houses, a couple hours a week, and a comfy armchair. When you're working a 9-5 and buying property for passive income, risky and overwhelming opportunities can lead to big financial losses and bigger regrets. Real estate should fund your life, not run your life! In Armchair Real Estate Millionaire, investor realtor Michael Dominguez provides the roadmap to crafting a portfolio of quality investment properties for positive cash flow. Filled with expert wisdom and a straightforward approach, this is your simple guide to property investment that creates consistent and sustainable wealth and savvy retirement planning-without taking over your life. You're about to learn: A predictable property-buying framework that can boost you to millionaire status in just 10 years. How to compile a power team of professionals to maximize your investment potential. A formula to find the best tenants for you and your houses. Tips to increase the resale value of a home with simple upgrades. Case studies, insider tips, and lessons from other risk-adverse investors--and much more! With the right strategies, buying and selling real estate can be a low-risk, high-reward side hustle that can make you a millionaire--without costing you time or sanity. Get Armchair Real Estate Millionaire and uncover the secrets to joining the Triple Crown Club today!

Quit your day job! Make a million in real estate! It's easier than you think! A few years ago, Matthew Martinez was a lot like you - he worked hard to make as big a salary as he could. But it wasn't enough. He worked by the clock, and yearned to be his own boss. With a small amount of savings, he acquired his first rental property. Two years later, he was making more from his rentals than he was working 9 to 5, so he quit his day job to oversee his real estate investments. Today, he enjoys a multi-million-dollar collection of income-producing properties--and he's ready to share his money-making strategies so you can begin your own journey to career and financial independence. Two Years to a Million in Real Estate shows you everything you need to know, including how to Invest small amounts early--on while working a full-time job Avoid real estate "bubble" risks Get others to pay your mortgage for you Pick a hot property (and spot others that will become hot) Simplify the ins-and-outs of financing Negotiate like a pro Screen for reliable tenants Understand how local tenant laws work Hire good people to manage your properties Know when to sell

Named a Best Book of 2018 by the Financial Times and Fortune, this "thrilling" (Bill Gates) New York Times bestseller exposes how a "modern Gatsby" swindled over \$5 billion with the aid of Goldman Sachs in "the heist of the century" (Axios). Now a #1 international bestseller, BILLION DOLLAR WHALE is "an epic tale of white-collar crime on a global scale" (Publishers Weekly, starred review), revealing how a young social climber from Malaysia pulled off one of the biggest heists in history. In 2009, a chubby, mild-mannered graduate of the University of Pennsylvania's Wharton School of Business named Jho Low set in motion a fraud of unprecedented gall and magnitude--one that would come to symbolize the next great threat to the global financial system. Over a decade, Low, with the aid of Goldman Sachs and others, siphoned billions of dollars from an investment fund--right under the nose of global financial industry watchdogs. Low used the money to finance elections, purchase luxury real estate, throw champagne-drenched parties, and even to finance Hollywood films like The Wolf of Wall Street. By early 2019, with his yacht and private jet reportedly seized by authorities and facing criminal charges in Malaysia and in the United States, Low had become an international fugitive, even as the U.S. Department of Justice continued its investigation. BILLION DOLLAR WHALE has joined the ranks of Liar's Poker, Den of Thieves, and Bad Blood as a classic harrowing parable of hubris and greed in the financial world.

So you've made your real estate investment, now the question is: How are you going to make it successful? Maximize its potential? Make it grow? One word: management.

Hundreds of thousands know bestselling author Ken McElroy as a real estate investment tycoon. In his new book, he reveals the key to his success, exceptional property management, and teaches you its most important principles, showing you how to fundamentally succeed where others fail. **THE ABC'S OF PROPERTY MANAGEMENT** tells readers: How to decide when to manage your property and when to hire someone to do it How to implement the right systems and structures for your investment How to manage and maximize cash flow What to expect: a month in the life of an owner-manager How to find the right property manager (and avoid the wrong ones) How to assemble a superior management team.

Start building your real estate fortune today! Gary Keller reveals all the secrets Two books in one comprehensive ebook package! "Gary Keller knows the beauty of a simple path to a spectacular goal!" —Mark Victor Hansen, co-creator, #1 New York Times bestselling series *Chicken Soup for the Soul*, and co-author, *The One Minute Manager* Keller Williams has grown into one of North America's largest real estate firms—and it continues to grow even during one of the worst markets in history. In *Millionaire Real Estate Agent—Success in Good Times and Bad*, co-founder and Chairman of the Board Gary Keller shares the methods he has taught to hundreds of thousands of successful agents. This two-in-one ebook package gives you the knowledge and skills you need to take your career and success to the next step. *Millionaire Real Estate Agent—Success in Good Times and Bad* contains: *The Millionaire Real Estate Agent* In order to make it big in real estate, you have to learn the fundamental models that drive the best agents in the industry. In *The Millionaire Real Estate Agent*, Gary Keller applies his lifetime spent in the business to give you the knowledge and skills you need to succeed. This unparalleled guide reveals: Three key concepts that drive mega-agent production Essential economic, budgetary, and organizational models The secrets to how millionaire real estate agents think How you can get on the million-dollar-a-year real estate career path **SHIFT** More than 1,000,000 copies sold! Markets shift, and you can, too. Sometimes you'll shift in response to a falling market, and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and, ultimately, your results to get back in the game and ahead of the competition. **SHIFT** offers twelve proven strategies for achieving success in any real estate market, including: Short sales, foreclosures, and REOs Overcoming buyer reluctance Expense management Lead generation Creative financing

The Millionaire Real Estate Investor McGraw-Hill Education

From the simple to the sophisticated, the author explores various tax deferral and elimination methods. Geared toward real estate investors, property owners, financial planners, and accountants, this text includes case histories, sample forms, relevant IRS codes, and sample IRS forms and publications.

This book will teach you how to: • Achieve wealth and cash flow through real estate • Find property with real potential • Show you how to unlock the myths that are holding you back • Negotiating the deal based on the numbers • Evaluate property and purchase price • Increase your income through proven property management tools

NEW YORK TIMES BESTSELLER WALL STREET JOURNAL BUSINESS BESTSELLER USA TODAY MONEY BESTSELLER "Tough times make or break people. My friend Gary teaches you how to make the tragic into magic. Read & reap from this great book." --Mark Victor Hansen, Co-creator, #1 New York Times best selling series *Chicken Soup for the Soul* Co-author, *Cracking the Millionaire Code*, *The One Minute Millionaire*, and *Cash in a Flash*. Author, *Richest Kids in America* "Real estate buyers and sellers have to **SHIFT** their mindset to new and more creative strategies in this challenging real estate market. This book shows them excellent ways to survive and thrive." --Robert Allen, author of the New York Times bestsellers *Nothing Down*, *Creating Wealth*, *Multiple Streams of Income* and *The One Minute Millionaire*. "Change happens. It's natural. It's ever present. It's reoccurring. So when markets shift you need to as well. No one explains this better in the real estate industry than my good friend Gary Keller and his team of talented co-authors. Their latest book, **SHIFT**, is perfect for all real estate professionals. It captures the very essence of a shifting housing market and what Realtors need to do to thrive therein. **SHIFT** will help you alter your focus and your actions to ensure that you get your head back in the game and increase your market share, irrespective of strong or weak market conditions. It's a great book – read it today." --Stefan Swanepoel, author of *Swanepoel TRENDS Report, 2006-2009* "Need help weathering the storm in today's real estate market? If so, reach for Gary Keller's new book, **Shift**-- it's the lifesaver you need today to thrive tomorrow. **Shift** is rich in easy-to-understand strategies, charts, and illustrations that show you exactly what you need to do to thrive in today's very challenging and 'shifted' real estate market." --Bernice Ross, *Inman News The Millionaire Real Estate Series* More than 1,000,000 copies sold! **SHIFTS** happen... Markets shift, and you can too. Sometimes you'll shift in response to a falling market, and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and, ultimately, your results to get back in the game and ahead of the competition. The tactics that jump-start your business in tough times will power it forward in good times. No matter the market-shift! **SHIFT** explores twelve proven strategies for achieving success in any real estate market, including Master the Market of the Moment: Short Sales, Foreclosures, and REOs Create Urgency: Overcoming Buyer Reluctance Re-Margin Your Business: Expense Management Find the Motivated: Lead Generation Expand the Options: Creative Financing

Want to cash in on real estate investing? A millionaire tells you how. *Tips, Tricks, Foreclosures, & Flips of a Millionaire Real Estate Investor* features ideas and techniques from millionaire real estate investor, Aaron Adams. Inside, he details the strategies he's repeatedly used to make money—and shows you how to do the same. Incorporating advice from Adams's mentors and experienced investors who taught him the pros and cons of investing, he details how he learned to pick an individualized strategy based on where he was living. . . so that you can do the same. • Harness the techniques that have made Aaron Adams millions • Discover insiders' tips on real estate investment • Implement proven strategies with cash rewards • Get started right away with confidence For those with real estate investing experience, this book offers new ways to use old ideas in the contemporary market—backed by Adams's experience purchasing hundreds of properties over the years.

This book will show you how to make **MONEY**. That's the only reason it was written. I assume you would like to get rich. If you roll up your sleeves and genuinely follow its clear directions, you will become a rich, semi-retired man or woman in 10 years or less. Contents: PREFACE HOW IT STARTED FIRST BUYS CASH FLOW LEARNING THE FACTS OF LIFE LOCATION

DUMPING THE DEADWOOD WHAT IS THE BEST BUY IN REAL ESTATE AND WHY YOUR PHENOMENAL CHANCES FOR SUCCESS GROW RICH ON BORROWED MONEY WHAT TO CHECK FIRST WHAT TO CHECK SECOND THE TIME IS NOW HOW TO FIND THE GOOD BUYS THE IMPORTANCE AND USES OF THE VALUE FORMULA THE FIFTEEN PER CENT RULE TYPES TO WHICH THE VALUE FORMULA CAN BE APPLIED FIGURING THE NET BEFORE THE OFFER CREATIVE OFFERS PRECAUTIONS IN THE OFFER AFTER ACCEPTANCE CHECKING THE HEAT AFTER TAKING TITLE STRAIGHTENING OUT TENANCIES NEW TENANTS TAX BENEFITS WHILE HOLDING HOW TO SELL THEM TAX ANGLES IN SELLING

America's real estate market remained robust even during the recession of 2001-2002, and demand is expected to increase. Research reveals that consumers are jumping on the real estate bandwagon like never before, both as investors and as homebuyers. The secrets in this book show how to make it happen.

"This book is not just a bargain, it's a steal. It's filled with practical, workable advice for anyone wanting to build wealth."—Mike Summey, co-author of the bestselling *The Weekend Millionaire's Secrets to Investing in Real Estate* Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. *The Millionaire Real Estate Investor* represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. *The Millionaire Real Estate Investor* is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all--real estate. You'll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the "dream team" that will help you build your millionaire investment business Proven models and strategies millionaire investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them *The Millionaire Real Estate Investor* is about you and your money. It's about your financial potential. It's about discovering the millionaire investor in you.

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