

The Lifestyle Business Owner How To Buy A Business Grow Your Profits And Make It Run Without You

The Lifestyle Business Owner How to Buy a Business, Grow Your Profits, and Make It Run Without You Morgan James Publishing

By harnessing new, easy-to-use technologies that help them find customers around the world, everyday people are starting meaningful businesses that offer a high-paying alternative to a corporate career. In this updated edition, will learn tactics from real people who are earning \$1 million a year on their own terms.

The Lifestyle Business Owner reveals how ordinary people can buy a small business in their community, earn a six-figure income, and make the business run without them. Aaron Muller, founder of Lifestyle Business Owner Academy, reveals the 3-step formula he utilized to go from a kid who didn't attend college to the owner of eight companies that run without him. Now it's your turn to discover the secrets to owning a business that gives you the financial freedom, lifestyle, and contribution you desire.

Gain access to practical tips and case studies that will help you evaluate how to buy a business and maximize your success as an entrepreneur. Before you start wading through the process of buying a business, it is imperative that you learn how to tell the good ones from the bad ones. John (Jack) Gibson, who has been helping buyers and sellers for more than thirty years, explains why some buyers and some businesses make a good fit. Learn how to value, negotiate and then buy a business and come out a winner. All you need to know to buy with confidence is clearly spelled out.

“Before leaping into the arena, read Jack Gibson’s book. He has poured into it many years of relevant experience as both business owner and broker.” - Michael Haviland, MPA, Ed.D, Denver “I founded and sold two businesses over my career. I wish this book had been available to better prepare me to guide the buyers through the tough questions they needed to ask.” - Donald Mathews, Ph.D, Professor of Marketing

Are you looking for an alternative to a career path at a big firm? Does founding your own start-up seem too risky? There is a radical third path open to you: You can buy a small business and run it as CEO. Purchasing a small company offers significant financial rewards—as well as personal and professional fulfillment. Leading a firm means you can be your own boss, put your executive skills to work, fashion a company environment that meets your own needs, and profit directly from your success. But finding the right business to buy and closing the deal isn't always easy. In the HBR Guide to Buying a Small Business, Harvard Business School professors Richard Ruback and Royce Yudkoff help you: Determine

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if this path is right for you Raise capital for your acquisition Find and evaluate the right prospects Avoid the pitfalls that could derail your search Understand why a "dull" business might be the best investment Negotiate a potential deal with the seller Avoid deals that fall through at the last minute

Everybody knows about the customary models for profiting. There are a couple of choices accessible: Either you work for someone as a worker, or you work as a self-manager, or you maintain a type of business. Each of these has their very own arrangements of focal points and hindrances to weigh up. In any case, they all, for the most part, suggest that you will be effectively working for various specified hours consistently and that you get paid as needs are. You are regularly restricted to working from a specific area, and as a general rule, this isn't from your home, which prompts one of the cerebral pains of cutting-edge living: driving. There is a lot of material accessible regarding the matter on the internet. Furthermore, as a general rule, there is a value joined to these (let's face it, you need to go through some money to make some money). In any case, the difference here is that putting resources into this examination offers you something in return for the money that you can use to begin your business.

The author shares a series of tests along with insights from entrepreneurs on how to investigate the viability of a new business idea before trying to launch the business.

Four different types of ventures created by entrepreneurs are explored in *What Do Entrepreneurs Create?*: survival, lifestyle, managed growth and aggressive growth. The concept of a balanced venture portfolio is introduced to guide public policy formulation and the development of entrepreneurial ecosystems.

Carly's goal for you: become a happy, healthy, successful, business-minded boss. Part self-help wisdom, part business school teaching, and part interactive workbook pages, plus real-life advice from 15 amazing, thriving entrepreneurs: this book is everything you need to know to turn your creative passion into a successful company. With clarity and approachability, this complete guide will teach you how to monetize your creativity with a sustainable operation: ideation and business plans, branding, bookkeeping, accounting, marketing, management, social media, and more. Maybe you want to become a social media influencer like Carly. Maybe you want to sell cake pops on the side. Maybe you want to design beautiful branding for small business owners, or maybe you want to run a coffee cart on campus! Whatever your idea, the same responsible business principles apply. With dedicated space for you to write down your own ideas, Carly will walk you through the process, step-by-step. Through it all, Carly will remind you of your true goal: you started your business to make you happy. That's not a bad thing! You can't field calls, answer emails, manage your accounts, and so on, if you're not taking care of yourself first. With firsthand wisdom, she'll encourage you to live a happy entrepreneur's lifestyle because YOU are your business's greatest asset. With insight from some of the best women in the entrepreneurial game, this book will become your most-trusted resource. Thank you to the owners of these amazing small businesses: Chappy Wrap, chloédigital, Sarah Flint, Sarah O. Jewelry, Lycette Designs, Margaux, Oui Create, Grace Rose Farm, Dudley Stephens, Diane Hill, Sara Fitz, BFB Hair and dae Hair, Addison Bay, and The Tiny Tassel!

This engaging book presents nine empirical chapters that explore topics such as lifestyle entrepreneurship, lifestyle mobility, luxury

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experiences, and tourism-related well-being. Unlike most research focusing on Western contexts, several of the studies involve Asian regions (particularly China, including Hong Kong and Taiwan) and capture the growing popularity of Asian perspectives. This edited volume, authored by researchers across China, New Zealand, the US, the UK, and Portugal, provides researchers and practitioners in tourism and hospitality, along with readers interested in the general "travel and lifestyle" domain, timely and relevant knowledge. The editors hope that these carefully chosen chapters will inspire future studies and will give its readers a fresh insight in lifestyle's role in tourism. The chapters in this book were originally published as a special issue of the Journal of Travel & Tourism Marketing.

Now in its third edition, *The Suitcase Entrepreneur* teaches readers how to package and sell their skills to earn enough money to be able to work and live anywhere, build a profitable online business, and live life on their own terms. With new material pertinent to today's business world, readers will receive the blueprint to create their ideal lifestyle and become their own digital nomad. After eight years of working in the soul-crushing bureaucracy of the corporate world, Natalie Sisson quit her high-paying job and moved to Canada, started a blog, and cofounded a technology company. In just eighteen months she learned how to build an online platform from scratch, and then left to start her own business—which involved visiting Argentina to eat empanadas, play Ultimate Frisbee, and launch her first digital product. After five years, she now runs a six-figure business from her laptop, while living out of a suitcase and teaching entrepreneurs worldwide how to build a business and lifestyle they love. In *The Suitcase Entrepreneur* you'll learn how to establish your business online, reach a global audience, and build a virtual team to give you more free time, money, and independence. With a new introduction, as well as updated resources and information, this practical guide uncovers the three key stages of creating a self-sufficient business and how to become a successful digital nomad and live life on your own terms.

Shares advice for transitioning away from unfulfilling jobs to embark on adventurous, meaningful careers, outlining recommendations for starting a personal business with a minimum of time and investment while turning ideas into higher income levels. 60,000 first printing.

Many of us live in a prison of our own making. We spend our lives dreading Mondays, looking forward to paychecks, and working longer hours, only to shoulder even more responsibility. It's a never-ending chase. Life doesn't have to be that way. It's time to stop going through the motions and start living. It's time to build a business that offers you freedom. After interviewing more than 150 entrepreneurs, Doug Foley realized they all had one thing in common—and it wasn't a fancy job title, car, or house. Instead of building their lives around their businesses, they built their businesses around the lives they wanted to live. This book is your blueprint for following their lead. Using the four pillars of every successful business—passion, expertise, need, and value—Foley explains how you can break free from the typical 9-to-5 and create a deeply fulfilling career on your own terms.

Lee LeFever and his co-founder and wife, Sachi LeFever, didn't know exactly what type of business they were setting out to build when they started Common Craft in the early 2000s. What they were sure of is that they would design the business in such a way that they prioritized their happiness and time—they wanted the opportunity to go camping on Tuesdays if they felt like it, and make up the time later. While not sacrificing their vision for a business that values time over money, Lee and Sachi built a leading internet-based visual communications firm that includes Google, LEGO, Intel, Microsoft, Ford, and Dropbox as its clients. They paved the way for explainer videos that are now a mainstay of companies' marketing and communications strategy. They learned to pivot to different income streams, and say no to opportunities that would increase unhappiness and decrease autonomy. And they did it all while working from home, not taking on outside employees, and camping on Tuesdays. Like Paul Jarvis in *Company of One*, Lee shows how they did it, and offers his best tips for how you

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can build a business and a life you love.

Are you tired of your job? Looking for something more rewarding and profitable? Have you ever thought, or been told, "You should write a book, or start a business!" Well, it's time to give it a shot. Jesse Tevelow has self-published two books (Authorpreneur is his third), which are both #1 bestsellers on track to generate \$30,000 per year in passive income. And that's just for starters. He also used his books to launch a business that banked over six figures in its first year. Other part-time authors are doing far better, earning six, or even seven figures per year. Many have leveraged their books to build fulltime business ventures. This wasn't possible ten years ago, but the publishing industry has changed. People are finding unparalleled freedom and wealth through writing, and you can too. Authorpreneur will show you how.

Although experience is the best teacher, it's also the most costly. Learning business lessons the hard way, through your own mistakes, often results in significant downturns or even failure. Business success doesn't require a fabulous new product or service (doesn't hurt, though) but does require avoiding the big mistakes. I made most of these big mistakes myself and barely lived to tell about it. So please do as I say and not as I did. Read on to learn business lessons the easy way and achieve success by avoiding the dreaded and expensive ten big mistakes.

How The World Works is a distillation of a father's triumphs, tragedies, successes, failures, painful lessons, life experiences and inherited, multi-generational wisdom. I need you to teach me how the world works. That simple request from a daughter to her father initiated this collection of aphorisms, opinions, observations and thoughts. Often described as a father in a book, this guidebook for life includes aphorisms on life principles, relationships, children, tribes, humans, cultures, governments, God, faith and religion, work, business and entrepreneurship.

Thank you for checking us out. Whether you just want to make some extra money or start a business that may end up replacing your full time day job completely, 1001 Business Ideas is the book that can help you find a business to get passionate about. When you can generate income from multiple sources, it gives you "life options," and in today's world, options aren't just nice to have: they're absolutely necessary. "1001 Business Ideas, Finding the Right Business to Fuel Your Passion and Create Your Perfect Lifestyle" was written with the idea of having many choices. Imagine being your own boss with benefits like these: -You're the BOSS! No one can tell you what to do and when. (But here's a warning: You may be your toughest boss ever, so be kind to yourself please). -You can truly be paid what you're worth. This is your chance to really shine and earn the income you deserve. -You create your work schedule and make all the rules for your business. -Almost every expense is a tax deduction. Get with your accountant at the beginning of your start-up and have them set you up and get you started right. -You'll have the freedom to do what you want and when you want to do it. Of course your business will have its own demands on your time. But you choose. -No more major commute. If you work from home in your new venture, your office may be across the hallway. . -You'll have less stress, believe it or not. Less stress may translate into better overall health. We call this your "perfect lifestyle." Not enough to make money, but to develop the lifestyle you and your family desire -You'll be able to exercise and work out anytime during your day. -You

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can spend more quality time with your family and friends. -Your business is a separate entity and can develop its own credit and stock. -The prestige of being a successful business owner is exhilarating and rewarding. And did you know that over 50% of the working population (120 million individuals in the U.S.) works in a small business. Small businesses have generated over 65% of the net new jobs since 1995. Isn't it time for you to perhaps consider your own profitable business too? Let 1001 Business Ideas help you. Thank you. Bob Armstrong

Entrepreneurs have a problem: startups. Almost all startups either fail or never truly reach a sustainable size. Despite the popularity of entrepreneurship, we haven't engineered a better way to start. ...Until now. What if you could skip the startup phase and generate profitable revenue on day one? In Buy Then Build, acquisition entrepreneur Walker Deibel shows you how to begin with a sustainable, profitable company and grow from there. You'll learn how to: ? Buy an existing company rather than starting from scratch? Use ownership as a path to financial independence? Spend a fraction of the time raising capital? Find great brokers, generate your own "deal flow," and see new listings early? Uncover the best opportunities and biggest risks of any company? Navigate the acquisition process? Become a successful acquisition entrepreneur? And more Buy Then Build is your guide to outsmart the startup game, live the entrepreneurial lifestyle, and reap the financial rewards of ownership now.

"Former Civil Servant John Lamerton has run more than 60 small businesses since 2000, making millions of pounds, and thousand of mistakes along the way. This book is a collection of the lessons and successes that have led to him coaching and mentoring hundreds of small business owners, teaching them to think bigger, work less, and design their business around the lifestyle they want."--Back cover.

Business owner and investment banker Rod Robertson's success secrets are now yours. His Winning at Entrepreneurship: Insider's Tips on Building, Buying, and Selling Your Own Business holds original tips gleaned from scores of his small to medium-size business acquisitions. Case studies and personal interactions give key insights to: • Raising cash • Starting a business • Buying a business • Creating quick growth • Avoiding the pitfalls • Preparing to sell • Enjoying the rewards of your labors Winning at Entrepreneurship will assist all in monetizing their dreams. The novice reader will discover a pragmatic guide for the road to riches. And those looking to start or buy a business or prepare their company for sale will find a roadmap to success.

By marrying the capital markets with the small business ecosystem, Entrepreneurial Investing shows you how you can start investing today in projects that have the fast growth of a tech company, the dividend policy of your favourite cash cow and the job impact that most governments can only dream of.

More than 100,000 entrepreneurs rely on this book for detailed, step-by-step instructions on building successful, scalable,

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profitable startups. The National Science Foundation pays hundreds of startup teams each year to follow the process outlined in the book, and it's taught at Stanford, Berkeley, Columbia and more than 100 other leading universities worldwide. Why? The Startup Owner's Manual guides you, step-by-step, as you put the Customer Development process to work. This method was created by renowned Silicon Valley startup expert Steve Blank, co-creator with Eric Ries of the "Lean Startup" movement and tested and refined by him for more than a decade. This 608-page how-to guide includes over 100 charts, graphs, and diagrams, plus 77 valuable checklists that guide you as you drive your company toward profitability. It will help you:

- Avoid the 9 deadly sins that destroy startups' chances for success
- Use the Customer Development method to bring your business idea to life
- Incorporate the Business Model Canvas as the organizing principle for startup hypotheses
- Identify your customers and determine how to "get, keep and grow" customers profitably
- Compute how you'll drive your startup to repeatable, scalable profits.

The Startup Owner's Manual was originally published by K&S Ranch Publishing Inc. and is now available from Wiley. The cover, design, and content are the same as the prior release and should not be considered a new or updated product.

In a rapidly changing environment, the ability to move efficiently with speed not only determines survival but provides the opportunity to build massive success. Written by serial entrepreneur Judge Graham, who sold his last company for several hundred million dollars, *Scale with Speed* reveals the formula Judge used to build his businesses quickly from nothing to generating millions of dollars in revenue. It's a practical guide to achieving transformational growth by working faster, smarter, and more strategically. Speed is the new currency and without it, businesses die. With *Scale with Speed*, business owners, executives, and entrepreneurs alike achieve the financial freedom and the life they've always dreamed of.

The Untold Story of the Entrepreneur's Wife guides entrepreneurial couples to permanently exit the "norm" and thrive in their new entrepreneurial lifestyle. When people talk about entrepreneurs, they always talk about the entrepreneur's journey and their climb to the top with all of the pits and peaks that create their hero's journey. But they rarely speak about the entrepreneur's family and their efforts and struggles on the road to success. There is a false belief that says being with an entrepreneur is highly desirable and that being the wife of a business owner is glamorous and exciting. Sure, it has its perks. But the truth is, entrepreneurs' wives are sometimes forced into a life of singularity and loneliness, and they are in need of a roadmap to navigate the unique hurdles that come along with that life. In *The Untold Story of the Entrepreneur's Wife*, coach Amy Stefanik shows her perspective that being an entrepreneur's wife is not all doom and gloom to entrepreneurial couples. Entrepreneurial families learn how to harness the Unmistakable Entrepreneur Mindset to lay the "Fort Knox" Entrepreneurial Family Foundation and build an Unshakable Entrepreneurial Marriage. The most valuable lessons are not discovered on the highest mountain peaks, in the good and easy

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times, but in the valleys. Amy shares her tools with entrepreneurial families for when they find themselves in the valley and helps them transform “married to the business” to “the secret weapon” to becoming an unstoppable entrepreneurial power couple! Create the business you want without sacrificing the lifestyle you deserve The majority of new entrepreneurs (and even those with a little more experience) are finding themselves trapped, controlled, and consumed by their own businesses. They are struggling just to keep their businesses running, let alone actually growing their companies and experiencing the success they anticipated. Conquer the Chaos speaks to you as a small business owner by making sense of the overwhelming demands on your business and providing a twenty-first century recipe for success with sanity. With engaging stories, quotes, and examples, Conquer the Chaos leads you through the six strategies you can incorporate to bring order to your business today. Find the money, time, and freedom in entrepreneurship that inspired you in the first place Successfully juggle customers, prospects, management of employees, marketing, sales, accounting, and more Get from just surviving to growing your company and experiencing success Conquer the Chaos gives you the no-nonsense, ready-to-go guide that gets your business exactly where you want it to be. Whether you're thinking about starting a new business or growing an existing one, Ready, Fire, Aim has what you need to succeed in your entrepreneurial endeavors. In it, self-made multimillionaire and bestselling author Masterson shares the knowledge he has gained from creating and expanding numerous businesses and outlines a focused strategy for guiding a small business through the four stages of entrepreneurial growth. Along the way, Masterson teaches you the different skills needed in order to excel in this dynamic environment.

What if the real key to a richer and more fulfilling career was not to create and scale a new start-up, but rather, to be able to work for yourself, determine your own hours, and become a (highly profitable) and sustainable company of one? Suppose the better—and smarter—solution is simply to remain small? This book explains how to do just that. Company of One is a refreshingly new approach centered on staying small and avoiding growth, for any size business. Not as a freelancer who only gets paid on a per piece basis, and not as an entrepreneurial start-up that wants to scale as soon as possible, but as a small business that is deliberately committed to staying that way. By staying small, one can have freedom to pursue more meaningful pleasures in life, and avoid the headaches that result from dealing with employees, long meetings, or worrying about expansion. Company of One introduces this unique business strategy and explains how to make it work for you, including how to generate cash flow on an ongoing basis. Paul Jarvis left the corporate world when he realized that working in a high-pressure, high profile world was not his idea of success. Instead, he now works for himself out of his home on a small, lush island off of Vancouver, and lives a much more rewarding and productive life. He no longer has to contend with an environment that constantly demands more productivity, more output, and more growth. In Company of One, Jarvis explains how you can find the right pathway to do the same, including planning how to set up your shop, determining your desired revenues, dealing with unexpected crises, keeping your key clients happy, and of course, doing all of this on your own.

An award-winning business writer dismantles the myths of entrepreneurship, replacing them with an essential story about the

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experience of real business owners in the modern economy We're often told that we're living amidst a startup boom. Typically, we think of apps built by college kids and funded by venture capital firms, which remake fortunes and economies overnight. But in reality, most new businesses are things like restaurants or hair salons. Entrepreneurs aren't all millennials--more often, it's their parents. And those small companies are the fabric of our economy. The Soul of an Entrepreneur is a business book of a different kind, exploring our work but also our passions and hopes. David Sax reports on the deeply personal questions of entrepreneurship: why an immigrant family risks everything to build a bakery; how a small farmer fights to manage his debt; and what it feels like to rise and fall with a business you built for yourself. This book is the real story of entrepreneurship. It confronts both success and failure, and shows how they can change a human life. It captures the inherent freedom that entrepreneurship brings, and why it matters.

Big Rich Money is a transformative entrepreneur's guidebook that leads you on a discovery of how to elevate your business and life goals.

FREE YOUR BUSINESS, FREE YOUR LIFE Are you trapped by long hours chasing your business goals? Do you wish for a better way to achieve the lifestyle you desire? If so, it's time to stop working just for your business and to start making your business work for you. Whether you are an entrepreneur just starting up, or an owner who has run a business for some time, the content in this book will help you set up your business to eliminate chaos, stress, and overwhelm. It will show you how to get on the road to business freedom. Whatever your business, the steps in this book allow you to create a path that is meant for you. Are you ready to transform your business to create the lifestyle you desire?

An award-winning business writer dismantles the myths of entrepreneurship, replacing them with an essential story about the experience of real business owners in the modern economy. We're often told that we're living amidst a startup boom. Typically, we think of apps built by college kids and funded by venture capital firms, which remake fortunes and economies overnight. But in reality, most new businesses are things like restaurants or hair salons. Entrepreneurs aren't all millennials -- more often, it's their parents. And those small companies are the fabric of our economy. The Soul of an Entrepreneur is a business book of a different kind, exploring our work but also our passions and hopes. David Sax reports on the deeply personal questions of entrepreneurship: why an immigrant family risks everything to build a bakery; how a small farmer fights to manage his debt; and what it feels like to rise and fall with a business you built for yourself. This book is the real story of entrepreneurship. It confronts both success and failure, and shows how they can change a human life. It captures the inherent freedom that entrepreneurship brings, and why it matters.

Mergers and Acquisitions can seem daunting to entrepreneurs, but it doesn't have to be. Growth through M&A is a simple process that can yield huge rewards if the numbers work, if the company is a good match, and if you are willing to accept some risk. Perhaps the most important aspects of M&A are having the desire, strategy, and structure to make it happen – if you have that then you can take your company to new heights with explosive growth and a minimum amount of money down. This book serves as a guide to effectively find good deals for

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entrepreneurial businesses in the 1 to 30 million dollar range. It provides a blueprint for how to tackle issues such as determining whether it's a good fit, due diligence, structuring the deal, valuation, tax issues, and how to land the perfect catch. For M&A to succeed, these matters must be addressed first. John will show you ways to find potential spots for rapid growth and accomplish, on a smaller level, what the bigger companies do. By breaking M&A down into approachable elements, you will find that your entire outlook on the topic will be transformed. The Founder's Dilemmas examines how early decisions by entrepreneurs can make or break a startup and its team. Drawing on a decade of research, including quantitative data on almost ten thousand founders as well as inside stories of founders like Evan Williams of Twitter and Tim Westergren of Pandora, Noam Wasserman reveals the common pitfalls founders face and how to avoid them.

Entrepreneurs play a vital role in economic development as key contributors to technological innovation and new job growth. We discovered that many people, just like you, have the urge to create an enterprise; to help themselves and to make a difference in this world. While successful entrepreneurs like Steve Jobs and Bill Gates are well publicized, the harsh reality is that most new businesses are prone to failure because they don't have access to accurate information about the entrepreneurial process. This book is a "word map" for guiding you through that process, from refining your business idea and securing capital to a successful launch into the marketplace. There are many types of business ideas to pursue and you are probably better educated than many historic entrepreneurs - both Thomas Edison and Ray Kroc being high school dropouts and both Steve Jobs and Bill Gates being college dropouts. If you hunger to be your own boss and to make a contribution to society with your ideas, then Business Alchemy: Turning Ideas into Gold has the information for which you have been searching.

According to John Warrillow, the number one mistake entrepreneurs make is to build a business that relies too heavily on them. Thus, when the time comes to sell, buyers aren't confident that the company-even if it's profitable-can stand on its own. To illustrate this, Warrillow introduces us to a fictional small business owner named Alex who is struggling to sell his advertising agency. Alex turns to Ted, an entrepreneur and old family friend, who encourages Alex to pursue three criteria to make his business sellable: * Teachable: focus on products and services that you can teach employees to deliver. * Valuable: avoid price wars by specialising in doing one thing better than anyone else. * Repeatable: generate recurring revenue by engineering products that customers have to repurchase often.

You may be looking to sell your business...But that doesn't mean your business is ready to be sold!Why? Because you built your business to support your lifestyle...not for a sale.But, now you're ready to exit, it's about money, and, increasing the value of your business! Correctly staging your family business for sale is the key to selling it for its maximum value. The revolutionary book:"Exit The Family Business: How to transform your business built for lifestyle to one built for sale" provides a systematic process to maximize the value of your business by optimizing each of the 7 key high-leverage areas of your business. We call these the 7 Pillars of Value Creation, and this book will show you exactly what you need to do in your own business to improve them all. You will discover exactly what you NEED to do to increase your exit valuation, while also reducing the risk to any potential buyer, making your business much easier to sell.This information is so powerful that if implemented properly, the 7 Pillars of Value Creation have been proven to increase the value of lower-middle market businesses by 25% - 50% or more. But here's the problem: Most middle-lower market businesses were built to provide an incredible lifestyle to the founders and their families. However, when an owner-operated business is built for lifestyle, rather than built for sale, it naturally has characteristics that increase the risk to any potential buyer after the owner's departure - and this increased risk, in turn, causes reduced valuations. This is the reason so many owners are horrified to discover their business is often worth half as much as they assumed it would be worth. One major

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contributing factor to this issue is that many accountants are not correctly factoring buyer-risk into family-business valuations, thus leaving their clients with overinflated valuations and a false sense of security. For many babyboomers considering retirement in the next few years, this is turning into a global retirement emergency as there are millions of business owners having their retirement put at risk. Exit The Family Business is a Mergers & Acquisitions (M&A) and Business Exit Route planning firm focused on helping lower-middle market owners stage their business for sale at its maximum value. Our team has over 100 years of combined experience, and we have helped start, grow, or sell hundreds of businesses. We typically work with businesses that have gross annual revenues of \$5 - \$25 million and are looking to exit within a 6 - 24 month time period. Using a combination of our proprietary A. I technology, our internal database of millions of business owners and senior decision-makers, and our 7 Pillars of Value Creation process, our goal is to increase our clients' business value by at least 25% - 50% or more before taking it to market. Due to our partnership with GrowthMachines.io, we have access to strategic business buyers and investors both nationwide, as well as globally. Thanks to this unique depth of capital access, we are often able to match business buyers and sellers without the risk of local competitors being made aware that a business is for sale. This helps protect employees, customers, and the business owner throughout the transaction. Through our revolutionary M&A 2.0 business model, unlike many traditional M&A firms, our fees are primarily performance-based, which means we make most of our profit from helping our clients increase the value of their business. And this book reveals how you can quickly and easily install the 7 Pillars of Value Creation into your own business. Grab your copy now by clicking the buy now button at the top right of the screen.

Learn How To Build A Successful Business That Gives You The Freedom And Lifestyle You Dream Of If you dream of running your own business and having the freedom to do what you want, when you want, with whom you want, regardless of the cost, then you may just be destined to become a lifestyle entrepreneur. What is a lifestyle entrepreneur, you ask? A lifestyle entrepreneur is a business owner who prioritizes lifestyle benefits over profits. With freedom and fulfillment as their ultimate goal, they organize their work and business activities around their lifestyle goals. By leveraging the power of the internet, lifestyle entrepreneurs create and manage businesses that can be fully or semi-automated. They build businesses that make it possible for them to spend their time doing what they love to do, from wherever they want to do it. Top 5 Strategies For Making Money Doing What You Love From Anywhere In The World The first section of this book provides a detailed overview of 5 specific strategies that you can use to make money doing something that you are passionate about. The only requirement to implement these strategies is a laptop and an internet connection, enabling you to implement them from virtually anywhere in the world. Here's a quick look at the 5 strategies outlined in this book: 1. Starting A Blog 2. Hosting A Podcast 3. Selling Information Products 4. Offering Services As A Freelancer 5. Helping Others As A Coach Or Consultant Each of the 5 strategies listed above will be examined in detail. You will learn the benefits of each strategy, proven ways to use them to make money online, and a step-by-step game plan to start implementing them immediately. On their own, each of these strategies can be quite lucrative, but they also complement each other very well. In fact, many of the lifestyle entrepreneurs featured in this book have used several of these strategies simultaneously to build their online business. Discover The Business Principles That Enable All Lifestyle Entrepreneurs To Succeed The second section of this book outlines 7 specific principles that enable all lifestyle entrepreneurs to succeed, regardless of the strategies they use. These principles are equally as important as the strategies (if not more important!), because if you learn a strategy but you don't learn the underlying principles that enable someone to succeed, you are probably going to fail. Featuring 12 Case Studies Of Successful Lifestyle Entrepreneurs Every strategy outlined in the book is backed up by a real life example of a successful entrepreneur who has used one or more of the strategies to build their

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business, including: John Lee Dumas, host of the top ranked podcast Entrepreneur On Fire; Jesse Krieger, Founder of Lifestyle Entrepreneurs Academy and Author of Lifestyle Entrepreneur; Pejman Ghadimi, Founder of SecretEntourage.com; Stefan Pylarinos, Founder of ProjectLifeMastery.com; Erlend Bakke, Founder of Mr. Outsource and Author of Never Work Again...and many others! Take The First Step Towards Building Your Business And Becoming A Lifestyle Entrepreneur

Do you want to take control of your life, time, location, and money? Sick and tired of feeling trapped in a job you hate or entrepreneurial ventures that are not aligned with your lifestyle and burn you out? Do you want to build your own profitable digital business that runs for you, even if technically you are not working? Lifestyle Business Playbook is the proven and unique one-way ticket to freedom you have always wanted. You see, everyone has something they can turn into a lifestyle business they love! Here's Exactly What You Will Learn: Part I: MINDSET TRICKS Part II: NO BS STRATEGY - Choose Your Business Model Part III: Your Marketing Vehicle Part IV - INSPIRATION- BONUS INTERVIEWS WITH SUCCESSFUL EXPERT ENTREPRENEURS (Bonus audio inside, just follow the instructions in the book!) Part V Your Profitable Game Plan! Ready to change your reality? Take control of your full potential by scrolling up and clicking the BUY NOW button at the top of this page!

A how-to guide for preparing your personal life for entrepreneurship—from a successful couple who has been there. Most people have two lives: the one that they are living and the one that they want to live. Today, there is more opportunity than ever for anyone to create their ideal life through entrepreneurship. After overcoming the obstacles of building three businesses with one spouse still in a 9-5 job and working together as a married couple while raising two young kids, Tom and Ariana Sylvester have cracked the code and developed a framework on how to successfully do business and life—together. In Lifestyle Builders, Tom and Ariana guide current and aspiring entrepreneurs through the major aspects of making it happen with a simple step-by-step process, including getting clear on what the ideal life looks like, mapping out personal and business financials, and teaching readers how to organize and run their business to support their ideal lifestyle. Lifestyle Builders shows those seeking the entrepreneurial lifestyle how to unlock the secrets to making the ideal life a reality, even those who are busy and seriously lacking time and money. It's time to join the movement of Lifestyle Builders today!

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