

## The 30 Day Mba In Business Finance Your Fast Track Guide To Business Success

The 30 Day MBA in International Business provides examples, case studies and a thorough understanding of international business to help boost your knowledge of export trading for the benefit of you and your business.

Standard business schools and programmes ignore the fast paced change in the business landscape today. They waste your time with anachronistic concepts that will only confuse you and slow you down when you try to apply them in real life. MBA 2.0 contains 38 topics you won't learn in business school. It is drawn from research into how business is conducted today, and how it will be conducted in the future. It won't waste your time with outdated theories and models, but instead it brings you powerful ideas and techniques that you can use today. MBA 2.0 will teach you: \* Workplace Psychology \* Cultivating entrepreneurial spirit \* Building and sustaining motivation \* Time management strategies \* Personal development techniques \* The psychological underpinnings of Human Capital Management \* Career Development strategies \* Dealing with and positively utilizing failure \* How to move ideas from the drawing board to reality \* How business has changed and how it will continue to develop in the future \* Various case studies that examine successful business adaptations \* An outline of the emerging new paradigm of business behavior \* Mega-shifts, and subsequent changes in standards and practices \* An outline of the changes to the organizational structure of businesses \* A rundown of the qualities in the new leadership model \* An introduction to strategic thinking in a business and market context \* An introduction to the changes occurring in the field of marketing \* An analysis of the social media customer, and how to appeal to this new marketing target \* The value of creation, and how to apply it across all levels of the sales process \* How to be an effective salesman in the digital world \* An introduction to budgeting, and how budgets will change in the new economy \* What is Disruptive Innovation, and how you can deal with it \* How to use Disruptive Innovation to your advantage \* A guide for how to cultivate a culture of constant innovation \* The challenge of becoming a truly innovative company \* Issues and opportunities associated with hyper-connectivity \* Noticing the change, and seizing it using "weak signals" \* Becoming the source of the change, and sending your own "weak signals" \* The importance of perpetual learning and strategies for achieving it \* Techniques for promoting constant improvement within your company \* How to effectively leverage new technology to drive sales \* A rundown of potential issues facing businesses in the future

Who needs a mountain of debt? Each year, the nation's top business schools are flooded with applications from people eager to pursue their MBA dreams. But those aspirations come at a steep price. According to U.S. News and World Report, the average debt load for graduates of NYU's Stern School of Business, MIT's Sloan School of Management, and other top business schools exceeds \$100,000. Like most, author Laurie Pickard couldn't shoulder that. But she faced a dilemma: despite two degrees and a Peace Corps stint, she needed a business education to land her dream job in international development. She decided to take her education into her own hands, and found that some of those same prestigious business schools offer MOOCs (massive online open courses) for low or even no cost. By picking the right classes from the best schools, she gained the skills-without all the debt. In *Don't Pay for Your MBA*, Pickard shows self-starters, career changers, and budding entrepreneurs how to navigate the expanding universe of online education. Building on her popular No-Pay MBA blog, Pickard reveals how to: Define your goals and tailor a curriculum that works for you \* Master the language of business \* Build a strong network \* Choose a concentration and deepen your expertise \* Showcase your nontraditional education in a way that attracts offers Self-directed learning fills gaps in your training, positions you for promotions, and opens up new opportunities. Why pay exorbitant tuition when you can MOOC your way to success?

The 30 Day MBA in Business Finance provides a complete 'course' in business finance, covering 13 key topics which fall under three main headings - the Fundamentals of Business Finance, Corporate Capital Structures and Financial Strategies and Special Topics. Learn what they teach you at the world's top accountancy firms and Business Schools and why it matters to you. With guidance on understanding financial reports, assessing the credit worthiness of business partners, determining profitable strategies, raising finance and ensuring proper records, this book contains everything you need to eliminate gaps in your financial knowledge, think like a financial strategist, move out of your disciplinary straight jacket and become a top manager.

Practical ideas from the best brains in Business A sharp, jargon-free guide to the core curriculum of an MBA program, *MBA in a Book* shows how to master the big ideas of business and use them in a practical way to build and enhance career success. "In the world of business, ideas matter. . . . Some of the sharpest minds in the business world give perceptive looks into innovation, marketing, finance, strategy, and leadership, providing stimulating, useful perspectives on these core topics." —Larry Bossidy, retired chairman and CEO of Honeywell International and coauthor of *Execution: The Discipline of Getting Things Done* Great business thinkers such as Michael Porter, Rosabeth Kanter, and Bill George of Harvard Business School; Paul Argenti of the Tuck School at Dartmouth; Jeffrey Sonnenfeld of Yale; Peter Senge of MIT; the entrepreneur and inventor Dean Kamen; and the financial innovator Michael Milken are just a few of the best brains in business, providing the intellectual nourishment that will help you play the game of business at the highest level.

The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers, featuring new concepts and mental models: updated, expanded, and revised. Many people assume they need to attend business school to learn how to build a successful business or advance in their career. That's not true. The vast majority of modern business practice requires little more than common sense, simple arithmetic, and knowledge of a few very important ideas and principles. The Personal MBA 10th

Anniversary Edition provides a clear overview of the essentials of every major business topic: entrepreneurship, product development, marketing, sales, negotiation, accounting, finance, productivity, communication, psychology, leadership, systems design, analysis, and operations management...all in one comprehensive volume. Inside you'll learn concepts such as: The 5 Parts of Every Business: You can understand and improve any business, large or small, by focusing on five fundamental topics. The 12 Forms of Value: Products and services are only two of the twelve ways you can create value for your customers. 4 Methods to Increase Revenue: There are only four ways for a business to bring in more money. Do you know what they are? Business degrees are often a poor investment, but business skills are always useful, no matter how you acquire them. The Personal MBA will help you do great work, make good decisions, and take full advantage of your skills, abilities, and available opportunities--no matter what you do (or would like to do) for a living.

Jason Barron spent 516 hours in class, completed mountains of homework and shelled out tens of thousands of dollars to complete his MBA at the BYU Marriott School of Business. Along the way, rather than taking boring notes that he would never read (nor use) again, Jason created sketch notes for each class—visually capturing the essential points of his education—and providing an engaging and invaluable resource. Once finished with his MBA, Jason launched a widely successful Kickstarter campaign distilling these same notes into a self-published book to help aspiring business leaders of all backgrounds and income levels understand the critical concepts one learns in business school. Whether you are thinking about applying to business school, are currently in college studying business, or have always wondered what is taught in an MBA program, this highly entertaining and visual book is for you.

As business becomes increasingly reliant on succeeding in export markets, the need for specialist knowledge in international trade is at its highest. With thorough explanations to describe the current international business environment as well as international case studies which include IKEA, Shell, Innocent Drinks, Ford, Match.com and Ryanair, The 30 Day MBA in International Business will boost your knowledge and help you play a more rounded role in shaping the direction of your organization. The 30 Day MBA in International Business covers all the essential elements of international trade and business, including international marketing strategy, managing international organizations and selecting global strategic partners as well as finance, accounting and human resource management. The 30 Day MBA in International Business is packed with links to free resources from the top business schools as well as an online list of sources to keep you informed on all the key business issues. Online supporting resources for this book include a bonus chapter on business communication, self-test question and answers and appendices.

Times have changed: you can launch a successful enterprise with your phone, sell through social media and tap into a whole world of opportunities. Unprepared to Entrepreneur is an honest guide to launching your own business, sharing real stories from real people who have tested, failed and won at business. It profiles the underdogs, those who brainstormed ideas whilst travelling on the bus, started a business from their phone and managed to create three income streams whilst maintaining a full-time job in the city to show you that you can do it too. From a working Google doc as your business plan, to ideation strategies that live and die off Instagram engagement; they won't teach you this at business school. Sonya Barlow takes a look at the resilience needed to make it in business, the incredible tax on mental health and the non-negotiable steps to creating a viable business. This is the ultimate guide to side hustling, freelancing and entrepreneurial freedom of the future.

One of the most important steps in launching or expanding a venture is the creation of a business plan. The absence of a written business plan can lead to failure for new businesses, and inhibit growth and development. Based on methodology developed at Cranfield School of Management, The Business Plan Workbook takes a practical approach to the topic of business planning. Perfect for those growing businesses, as well as a range of academic and professional courses, this title takes the reader step-by-step through each phase of the development of a business plan, from creating a competitive business strategy to its writing and presentation. With 29 corresponding assignments that each includes case studies such as Hotmail, Cobra Beer, IKEA and Amazon, actively engaging questions and worksheets, it will enable you to validate your business idea, brand your business, research your market, and raise finance. This new edition includes an additional assignment covering online content, key words, SEO, Social Media, traffic tracking, affiliate marketing and online advertising. With a range of fresh case studies including BrewDog, Chilango and Honest Burgers, this fully updated ninth edition of The Business Plan Workbook is an invaluable and comprehensive guide to all aspects of business planning. Online supporting resources for this book include lecture slides, test questions and answers, and a new guide to online courses, lectures and case studies.

The 30 Day MBA in Marketing gives you all the marketing skills and know-how you would get from an MBA course at a top business school - at a tiny fraction of the cost.

A totally revised new edition of the bestselling guide to business school basics The bestselling book that invented the "MBA in a book" category, The Portable MBA Fifth Edition is a reliable and information-packed guide to the business school curriculum and experience. For years, professionals who need MBA-level information and insight-but don't need the hassle of business school-have turned to the Portable MBA series for the very best, most up-to-date coverage of the business basics. This new revised and expanded edition continues that long tradition with practical, real-world business insight from faculty members from the prestigious Darden School at the University of Virginia. With 50 percent new material, including new chapters on such topics as emerging economies, enterprise risk management, consumer behavior, managing teams, and up-to-date career advice, this is the best Portable MBA ever. Covers all the core topics you'd learn in business school, including finance, accounting, marketing, economics, ethics, operations management, management and leadership, and strategy. Every chapter is totally updated and seven new chapters have been added on vital business topics Includes case studies and interactive web-based examples Whether you own your own small business or work in a major corporate office, The Portable MBA gives you the comprehensive information and rich understanding of the business world that you need.

Drawing on the twelve core disciplines of business, including business law, economics, marketing and finance, this second edition of the hugely successful The 30 Day MBA shows you to use key business concepts and tools to assess business decisions and implement strategy. You will be able to create your own Management Information Resource Centre, giving you access to

business information on markets and competitors, research data and case studies, as well as hundreds of free business tools to help you carry out analyses. Importantly it will equip you with the knowledge and confidence to take part in strategic decisions alongside MBA graduates. Now including a thorough explanation of the 'break-even' analysis - the tool for making cost, volume, pricing and profit decisions - and case studies detailing economically resilient brands with particular focus on developing countries, The 30 Day MBA, second edition places MBA skills within reach of all professionals and students.

The best minds in business—at your service MBA in a Box brings together some of the best brains in business who show how the core curriculum of an MBA program works in the real world. People like Michael Porter, Rosabeth Moss Kanter, Adrian J. Slywotzky, Warren Bennis, and Bill George give you a box full of ideas and tools that can boost your career and help you add value to your organization. For example:

- Why finance is not just about manipulating numbers but of immense importance in sustaining growth, building widespread wealth, and creating jobs.
- The profit zone and how to tell if a business is in one.
- The skill of turning an idea or invention into a product that solves a problem for a market.
- Merging the need of business to produce and grow with the environment so they are both sustained.
- The latest thinking in marketing about branding, pricing, reversing a product's life cycle, and turning what has become a commodity into a specialty.
- And much more.

If you want to accelerate your career development and transform your skillset, but without the price tag and two-year commitment of the MBA, this is the book for you. The 30 Day MBA covers the 12 core disciplines of business: accounting, finance, marketing, organizational behaviour, business history, business law, economics, entrepreneurship, ethics and social responsibility, operations management, research and analysis and strategy. It provides the tools and techniques you need to seize business opportunities and implement strategies successfully. Complex concepts are explained in simple and practical terms, helping you to apply high level concepts to the real-life world of business. The 30 Day MBA also contains insightful case studies from leading organizations including IKEA, Cisco, Cobra Beer, Heinz, Shell, Hotel Chocolat and Chilango, to help keep you right up-to-the-minute with current trends and inspire you to explore new concepts. This book equips you with essential hard knowledge, but also helps you understand how business and current thinking is shifting in today's turbulent global markets, and broadens your mind with the knowledge and confidence to excel in a competitive career.

The 30 Day MBA in Marketing provides a complete marketing 'course' spanning twelve disciplinary areas, and including hot topics such as: buyer behaviour, marketing strategy, promotion and advertising, pricing, managing the marketing organization and marketing and the law. Each chapter includes at least one practical real life example to illustrate how marketing concepts apply to business decision making. Learn what they teach you on professional marketing courses and at the world's top Business Schools and why it matters to you; eliminate gaps in your marketing knowledge and take part in business decision making on an equal footing with MBA graduates or your company marketing director. This book includes detailed information on how to find and analyse market data on any business or market anywhere and online resources that enable you to test your own knowledge. It also provides an invaluable guide to finding further information and free resources on each topic covered.

This accessible and in-depth title places MBA skills and business school concepts within reach of all professionals.

How can I develop a team if they're not in the same place? How can I build a company culture that works for employees in an office, working at home and in co-work spaces? How can I maintain organizational oversight if I can't see my employees? Remote Work answers all these questions and more and provides guidance on how to build a successful remote working strategy that engages employees, allows them to perform to their full potential and improves business performance. The COVID-19 pandemic has put remote work into the business norm, but demand from employees to work remotely was already increasing, with a 2019 report stating that 34% of people surveyed would even take a pay cut if they could work remotely part of the time. HR professionals and business leaders need to address this demand to attract and retain the talent the business needs. Remote Work is written by two industry experts who have successfully transitioned their workforces to remote models. It provides essential guidance on how to implement policies, processes and strategies for remote working, including meeting types, measuring performance and creating virtual 'water cooler' environments. Featuring advice on technological solutions to adapting processes and driving engagement, this book also outlines the business benefits of a remote workforce including improved productivity and output and how it allows for faster expansion and execution. With insights from leading experts such as Marshall Goldsmith and case studies from Cornerstone OnDemand, Buffer and United States Marine Corps, Remote Work is essential reading now that increased home and flexible working is here to stay.

This business classic features straight-talking advice you'll never hear in school. Featuring a new foreword by Ariel Emanuel and Patrick Whitesell Mark H. McCormack, one of the most successful entrepreneurs in American business, is widely credited as the founder of the modern-day sports marketing industry. On a handshake with Arnold Palmer and less than a thousand dollars, he started International Management Group and, over a four-decade period, built the company into a multimillion-dollar enterprise with offices in more than forty countries. To this day, McCormack's business classic remains a must-read for executives and managers at every level. Relating his proven method of "applied people sense" in key chapters on sales, negotiation, reading others and yourself, and executive time management, McCormack presents powerful real-world guidance on

- the secret life of a deal
- management philosophies that don't work (and one that does)
- the key to running a meeting—and how to attend one
- the positive use of negative reinforcement
- proven ways to observe aggressively and take the edge
- and much more

Praise for What They Don't Teach You at Harvard Business School "Incisive, intelligent, and witty, What They Don't Teach You at Harvard Business School is a sure winner—like the author himself. Reading it has taught me a lot."—Rupert Murdoch, executive chairman, News Corp, chairman and CEO, 21st Century Fox "Clear, concise, and informative . . . Like a good mentor, this book will be a valuable aid throughout your business career."—Herbert J. Siegel, chairman, Chris-Craft Industries, Inc. "Mark McCormack describes the approach I have personally seen him adopt, which has not only contributed to the growth of his business, but mine as well."—Arnold Palmer "There have been what we love to call dynasties in every sport. IMG has been different. What this one brilliant man, Mark McCormack, created is the only dynasty ever over all sport."—Frank Deford, senior contributing writer, Sports Illustrated

Want to get an MBA? The Complete MBA For Dummies, 2nd Edition, is the practical, plain-English guide that covers all the basics of a top-notch MBA program, helping you to navigate

today's most innovative business strategies. From management to entrepreneurship to strategic planning, you'll understand the hottest trends and get the latest techniques for motivating employees, building global partnerships, managing risk, and manufacturing. This fun, easy-to-access guide is full of useful information, tips, and checklists that will help you lead, manage, or participate in any business at a high level of competence. You'll find out how to use databases to your advantage, recognize and reward your employees, analyze financial statements, and understand the challenges of strategic planning in a global business environment. You'll also learn the basic principals of accounting, get a grip on the concepts behind stocks and bonds, and find out how technology has revolutionized everything from manufacturing to marketing. Discover how to: Know and respond to your customers' needs Handle budgets and forecasts Recruit and retain top people Establish and run employee teams Use Sarbanes-Oxley to your company's advantage Negotiate with the best of them Build long-term relationships with clients Avoid common managerial mistakes Improve cash flow Market your products and services Make the most of your advertising dollar Once you know what an MBA knows, the sky's the limit. Read The Complete MBA For Dummies, 2nd Edition, and watch your career take off!

The 30 Day MBAYour Fast Track Guide to Business SuccessKogan Page Publishers

The 30 Day MBA in Business Finance provides a complete 'course' in business finance, covering 13 key topics which fall under three main headings - the fundamentals of business finance, corporate capital structures and financial strategies and special topics. Learn what they teach you at the world's top accountancy firms and Business Schools and why it matters to you. With guidance on understanding financial reports, assessing the credit worthiness of business partners, determining profitable strategies, raising finance and ensuring proper records, this book contains everything you need to eliminate gaps in your financial knowledge, think like a financial strategist and become a top manager.

The fully revised new edition of the international bestseller THE 80 MINUTE MBA is your short-cut to business brilliance. A traditional MBA is for either the time-rich, very wealthy or lucky few with a generous corporate sponsor. So what happens if you want to get a hit of high-quality business inspiration without spending two years back at school? THE 80 MINUTE MBA is the gateway to fresh thinking, in less time than it takes a standard meeting to get past coffee and donuts. The MBA-in-a-box book is old hat. Managers need the encouragement to think differently, not in the same straight lines. THE 80 MINUTE MBA is an injection of inspiration, creative thinking and dynamic approaches which will help you see the world of business differently. Stimulating new material brings this edition right up to date with critical business thinking. Including a new chapter on the platform economy and fresh technology and social media examples this book will energize and inspire you in equal measure.

The 30 Day MBA in Business Finance gives you all the financial and accounting know-how you would get from an MBA course at a top business school or a placement at a top accountancy firm - at a fraction of the cost.

Entrepreneurs need to be financially literate. The most common cause of business failure is poor financial control stemming from an ignorance of the basics of business finance. Practical Financial Management is intended to help those who find business finance confusing. Now in its seventh edition, it continues to provide advice on proper financial planning and control, and reinforces essential points through the use of questions within each section. Beginning with an introduction to the key financial statements, it moves on to look at the tools of financial analysis - the keys to controlling a business successfully. The final part of the book deals with business planning and budgeting, a vital area of business finance as most new ventures cannot get off the ground without a business plan, and existing businesses cannot expand. An invaluable read for aspiring entrepreneurs and those already in business, this book could mean the difference between success and failure.

Sharing the essentials of sales, marketing, negotiation, strategy, and much more, the creator of PersonalMBA.com shows readers how to master the fundamentals, hone their business instincts, and save a fortune in tuition.

In only one month, you can acquire the skills, tools, and techniques that will help you turn more prospects into loyal customers, increase your sales, and derive greater enjoyment from the experience. Organized into daily lessons on critical sales strategies, 30 Days to Sales Success is your roadmap to making sales more comfortable, more fulfilling, and more rewarding. Regardless of what you are selling--a product, a service, an idea, or a new direction--you have to understand the value of your offering and share it in a way that convinces people to participate. However, much of the sales advice today centers on the salesperson, not the customer, and entails aggressive cold-calling and upselling techniques. It's no wonder so many people dislike selling...and why so many people dislike being sold to. Luckily, there is another way--a path to customer-oriented sales, with a focus on value, service, and long-term relationships. Named "One of the Top 20 Sales Experts to Follow" by LinkedIn, Meridith Elliott Powell will equip you with critical strategies for sustainable, relationship-oriented sales success. First, you will gain a solid foundation in approaching sales--from preparing to meet your prospect for the first time, to better defining your selling style, to more effectively articulating the value you and your product or service add. Next, you will develop expertise in the sales call, perfecting your message, delivery, and listening skills. Finally, you will master the art of the follow-up, ensuring your customer's satisfaction, earning more referrals, increasing your offerings, and continuing your discussions. By reading the lessons and completing the journaling prompts and action items each day, you will progressively improve your sales savvy so that by the end of the month, you will feel more confident in your abilities and your natural sales style, more passionate about your work, and more empowered to sell with intention and efficacy.

How did Norwegian mass murderer Anders Breivik get tangled with global clothier Lacoste? How did Mercedes cross paths with the movie 'Slumdog Millionaire'? That's right. Nobody teaches business management like I do. PERIOD. I combine intrigue, fascination and story telling with world class knowledge in a way that crucial business concepts stick in your memory. Hello, my name is Ritesh and I was fortunate to attend the #1 Business School in the World for Marketing. Sticker price: \$200k. In this book, I unleash everything I learned. Read on. I promise to not take myself too seriously. Unlike most boring MBA books out there, this book is fun. Like watching episodes of 'MBA Professors Gone Wild'. Full of day-to-day conversational terms like 'shitty', 'sucks', and 'blows' to keep you entertained and awake. We will cover everything from vision formulation and marketing strategy to product-market fit, pricing, distribution, viral marketing, running digital ads, enterprise sales, and campaign effectiveness using analytics. Once you read this book, you will be able to understand very relevant industry speak used by business

professionals. For example: Brand Positioning Statement. And how it is used by companies like Amazon and Coca Cola to design Ads that hook us. In case you were wondering, Brand Positioning Statement is a one-liner that reflects your marketing strategy, along with the brief rationale for choosing that strategy. This book answers the top questions that most professionals face today: What are the secrets of building Winning Businesses that grow vigorously on Minimal Marketing? How you I tune pricing, features, messaging & branding to dramatically improve profitability? How can I fix the business that is failing to signup customers even though you are spending big money on marketing? All of this with fun filled facts: Chinese armies in the 5th century were setting fire to the enemy camps late at night. Why? And, what fascinating lesson does it gives is about formulating corporate mission and strategies? Rock and roll song that failed miserably on debut in 1954 went on to become the second best selling number of all time. How? And, what surprising lesson does it teach us about viral marketing .. see more in Viral Digital Advertising. For just \$20/day people are running Facebook marketing campaigns and using insider tricks to make their Ads go Viral. How are they doing it? Find out in Viral Digital Advertising. Enterprise prospect gone cold? How can you use Facebook/Linkedin sniper targeting to wake them up? Learn these pro tricks in Mastering Enterprise Sales. Ikea is making one major mistake in outlining their corporate vision. What is that mistake? Read more inside in Visionary Marketing. Master everything I am going to teach you here. Then, apply these kick-butt skills in your personal life and business. You will be able to make a huge difference. Rich rewards await. I wrote this book for people like us and I cannot wait to see what you will do with it. - Ritesh

A guide to researching and formulating a successful business plan and how to achieve your aims and raise capital or establish the viability of an enterprise. Aimed at managers and small business owners or anyone planning to set up a business. Third revised edition.

As business becomes increasingly reliant on succeeding in export markets, the need for specialist knowledge in international trade is at its highest. With thorough explanations to describe the current international business environment as well as international case studies which include IKEA, Shell, Innocent Drinks, Ford, Match.com and Ryanair, The 30 Day MBA in International Business will boost your knowledge and help you play a more rounded role in shaping the direction of your organization. It covers all the essential elements of international trade and business, including international marketing strategy, managing international organizations and selecting global strategic partners as well as finance, accounting and human resource management. The 30 Day MBA in International Business is packed with links to free resources from the top business schools as well an online list of sources to keep you informed on all the key business issues. Steven Silbiger has distilled the material of the ten most popular business schools in order to teach readers the language of business. At the rate of one easy-to-understand chapter a day, this book will enable readers to absorb the material, speak the language, and, most importantly, acquire the confidence and expertise needed to get ahead in the competitive business world.

\*\* ACCORDING TO BUSINESS INSIDER: "Getting your MBA has never been easier. Haroun is one of the highest rated professors on Udemy, so you can expect to be in good hands through the course of your education." \*\* This is the book version of the popular Udemy.com course called "An Entire MBA in 1 Course." From the Author of "101 Crucial Lessons They Don't Teach You in Business School," which Forbes magazine calls "1 of 6 books that all entrepreneurs need to read right now." This book will teach you everything you need to know about business....from starting a company to taking it public. Most business books are significantly outdated. This book leverages many online resources and makes the general business, accounting and finance process very easy to understand (and enjoyable too)! There are many incredibly engaging and entertaining video links in the book to YouTube and other sources; 'edutainment' works! Although this book is close to 400 pages, I tried to visualize the content of this book as much as possible as this is a more impactful and enjoyable way to learn (think Pinterest versus the tiny words in the Economist)! The contents of this book are all based on my work experience at several firms, including Goldman Sachs, the consulting industry at Accenture, a few companies I have started, the hedge fund industry where I worked at Citadel and most recently, based on my experience at a prominent San Francisco based venture capital firm. I also included many helpful practical business concepts I learned while I did an MBA at Columbia University and a Bachelor of Commerce degree at McGill University. Think of this book as a "greatest hits" business summary from my MBA, undergraduate business degree, work experience in consulting, equities, hedge funds, venture capital and starting my own companies. As the title of this book suggests, this is an entire MBA in one book; it's also a practical manual to help you accomplish your business career goals. I have minimized "boring theoretical concepts" in this book in order to keep it as close to reality as possible. I hope you enjoy it! In addition to teaching at 4 universities in the San Francisco Bay Area, you can find other courses that I teach online at [www.udemy.com/user/chris-haroun/](http://www.udemy.com/user/chris-haroun/).

Revised edition of the author's The 30 day MBA, 2016.

'Anyone who has ever wished they attended a top-ten MBA school now has an alternative. Silbiger's The 10-Day MBA. It distils the basics of a top MBA programme. It's interesting, informative and certainly cheaper. I recommend it!' Tom Fischgrund, author of The Insider's Guide to the Top Ten Business Schools A business classic, The 10-Day MBA provides an invaluable guide for all the people who do not have the time or resources to take a full-time business degree, or who require a short revision aid. Internationally acclaimed, this carefully structured and easy-to-read course will enable you to understand the concepts and jargon used in the business world without having to leave your desk. Here is your chance to become familiar with the key tools and theories taught at Harvard and Stanford and other leading business schools - in just ten days!

Small business owners and solo professionals know they're supposed to use social media to increase sales, but how should they start? Using a unique Rule of 30 approach, 30 Days to Social Media Success is the perfect resource for busy people who want quick results. Thirty short chapters (one for each day of the month) are packed with real-world tips and proven techniques you can use right away. This book makes is easy to tap into the power of today's hottest social media sites to get global impact out of press releases, articles, blog posts, and book reviews; increase your personal and corporate visibility as the go-to expert in your industry; build relationships with clients and connect with ideal prospects; network around the world and around the clock with people who need what you have to offer.

Starting your own UK business is an exciting - and challenging - time. This updated edition of the startup classic shows you how to build a business agile enough to take

advantage of emerging trends and opportunities, and sturdy enough to weather any storm. Packed with real-life examples and links to hundreds of valuable resources, Starting a Business For Dummies, 4th UK Edition gives you what you need to make the leap from employee to successful entrepreneur with confidence. All your favourite, trusted content has been updated including: Laying the groundwork and testing the feasibility of your business idea Writing a winning business plan and finding funding How to operate effectively, including managing your finances and employing people Growing your business and improving performance New content includes: The latest funding schemes, including government funding and crowdfunding Tendering for public sector work Avoiding business cyber-crime Franchising and pop ups Exporting (the government has set a target of doubling the number of exporting companies by 2020) Environmental impact (a recent survey found 77% of SMEs wanted to know how to measure and improve their environmental impact)

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