

Strategic Management 6th Edition Testbank

Introduce the most important theories and views in strategic management today with this concise, yet fully complete, text. Harrison/St. John's FOUNDATIONS IN STRATEGIC MANAGEMENT, Sixth Edition, addresses the most recent changes in today's business environment, including many topics that other strategic management texts often miss. The book thoroughly addresses the traditional economic process model and the resource-based model, as well as the stakeholder theory. This valuable text builds on a traditional theoretical foundation by using engaging examples from many of today's leading firms to demonstrate principles and applications. This edition continues to highlight strategizing in the global arena as well as more focused coverage of stakeholder management. This brief, well-rounded text functions as an indispensable resource for your immediate and long-term success in strategic management. Available with InfoTrac Student Collections <http://goengage.com/infotrac>. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

The contemporary workplace is ever changing. In many countries the effects of economic globalization has seen the rise in zero-hour contracts, the erosion of trade union power and income inequality. In addition, high-performance work systems, business ethics and environmental sustainability are now creating tremendous challenges in many organizations. These developments play out amongst differing national and international contexts. This fluid and diverse environment makes it even more important to understand the myriad of different theories underpinning human resource management and to explore its impact on organizations, managers and workers. This engaging textbook provides an essential introduction to both the 'how' and 'why' of human resource management; it looks at the way organizations manage human capability, but also exposes the tensions inherent in the employment relationship, encouraging the reader to reflect critically on the realities of contemporary HRM. Building on the success of the previous five editions, this new edition includes: Two new chapters on Ethics in HRM and Green HRM New 'HRM as I see it' video interviews with real life HR managers sharing their experiences on managing people in organizations, accessible through a new interactive ebook New 'HRM and Globalization' features discussing the particular challenges faced by international organizations New 'HRM in Practice' features exploring practical implementation of HR theories Coverage of contemporary themes such as line managers' roles in HRM, bullying, diversity and inequality Over 100 new references, bringing the discussion right up to date An extensive online resource centre with further teaching and learning materials, accessible at www.palgravehighered.com/bg-hrm-6e.

The AJN Book of the Year award-winning textbook, Psychiatric Nursing: Contemporary Practice, is now in its thoroughly revised, updated Fourth Edition. Based on the biopsychosocial model of psychiatric nursing, this text provides thorough coverage of mental health promotion, assessment, and interventions in adults, families, children, adolescents, and older adults. Features include psychoeducation checklists, therapeutic dialogues, NCLEX® notes, vignettes of famous people with mental disorders, and illustrations showing the interrelationship of the biologic, psychologic, and social domains of mental health and illness. This edition reintroduces the important chapter on sleep disorders and includes a new chapter on forensic psychiatry. A bound-in CD-ROM and companion Website offer numerous student and instructor resources, including Clinical Simulations and questions about movies involving mental disorders.

Strategic Management has a unique approach goes beyond the traditional application for the for profit sector to address issues for the non-profit sector. It is the only graduate-level text that approaches strategic management from a global cultural perspective. In addition, complete resources for professors are available online featuring presentation material, additional cases, Q&As, and further reading. * Measures the impact of cultural, organizational, national and global issues on the strategic planning process *

Complete web resources for tutors are available online featuring presentation material, additional cases, Q&As and further reading * Provides examples, exercises, and solutions to make this key part of international management easier and more successful

Wiley CMA Learning System consists of Part 1: Financial Planning, Performance and Control which covers the topics of Planning, Budgeting, and Forecasting, Performance Management, Cost Management, Internal Controls, and Professional Ethics. As well as Part 2: Financial Decision Making covers the topics of Financial Statement Analysis, Corporate Finance, Decision Analysis and Risk Management, Investment Decisions, and Professional Ethics. It contains key formulas, knowledge checks at the end of each topic, study tips, and practice questions providing candidates with what they need to pass the CMA Exam. Also included is access to the CMA test bank which contains over 2,000 questions

Strategic Management: Concepts 2e by Frank T. Rothaermel combines quality and user-friendliness with rigor and relevance by synthesizing theory, empirical research, and practical applications in this new edition, which is designed to prepare students for the types of challenges they will face as managers in the globalized and turbulent business environment of the 21st century. With a single, strong voice that weaves together classic and cutting-edge theory with in-chapter cases and strategy highlights, to teach students how companies gain and sustain competitive advantage. OneBook...OneVoice...OneVision

With a strong focus on the key areas included on the NCLEX-RN Exam's "management of care" section, Nursing Delegation and Management of Patient Care, 2nd Edition prepares you to successfully prioritize, assign, and delegate nursing care to other members of the health care team. It provides the latest information on the roles and responsibilities of the staff nurse related to the management of patient care, the core competencies required of the nurse caring for patients, as well as a wide range of leadership and management concepts nurses need to confidently manage patients within a hospital unit. This new edition is organized according to the new 2014 Magnet Standards of Practice to help you learn the skills and competencies magnet status hospitals require when hiring nurses. Learning objectives, key terms, critical thinking case scenarios, and application exercises in each chapter provide you with plenty of opportunities for review. A trusted author team with years of teaching experience in nursing leadership and management introduce current content related to the management of patient care in today's health care setting. NEW! A new table of contents reorganized according to the 2014 Magnet Standards. NEW! Addresses the competencies of the nurse's role with respect to the 2014 Magnet Standards. Coverage includes the latest information on the roles and responsibilities of the manager of patient care position, core competencies required of nurses caring for patients, and a wide range of management concepts new nurses need to know before entering practice. Emphasis on the NCLEX Exam "management of care" areas that you will be tested on, such as prioritization, delegation, and assignment. Clinical Corner and Evidence-Based Practice boxes within most chapters include real-world tips and advice on patient and client management, plus the latest research on practices relevant to chapter topics. NEW! End-of-chapter and Evolve NCLEX questions include analysis and application-level

questions. NEW! The latest RN design gives this edition a fresh new feel that is easier to follow.

For MBA level Marketing Management and/or Marketing Strategy courses, or a capstone undergraduate marketing course. Strategic, applied, and performance-oriented. While most textbooks in this area stress concepts and theory, Market-Based Management, 4e, incorporates a more strategic and applied approach. External performance metrics of a business are emphasized and actual measurement tools are provided. Its streamlined organization makes it ideal for courses in which outside cases and readings will be assigned.

In Strategic Management: Theory and Practice, Fourth Edition, John A. Parnell leads readers through detailed, accessible coverage of the strategic management field. Concise and easy to understand chapters address concepts sequentially, from external and internal analysis to strategy formulation, strategy execution, and strategic control. Rather than relegating case analysis to a chapter at the end of the book, Parnell aligns each chapter's key concepts with 25 case analysis steps. Current examples and high interest real-time cases, largely drawn from The Wall Street Journal and Financial Times, illustrate the key role of strategic management in the United States and around the world. Part 2: Financial Decision Making Includes access to the Online Test Bank, which contains over 1,000 multiple-choice questions Features sample essay questions, knowledge checks, exam tips, and practice questions Multiple-choice question feedback helps CMA candidates focus on areas where they need the most work Helps candidates prepare a solid study plan with exam tips Focuses on important ratios and other analytical tools used to evaluate an organization's financial health Examines key concepts in corporate finance Reviews fundamental information about the decision-making process Feature section examines Financial Statement Analysis, Corporate Finance, Decision Analysis and Risk Management, Investment Decisions, and Professional Ethics Based on the CMA body of knowledge developed by the Institute of Certified Management Accountants (ICMA), Wiley CMA Learning System Exam Review 2013 features content derived from the exam Learning Outcome Statements (LOS). Passing the CMA exam on your first attempt is possible. We'd like to help. IMA, the association of accountants and financial professionals in business, is one of the largest and most respected associations focused exclusively on advancing the management accounting profession. Globally, IMA supports the profession through research, the CMA (Certified Management Accountant) program, continuing education, networking, and advocacy of the highest ethical business practices. IMA has a global network of more than 65,000 members in 120 countries and 200 local chapter communities. IMA provides localized services through its offices in Montvale, NJ, USA; Zurich, Switzerland; Dubai, UAE; and Beijing, China. For more information about IMA, please visit www.imanet.org.

Written by and for Nurse Practitioners from a unique collaborative perspective, Primary Care: A Collaborative Practice, 4th Edition, prepares you to provide care for all of the major disorders of adults seen in the outpatient setting. Evidence-based content reflects the latest guidelines for primary care of hundreds of conditions, including hypertension, diabetes, and sexually transmitted infections. Now in full color, the 4th Edition includes chapters on emerging topics such as genetics, obesity, lifestyle management, and emergency preparedness. Combining a special blend of academic and clinical expertise, the author team provides a practical text/reference that promotes a truly collaborative primary care practice. Comprehensive, evidence-based content incorporates the latest standardized guidelines for primary care in today's fast-paced, collaborative environment. Unique! A collaborative perspective, reflecting the key roles of NPs, MDs, PAs, PharmDs, and others, promotes seamless continuity of care. A consistent format from chapter to chapters facilitates learning and clinical reference value. Diagnostics and Differential Diagnosis boxes provide a quick reference for diagnosing disorders and helping to develop effective management plans. Physician Consultation icons highlight situations or conditions in which consultation is either recommended or necessary. Emergency Referral icons identify signs and symptoms that indicate the need for immediate referral to an emergency facility. Co-management with Specialists discussions help you provide truly collaborative care in the outpatient setting. Complementary and alternative therapies are addressed where supported by solid research evidence.

For courses in strategy and strategic management. Core strategic management concepts without the excess. Just the essentials, Strategic Management and Competitive Advantage strips out excess by only presenting material that answers the question: does this concept help students analyze real business situations? This carefully crafted approach provides students with all the tools necessary for strategic analysis. MyManagementLab for Strategic Management is a total learning package. MyManagementLab is an online homework, tutorial, and assessment program that truly engages students in learning. It helps students better prepare for class, quizzes, and exams—resulting in better performance in the course—and provides educators a dynamic set of tools for gauging individual and class progress. Please note that the product you are purchasing does not include MyManagementLabLab. MyManagementLabLab Join over 11 million students benefiting from Pearson MyLabs. This title can be supported by MyManagementLabLab, an online homework and tutorial system designed to test and build your understanding. Would you like to use the power of MyManagementLabLab to accelerate your learning? You need both an access card and a course ID to access MyManagementLabLab. These are the steps you need to take: 1. Make sure that your lecturer is already using the system Ask your lecturer before purchasing a MyLab product as you will need a course ID from them before you can gain access to the system. 2. Check whether an access card has been included with the book at a reduced cost If it has, it will be on the inside back cover of the book. 3. If you have a course ID but no access code, you can benefit from MyManagementLabLab at a reduced price by purchasing a pack containing a copy of the book and an access code for MyManagementLabLab (ISBN:9781292060378) 4. If your lecturer is using the MyLab and you would like to purchase the product... Go to www.mymanagementlab.com to buy access to this interactive study programme. For educator access, contact your Pearson representative. To find out who your Pearson representative is, visit www.pearsoned.co.uk/relocator INTERNATIONAL BUSINESS LAW AND ITS ENVIRONMENT, 8e, International Edition centers on the basic market-entry strategies most firms deploy as they expand into international markets: trade in goods and services, protecting and licensing intellectual property, and foreign direct investment. Interweaving the law with ethics-related issues, the text shows how individual firms manage these strategies in different ways while discussing the latest political, economic, and legal developments around the world. Helpful features such as case examples, end-of-chapter questions, and ethics activities help solidify your understanding of the material.

Nonprofit organizations are complex and distinctive organizational entities. The literature of strategic management poses some interesting challenges and is only partially developed to inform decision making for nonprofit managers. Strategic Management in Nonprofit Organizations uses a strategic management framework to consider key decisions that nonprofit managers and volunteer leaders confront as they plan and work to position their organizations for optimal success. Key Features - Fills a gap in the current literature by providing a thorough examination of management and planning issues experienced by nonprofit managers, including challenges such as muted markets and specific performance expectations. - Blends together theoretical, empirical, and normative literature with descriptive stories of managing in the sector. - Suggests some optimal practices for managers who want to strengthen their organizations. - Perfect for graduate students in nonprofit management programs. - Supported by a complete package of instructor ancillary materials including an Instructor's Manual, PowerPoints, and Test Bank Contents: Chapter 1 Nature of Nonprofit Organizations Chapter 2 Framing Strategic Choices Chapter 3 External Environment Chapter 4 Internal Capabilities Chapter 5 Public Benefit Strategies Chapter 6 Analysis of the Task Environment Chapter 7 Corporate Strategy, Structures, and Planning Chapter 8 Service Strategies Chapter 9 Social and Political Strategies Chapter 10 Financial Resource Strategies Chapter 11 Inter-Organizational Relationships Chapter 12 Strategic Leadership

CIA Challenge Exam Test Bank Questions 2021 contains the 1,493 multiple choice questions to help pass Certified Internal Auditor candidates in 1st attempt. Two strategies help pass the CIA Challenge Exam conducted by Institute of Internal Auditors (IIA), i.e., maximize your strengths and minimize your weaknesses. That's why this test bank question contains an explanation to the correct as well as incorrect

choices so that candidates can learn from their own mistakes and take the necessary course of action. The beauty of these test bank questions is that questions are presented on a separate page and explanation to the correct and incorrect choices on another page so that the mind is focused only on the requirements of the question which replicates the exam environment. Furthermore, an urge will be created in the heart to select the correct choice before jumping on the solution to the problem. A dedicated section on Certified Internal Auditor (CIA) Basic Information is added in the test bank, which explains the proven strategies to clear the CIA exams in the next attempt. This test bank question is designed for working executives' independent learning so that they can focus more on their career, leisure activities and family time. Let's work together towards the common goal of earning a Certified Internal Auditor (CIA) credential.

Let me present you the collection of Certified Internal Auditor (CIA) Part 1 Test Bank Questions 2020 Book. The CIA test bank contains the 400 multiple choice questions. The best part of this CIA training material is that it contains explanation to the correct as well as incorrect choices so that candidates can highlight their strength and weaknesses and take necessary corrective courses of action. The candidates will be confident in CIA exams conducted by Institute of Internal Auditors (IIA).

Strategic Management (2020) is a 325-page open educational resource designed as an introduction to the key topics and themes of strategic management. The open textbook is intended for a senior capstone course in an undergraduate business program and suitable for a wide range of undergraduate business students including those majoring in marketing, management, business administration, accounting, finance, real estate, business information technology, and hospitality and tourism. The text presents examples of familiar companies and personalities to illustrate the different strategies used by today's firms and how they go about implementing those strategies. It includes case studies, end of section key takeaways, exercises, and links to external videos, and an end-of-book glossary. The text is ideal for courses which focus on how organizations operate at the strategic level to be successful. Students will learn how to conduct case analyses, measure organizational performance, and conduct external and internal analyses.

This book: Strategic Management of Technological Innovation, Sixth Edition is written for courses that may be called strategic management of technology and innovation, technology strategy, technology innovation, technology management, or for specialized new product development courses that focus on technology. The subject is approached as a strategic process, and as such, is organized to mirror the strategic management process used in most strategy textbooks, progressing from assessing the competitive dynamics of a situation, to strategy formulation, to strategy implementation. Highlights: 1. Complete Coverage for Both Business and Engineering Students 2. New Short Cases and New Indian Cases 3. Cases, Data, and Examples from around the World 4. More Comprehensive Coverage and Focus on Current Innovation Trends

M: Management by Bateman/Snell is the fastest growing Principles of Management textbook on the market. Bateman/Snell is written from the ground up to be brief, lean, and flexible enough to enable you to cover just the topics you want at the level of depth you want, while still maintaining the integrity of the content. Plus, it does not inherit outdated examples from a hardback derivative. With market-leading teaching support and the most up to date content available, M: Management represents the best value available in the brief Principles of Management market. What sets Bateman/Snell apart? An unrivaled mixture student-focused current content and the best teaching support around.

Strategic Management delivers an insightful, clear, concise introduction to strategy management concepts and links these concepts to the skills and knowledge students need to be successful in the professional world. Written in a conversational Harvard Business Review style, this product sparks ideas, fuels creative thinking and discussion, while engaging students via contemporary examples, innovative whiteboard animations for each chapter, outstanding author-produced cases, unique Strategy Tool Applications with accompanying animations and Career Readiness applications through author videos.

This brief, but complete, paperback builds a basic framework for the relationships among business strategy, information systems, and organizational strategies. Readers will learn how IT relate to organizational design and business strategy, how to recognize opportunities in the work environment, and how to apply current technologies in innovative ways.

Strategic Management delivers an insightful and concise introduction to strategic management concepts utilizing a strong mix of real-world contemporary examples. Written in a conversational style, this product sparks ideas, fuels creative thinking and discussion, while engaging students with the concepts they are studying.

For courses in strategy and strategic management. Core strategic management concepts without the excess Strategic Management and Competitive Advantage: Concepts and Cases strips out the unnecessary, by presenting material that answers the question: does this concept help students analyze real business situations? Each chapter has four short sections that cover specific issues in depth, to adapt the text to the students' particular needs. By utilizing this carefully crafted approach, the 6th Edition provides students with the tools they need for strategic analysis. Also available with MyLab Management By combining trusted authors' content with digital tools and a flexible platform, MyLab personalizes the learning experience and improves results for each student. Note: You are purchasing a standalone product; MyLab Management does not come packaged with this content. Students, if interested in purchasing this title with MyLab, ask your instructor to confirm the correct package ISBN and Course ID. Instructors, contact your Pearson representative for more information. If you would like to purchase both the physical text and MyLab Management, search for: 0134890507 / 9780134890500 Strategic Management and Competitive Advantage: Concepts and Cases Plus MyLab Management with Pearson eText -- Access Card Package, 6/e Package consists of:

0134741145 / 9780134741147 Strategic Management and Competitive Advantage: Concepts and Cases 0134744497 / 9780134744490 MyLab Management with Pearson eText -- Access Card -- for Strategic Management and Competitive Advantage: Concepts and Cases A complete study solution for Part 2 of the CMA exam Consisting of Part 2 of the CMA Exam plus one-year access to an online test bank with 1,100 multiple-choice questions, Wiley CMAexcel Learning System consists of key formulas and knowledge checks at the end of each topic, as well as study tips and practice questions providing candidates with what they need to pass the CMA Exam. Also included is one year of access to the CMA Test Bank containing over 1,100 questions. Covers all 2015 exam changes Provides students with access to IMA-approved study materials Includes access to Part 2 of the IMA Test Bank containing over 1,100 multiple-choice questions Provides all the knowledge needed to pass Part 2 of the CMA Exam Includes sample essay questions that have appeared on previous exams, knowledge checks, study tips, and practice questions Be fully prepared to pass the CMA Exam with the study solution found in Wiley CMAexcel Learning System and Part 2 Online Test Bank.

The complete body of knowledge for CIMA candidates and professionals The 2015 Certified Investment Management Analyst Body of Knowledge + Test Bank will help any financial advisor prepare for and pass the CIMA exam, and includes key information and preparation for those preparing to take the test. CIMA professionals integrate a complex body of investment knowledge, ethically contributing to prudent investment decisions by providing objective advice and guidance to individual and institutional investors. The CIMA certification program is the only credential designed specifically for financial professionals who want to attain a level of competency as an advanced investment consultant. Having the CIMA designation has led to more satisfied careers, better compensation, and management of more assets for higher-net-worth clients than other advisors. The book is laid out based on the six domains covered on the exam: I. Governance II. Fundamentals (statistics, finance, economics) III. Portfolio Performance and Risk Measurements IV. Traditional and Alternative Investments V. Portfolio Theory and Behavioral Finance VI. Investment Consulting Process

Principles of Management is designed to meet the scope and sequence requirements of the introductory course on management. This is a traditional approach to management using the leading, planning, organizing, and controlling approach. Management is a broad business

discipline, and the Principles of Management course covers many management areas such as human resource management and strategic management, as well behavioral areas such as motivation. No one individual can be an expert in all areas of management, so an additional benefit of this text is that specialists in a variety of areas have authored individual chapters.

Aiming to bridge the gap between theory and application, this work focuses on strategic management.

"With an emphasis on global advantage, the text offers a comprehensive examination of regional and international issues to provide a complete, accurate and up-to-date explanation of the strategic management process. New coverage on environmental concerns and emerging technologies as well as examples and cases from Australia, New Zealand and Asia-Pacific serve to engage students while updated international content demonstrates how strategic management is used in the global economy. The text takes a 'resource-based' approach, which requires the examining of a firm's unique bundling of its internal resources." --Publisher's website.

Strategic Management and Competitive Advantage: Concept and Cases, eBook, Global Edition Pearson Higher Ed

A guide to advanced assessment and clinical diagnosis, this text is organized in a body systems framework and focuses on the adult patient.

Each chapter focuses on a major problem associated with each particular body system.

Strategic Management in Action presents current strategic management theories and practice in an engaging and easy-to-read format.

Coulter effectively blends theory with plenty of opportunity to practice throughout the text, providing readers with the ideologies, ethical dilemmas, and unique strategies of today's real managers and organizations in action.

Here's just what you need to effectively care for your patients at any stage of life in today's ever-changing world of health care. Elaine Polan and Daphne Taylor guide you through the life cycle—from conception to old age—with an emphasis on health promotion, maintenance, and restoration in clinical practice.

Strategic Management has a unique approach goes beyond the traditional application for the for profit sector to address issues for the non-profit sector. It is the only graduate-level text that approaches strategic management from a global cultural perspective.

This succinct textbook takes students through the key stages of strategic management: analysis, formulation, and implementation, with an emphasis on providing students with the essential tools of analysis.

Teaching Strategic Management: A Hands-on Guide to Teaching Success provides a wide scope of knowledge and teaching resources on methods and practices for teaching strategic management theories and concepts for a multitude of settings (classroom, online and hybrid), course levels (bachelors, masters, MBA, executive) and student groups.

Discover what it takes to create a sustainable competitive advantage in management and business today with this straightforward, powerful strategic management resource. **COMPETING FOR ADVANTAGE, 3E** focuses specifically on the issues most important to today's current or future practitioner. The book details the processes and tools you need to better understand and effectively contribute to your organization's strategic management process. Applied examples illustrate the latest thinking, practices, and research in strategic management today with in-depth discussions that examine critical topics such as innovation, professional service and crisis management. Access to relevant cases, a focus on the emerging issues such as ethics, and an emphasis on technology throughout prepare you for success in the fast-paced, ever-changing global economy in which today's firms compete. Take your students to a new level of understanding strategic management concepts and practices with **COMPETING FOR ADVANTAGE, 3E**. Straightforward, focused, and concise, this edition presents the latest strategic management research and practices, now with more in-depth discussions of the most current strategic topics in business today. Detailed real-life examples and instant access to relevant cases keep the book focused on issues most important to current or future practitioners. Crafted to meet the special needs to MBA and executive MBA students, the book details the processes and tools used in strategic analysis to create a sustainable competitive advantage. Full chapters on strategic leadership, corporate governance, and a new chapter on real options examine issues most critical in today's business environment. Comprehensive new instructor support with electric solutions help you effectively prepare a powerful course that addressed traditional and relevant emerging topics that are shaping strategic management today. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

The new edition of this successful strategic management text continues its broad & balanced coverage of the field of strategy, while incorporating cutting-edge topics & issues. The authors' well-known strategic management model runs throughout the core chapters as a unifying concept. With a new experiential exercise at the end of each chapter, students have the opportunity to apply their knowledge to real-world situations. Offering 26 new cases, 16 of which are exclusive to their book, & most of which are based on companies that students will recognize, this new edition makes learning more interesting. New topics discussed include: * Hypercompetition & competitive strategy * Corporate governance in the context of ethics & social responsibility * Resource-based core & distinctive competencies * Parenting as a corporate strategy * Mass customization * Value Chain Analysis & activity based costing * Entrepreneurial Ventures * The firm as a learning organization Features * New "21st Century Global Society" & "Global Issues for the 21st Century" features highlight how international issues are & will affect strategic management. * Over 25 NEW & 16 EXCLUSIVE case studies include profiles on Microsoft, Reebok, Disney/ABC, Dell Computer, Harley-Davidson, & Vermont Teddy Bear. * New Global Perspective in every chapter integrates international issues throughout the book. * New "PASSPORT TO THE WEB" walks students through web sites associated with the text & helps students navigate the web. * New "Strategy in a Changing World" feature shows strategy at work in actual organizations. * New Web Site contains links to companies covered in the cases. * A new, state-of-the-art Instructor's Resource CD-ROM contains PowerPoint Slides, Computerized Test Bank & Instructor's Manual. Supplements Text Instructor's Resource Manual, Case Instructor's Manual, Instructor's Resource CD-ROM, Video & Web Site.

[Copyright: c16d0ac72b6a8605258928d8de0dadf2](https://www.pearson.com/9780130812707/9780130812707)