

## Social Psychology 7th Edition Aronson

Making Social Psychology come to life. This renowned Canadian text utilizes a storytelling approach to make social psychology relevant and interesting for students. It presents the science of social psychology in a conversational manner that captures students' interest without compromising scientific rigour. Real-world examples, practical application questions, and mini-stories woven throughout each chapter help students relate to difficult topics and understand the concepts in terms of their own lives. The fifth Canadian edition has been updated with almost 350 new Canadian sources and expanded coverage of cross-cultural research, evolutionary psychology, and social neuroscience. Coupled with the franchise's perennial strengths, the enhancements to the new edition make this the most captivating Social Psychology text on the market. MyPsychLab is not included with the purchase of this product.

This book, written by distinguished authors, presents a detailed, rigorous and scientific approach to social psychology aimed at students and faculty alike.

The Indian adaptation of the 9th edition of this book on social psychology provides broad insights in to the culture, traditions and contexts of Indian society while explaining the various concepts of social behavior. The strength of this adapted edition is to actively engage the students by including real-life examples in Indian context along with the empirical Indian researches which are comparable with the vast in-depth scientific

## Get Free Social Psychology 7th Edition Aronson

study of the various social psychological concepts. Features1. The book includes Indian case studies, data and researches so as to bring clarity about the causes, consequences and control of different social problems in the Indian scenario 2. To facilitate better learning and understanding, the book contains review questions, 'Try It!' exercises and knowledge testing through multiple-choice questions 3. These are retained in the adaptation with a few modifications in the Indian context. Last but not the least, this adaptation book is a dynamic introduction to the science, relevance and applications of social psychology in the Indian context 4.

A lighthearted exploration of the unconscious forces that influence a life reveals the unrecognized power of context in everyday situations while sharing recommendations for using contextual insights to reshape how one sees the world and improve personal productivity and relationships. Reprint.

**LEADERSHIP** Effective leadership does not occur by chance. Leaders must be trained and groomed for the daunting responsibility of leading organizations. This textbook edition offers examples of leadership and governance from the non-profit sector, businesses, public and private education, higher education, and other organizations. The author highlights over 50 case studies to illustrate concepts about leadership. Also, there are 531 references and numerous theories and concepts about many aspects of leadership. Key concepts, discussion items, and lessons learned are provided at the end of each chapter. Research shows that half of the people currently in leadership

## Get Free Social Psychology 7th Edition Aronson

positions will fail. Why they fail and what can be done to prevent failure are the main subjects of this book. The author shows that effective leadership is possible and he illustrates why and how.

Using an engaging narrative, this textbook demonstrates how social processes are inherently interconnected by uniquely applying underlying and unifying principles throughout the text. With its comprehensive coverage of classic and contemporary research—illustrated with real-world examples from many disciplines, including medicine, law, and education—Social Psychology 4th Edition connects theory and application, providing undergraduate students with a deeper and more holistic understanding of the factors that influence social behaviors. New to the 4th Edition: Each chapter now features 1-2 "culture" boxes, focusing on cross-cultural research on social psychological phenomena. Each chapter now features 1-2 "hot topic" boxes, where we highlight cutting edge and emerging findings. Many references updated throughout, with over 700 new references. A more comprehensive and user-friendly set of online supplementary resources will accompany the new edition. New co-author Heather Claypool of Miami University of Ohio.

A NEW EDITION UPDATED IN 2020 • Why is it so hard to say "I made a mistake" — and really believe it? When we make mistakes, cling to outdated attitudes, or mistreat other people, we must calm the cognitive dissonance that jars our feelings of self-worth. And so, unconsciously, we create fictions that absolve us of responsibility, restoring our

## Get Free Social Psychology 7th Edition Aronson

belief that we are smart, moral, and right—a belief that often keeps us on a course that is dumb, immoral, and wrong. Backed by decades of research, *Mistakes Were Made (But Not by Me)* offers a fascinating explanation of self-justification—how it works, the damage it can cause, and how we can overcome it. Extensively updated, this third edition has many recent and revealing examples, including the application of dissonance theory to divisive social issues such as the Black Lives Matter movement and he said/she said claims. It also features a new chapter that illuminates how cognitive dissonance is playing a role in the currently polarized political scene, changing the nation’s values and putting democracy itself at risk. “Every page sparkles with sharp insight and keen observation. Mistakes were made—but not in this book!” —Daniel Gilbert, author of *Stumbling on Happiness* “A revelatory study of how lovers, lawyers, doctors, politicians—and all of us—pull the wool over our own eyes . . . Reading it, we recognize the behavior of our leaders, our loved ones, and—if we’re honest—ourselves, and some of the more perplexing mysteries of human nature begin to seem a little clearer.” —Francine Prose, *O, The Oprah Magazine*

Learn how social workers use their professional expertise to assist people. This text is part of the Connecting Core Competencies Series. *The Social Work Experience: An Introduction to Social Work and Social Welfare* introduces students to the profession of social work including eight major fields of practice, and provides in-depth discussion of social welfare policy, its history, contemporary issues, and probable future trends. The

## Get Free Social Psychology 7th Edition Aronson

book helps students understand how social workers use their professional expertise to assist people in solving a wide variety of problems to improve their lives. There are three major parts: The first part, *Social Work and its Context*, comprises four chapters which introduce the profession of social work, provide theoretical perspectives underlying generalist practice, investigate the concept of social justice, and explore social welfare policy and its history. The second part, *Professional Practice Settings*, offers an in-depth discussion of eight fields of practice: family and children's services, mental health, health care, schools, older adult services, criminal justice, and developmental disabilities. The third and final part, *A Look to the Future*, views the profession through the eyes of futurists and explores the challenges and opportunities that await new social workers. A better teaching and learning experience This program will provide a better teaching and learning experience—for you and your students. Here's how: **Improve Critical Thinking** — Discussions on values, ethics, human diversity, and generalist social work practice throughout stimulate students to think critically about varying issues. **Engage Students** — Case studies introduce each chapter and are carefully developed to illustrate the myriad of problems that social workers deal with in daily practice. **Explore Current Issues** — Includes new content on a variety of issues, including policy diversity, the environment, and much more. **Apply CSWE Core Competencies** — The text integrates the 2008 CSWE EPAS, with critical thinking questions and practice tests to assess student understanding and development of

## Get Free Social Psychology 7th Edition Aronson

competency. Support Instructors — An Instructor's Manual and Test Bank, Computerized Test Bank (MyTest), BlackBoard Test Item File, and PowerPoint presentations are included in the outstanding supplements package.

Rigorous, yet readable. The author presents the material with sufficient elaboration, explanation, and examples that not only interest the student, but make it understandable. Introduction to Behavioral Research Methods incorporates the four basic approaches to behavioral research (descriptive research, correlational research, experimental research, and quasi-experimental research), and shows students how to conceptualize questions, measure variables, design studies, and analyze data. Chapters on research ethics and scientific writing (including the most recent version of APA style) round out the book. Throughout each chapter, boxes on Developing Your Research Skills and Behavioral Research Case Study provide practical examples and pique student interest. Teaching & Learning Experience \* Personalize Learning - MySearchLab delivers proven results in helping students succeed, provides engaging experiences that personalize learning, and comes from a trusted partner with educational expertise and a deep commitment to helping students and instructors achieve their goals.\*Improve Critical Thinking - New up-to-date Behavioral Research Case Studies help students apply research to practice. \*Engage

## Get Free Social Psychology 7th Edition Aronson

Students - The text is designed to make research methods understandable, useful, and interesting for students. \*Explore Research - Real research, tidbits about the lives of famous researchers, and intriguing controversies that have arisen in behavioral science are included. A lab manual in MySearchLab helps engage students in the research process. \*Support Instructors - MyTest, PowerPoints, and an instructor's manual offer additional support for instructors. Note: MySearchLab with eText does not come automatically packaged with this text. To purchase MySearchLab with eText, please visit: [www.mysearchlab.com](http://www.mysearchlab.com) or you can purchase a valuepack of the text + MySearchLab with eText (at no additional cost). VP: 0205196284 / 9780205196289

Social Psychology Prentice Hall

In this edition, the author once again weaves an inviting and compelling narrative that speaks to ALL of your students regardless of background or intended major. And with Connect Social Psychology and LearnSmart, students are able to create a personalized learning plan helping them be more efficient and effective learners. With LearnSmart, students know what they know and master what they don't know and faculty are able to move to more in-depth classroom discussions. Through examples and applications as well as marginal quotations from across the breadth of the liberal arts and sciences, Myers draws students into the field of

## Get Free Social Psychology 7th Edition Aronson

social psychology. At the same time, Myers is also in tune with the ever-changing state of social psychology research. Research Close-Up and Inside Story features throughout the book provide deeper exposure to key research and researchers. Marginal quotations, examples and applications throughout each chapter, and the concluding Applying Social Psychology chapters all ensure that regardless of your students' interests and future plans, Social Psychology will engage them.

Exploring the key ideas in social psychology, this collection of classic and contemporary readings includes accounts of specific experimental findings as well as more general articles summarizing studies on such topics as attraction, prejudice, and aggression. The new edition adds 15 new readings while retaining a number of classics by leading psychological thinkers such as Stanley Milgram on obedience and Solomon Asch on conformity. Readings makes the perfect companion for the Aronson's highly praised book, *The Social Animal* as it follows the same major themes. The Reader can also be used with any introductory social psychology text or even in lieu of a text. Using both *The Social Animal* textbook and the reader is a unique and engaging combination for understanding social psychology and its research.

The incredible true story of the twelve boys trapped with their coach in a flooded

## Get Free Social Psychology 7th Edition Aronson

cave in Thailand and their inspiring rescue. On June 23, 2018, twelve members of the Wild Boars soccer team and their coach were exploring the Tham Luang cave complex in northern Thailand when disaster struck. A rainy season downpour flooded the tunnels, trapping them as they took shelter on a shelf of the dark cave. Eight days of searching yielded no signs of life, but on July 2 they were discovered by two British divers. The boys and their coach were eventually rescued in an international operation that took three days. What could have been a terrible tragedy became an amazing story of survival. Award-winning author Marc Aronson brings us the backstory behind how this astounding rescue took place. *Rising Water* highlights the creative thinking and technology that made a successful mission possible by examining the physical, environmental, and psychological factors surrounding the rescue. From the brave Thai Navy SEAL who lost his life while placing oxygen tanks along the passageways of the cave, to the British divers that ultimately swam the boys to safety, to the bravery of the boys and their coach, this is the breathtaking rescue that captivated the entire world.

This new edition provides an introduction to the sociological study of social psychology, interpersonal interaction, and the social shaping of human experience. The primary source articles feature both contemporary and classic

theoretical statements as well as empirical studies.

With Macmillan's superior content delivered by LaunchPad, Social Psychology offers a fresh approach to the study of social psychology, that no other available text can match. The authors draw on over 50 years of combined teaching and research to guide students through the rich diversity of the science of social psychology, weaving together explanations of theory, research methods, empirical findings, and applications to show how social psychologists work to understand and solve real-world problems. The new edition's LaunchPad brings together all student and instructor resources, including an interactive e-book, LearningCurve adaptive quizzing, Video Activities, The Science of Everyday Life Experiments and Activities, and more.

First published in 1935, The Handbook of Social Psychology was the first major reference work to cover the field of social psychology. The field has since evolved and expanded tremendously, and in each subsequent edition, The Handbook of Social Psychology is still the foremost reference that academics, researchers, and graduate students in psychology turn to for the most current, well-researched, and thorough information covering the field of social psychology. This volume of the Fifth Edition covers the science of social psychology and the social being.

## Get Free Social Psychology 7th Edition Aronson

For courses in Social Psychology Show how the ever-changing field of Social Psychology is useful in students' everyday lives. Social Psychology, Fourteenth Edition retains the hallmark of its past success: up-to-date coverage of the quickly evolving subject matter written in a lively manner that has been embraced by thousands of students around the world. Authors Nyla Branscombe and Robert Baron—both respected scholars with decades of undergraduate teaching experience—generate student excitement by revealing the connections between theory and real-world experiences. The Fourteenth Edition offers updated content to engage students, as well as new “What Research Tells Us About...” sections in each chapter that illustrate how research findings help answer important questions about social life.

This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book. Reveals social behavior motives, and bridges the person and the social situation. A unique integrated approach to social behavior, Social Psychology, 6/e invite readers to consider the interplay of influences inside and outside the person in social situations. The authors emphasizes how social psychology is an important discipline, connecting different areas of psychology (e.g., clinical, organizational, and neuroscience) as well as other behavioral sciences (e.g.,

anthropology, biology, economics, medicine, and law). Organized around the two broad questions -“What purposes does this behavior serve for an individual?” and “Which factors lead an individual to use this behavior to achieve those goals?” - each chapter considers factors in the person, in the situation, and in their interaction, to form an understanding of human behavior. REVEL from Pearson is an immersive learning experience designed for the way today’s student read, think, and learn. REVEL modernizes familiar and respected course content with dynamic media interactives and assessments, and empowers educators to increase engagement in the course, better connecting with students. The result is increased student engagement and improved learning. REVEL for Kenrick Social Psychology, 6/e will be available for Fall 2014 classes. Teaching and Learning Experience This program will provide a better teaching and learning experience- for you and your students. It: Immersive Learning Experiences with REVEL: REVEL delivers immersive learning experiences designed for the way today's students read, think, and learn. Explore Research: Students can explore research around the world with new Original Research Videos. Investigation questions further encourage students to analyze the material in each chapter. Demonstrates Practically: Several features throughout the book help readers connect abstract ideas to real-life situations. Improves Learning: Effective

pedagogy features promote students' learning. For examples, Quick Quiz Self-tests in each chapter allows students to test their understanding of the material. Support Instructors: Video embedded PowerPoints, MyTest, clicker questions, and an instructor's manual provide instructors with extensive materials to supplement the text.

More than any other introductory psychology textbook, the Hockenburys' brief book presents the discipline with a unique understanding of today's students--emphasizing its relevance and immediate impact on their lives. Without sacrificing science, the authors draw on personal experiences and anecdotes to illustrate essential concepts and important research direction. The "Fourth Edition" incorporates hundreds of new research studies throughout, with particular attention to areas of intensive current research and enduring student interest, including neuroscience, lifespan development, memory, and gender and culture issues. Also new is the dramatically enhanced media and supplements package, offering more ways than ever to help students make the study of psychology a part of their world.

This unique book closes the gap between psychology books and the research that made them possible. Its journey through the "headline history" of psychology presents 40 of the most famous studies in the history of the science,

and subsequent follow-up studies that expanded their findings and relevance. Readers are granted a valuable insider's look at the studies that continue to be cited most frequently, stirred up the most controversy when they were published, sparked the most subsequent related research, opened new fields of psychological exploration, and changed most dramatically our knowledge of human behavior. For individuals with an interest in an introduction to psychology. Kassir/Fein/Markus' SOCIAL PSYCHOLOGY, 11th Edition, brings chapter concepts to life through a unique emphasis on current events in sports, music, entertainment, technology, social media, business, world politics and more. Combining scholarship with real-world illustrations, it helps you understand the field of social psychology through engaging connections to everyday life. Integrating both classic and emerging research, the text delivers comprehensive coverage of social cognition and applications to law, business, and health and well-being. In addition, author Hazel Rose Markus, a respected researcher in the study of cultural psychology, integrates culture and diversity topics into every chapter. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. Key Terms; Example Worked-Out Problems; Practice Problems; Using SPSS; Answers to "How are you doing?"; 2 The Mean, Variance, Standard Deviation,

and Z Scores; Representative Values; Bringing Statistics to Life Box 2-1 The Psychology of Statistics and the Tyranny of the Mean; Variability; Z Scores; Mean, Variance, Standard Deviation, and Z Scores in Research Articles; Learning Aids; Summary; Key Terms; Example Worked-Out Problems; Practice Problems; Using SPSS; Answers to "How are you doing?"; 3 Correlation and Prediction; Graphing Correlations; Patterns of Correlation

Readable research. This distinctive, theory-driven text uses "The Self" as a theme to give students a meaningful context for exploring the key concepts of social psychology. "Applications" sections have been incorporated into most chapters, and "Featured Study" sections at the end of every chapter summarize the purpose, method, and results of recently published scientific articles.

Retaining the emphasis on methodology, the text also continues the tradition of strong gender coverage, while expanding the coverage of social cognition and social neuroscience.

An award-winning author team challenges students to think critically about the concepts, controversies, and applications of social psychology using abundant tools, both in text and online. (NEW) infographics examine important topics like social class, social media effects, and research methodology. InQuizitive online assessment reinforces fundamental concepts, and PowerPoints, test questions,

## Get Free Social Psychology 7th Edition Aronson

and (NEW) Concept Videos, will help you create the best course materials in the shortest amount of time.

A critical thinking approach emphasizing science and applications An award-winning author team challenges students to think critically about the concepts, controversies, and applications of social psychology using abundant tools, both in text and online. (NEW) infographics examine important topics like social class, social media effects, and research methodology. InQuizitive online assessment reinforces fundamental concepts, and PowerPoints, test questions, and (NEW) Concept Videos, will help you create the best course materials in the shortest amount of time. Please note that this version of the ebook does not include access to any media or print supplements that are sold packaged with the printed book.

This collection of classic and contemporary articles on important ideas and issues in social psychology complements The Social Animal 10th edition, by Elliot Aronson but can be used with any introductory social psychology text.

It is often said that one of the key determinants of a book's worth is the extent to which it fulfills the reader's expectations. As such, we welcome this opportunity to help formulate the expectations of our readers, to express our view of what this book is and what it is not. We believe that fully appreciating this volume requires understanding its mission and how it differs from that of other books on research methodology. We have not prepared a primer on research techniques. We offer no "how to" guides for

researchers-nothing on how to conduct interviews, how to design studies, or how to analyze data. We also have not prepared a partisan platform documenting "our way" of thinking about research. Very few, if any, attempts at proselytizing may be found in these pages. What we have done, we believe, is to bring together a number of recurring controversial issues about social psychological research-issues that have divided professionals, puzzled students, and filled the pages of our journals. Few scholars have missed reports arguing the sides of various methodological controversies, such as those surrounding the merits or shortcomings of field research in comparison to laboratory research, the use of role playing as an alternative for studies involving deception, or the value of informed consent procedures, to name only a few examples. Our aim in preparing this volume has been to organize and summarize the salient aspects of these and other important controversial issues.

"There are few academics who write with as much grace and wisdom as Timothy Wilson. REDIRECT is a masterpiece." -Malcolm Gladwell

What if there were a magic pill that could make you happier, turn you into a better parent, solve a number of your teenager's behavior problems, reduce racial prejudice, and close the achievement gap in education? There is no such pill, but story editing - the scientifically based approach described in REDIRECT - can accomplish all of this. The world-renowned psychologist Timothy Wilson shows us how to redirect the stories we tell about ourselves and the world around us, with subtle prompts, in ways that lead to lasting change. Fascinating,

groundbreaking, and practical, REDIRECT demonstrates the remarkable power small changes can have on the ways we see ourselves and our environment, and how we can use this in our everyday lives.

A guide to management support system technologies, and how they can be used for better decision making. It focuses on Web-enabled tools, performance analysis, knowledge management, and other innovations.

As I begin to write this Preface, I feel a rush of excitement. I have now finished the book; my gestalt is coming into completion. Throughout the months that I have been writing this, I have, indeed, been intrinsically motivated. Now that it is finished I feel quite competent and self-determining (see Chapter 2). Whether or not those who read the book will perceive me that way is also a concern of mine (an extrinsic one), but it is a wholly separate issue from the intrinsic rewards I have been experiencing. This book presents a theoretical perspective. It reviews an enormous amount of research which establishes unequivocally that intrinsic motivation exists. Also considered herein are various approaches to the conceptualizing of intrinsic motivation. The book concentrates on the approach which has developed out of the work of Robert White (1959), namely, that intrinsically motivated behaviors are ones which a person engages in so that he may feel competent and self-determining in relation to his environment. The book then considers the development of intrinsic motivation, how behaviors are motivated intrinsically, how they relate to and how intrinsic motivation is extrinsically

## Get Free Social Psychology 7th Edition Aronson

motivated behaviors, affected by extrinsic rewards and controls. It also considers how changes in intrinsic motivation relate to changes in attitudes, how people attribute motivation to each other, how the attribution process is motivated, and how the process of perceiving motivation (and other internal states) in oneself relates to perceiving them in others.

This is designed to be a clear and readable introduction to social psychology for A-level students, for those studying psychology as a supplement to other applied courses, and for those requiring an overview of the major concerns and issues in this subject.; The book aims to integrate the traditional material, such as conformity, attitudes and prejudice, with some of the more recent insights into social life, such as the study of discourse, relationships, social identity and social representations. This work also incorporates themes and concerns which have emerged in social psychology, including problems of ethnocentrism and identity, ethical issues, and the challenges to conventional methodology represented by some recent areas of research.

Through lively writing and stimulating examples, authors Carole Wade and Carol Tavris invite readers to actively explore the field of psychology and the fundamentals of critical and scientific thinking. "Invitation to Psychology" presents the science of psychology according to six areas of the learner's experience: Your Self, Your Body, Your Mind, Your Environment, Your Mental Health and Your Life. This unique organization engages readers from the very beginning and gives them a framework for thinking

## Get Free Social Psychology 7th Edition Aronson

about human behavior. Incorporating many active learning and critical thinking features, a balance of classic and contemporary research, and thorough integration of the psychology of women and men of all cultures-readers will learn much to take with them. For individuals seeking an introduction to psychology.

A collection of classic and contemporary readings that have contributed to our understanding of prejudice from a social- psychological perspective, with a substantial introduction and commentaries preceding each reading.

The history of fiction has been dominated by the novel and the short story. But now a brave new genre has emerged: very brief fiction. FLASH! identifies the qualities that make for excellent flash fiction, demystifies the writing process, and guides writers by exercise and example through the world of the very short story. John Dufresne's characteristic warmth, wit, and humor remind writers of the joy in the creative process, making this a perfect guide for any writer interested in trying a new form.

The World of Psychology offers an accessible text that is designed to seamlessly combine basic learning principles with applications to address the needs of today's diverse student population. The 5th edition of Wood/Wood/Boyd reflects the authors' commitment to the importance of learning and applying core principles in psychology. Students and Instructors of The World of Psychology will benefit by

## Get Free Social Psychology 7th Edition Aronson

engaging in learning core concepts and applying them to the world we know. Biology and Behavior, Sensation and Perception, States of Consciousness, Learning, Memory, Cognition and Language, Intelligence and Creativity, Child, Adolescent and Adult Development, Motivation and Emotion, Human Sexuality and Gender, Health and Stress, Personality Theories, Psychological Disorders, and Therapies. Introduction to Psychology.

Newly revised and up-to-date, this edition of "The Social Animal" is a brief, compelling introduction to modern social psychology. Through vivid narrative, lively presentations of important research, and intriguing examples, Elliot Aronson probes the patterns and motives of human behavior, covering such diverse topics as terrorism, conformity, obedience, politics, race relations, advertising, war, interpersonal attraction, and the power of religious cults. Since it first appeared in 1968, History of Modern Art has emphasized the unique formal properties of artworks, and the book has long been recognized for the acuity of its visual analysis.

This timely and applied textbook brings together leading scientists to illustrate how key theories and concepts in social psychology help to predict and explain behavior, and can be successfully applied to benefit social and practical problems. It focuses on robust theories and models known for their successful

applications and covers a diverse range of settings—spanning classroom interventions, health behavior, financial decision making, climate change and much more. Each chapter comprises of a theoretical section to define the key concepts and summarize the theory, providing evidence for its reliability and limitations from basic research, as well as an application section that summarizes research in an applied context and provides details about a particular study including the respective application setting. The textbook expertly shows how theory can make meaningful predictions for real world contexts, and isn't afraid to explain the potential hurdles and pitfalls when applying a theory and its underlying set of concepts in a certain context. Crucially, this format moves towards theory testing in applied contexts, enabling a closer examination of why and under what circumstances interventions may be successful in obtaining a desired behavioral or psychological end-state. Among the topics explored: Mindset theory of action phases and if-then planning Quality of motivation in self-determination theory The focus theory of normative conduct Social identity theory and intergroup contact theory Intergroup forgiveness Social Psychology in Action is a critical resource for advanced undergraduate and graduate students in social and cultural psychology, as well as students of behavioral economics seeking to develop a deeper understanding of major theories and applications of the fields.

## Get Free Social Psychology 7th Edition Aronson

Practitioners working in the areas of organizational behavior and management, health communication, social work, and educational science and pedagogy will also find the volume pertinent to their work.

[Copyright: cfea77fd294d990c33aa09e6f50d35a7](https://www.stuvia.com/doc/1234567/cfea77fd294d990c33aa09e6f50d35a7)