

Smartest Guy In The Room

“A riveting account that reaches beyond the market landscape to say something universal about risk and triumph, about hubris and failure.”—The New York Times NAMED ONE OF THE BEST BOOKS OF THE YEAR BY BUSINESSWEEK In this business classic—now with a new Afterword in which the author draws parallels to the recent financial crisis—Roger Lowenstein captures the gripping roller-coaster ride of Long-Term Capital Management. Drawing on confidential internal memos and interviews with dozens of key players, Lowenstein explains not just how the fund made and lost its money but also how the personalities of Long-Term’s partners, the arrogance of their mathematical certainties, and the culture of Wall Street itself contributed to both their rise and their fall. When it was founded in 1993, Long-Term was hailed as the most impressive hedge fund in history. But after four years in which the firm dazzled Wall Street as a \$100 billion moneymaking juggernaut, it suddenly suffered catastrophic losses that jeopardized not only the biggest banks on Wall Street but the stability of the financial system itself. The dramatic story of Long-Term’s fall is now a chilling harbinger of the crisis that would strike all of Wall Street, from Lehman Brothers to AIG, a decade later. In his new Afterword, Lowenstein shows that LTCM’s implosion should be seen not as a one-off drama but as a template for market meltdowns in an age of instability—and as a wake-up call that Wall Street and government alike tragically ignored. Praise for *When Genius Failed* “[Roger] Lowenstein has written a squalid and fascinating tale of world-class greed and, above all, hubris.”—BusinessWeek “Compelling . . . The fund was long cloaked in secrecy, making the story of its rise . . . and its ultimate destruction that much more fascinating.”—The Washington Post “Story-telling journalism at its best.”—The Economist

A treasury of inspirational readings, accompanied by personal reflections and meditations, features works by Helen Keller, Barbara Kingsolver, Thomas Aquinas, and others on such themes as nature, relationships, creativity, and work

#1 New York Times bestseller! A respected, long-time Republican strategist, ad-maker, and contributor for *The Daily Beast* skewers the disease that is destroying the conservative movement and burning down the GOP: Trumpism. Includes an all-new chapter analyzing Trump’s impact on the 2018 elections. In the #1 New York Times bestselling *Everything Trump Touches Dies*, political campaign strategist and commentator Rick Wilson delivers “a searingly honest, biting funny, comprehensive answer to the question we find ourselves asking most mornings: ‘What the hell is going on?’” (*Chicago Tribune*). *The Guardian* hails *Everything Trump Touches Dies*, saying it gives, “more unvarnished truths about Donald Trump than anyone else in the American political establishment has offered. Wilson never holds back.” Rick mercilessly exposes the damage Trump has done to the country, to the Republican Party, and to the conservative movement that has abandoned its principles for the worst President in American history. Wilson unblinkingly dismantles Trump’s deceptions and the illusions to which his supporters cling, shedding light on the guilty parties who empower and enable Trump in Washington and in the media. He calls out the race-war dead-enders who hitched a ride with Trump, the alt-right basement dwellers who worship him, and the social conservatives who looked the other way. *Publishers Weekly* calls it, “a scathing, profane, unflinching, and laugh-out-loud funny rebuke of Donald Trump and his

presidency.” No left-winger, Wilson is a lifelong conservative who delivers his withering critique of Trump from the right. A leader of the Never Trump movement, he warned from the start that Trump would destroy the lives and reputations of everyone in his orbit, and *Everything Trump Touches Dies* is a deft chronicle the tragicomic political story of our time. From the early campaign days through the shock of election night, to the inconceivable train-wreck of Trump’s first year. Rick Wilson provides not only an insightful analysis of the Trump administration, but also an optimistic path forward for the GOP, the conservative movement, and the country. “Hilarious, smartly written, and usually spot-on” (Kirkus Reviews), *Everything Trump Touches Dies* is perfect for those on either side of the aisle who need a dose of unvarnished reality, a good laugh, a strong cocktail, and a return to sanity in American politics.

NEW YORK TIMES BESTSELLER * NEW YORK TIMES NOTABLE BOOK OF 2019 * WINNER OF THE J ANTHONY LUKAS WORK-IN-PROGRESS AWARD * FINANCIAL TIMES’ BEST BOOKS OF 2019 * NPR FAVORITE BOOKS OF 2019 * FINALIST FOR THE FINACIAL TIMES/MCKINSEY BUSINESS BOOK OF 2019 * KIRKUS REVIEWS BEST BOOKS OF 2019 * SCHOOL LIBRARY JOURNAL BEST BOOKS OF 2019 “Superb...Among the best books ever written about an American corporation.” —Bryan Burrough, The New York Times Book Review Just as Steve Coll told the story of globalization through ExxonMobil and Andrew Ross Sorkin told the story of Wall Street excess through *Too Big to Fail*, Christopher Leonard’s *Kochland* uses the extraordinary account of how one of the biggest private companies in the world grew to be that big to tell the story of modern corporate America. The annual revenue of Koch Industries is bigger than that of Goldman Sachs, Facebook, and US Steel combined. Koch is everywhere: from the fertilizers that make our food to the chemicals that make our pipes to the synthetics that make our carpets and diapers to the Wall Street trading in all these commodities. But few people know much about Koch Industries and that’s because the billionaire Koch brothers have wanted it that way. For five decades, CEO Charles Koch has kept Koch Industries quietly operating in deepest secrecy, with a view toward very, very long-term profits. He’s a genius businessman: patient with earnings, able to learn from his mistakes, determined that his employees develop a reverence for free-market ruthlessness, and a master disrupter. These strategies made him and his brother David together richer than Bill Gates. But there’s another side to this story. If you want to understand how we killed the unions in this country, how we widened the income divide, stalled progress on climate change, and how our corporations bought the influence industry, all you have to do is read this book. Seven years in the making, *Kochland* “is a dazzling feat of investigative reporting and epic narrative writing, a tour de force that takes the reader deep inside the rise of a vastly powerful family corporation that has come to influence American workers, markets, elections, and the very ideas debated in our public square. Leonard’s work is fair and meticulous, even as it reveals the Kochs as industrial *Citizens Kane* of our time” (Steve Coll, Pulitzer Prize–winning author of *Private Empire*). Nineteen year old Emily wants her college diploma fast, and she's going to get it. But when the perfect night with perfect Mitch leads her to a broken heart, Emily is blind to her vulnerability. When the person she cares about the most is hurt as a result, Emily's ambition gives way to more than a little ruthlessness. She's going to use her smarts to take care of herself and protect the

people she loves, and everyone else had better stay out of her way. But shouldn't the smartest girl everyone knows realize that the ones she'd cross the line for would do the same for her? *The Smartest Girl In The Room* is Book One in *The New Pioneers* series. Leading innovation expert Alec Ross explains what's next for the world, mapping out the advances and stumbling blocks that will emerge in the next ten years—for businesses, governments, and the global community—and how we can navigate them. While Alec Ross was working as Hillary Clinton's Senior Advisor on Innovation, he traveled to forty-one countries. He visited some of the toughest places in the world—from refugee camps of Congo to Syrian war zones. From phone-charger stands in Rwanda to R&D labs in South Korea, Ross has seen what the future holds. Over the past two decades, the Internet has radically changed markets and businesses worldwide. In *The Industries of the Future*, Ross shows us what's next, highlighting the best opportunities for progress and explaining why countries thrive or sputter. He examines the specific fields that will most shape our economic future over the next ten years, including cybercrime and cybersecurity, the commercialization of genomics, the next step for big data, and the coming impact of digital technology on money, payments, and markets. And in each of these realms, Ross addresses the toughest questions: How will we have to adapt to the changing nature of work? Is the prospect of cyberwar sparking the next arms race? How can the world's rising nations hope to match Silicon Valley in creating their own innovation hotspots? Ross blends storytelling and economic analysis to give a vivid and informed perspective on how sweeping global trends are affecting the ways we live, incorporating the insights of leaders ranging from the founders of Google and Twitter to defense experts like David Petraeus. *The Industries of the Future* takes the intimidating, complex topics that many of us know to be important and boils them down into clear, plain-spoken language. This is an essential work for understanding how the world works—now and tomorrow—and a must-read for businesspeople, in every sector, from every country.

An uplifting leadership book about a coach who helped transform the nation's worst high school hockey team into one of the best. Bacon's strategy is straightforward: set high expectations, make them accountable to each other, and inspire them all to lead their team. When John U. Bacon played for the Ann Arbor Huron High School River Rats, he never scored a goal. Yet somehow, years later he found himself leading his alma mater's downtrodden program. How bad? The team hadn't won a game in over a year, making them the nation's worst squad—a fact they celebrated. With almost everyone expecting more failure, Bacon made it special to play for Huron by making it hard, which inspired the players to excel. Then he defied conventional wisdom again by putting the players in charge of team discipline, goal-setting, and even decision-making – and it worked. In just three seasons the River Rats bypassed 95-percent of the nation's teams. A true story filled with unforgettable characters, stories, and lessons that apply to organizations everywhere, *Let Them Lead* includes the leader's mistakes and the reactions of the players, who have since achieved great success as leaders themselves. *Let Them Lead* is a fast-paced, feel-good book that leaders of all kinds can embrace to motivate their teams to work harder, work together, and take responsibility for their own success.

Knock back a brew and play a few rounds of the greatest, most fascinating, and hilarious pub trivia ever devised, written by 12-time Jeopardy! champion Austin Rogers, a longtime New York City bartender and pub trivia host for 15 years.

"Hell is empty, and all the devils are here." -Shakespeare, *The Tempest* As soon as the financial crisis erupted, the finger-pointing began. Should the blame fall on Wall Street, Main Street, or Pennsylvania Avenue? On greedy traders, misguided regulators, sleazy subprime companies, cowardly legislators, or clueless home buyers? According to Bethany McLean and Joe Nocera, two of America's most acclaimed business journalists, the real answer is all of the above-and more. Many devils helped bring hell to the economy. And the full story, in all of its complexity and detail, is like the legend of the blind men and the elephant. Almost everyone has missed the big picture. Almost no one has put all the pieces together. *All the Devils Are Here* goes back several decades to weave the hidden history of the financial crisis in a way no previous book has done. It explores the motivations of everyone from famous CEOs, cabinet secretaries, and politicians to anonymous lenders, borrowers, analysts, and Wall Street traders. It delves into the powerful American mythology of homeownership. And it proves that the crisis ultimately wasn't about finance at all; it was about human nature. Among the devils you'll meet in vivid detail:

- Angelo Mozilo, the CEO of Countrywide, who dreamed of spreading homeownership to the masses, only to succumb to the peer pressure-and the outsized profits-of the sleaziest subprime lending.
- Roland Arnall, a respected philanthropist and diplomat, who made his fortune building Ameriquest, a subprime lending empire that relied on blatantly deceptive lending practices.
- Hank Greenberg, who built AIG into a Rube Goldberg contraption with an undeserved triple-A rating, and who ran it so tightly that he was the only one who knew where all the bodies were buried.
- Stan O'Neal of Merrill Lynch, aloof and suspicious, who suffered from "Goldman envy" and drove a proud old firm into the ground by promoting cronies and pushing out his smartest lieutenants.
- Lloyd Blankfein, who helped turn Goldman Sachs from a culture that famously put clients first to one that made clients secondary to its own bottom line.
- Franklin Raines of Fannie Mae, who (like his predecessors) bullied regulators into submission and let his firm drift away from its original, noble mission.
- Brian Clarkson of Moody's, who aggressively pushed to increase his rating agency's market share and stock price, at the cost of its integrity.
- Alan Greenspan, the legendary maestro of the Federal Reserve, who ignored the evidence of a growing housing bubble and turned a blind eye to the lending practices that ultimately brought down Wall Street-and inflicted enormous pain on the country.

Just as McLean's *The Smartest Guys in the Room* was hailed as the best Enron book on a crowded shelf, so will *All the Devils Are Here* be remembered for finally making sense of the meltdown and its consequences.

A revealing look at the shows that helped TV emerge as the signature art form of the twenty-first century In the late 1990s and early 2000s, the landscape of television began an unprecedented transformation. While the networks continued to chase the lowest common denominator, a wave of new shows on cable channels dramatically stretched television's narrative inventiveness, emotional resonance, and artistic ambition. Combining deep reportage with cultural

analysis and historical context, Brett Martin recounts the rise and inner workings of a genre that represents not only a new golden age for TV, but also a cultural watershed. *Difficult Men* features extensive interviews with all the major players, including David Chase, David Simon, David Milch, and Alan Ball; in addition to other writers, executives, directors and actors. Martin delivers never-before-heard story after story, revealing how cable television became a truly significant and influential part of our culture.

A New York Times Bestseller "The most scientifically important dog in over a century." —Brian Hare Chaser has fascinated dog lovers and scientists alike. Her story reveals the potential for taking out dialogue with dogs well beyond "fetch." When retired psychology professor John Pilley first got his new Border collie puppy, Chaser, he wanted to explore the boundaries of language learning and communication between humans and man's best friend. Exhibiting intelligence previously thought impossible in dogs, Chaser soon learned the names of more than a thousand toys and sentences with multiple elements of grammar. Chaser's accomplishments are revolutionizing the way we think about the intelligence of animals. John and Chaser's inspiring journey demonstrates the power of learning through play and opens our eyes to the boundless potential in the animals we love.

From an award-winning New York Times reporter comes the full, mind-boggling true story of the lies, crimes, and ineptitude behind the Enron scandal that imperiled a presidency, destroyed a marketplace, and changed Washington and Wall Street forever. It was the corporate collapse that appeared to come out of nowhere. In late 2001, the Enron Corporation—a darling of the financial world, a company whose executives were friends of presidents and the powerful—imploded virtually overnight, leaving vast wreckage in its wake and sparking a criminal investigation that would last for years. Kurt Eichenwald transforms the unbelievable story of the Enron scandal into a rip-roaring narrative of epic proportions, taking readers behind every closed door—from the Oval Office to the executive suites, from the highest reaches of the Justice Department to the homes and bedrooms of the top officers. It is a tale of global reach—from Houston to Washington, from Bombay to London, from Munich to Sao Paolo—laying out the unbelievable scenes that twisted together to create this shocking true story. Eichenwald reveals never-disclosed details of a story that features a cast including George W. Bush, Dick Cheney, Paul O'Neill, Harvey Pitt, Colin Powell, Gray Davis, Arnold Schwarzenegger, Alan Greenspan, Ken Lay, Andy Fastow, Jeff Skilling, Bill Clinton, Rupert Murdoch and Sumner Redstone. With its you-are-there glimpse into the secretive worlds of corporate power, *Conspiracy of Fools* is an all-true financial and political thriller of cinematic proportions.

THE SUNDAY TIMES BESTSELLER '... a compelling memoir. Breezy and unpretentious, *The Sanest Guy in the Room* is a delightful collection of memories, insider information and after-dinner anecdotes' The Times 'Brilliant stories and

wonderful behind-the-scenes glimpses of a life and career in show-business . . . It's bloody brilliant . . . Read it!' Michael Ball Don Black is the songwriter's songwriter, a composer's dream collaborator, and the man behind some of the twentieth century's greatest musical numbers. Black made his first foray into the glittering world of showbiz as a stand-up, before realising his error and focusing on his lifelong passion instead - music. Shirley Bassey, Michael Jackson, Quincy Jones, Henry Mancini and Barbra Streisand are just some of the artists Black has worked with over the years - not to mention his frequent collaborator, West End legend Andrew Lloyd Webber - in what can only be described as a remarkable musical career. Yet, never one to court fame, Black has always remained what Mark Steyn coined as 'the sanest guy in the room'. Interwoven with the stories behind songs such as 'Diamonds are Forever' and 'Born Free' are vignettes of Black's life with his beloved wife Shirley, who died in March 2018, after almost sixty years of marriage. Black writes movingly about how the enormity of his grief changed his life, and how the dark days are slowly turning into dark moments. The Sanest Guy in the Room is a rich and delightful paean to a life lived through song. It reveals the essence of Black's craft, looks at those who have inspired him and allows us to understand what made those icons tick. It is also a poignant tribute to Shirley, his biggest inspiration. Told with wit, warmth and great humour, this is Don Black's astonishing musical journey and an insight into a life behind the lyrics.

Not very long ago, videotape editing entailed masterful use of a splicer and a razor blade. Marco Zappia should know. After landing a job at CBS in the 1970s, the young hopeful embarked on a broadcasting career that spanned thirty-five years, earned industry acclaim including two Emmy Awards, and involved a rapid succession of new technologies that catapulted his craft to higher and higher levels. Smartest Guy In The Room shares the story of his rise from television repair man to the go-to guy on the sets of wildly acclaimed CBS shows including "Hee Haw" and "All in the Family." While doing so, Zappia provides an informal explanation of the role the editor plays in the television production process, offering editing tips and expert advice on everything you need to know to hone your craft. Smartest Guy In The Room is a director's cut of editing know-how, with an inside vantage on everything Zappia gleaned from some of Hollywood's most talented directors, producers, writers, cast members, and crew. The technology may change, but the native skills to make the most out of a director's vision and an actor's talent remain the same. Anyone who wants candid, hands-on insight into this fascinating vocation is certain to gain invaluable information and inspiration from one seasoned pro, who proves on page after page to be the smartest guy in the room. While offering decades of wisdom from a leading broadcasting editor, Smartest Guy In The Room also offers a rare snapshot of the industry from the perspective of the people shaping the story. The technology may change, but the native skills to make the most out of a director's vision and an actor's talent remain the same. Anyone who wants candid, hands-on insight into this fascinating vocation is certain to gain invaluable

information and inspiration from one seasoned pro, who proves on page after page to be the smartest guy in the room. There were dozens of books about Watergate, but only *All the President's Men* gave readers the full story, with all the drama and nuance and exclusive reporting. And thirty years later, if you're going to read only one book on Watergate, that's still the one. Today, Enron is the biggest business story of our time, and *Fortune* senior writers Bethany McLean and Peter Elkind are the new Woodward and Bernstein. Remarkably, it was just two years ago that Enron was thought to epitomize a great New Economy company, with its skyrocketing profits and share price. But that was before *Fortune* published an article by McLean that asked a seemingly innocent question: How exactly does Enron make money? From that point on, Enron's house of cards began to crumble. Now, McLean and Elkind have investigated much deeper, to offer the definitive book about the Enron scandal and the fascinating people behind it. Meticulously researched and character driven, *Smartest Guys in the Room* takes the reader deep into Enron's past—and behind the closed doors of private meetings. Drawing on a wide range of unique sources, the book follows Enron's rise from obscurity to the top of the business world to its disastrous demise. It reveals as never before major characters such as Ken Lay, Jeff Skilling, and Andy Fastow, as well as lesser known players like Cliff Baxter and Rebecca Mark. *Smartest Guys in the Room* is a story of greed, arrogance, and deceit—a microcosm of all that is wrong with American business today. Above all, it's a fascinating human drama that will prove to be the authoritative account of the Enron scandal.

NEW YORK TIMES BESTSELLER • The #1 New York Times bestselling author of *World War Z* is back with “the Bigfoot thriller you didn’t know you needed in your life, and one of the greatest horror novels I’ve ever read” (Blake Crouch, author of *Dark Matter* and *Recursion*). **FINALIST FOR THE LOCUS AWARD** As the ash and chaos from Mount Rainier’s eruption swirled and finally settled, the story of the Greenloop massacre has passed unnoticed, unexamined . . . until now. The journals of resident Kate Holland, recovered from the town’s bloody wreckage, capture a tale too harrowing—and too earth-shattering in its implications—to be forgotten. In these pages, Max Brooks brings Kate’s extraordinary account to light for the first time, faithfully reproducing her words alongside his own extensive investigations into the massacre and the legendary beasts behind it. Kate’s is a tale of unexpected strength and resilience, of humanity’s defiance in the face of a terrible predator’s gaze, and, inevitably, of savagery and death. Yet it is also far more than that. Because if what Kate Holland saw in those days is real, then we must accept the impossible. We must accept that the creature known as Bigfoot walks among us—and that it is a beast of terrible strength and ferocity. Part survival narrative, part bloody horror tale, part scientific journey into the boundaries between truth and fiction, this is a Bigfoot story as only Max Brooks could chronicle it—and like none you’ve ever read before. Praise for *Devolution* “Delightful . . . [A] tale of supernatural mayhem that fans of King and Crichton alike will enjoy.”—Kirkus Reviews (starred

review) “The story is told in such a compelling manner that horror fans will want to believe and, perhaps, take the warning to heart.”—Booklist (starred review)

Renowned psychologists describe the five most useful insights from social psychology that will help make you “wise”: wise about why we behave the way we do, and wise about how to use that knowledge to understand others and change ourselves for the better. When faced with a challenge, we often turn to those we trust for words of wisdom. Friends, relatives, and colleagues: someone with the best advice about how to boost sales, the most useful insights into raising children, or the sharpest take on a political issue. In *The Wisest One in the Room*, renowned social psychologists Thomas Gilovich and Lee Ross ask: Why? What do these people know? What are the foundations of their wisdom? And, as professors and researchers who specialize in the study of human behavior, they wonder: What general principles of human psychology are they drawing on to reach these conclusions? They find that wisdom, unlike intelligence, demands some insight into people—their hopes, fears, passions, and drives. It’s true for the executive running a Fortune 500 company, the candidate seeking public office, the artist trying to create work that will speak to the ages, or the single parent trying to get a child through the tumultuous adolescent years. To be wise, they discover, one must be psych-wise when dealing with everyday challenges. In *The Wisest One in the Room* Gilovich and Ross show that to answer any kind of behavioral question, it is essential to understand the details—especially the hidden and subtle details—of the situational forces acting upon us. Understanding these forces is the key to becoming wiser in the way we understand the people and events we encounter, and wiser in the way we deal with the challenges that are sure to come our way. With the lessons gleaned here, you can learn the key to becoming “the wisest one in the room.”

Following three teenagers who chose to spend one school year living in Finland, South Korea, and Poland, a literary journalist recounts how attitudes, parenting, and rigorous teaching have revolutionized these countries' education results.

Follows the story of Enron from the perspective of the vice president who exposed its illegal practices, tracing how its "anything-goes" culture led to its being hailed a model company and recounting its highly publicized collapse. Reprint.

Funny because it's true. From the creator of the viral sensation "10 Tricks to Appear Smart in Meetings" comes the must-have book you never knew you needed, *100 Tricks to Appear Smart in Meetings*. In it, you will learn how to appear smart in less than half the time it takes to actually learn anything. You know those subtle tricks your coworkers are all guilty of? The constant nodding, pretend concentration, useless rhetorical questions? These tricks make them seem like they know what they're doing when in fact they have no clue. This behavior is so ingrained, so subtle, and so often mistaken for true intelligence that identifying it, calling it out, or compiling it into an exhaustive digest has never been attempted. Until now. Complete with illustrated tips, examples, and scenarios, *100 Tricks* gives you actionable ways to use words like “actionable,” in order to sound smart. Every type of meeting is covered, from general meetings where you stopped paying attention almost immediately, to one-on-one meetings you zoned out on, to impromptu meetings you were painfully subjected to at the last minute. It’s all here. Open this book to any page and find an easy-to-digest trick with an even easier-to-digest illustration, guiding you on: how to nail the big meeting by pacing and nodding most effective ways to listen to your coworkers while still completely ignoring them the key to making your presentations “interactive.” If you hadn’t noticed these behaviors before, you will see them now—from your colleagues, your managers, and soon yourself. Each trick is a mirror to the reality of what happens in meetings, told in the form of hilariously bad advice—advice that you might just want to take. But probably not. But maybe.

Here is a bracing deconstruction of the framework for understanding the world that is learned as gospel in Economics 101, regardless of its imaginary assumptions and misleading half-truths. Economism: an ideology that distorts the valid principles and tools of introductory college economics, propagated by self-styled experts, zealous lobbyists, clueless politicians, and ignorant pundits. In order to illuminate the fallacies of economism, James Kwak first offers a primer on supply and demand, market equilibrium, and social welfare: the underpinnings of most popular economic arguments. Then he provides a historical account of how economism became a prevalent mode of thought in the United States—focusing on the people who packaged Econ 101 into sound bites that were then repeated until they took on the aura of truth. He shows us how issues of moment in contemporary American society—labor markets, taxes, finance, health care, and international trade, among others—are shaped by economism, demonstrating in each case with clarity and élan how, because of its failure to reflect the complexities of our world, economism has had a deleterious influence on policies that affect hundreds of millions of Americans.

An easy to follow guide to overcoming The Paradox of Disruptive Technology to effectively market frontier enterprise tech. Written by one of tech's brightest venture partners, this fun to read guide explores the fundamental differences between traditional enterprise sales and emerging disruptive technology.

A unique individual with a fascinating life story, Ivar Giaever is a scientist who won the Nobel Prize in Experimental Physics in 1973. In his own words, Giaever relates an absorbing tale of how important luck and good fortune have been in shaping his life. He narrates the story of an ordinary childhood in Norway and an unremarkable undergraduate career at university. After finishing his engineering degree, he served in the Norwegian army and married his childhood sweetheart, Inger Skramstad. His desire to make a better life for his new family led Ivar to Canada and then to the United States. Even without an advanced degree in a scientific field, Ivar was given the opportunity to work with cutting-edge scientific researchers at General Electric R&D in Schenectady, New York. While there, he completed his PhD at Rensselaer Polytechnic Institute -- one of the United States' oldest technological universities. His work on superconductivity led to worldwide recognition and the Nobel Prize. This memoir is more than the story of an accomplished, world-renowned scientist: it is an engaging reminiscence of an independent, highly creative thinker and problem solver who loves games and puzzles, skiing and windsurfing, and time with friends and family. Dr Ivar Giaever's fascinating story intertwines his views on the nature of science, scientific processes, contemporary issues such as global warming, and the great benefits the Nobel Prize has afforded him. Written with humor and often tongue-in-cheek, 'I am the Smartest Man I know' is one man's meditation on science, intellectual inquiry, and life itself.

Named "one of the ten best business books of 2003" ("BusinessWeek"), this national bestseller is updated with new material on the amazing rise and scandalous fall of Enron. It includes a 16-page photo insert.

An account of the rise and fall of Enron draws on a wide range of sources while revealing the contributions of lesser-known participants in the scandal.

The true story of a killer nurse whose crimes were hidden by a hospital for years. It's 1980, and Genevieve Jones is working the 3 to 11 PM shift in the pediatric ICU in San Antonio's county hospital. As the weeks go by, infants under her care begin experiencing unexpected complications—and dying—in alarming numbers, prompting rumors that there is a murderer among the staff. Her eight-hour shift would come to be called “the death shift.” This strange epidemic would

continue unabated for more than a year, before Jones is quietly sent off—with a good recommendation—to a rural pediatric clinic. There, eight children under her care mysteriously stopped breathing—and a 15-month-old baby girl died. In May 1984, Jones was finally arrested, leading to a trial that revealed not only her deeply disturbed mind and a willingness to kill, but a desire to play “God” with the lives of the children under her care. More shocking still was that the hospital had shredded records and remained silent about Jones’ horrific deeds, obscuring the full extent of her spree and prompting grieving parents to ask: Why? Elkind chronicles Jones’ rampage, her trials, and the chilling aftermath of one of the most horrific crimes in America, and turns his piercing gaze onto those responsible for its cover-up. It is a tale with special relevance today, as prosecutors, distraught parents, and victims’ advocates struggle to keep Jones behind bars. “A horrifying true-life medical thriller...”—Publishers Weekly “Gripping...A remarkable journalistic achievement!”—Newsweek “Murder, madness, and medicine...superb!”—Library Journal “Shocking...true crime reporting at its most compelling.”—Booklist

Instant New York Times bestseller “Howard Zinn on acid or some bullsh*t like that.” —Tim Heidecker The creators of the cult-hit podcast Chapo Trap House deliver a manifesto for everyone who feels orphaned and alienated—politically, culturally, and economically—by the lanyard-wearing Wall Street centrism of the left and the lizard-brained atavism of the right: there is a better way, the Chapo Way. In a guide that reads like “a weirder, smarter, and deliciously meaner version of The Daily Show’s 2004 America (The Book)” (Paste), Chapo Trap House shows you that you don’t have to side with either sinking ships. These self-described “assholes from the internet” offer a fully ironic ideology for all who feel politically hopeless and prefer broadsides and tirades to reasoned debate. Learn the “secret” history of the world, politics, media, and everything in-between that THEY don’t want you to know and chart a course from our wretched present to a utopian future where one can post in the morning, game in the afternoon, and podcast after dinner without ever becoming a poster, gamer, or podcaster. A book that’s “as intellectually serious and analytically original as it is irreverent and funny” (Glenn Greenwald, New York Times bestselling author of No Place to Hide) The Chapo Guide to Revolution features illustrated taxonomies of contemporary liberal and conservative characters, biographies of important thought leaders, “never before seen” drafts of Aaron Sorkin’s Newsroom manga, and the ten new laws that govern Chapo Year Zero (everyone gets a dog, billionaires are turned into Soylent, and logic is outlawed). If you’re a fan of sacred cows, prisoners being taken, and holds being barred, then this book is NOT for you. However, if you feel disenfranchised from the political and cultural nightmare we’re in, then Chapo, let’s go...

Cyberattack-an ominous word that strikes fear in the hearts of nearly everyone, especially business owners, CEOs, and executives. With cyberattacks resulting in often devastating results, it's no wonder executives hire the best and brightest

of the IT world for protection. But are you doing enough? Do you understand your risks? What if the brightest aren't always the best choice for your company? ? In *The Smartest Person in the Room*, Christian Espinosa shows you how to leverage your company's smartest minds to your benefit and theirs. Learn from Christian's own journey from cybersecurity engineer to company CEO. He describes why a high IQ is a lost superpower when effective communication, true intelligence, and self-confidence are not embraced. With his seven-step methodology and stories from the field, Christian helps you develop your team's technical minds so they become better humans and strong leaders who excel in every role. This book provides you with an enlightening perspective of how to turn your biggest unknown weakness into your strongest defense.

The Smartest Guys in the Room: The Amazing Rise and Scandalous Fall of Enron Penguin Books, Limited (UK)

"In this brilliant and timely new book, Stephen Harper, the 22nd prime minister of Canada, rallies his fellow conservatives at home, in the United States, and around the world to understand and adapt to the often contradictory movements of globalization and populism. The world is in flux. Disruptive technologies, ideas, and politicians are challenging how we thought about the economy, society, and politics. How we respond matters greatly. We must get it right for our long-term stability, social cohesion, and prosperity. Some voices propose that we look the other way and double down on the status quo. Others propose radical change to public policy, governance, and our societies. Neither effectively responds to the growing concerns expressed by working-class people across the developed world. In this new book, former Canadian Prime Minister Stephen Harper sets out a positive and thoughtful alternative. He argues that we must apply old thinking to new challenges or, as Ronald Reagan once put it, "go back to the past way of facing the future." One might call it applied conservatism. Drawing on his training as an economist and his experiences as a global leader for nearly a decade, Harper analyzes how economic, social, and political trends--including globalized movements of capital, goods and services, and labour--have affected working-class citizens. The story is mixed. There has been some good and some bad. Donald Trump's surprising election and rising populist movements across the globe signal that policymakers must better respond to the negative consequences of these powerful forces. Harper sets out a vision of populist conservatism as the best framework for such a historically-rooted yet forward-looking agenda. He calls on conservatives in particular and policymakers in general to eschew ideology and instead draw on the ideas and institutions that have worked in past and can be refined and reformed for the future. His prescriptions cover trade, markets, immigration, business practices, the role of the nation state, and so on. The book sets out concrete steps for business and political leaders to take in order to address working-class to interests, aspirations, and concerns, and ultimately ensure that our economies and societies remain strong and dynamic in the age of disruption."--

Follow the advice in *The Smartest Retirement Book You'll Ever Read* and you will: Find simple strategies to maximize your retirement nest egg Steer clear of scams that rob you of your hard-earned savings Ensure that your money lasts longer than you do Avoid the common mistakes that can leave your spouse impoverished Discover financial lifelines no matter how desperate the economy "If you want a handy guide that provides information in small chunks, Solin's book is it." -Newark Star-Ledger

On March 18, 1980, the Duke basketball program announced the hiring Mike Krzyzewski, the man who would restore glory to the team. The only problem: no one knew who Krzyzewski was. Nine days later, Jim Valvano was hired by North Carolina State to be their new head coach. The hiring didn't raise as many eyebrows, but the two new coaches had a similar goal: to unseat North Carolina's Dean Smith as the king of college basketball. And just like that, the most sensational competitive decade in the history of the NCAA was about to unfold. *The Legends Club* captures an era in American sports and culture as John Feinstein pulls back the curtain on the recruiting wars, the intensely personal rivalries that weren't always friendly, the enormous pressure and national stakes, and the battle for the very soul of college basketball.

Depicts the life and military career of George S. Brown and examines his leadership as an officer in the Air Force An essential re-evaluation of the complex triumphs and tragedies of Jimmy Carter's presidential legacy. In this first full presidential biography of Jimmy Carter, Bird unfolds the story of Carter's four years with few allies inside Washington and a great many critics in the media

"Chris Grabenstein just might be the smartest writer for kids in the universe." —James Patterson *The Smartest Kid in the Universe* goes to genius camp in book two of this action-packed series from the New York Times bestselling author of *Escape from Mr. Lemoncello's Library!* Jake McQuade is the smartest kid in the universe—and he's back to defend his title! This time, he is heading off to a camp for geniuses sponsored by billionaire tech mogul (and brilliant inventor) Zane Zinkle. But genius camp is not like regular camp. There are limo buses, robot polar bears, and high-tech cabins with high-tech toilets! But it isn't all fun and brain games at camp, especially when Jake goes up against the artificially intelligent Virtuoso quantum computer—the smartest machine in the universe—which also happens to be Zinkle's latest genius creation! It's boy versus bot in this epic showdown packed with s'mores, puzzles, action, adventure, and hilarious, jelly bean-fueled fun! Bonus puzzle included!

Winner of the Anthony, Macavity, and Shamus Awards A resident of one of LA's toughest neighborhoods uses his blistering intellect to solve the crimes the LAPD ignores in "a crackling page-turner of a debut" (*Entertainment Weekly*). East Long Beach. The LAPD is barely keeping up with the neighborhood's high crime rate. Murders go unsolved, lost

children unrecovered. But someone from the neighborhood has taken it upon himself to help solve the cases the police can't or won't touch. They call him IQ. He's a loner and a high school dropout, his unassuming nature disguising a relentless determination and a fierce intelligence. He charges his clients whatever they can afford, which might be a set of tires or a homemade casserole. To get by, he's forced to take on clients that can pay. This time, it's a rap mogul whose life is in danger. As Isaiah investigates, he encounters a vengeful ex-wife, a crew of notorious cutthroats, a monstrous attack dog, and a hit man who even other hit men say is a lunatic. The deeper Isaiah digs, the more far reaching and dangerous the case becomes.

“Brilliant. . . . Lewis has given us a spectacular account of two great men who faced up to uncertainty and the limits of human reason.” —William Easterly, Wall Street Journal Forty years ago, Israeli psychologists Daniel Kahneman and Amos Tversky wrote a series of breathtakingly original papers that invented the field of behavioral economics. One of the greatest partnerships in the history of science, Kahneman and Tversky's extraordinary friendship incited a revolution in Big Data studies, advanced evidence-based medicine, led to a new approach to government regulation, and made much of Michael Lewis's own work possible. In *The Undoing Project*, Lewis shows how their Nobel Prize-winning theory of the mind altered our perception of reality.

#1 NEW YORK TIMES BESTSELLER • “Prepare to be entranced by this addictively readable oral history of the great war between humans and zombies.”—Entertainment Weekly We survived the zombie apocalypse, but how many of us are still haunted by that terrible time? We have (temporarily?) defeated the living dead, but at what cost? Told in the haunting and riveting voices of the men and women who witnessed the horror firsthand, *World War Z* is the only record of the pandemic. The Zombie War came unthinkably close to eradicating humanity. Max Brooks, driven by the urgency of preserving the acid-etched first-hand experiences of the survivors, traveled across the United States of America and throughout the world, from decimated cities that once teemed with upwards of thirty million souls to the most remote and inhospitable areas of the planet. He recorded the testimony of men, women, and sometimes children who came face-to-face with the living, or at least the undead, hell of that dreadful time. *World War Z* is the result. Never before have we had access to a document that so powerfully conveys the depth of fear and horror, and also the ineradicable spirit of resistance, that gripped human society through the plague years. **THE INSPIRATION FOR THE MAJOR MOTION PICTURE** “Will spook you for real.”—The New York Times Book Review “Possesses more creativity and zip than entire crates of other new fiction titles. Think Mad Max meets The Hot Zone. . . . It's Apocalypse Now, pandemic-style. Creepy but fascinating.”—USA Today “Will grab you as tightly as a dead man's fist. A.”—Entertainment Weekly, EW Pick “Probably the most topical and literate scare since Orson Welles's War of the Worlds radio broadcast . . . This is action-

packed social-political satire with a global view.”—Dallas Morning News

WALL STREET JOURNAL BESTSELLER From Michael Dell, renowned founder and chief executive of one of America's largest technology companies, the inside story of the battles that defined him as a leader In 1984, soon-to-be college dropout Michael Dell hid signs of his fledgling PC business in the bathroom of his University of Texas dorm room. Almost 30 years later, at the pinnacle of his success as founder and leader of Dell Technologies, he found himself embroiled in a battle for his company's survival. What he'd do next could ensure its legacy—or destroy it completely. Play Nice But Win is a riveting account of the three battles waged for Dell Technologies: one to launch it, one to keep it, and one to transform it. For the first time, Dell reveals the highs and lows of the company's evolution amidst a rapidly changing industry—and his own, as he matured into the CEO it needed. With humor and humility, he recalls the mentors who showed him how to turn his passion into a business; the competitors who became friends, foes, or both; and the sharks that circled, looking for weakness. What emerges is the long-term vision underpinning his success: that technology is ultimately about people and their potential. More than an honest portrait of a leader at a crossroads, Play Nice But Win is a survival story proving that while anyone with technological insight and entrepreneurial zeal might build something great—it takes a leader to build something that lasts.

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