

Shipbroking And Chartering Practice Business Of Shipping

Port Management and Operations your essential guide to port management in the twenty-first century. • Provides the reader with a complete understanding of total port activity • Enables managers working in specific areas of ports to see where they fit into the port's operation and commercial practice as a whole • Offers an analysis of the many types of ports along with the common essential elements that enable them to function, including administration, management, economics and operations

Snow in the Tropics offers the first comprehensive history of the independent reefer operators, companies that are dedicated to transport refrigerated products by ship, from the early 20th century to the present.

The Business of Shipbuilding thoroughly analyses vessel construction, from material receipt and preparation, to final outfitting. It explains the central role of computer technology in the design process, the growing importance of supply chain management for materials and services and the use of subcontractors. Methods of measuring progress, productivity, performance and the need for enforcing standards during construction are also discussed. Through the use of practical examples, The Business of Shipbuilding explains the structure of shipbuilding in Japan, Korea, the European Union, China, Eastern Europe and the Americas and places this in the context of the economic and political climate of each region. Written in a clear and concise style and illustrated throughout with diagrams, charts and plans, The Business of Shipbuilding will be an invaluable reference tool both for experienced shipbuilders and for shipowners, managers, operators, brokers, insurers, lawyers, universities, surveyors and equipment suppliers.

Now in its second edition Maritime Economics provides a valuable introduction to the organisation and workings of the global shipping industry. The author outlines the economic theory as well as many of the operational practicalities involved. Extensively revised for the new edition, the book has many clear illustrations and tables. Topics covered include: * an overview of international trade * Maritime Law * economic organisation and principles * financing ships and shipping companies * market research and forecasting.

Acclaimed as the standard reference work on the law relating to time charters, this new edition provides a comprehensive treatment of the subject, accessible and useful both to shipping lawyers and to shipowners, charterers, P&I Clubs and other insurers. It provides full coverage of both English and U.S. law, now updated with all the important decisions since the previous edition. The English decisions covered in the new edition include: The Kos (the Supreme Court on the effect of withdrawing a ship with cargo on board); The Athena (nature of off-hire; meaning of 'loss of time'/'time thereby lost'); The Kyla (damage to ship and frustration); The Silver Constellation, The Savina Caylyn and The Rowan (oil company approval of chartered ships); The Captain Stefanos, The Saldanha, The Triton Lark and The Paiwan Wisdom (effects of piracy); The Kildare and The Wren (damages for early termination); The T S Singapore (off-hire where ship going 'towards but not to' the port ordered), and The Lehmann Timber, The Bulk Chile and The Western Moscow (owners' liens) The new edition also features many significant new U.S. decisions, including: Stolt-Nielsen v. Animal Feeds Intl. (Supreme Court rules class-action arbitration not permitted unless parties agree in arbitration agreement); ATHOS I (Circuit Court finds that safe berth provision in charterparty is a warranty and not merely a due diligence obligation); The M/V SAMHO DREAM (arbitrators direct petitioner to post \$14.2M security on respondent's counterclaim) and Maroc Fruit Board v. M/V VINSON (CP arbitration clause incorporated in bill of lading not "signed" or "contained in an exchange of letters or telegrams" under NY Convention).

Europe and the Maritime World: A Twentieth-Century History offers a framework for understanding globalization over the past century. Through a detailed analysis of ports, shipping and trading companies whose networks spanned the world, Michael B. Miller shows how a European maritime infrastructure made modern production and consumer societies possible. He argues that the combination of overseas connections and close ties to home ports contributed to globalization. Miller also explains how the ability to manage merchant shipping's complex logistics was central to the outcome of both world wars. He chronicles transformations in hierarchies, culture, identities and port city space, all of which produced a new and different maritime world by the end of the century.

"Shipbroking and Chartering Practice provides a sound knowledge of the law and economics of international shipbroking and chartering in a practical way that enables the principles described to be applied in every day situations. The 6th Edition has been thoroughly revised to take account of chartering practices, cases and standard forms that have surfaced since the last edition, providing an excellent commentary."

This reference text has been updated to include two new chapters covering contracts of affreightment and other tools. It describes the workings and administration of a typical pool, how liabilities are shared, and how the group, or pool, is promoted and marketed.

The Commercial Shipping Handbook is an invaluable reference tool for anyone involved in international trade and a first step towards understanding the framework within which the international movement of goods by sea is conducted. The handbook gives concise explanations of the many activities that comprise shipping, explaining the terms and how they interrelate. Areas covered include: Documents used in international transport by sea e.g. the bill of lading and the charter-party – what they contain, the different types and examples of each Generic types of ships, cargoes, containers and ports Details of all the major maritime associations prominent in contract drafting and policy making, together with a brief explanation of their objectives The many extra costs and surcharges found in shipping, particularly in liner shipping Chartering terms, an explanation of each and their context Clauses appearing in bills of lading, in voyage charters and time charters Technical elements of shipping as they relate to the commercial operation of ships, for example tides and draughts Examples of principal documents Discussing over 1250 commercial shipping terms, this book will be an essential reference for all shipowners, charterers,

managers and brokers and will also be of use to legal, insurance and banking professionals.

Fast track your application, master any interview, and launch your career as a Trainee Shipbroker! Written by ex-Sale and Purchase Shipbroker, Global Trainee Broker Graduate Programme Manager, and Maritime Industry Recruiter, Callum Beaumont. This MUST READ guide is packed with insider TIPS and SECRETS to help EVERY aspiring trainee shipbroker to improve application success, grant access to key decision-makers, ace any trainee broker interview, create the BEST possible first impression, secure a trainee broker job OFFER, and SURVIVE and THRIVE in the wonderful world of shipbroking!

Now in its eighth edition, this classic text is a first point of reference for anyone looking to obtain an understanding of chartering and shipbroking practice. It provides hands-on, commercially-focused explanations of chartering business and invaluable advice on how the shipping market operates across a broad range of topics. The authors also deal expertly with the legal, financial, operational and managerial aspects of chartering, offering numerous case studies which clearly link theory to practice. This new edition has been fully revised and updated to reflect the current trends in chartering practice, legal developments and standard forms of charterparties. New to this edition: Enriched with practical examples covering crucial aspects of chartering and shipbroking business, such as voyage estimations, freight conversions and tanker calculations. New material on day-to-day laytime principles, including "Laytime Definitions for Charterparties 2013", associated commentary and relevant examples. Shipping marketing as a modern tool of improving chartering and shipbroking business. Expanded coverage of the economic background of chartering, including markets, vessels, cargoes, trades and fixtures. Freight rates for all vessel types from 1980 to 2015. Updated review of well-known standard charterparty documents (including NYPE 2015), together with clauses and wordings commonly applying to various charter types. Analytical glossary containing typical terms and abbreviations used in chartering negotiations. This book is an essential guide for practitioners in private practice and in-house for shipowners and cargo houses, as well as those studying shipbroking and chartering.

Shipbroking and Chartering Practice provides a sound knowledge of the law and economics of international shipbroking and chartering in a practical way that enables the principles described to be applied in everyday situations. The seventh edition has been thoroughly revised to take account of chartering practices, cases and standard forms that have surfaced since the last edition, providing an excellent commentary.

This is the enhanced, augmented and updated 2nd edition 2021. The Shipbroker's working knowledge is a book for employees involved in the shipping industry and particularly those dealing or about to deal with the chartering of dry cargo ships. It provides personal knowledge that the author gained during the performance of his duties in the various departments of shipping agencies.

The classic Business of Shipping (now in its ninth edition) remains North America's most comprehensive industry-focused book that explains and analyzes marine transportation and related industries, both domestic and international. This is an authoritative text that is required reading for a newcomer looking to understand basic shipping operations, regulations, and international cargo movement, or a specialized professional seeking insight into other industry segments. Revised and fully updated, the ninth edition reaffirms its status as the cornerstone text in marine transportation education.

This study of shipping makes visible a sector that has led European economic growth for centuries, yet rarely appears in business or economic histories.

This is the leading text on shipbuilding and marine construction, already widely used on a global basis by shipowners, shipbuilders and their commercial and legal advisers. It is now ten years since the last edition and much has changed in the world of shipbuilding since then, particularly in the period since 2008 which has seen numerous attempts by owners to renegotiate the prices and/or delivery dates of tonnage and an enormous increase in the level of "vessel rejection" and cancellation disputes. The Law of Shipbuilding Contracts examines the principles of English contract law as these apply to shipbuilding. This edition comments in detail upon the Shipbuilders' Association of Japan Form but now contrasts this with the NEWBUILDCON from BIMCO in 2007 and the China Maritime Arbitration Commission Forms from 2011 where these are significantly different. It also includes sections dealing with agreements ancillary to the shipbuilding contract and conversion contracts. Overview of book: Since the last edition in 2002, China has become a major global exporter of newbuildings and new BIMCO shipbuilding contract form has been published. Although retaining the original format of commentary on the Japanese (SAJ) standard form shipbuilding contract, the new edition contrasts this with the BIMCO form and the recently published China Maritime Arbitration Commission (CMAC) form in order to provide a broad ranging analysis of this complex subject. The book details the principles of English contract law as these apply to international shipbuilding. It will, as in the previous editions, also include sections dealing with the guarantees and other agreements which support the shipbuilding contract and with ship conversion contracts Essential reading for: - Purchasers and charterers of newbuilding tonnage - Shipbuilders and offshore construction yards - Lawyers and insurers working in the maritime and offshore oil and gas sectors - Banks and other finance providers

In View Of The Increasing Thrust Of Exports In The Field Of International Marketing, A Number Of Indian Universities Have Introduced The Subject Export-Import Procedures, Documentation And Logistics At Post Graduation Level, In Particular Mba. This Subject Has Gained Importance, As Doors Of Employment Have Been Opened On This New Front With The Increasing Pace Of Exports. In This Book, All The Topics Have Been Dealt In A Systematic Manner. The Topics Are Covered In The Same Order Of Ugc Syllabus For Student S Convenient Reading. The Students, Pursuing Mba And Other Courses, Who Had Studied This Subject At Graduation/ Postgraduation Level Will Find This Book Useful As Many Business Schools/ Institutions Have The Same Topics, Chosen By Ugc, In Their Course Contents.

This series provides a basic knowledge of the law and economics of international shipbroking and chartering in a practical way which enables the principles described to be applied in every day situations.

This edition has been thoroughly revised and updated to take account of chartering practices, cases, and standard forms and provides an up-to-date commentary.

This text provides an explanation of the responsibilities and liabilities of the shipbroker, both in direct contact with principles and as part of a chain of other brokers. Highlighting legal questions arising from ways in which the broker's business is done, issues addressed in this book include potential legal liabilities as well as common negligence claims. The book also deals with the shipbroker's entitlement to commission and the problems associated with litigation in this area. It is suitable for ship owners, charterers, agents and marine consultants, as well as brokers.

Shipbroking and Chartering Practice Informa Law from Routledge

Chartering describes the process by which a ship is leased for the transportation of goods. Knowledge of this complex, multifaceted field is vital for anyone seeking success in the shipping industry. In this third edition of *Principles of Chartering, shipping and maritime economics* expert Photis M. Panayides, PhD, offers a revised and updated version of his seminal work on chartering contracts. Beginning with an introduction of the concept of chartering and how it applies to various types of ships, cargo, and trade routes, Panayides goes on to explore all aspects of chartering, including charterparties, shipbroking, bills of lading, voyage and time chartering, and more. Panayides offers a comprehensive overview of chartering principles, supported by real-life examples of orders, offers, and negotiations. Key points are addressed in plain language, while a glossary of over 1,300 chartering terms helps readers quickly understand chartering terminology and abbreviation. In this new edition, Panayides expands and updates his previous exploration of voyage estimation principles while referring to more than seventy legal cases that influenced current commercial chartering practices. *Principles of Chartering* provides the information you need to succeed in commercial shipping, all in an easy-to-access format.

This book is open access under a CC BY NC ND 4.0 license. This open access book discusses how Norwegian shipping companies played a crucial role in global shipping markets in the 20th century, at times transporting more than ten per cent of world seaborne trade. Chapters explore how Norway managed to remain competitive, despite being a high labour-cost country in an industry with global competition. Among the features that are emphasised are market developments, business strategies and political decisions. The Norwegian experience was shaped by the main breaking points in 20th century world history, such as the two world wars, and by long-term trends, such as globalization and liberalization. The shipping companies introduced technological and organizational innovations to build or maintain a competitive advantage in a rapidly changing world. The growing importance of offshore petroleum exploration in the North Sea from the 1970s was both a threat and an opportunity to the shipping companies. By adapting both business strategies and the political regime to the new circumstances, the Norwegian shipping sector managed to maintain a leading position internationally.

This book is a successor to Robin Burnett's *Law of International Business Transactions*. It provides an up-to-date analysis of the legal environment for international trade and covers: the changes made to payment and letters of credit by reason of the adoption of the UCP 600, which became effective in 2007, and other means of payment which are currently used; the provisions and possible adoption of the UNCITRAL Draft Convention on the Carriage of Goods Wholly or Partly by Sea; recent developments in the law relating to international sale of goods; the question of international arbitration and other means of dispute resolution; and the strategies and issues of international operations while incorporating and building on the comprehensive information and material in the previous book. It will assist practitioners and students in their understanding of the legal and practical aspects of international and overseas trade and operations.

Now in its eighth edition, this classic text is a first point of reference for anyone looking to obtain an understanding of chartering and shipbroking practice. It provides hands-on, commercially-focused explanations of chartering business and invaluable advice on how the shipping market operates across a broad range of topics. The authors also deal expertly with the legal, financial, operational and managerial aspects of chartering, offering numerous case studies which clearly link theory to practice. This new edition has been fully revised and updated to reflect the current trends in chartering practice, legal developments and standard forms of charterparties. New to this edition: Enriched with practical examples covering crucial aspects of chartering and shipbroking business, such as voyage estimations, freight conversions and tanker calculations. New material on day-to-day laytime principles, including "Laytime Definitions for Charterparties 2013", associated commentary and relevant examples. Shipping Marketing as a modern tool of improving chartering and shipbroking business. Expanded coverage of the economic background of chartering, including markets, vessels, cargoes, trades and fixtures. Freight rates for all vessel types from 1980 to 2015. Updated review of well-known standard charterparty documents (including NYPE 2015), together with clauses and wordings commonly applying to various charter types. Analytical glossary containing typical terms and abbreviations used in chartering negotiations. This book is an essential guide for practitioners in private practice and in-house for shipowners and cargo houses, as well as

THIS VOLUME has been written to describe the business side of a commercial enterprise whose field is the entire civilized world. Historically, the theory and knowledge of shipping management, as distinguished from the practical skills of seaman ship, have been transmitted from one generation to the next by word of mouth. Little has been put on paper, primarily because the finest exponents of the art of steamship management have been too busy with their day-to-day concerns to do so. The "working level" personnel often are superbly competent, but rarely qualify as literary craftsmen. It has been my aim, in preparing this analysis of the principles of the "business" of commercial shipping, to describe that which transpires in the various divisions of a shipowning and operating organization. Insofar as possible, the procedures followed in the offices have been described and explained, as well as the underlying principles of management by which their decisions are reached. In the process of learning the principles and practices that are set forth in these pages, I have spent a joy-filled lifetime in association with ships. It has been my good fortune to work in large and small American steamship offices, to operate a major cargo terminal, to participate in establishing and putting into effect the policies of a world-girdling American steamship organization, and to teach young men these principles learned from experience as well as from precept.

The *International Handbook of Shipping Finance* is a one-stop resource, offering comprehensive reference to theory and practice in the area of shipping finance. In the multibillion dollar international shipping industry, it is important to understand the various issues involved in the finance of the sector. This involves the identification and evaluation of the alternative sources of capital available for financing the ships, including the appraisal and budgeting of shipping investment projects; legal and insurance aspects of ship finance; the financial analysis and modelling of investment projects; mergers and acquisitions; and the commercial and market risk management issues involved. Edited by two leading academics in this area, and with contributions from 25 prominent market practitioners and academics over 16 chapters, this Handbook covers shipping finance and banking, maritime financial management and investments. As such, it includes: shipping markets; asset backed finance; shipbuilding finance; debt finance; public and private equity and debt markets; structured finance; legal aspects and key clauses of ship mortgages; marine insurance; mechanisms for handling defaulted loans; investment appraisal and capital budgeting; financial analysis and investment modelling; business risk management and freight derivatives; and mergers and acquisitions. Thus, the Handbook offers a rigorous understanding of the different aspects of modern shipping finance and maritime financial management and investments, the various characteristics of the available products, the capital needs and requirements, and a clear view on the different financial management strategies through a series of practical examples and applications. Technical where appropriate, but grounded in market reality, this is a "must-have" reference for anyone involved in shipping finance, from bank practitioners and commodity trading houses, to shipbrokers, lawyers and insurance houses as well as to university students studying shipping finance. Table of Contents Preface by Editors Manolis Kavussanos, Professor, Director, MSc in International Shipping, Finance and Management, Athens University of Economics and Business, Greece Ilias Visvikis, Professor, Director Executive Education and Professional Development, World Maritime University, Sweden Chapter 1: Shipping Markets and their Economic Drivers Jan-Henrik Huebner, Head of Shipping Advisory, DNV GL, Germany Chapter 2: Asset Risk Assessment, Analysis and Forecasting in Asset Backed Finance Henriette Brent Petersen, Head of Shipping & Offshore Research, DVB Bank SE, The Netherlands Chapter 3: Overview of Ship Finance Fotis Giannakoulis, Research Vice President, Morgan Stanley, USA Chapter 4: Shipbuilding Finance Charles Cushing, C.R. Cushing & Co. Inc., USA Chapter 5: Debt Financing in Shipping George Paleokrassas, Partner, Watson, Farley & Williams, Greece Chapter 6: Public Debt Markets for Shipping Basil Karatzas, Founder & CEO, Karatzas Marine

Advisors & Co., USA Chapter 7: Public and Private Equity Markets Jeffrey Pribor, Global Head, Maritime Investment Banking, Jefferies LLC, USA Cecilie Lind, Associate Investment Banking, Jefferies LLC, USA Chapter 8: Structured Finance in Shipping Contributor: Ioannis Alexopoulos, Director, Shipping Financier, Eurofin Group, Greece Nikos Stratis, Managing Director of Augustea Group, UK Chapter 9: Key Clauses of a Shipping Loan Agreement Kyriakos Spoullou, Solicitor, Norton Rose Fulbright, Greece Chapter 10: Legal Aspects of Ship Mortgages Simon Norton, Lecturer, Cardiff Business School, UK Claudio Chistè, Investec Bank Plc., UK Chapter 11: Reasons and Mechanics of Handling Defaulted Shipping Loans and Methods of Recovery Dimitris Anagnostopoulos, Board Member & Director, Aegean Baltic Bank, Greece Philippos Tsamanis, VP - Head of Shipping, Aegean Baltic Bank, Greece Chapter 12: Marine Insurance Marc Huybrechts, Professor, University of Antwerp, Belgium Theodora Nikaki, Associate Professor, Swansea University, UK Chapter 13: Maritime Investment Appraisal and Budgeting Wolfgang Drobetz, Professor, University of Hamburg, Germany Stefan Albertijn, CEO, HAMANT Beratungs-und Investitions GmbH, Germany Max Johns, Managing Director, German Shipowners' Association, Germany Chapter 14: Financial Analysis and Modelling of Ship Investments Lars Patterson, Shipping Investment Analyst, Pacomarine Limited, UK Chapter 15: Maritime Business Risk Management Manolis Kavussanos, Professor, Director, MSc in International Shipping, Finance and Management, Athens University of Economics and Business, Greece Ilias Visvikis, Professor, Director Executive Education and Professional Development, World Maritime University, Sweden Chapter 16: Mergers and Acquisitions in Shipping George Alexandridis, Associate Professor, ICMA Centre, University of Reading, UK Manish Singh, Manish Singh, Group Director - Strategy and M&A, V. Group Limited, UK

This handbook provides a wide-ranging, coherent, and systematic analysis of maritime management, policy, and strategy development. It undertakes a comprehensive examination of the fields of management and policy-making in shipping by bringing together chapters on key topics of seminal scientific and practical importance. Within 21 original chapters, authoritative experts describe and analyze concepts at the cutting edge of knowledge in shipping. Themes include maritime management and policy, ship finance, port and maritime economics, and maritime logistics. A study examines the determinants of ship management fees. Aspects of corporate governance in the shipping industry are reviewed and there is a critical review of the ship investment literature. Other topics featured include the organization and management of tanker and dry bulk shipping companies, environmental management in shipping with reference to energy-efficient ship operation, a study of the BIMCO Shipping KPI standard, utilizing the Bunker Adjustment Factor as a strategic decision-making instrument, and slow steaming in the maritime industry. All chapters are written to provide implications for further advancement in professional practice and research. The Routledge Handbook of Maritime Management will be of great interest to relevant students, researchers, academics, and professionals alike. It provides abundant opportunities to guide further research in the areas covered but will also initiate and inspire effective maritime management.

It is appropriate that the second edition of this established textbook sold in over 150 countries and regarded by many as the standard work on the subject -should be published at a time of great change in the international shipping industry. This edition reflects such change. It also places considerable emphasis on the need for a professional approach in all areas of shipping practice and management in order to provide the high quality service required to sustain and expand international trade, and will help to establish that professionalism. The book is ideal not only for students preparing for shipping examinations but also for persons employed in shipping companies, ashore and afloat. In short it is an aide-memoire to those engaged in the industry throughout the world and is regarded by many as the shipping executive's handbook. Readers who wish to know more about the basic elements of the subject should also study the companion volume Elements of Shipping (fifth edition). In addition, the sea port operator or executive should study my recently published book Elements of Port Operation and Management. The opportunity has been taken to widen the scope of the book. New chapters have been included on the economics of containerization, computerization, roll on/roll off (Ro/Ro) vessels and their features, and counter-trade. In addition, a number of existing chapters have been expanded in the areas of marketing, budgets, political factors, ship finance, BIFFEX, ICHCA, IMO, GCBS, and shipping company mergers and acquisitions.

Shipping is a pillar of global trade, with 90 per cent of the world's trade in goods and raw materials carried by ship. Despite the economic benefits this delivers, maritime operations can be dangerous, and when accidents occur the consequences are serious. Consequential outcomes from hazards at sea include serious injury, death, loss of cargo and destruction of the marine environment. Managing Maritime Safety will give you a thorough understanding of contemporary maritime safety and its management. It provides varying viewpoints on traditional safety topics in conjunction with critical discussions of the international safety management code and its application. The book also offers new perspectives on maritime safety such as ship and equipment design for safety and the relevance of safety management systems, in particular the application of the International Safety Management code to remote controlled or autonomous ships. The authors all work in the maritime industry, as practitioners, in education, research, government and classification. The combination of wide-ranging and extensive experience provides an unprecedented span of views with a strong connection to the real issues in the maritime domain. This book sets out to provide much needed consolidated knowledge for university level students on maritime safety management, incorporating theoretical, historical, research, operational and design perspectives.

Long acknowledged as the most comprehensive and authoritative book in its field, The Business of Shipping describes and analyzes the shipping business as it exists today. It will be useful to professionals who are currently specialists in one branch of the business, but only marginally knowledgeable about its other aspects. It will also familiarize transportation students and newcomers to the industry with the many facets of the shipping enterprise and the international movement of cargo. It can serve as the basic volume for any course in marine transportation. The topics covered include the significance of marine transportation; government involvement in regulating the industry; tramp shipping; liner service; the passenger cruise business; vessel management; cargo documentation; shoreside activities, such as terminal operations, ship husbandry, and bunkering procedures; and the actual functioning of the many segments of a shipping company operation. The book's scope is broader and more attuned to the working of the industry than most other books on marine transportation. While a good deal of the material from the sixth edition has been retained, new and up-to-date information has been added to reflect the many recent developments in the industry.

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Featuring over 20,000 definitions, this dictionary has been revised to reflect changes and advances in the marine industry. It covers every aspect of the business, including shipbroking, chartering, marine insurance, ship's agency, freight forwarding, oil and gas, and air transport.

A new look at the leadership of Greek ship owners in world shipping in the second half of the twentieth century. This book examines the fundamental factors of the dynamism of Greek entrepreneurship in family businesses and provides evidence for the organization, management and strategies of Greek family shipping companies.

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