Sap Crm Technical Principles And Programming

Michael Willinger,Johann Gradl

SAP CRM: Technical Principles and Programming Stephen Johannes,2013 Calling all developers and consultants: build the best SAP CRM system you can with this essential, one-stop guide!

SAP ERP HCM: Technical Principles and Programming Dirk Liepold,Steve Ritter,2014 Your SAP HR system needs more than just a pretty face--get the information you need to work with your backend system This book will help you to master the technical aspects of SAP ERP HCM, starting with the basics of its architecture, and moving to more advanced concepts like authorizations and performance programming. With the help of screenshots and detailed instructions, you'll acquire new skills in no time flat. In addition, get the latest updates for SAP HANA, SAP Fiori, and HR Renewal. Highlights: Data conversion and migration BAPIs, Interface Toolbox, and ALE Custom enhancements Reporting tools ABAP List Viewer Authorizations and related enhancements HR Forms Workplace HR Renewal Integration with SuccessFactors SAP Fiori Floorplan Manager SAP HANA

SAP CRM Web Client Michael Füchsle,Matthias E. Zierke,2009 Do you want to utilize the new CRM user interface in the best possible way? This comprehensive guide, suitable for SAP CRM 2007 and SAP CRM 7.0, explains everything that you need to know about the CRM Web Client: the architecture of the UI framework, the Customizing options (roles, navigation, portal integration, and much more), as well as all options that are available for customer-specific extensions through programming. Readers quickly discover the critical modeling tools, such as the Easy Enhancement Workbench (EEWB) and the UI Configuration Tool. Then, explore all options for adapting the header, navigation, and work area without any development effort.The authors provide an in-depth look at the individual components of views, windows, and controllers, and deliver priceless tips on context binding, model integration, navigation and more. You'll learn about development and extension of UI components, the usage of the Business Object Layer (BOL), and the extension of the GenIL object model, as well as the modeling and usage of web services for the integration of Office applications.What's more, you'll also find comprehensive real-life examples to provide you with additional support for your daily project tasks.

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Mastering SAP ABAP Paweł Grześkowiak,Wojciech Ciesielski,Wojciech Ćwik,2019-05-31 Take your SAP ABAP skills to the next level by mastering ABAP programming techniques with the help of real-world examples Key FeaturesBecome adept at building interfaces and explore ABAP tools and techniquesDiscover the modern functionalities available in the latest version of ABAPLearn the process of creating stunning HTML5 applications using SAPUI5Book Description Advanced Business Application Programming (ABAP) is an established and complex programming language in the IT industry. This book is designed to help you use the latest ABAP techniques and apply legacy constructions using practical examples. You'll start with a quick refresher on language and database concepts, followed by agile techniques for adding custom code to a modern ABAP system. After this, you will get up to speed with the complete ABAP toolset for importing data to and from different environments. Next, you'll learn how to print forms and work with the different ABAP tools for Extensible Markup Language (XML) manipulation. While covering further chapters, you'll gain insights into building stunning UI5 interfaces, in addition to learning how to develop simple apps using the Business Object Processing Framework (BOPF). You will also pick up the technique of handling exceptions and performing testing in ABAP. In the concluding chapters, you can look forward to grasping various techniques for optimizing the performance of programs using a variety of performance analysis tools. By the end of this book, you will have the expertise you need to confidently build maintainable programs in Systems, Applications, and Products (SAP). What you will learnCreate stable and error-free ABAP programsLeverage new ABAP concepts including object-oriented programming(OOP) and Model-View-Controller (MVC)Learn to add custom code to your existing SAP programSpeed up your ABAP programs by spotting bottlenecksUnderstand techniques such as performance tuning and optimizationDevelop modern and beautiful user interfaces (UIs) in an ABAP environmentBuild multiple classes with any

nesting levelWho this book is for This book is for developers who want to learn and use ABAP skills to become an industry expert. Familiarity with object-oriented programming concepts is expected.

Implementing SAP® CRM Vivek Kale,2014-12-03 In today's competitive business environment, most companies realize that the better they can manage their customer relationships, the more successful they will become. Customer Relationship Management (CRM) software systems are key tools for companies to manage the customer-facing processes of their businesses. However, many companies have resisted implementing this most critical customer-oriented application due in large part to the lack of a single-point resource on implementing a CRM system. This book attempts to fill that gap. Implementing SAP® CRM will help technologists and managers come to grips with the vision, concept, and technology of CRM. It begins by laying out the groundwork for understanding CRM. It explains the concept and context of CRM and the tangible business benefits of CRM adoption. Demonstrating a professional approach to the evaluation and selection of SAP, it details the critical success factors (CSFs), patterns, and anti-patterns of a successful SAP CRM implementation. CRM implementations can add significant benefit to the company's bottom line only if the company first transforms itself into a customer-centric and customer-responsive enterprise. This book explains what it means to be a customer-centric and responsive enterprise, and provides a framework for business operations based on customer relationships, rather than the traditional four Ps (product, positioning, price, promotion). It further spells out business process reengineering (BPR) strategies to configure internal business processes and operations with SAP CRM to improve customer-facing strategies, services, and relationships.

SAP Web Client Tzanko Stefanov,Armand Sezikeye,Sanjeet Mall,2011 If you work with SAP Web Client and want to improve your development skills, this is the book for you. Youll find practical information about specific development tasks in the SAP Web Client platform, and youll also learn the background information necessary to round out your understanding of each skill. In addition, you can explore detailed, concrete, CRM-based case studies that are carried from chapter to chapter. This comprehensive guide will provide invaluable instruction and insight to any developer in his day-to-day work with SAP Web Client.

SAP SRM Technical Principles and Programming Richard Feco,2013-02-01

Clean ABAP Klaus Haeuptle,Florian Hoffmann,Rodrigo Jordao,Michel Martin,Anagha Ravinarayan,Kai Westerholz,2020-11-24 ABAP developers, are you looking to clean up your code? Then pick up this official companion to the Clean ABAP GitHub repository. This book is brimming with best practices, straight from the experts, to help you write effective ABAP code. Start by learning when to apply each clean ABAP practice. Then, dive into detailed code examples and explanations for using classes, methods, names, variables, internal tables, and more. From writing code to troubleshooting and testing, this is your complete style guide! In this book, you'll learn about: a. Clean ABAP Concepts What is clean ABAP

and why is it important to write clean code? Understand clean ABAP concepts with insight from the experts, including special considerations for legacy code and performance. b. Best Practices Walk through the what, why, and how behind clean ABAP best practices. Learn to improve your code, including using classes and interfaces appropriately, handling method design and control flow, designing and running unit tests, and much more. c. Practical Examples See clean ABAP practices in action! Improve your understanding of how to write effective code. Use detailed examples for each best practice that demonstrate the difference between clean and messy code. Highlights include: 1) Classes and interfaces 2) Methods 3) Names 4) Variables and literals 5) Internal tables 6) Control flow 7) Comments 8) Formatting 9) Error handling 10) Unit testing 11) Packages

SAP Product Lifecycle Management Hanneke Raap,2013 Do you struggle with managing the all-encompassing product lifecycle, and need a comprehensive guide to the SAP Product Lifecycle Management solution? Look no further. This long-anticipated, up-to-date resource is your answer. Within these pages, youll find the comprehensive, functional overview of SAP PLM, from what it is to how it can benefit your business, with a plethora of business scenarios and processes included throughout. Youll learn how each PLM business process is supported by which part of the application, and how to implement those solutions. Whether youre a consultant, project manager, or part of the implementation teamyoull find what you need to prepare yourself to use the system effectively.

The The Art of CRM Max Fatouretchi,2019-05-22 This CRM masterclass gives you a proven approach to modern customer relationship management Key FeaturesProven techniques to architect CRM systems that perform well, that are built on time and on budget, and that deliver value for many yearsCombines technical knowledge and business experience to provide a powerful guide to CRM implementationCovers modern CRM opportunities and challenges including machine learning, cloud hosting, and GDPR complianceBook Description CRM systems have delivered huge value to organizations. This book shares proven and cutting-edge techniques to increase the power of CRM even further. In The Art of CRM, Max Fatouretchi shares his decades of experience building successful CRM systems that make a real difference to business performance. Through clear processes, actionable advice, and informative case studies, The Art of CRM teaches you to design successful CRM systems for your clients. Fatouretchi, founder of Academy4CRM institute, draws on his experience over 20 years and 200 CRM implementations worldwide. Bringing CRM bang up to date, The Art of CRM shows how to add AI and machine learning, ensure compliance with GDPR, and choose between on-premise, cloud, and hybrid hosting solutions. If you're looking for an expert guide to real-world CRM implementations, this book is for you. What you will learnDeliver CRM systems that are on time, on budget, and bring lasting value to organizationsBuild CRM that excels at operations, analytics, and collaborationGather requirements effectively: identify key pain points, objectives, and functional requirementsDevelop customer insight through 360-degree client view and client profilingTurn customer requirements into a

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Warehouse Management with SAP ERP Martin Murray,Sanil Kimmatkar,2016 Ensure an efficient and orderly Warehouse Management implementation with this comprehensive guide to SAP WM in SAP ERP Learn to customize and use critical functionalities, like goods receipt and goods issue, as well as advanced technologies such as RFID, EDI, and mobile data entry. Covering everything from stock management to picking strategies, you'll master SAP WM. This new edition includes ITSmobile, connections with SAP ERP PP and QM, the warehouse activity monitor, and more. SAP WM Processes Grasp the essentials of warehouse management, including goods receipt, goods issue, replenishment, and putaway. Then master advanced topics such as hazardous materials management, cross-docking, and value-added services. SAP WM Configuration Understand the configuration details necessary to optimize your SAP WM implementation, from storage bins to yard management. Real World Scenarios Explore concrete business cases and examples to help you put expert tips into practice in your own warehouse. Highlights: -Stock management -Goods receipt and goods issue -Replenishment -Picking strategies -Putaway strategies -Inventory management -Yard management -Electronic Data Interchange (EDI) -Radio frequency identification (RFID) -ITSmobile

SAP Billing and Revenue Innovation Management Chaitanaya Desai,Sheikna Kulam,Chun Wei Ooi,Maniprakash Balasubramanian,Clement Sanjivi,Andreas Tan,Rakesh Rajagopal,2019 Whether you're upgrading an existing billing system or moving to a subscription- or consumption-based model, SAP BRIM is ready--and here's is your guide! From subscription order management and charging to invoicing and contract accounting, get step-by-step instructions for each piece of the billing puzzle. For setup, execution, or analytics, follow a continuous case study through each billing process. With this book, join the future of billing! a. End-to-End Billing Learn the what and the why of SAP BRIM, and then master the how! Charging, invoicing, contract accounts receivable and payable, and subscription order management--see how to streamline billing with the SAP BRIM solutions. b. Configuration and Functionality Set up and use SAP BRIM tools: Subscription Order Management, SAP Convergent Charging, SAP Convergent Invoicing, FI-CA, and more. Implement them individually or as part of an integrated landscape. c. SAP BRIM in Action Meet Martex Corp., a fictional telecommunications case study and your guide through the SAP BRIM suite. Follow its path to subscription-based billing and learn from billing industry best practices! 1) SAP Billing and Revenue Innovation Management 2) Subscription order management 3) SAP Convergent Charging 4) SAP Convergent Invoicing 5) Contracts accounting (FI-CA) 6) SAP Convergent Mediation 7) Reporting and analytics 8) Implementation 9) Project management

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MySAP CRM Rüdiger Buck-Emden,Peter Zencke,2004-01-01

Migrating Your SAP Data Michael Willinger,Johann Gradl,2008-01-01 This significantly extended and completely revised 2nd edition of our best-selling reference book helps you drastically reduce the cost and duration of key data migration projects. This comprehensive reference book is focused on helping you avoid the need for programming by using batch input, eCATT, CATT, and the Legacy System Migration Workbench (LSMW). You'll learn how to optimize these tools for data migration and where exactly manual customization might be needed. The various individual methods are compared and contrasted, enabling you to gain valuable insights on the technique that most closely matches up with your individual requirements. In addition, you'll benefit from a detailed introduction to the new Accelerated Data Migration tool (ADM), which enables you to migrate large quantities of data faster than ever before. Specific chapters deal with asset migration and data staging as they relate to migration project preparation. These key chapters also provide you with useful information on how Microsoft Access and Excel can be used to cost-effectively prepare your data for migration.

SAP S/4HANA Finance for Group Reporting Ann Cacciottoli, Preparing consolidated financial statements for an enterprise with a parent and one or more subsidiaries requires a detailed review of underlying transactions in order to properly reflect results and financial position. For large, integrated, and multinational organizations, likely with millions of transactions, it is imperative that the financial accounting software facilitate this process. This expertly written guide focuses on leveraging SAP S/4HANA Finance for group reporting. Explore key functionality and how the universal journal has led to the evolution of the group reporting solution. Using a detailed case study, the author discusses configuration and master data and walks the reader through the period-end process for consolidation and explores reports using financial transactions that have already been entered into SAP S/4HANA Finance for group reporting. Explore reports delivered with SAP S/4HANA Finance for group reporting. This book is targeted at both finance professionals and the functional consultants who perform the configuration and execution of processes for preparing consolidated financial statements. By using practical examples, tips, and screenshots, this book covers: - SAP S/4HANA Finance for group reporting and the universal journal - Configuration and master data - Period-end process for consolidation - Reporting and analysis

100 Things You Should Know about HR Management with SAP Ajay Jain Bhutoria,Cameron Lewis,2011 Have you

ever spent days trying to figure out how to generate a personnel report in SAP ERP HCM only to find out you just needed to click a few buttons. If so, you'll be delighted with this book -- it unlocks the secrets of SAP ERP HCM. It provides users and super-users with 100 tips and workarounds you can use to increase productivity, save time, and improve the overall ease-of-use of SAP ERP HCM. The tips have been carefully selected to provide a collection of the best, most useful, and rarest information. And with the uniform easy-to-follow, visually-oriented layout, you'll get everything you need to know in a concise, practical presentation. Your SAP user experience will be friendlier and easier, and you may even hear a few comments like I had no idea you could do that that way or I wish I had known how to do that a long time ago With the time-saving shortcuts and workarounds provided, users of all levels can get the most out of their daily interaction with the system. In addition, these insightful tips will help make customization easier, reduce the demands on IT's time, and make users more efficient and effective.

SAP Interface Programming Michael Wegelin,Michael Englbrecht,2009-11-25 This book teaches the reader how to integrate third-party programs with SAP systems. It provides a comprehensive description of the communication protocols that are supported by SAP, which components of the SAP NetWeaver Application Server implement them, and how these components must be configured to enable communication with external systems. Extensive, programmed examples of how external clients and servers can be implemented in ABAP, C, Java, and C# support the purpose and objective of this book.

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