

Research Methods For Business Students

Now in its Fifth Edition, this much-loved text offers theoretical and philosophical depth as well as insights into practice. The text covers the entire research process in an accessible way and provides critical, thoughtful treatment of important issues like ethics and politics, making it an invaluable companion for any business and management student. New to the Fifth Edition: Expanded to include examples from across business and management including Marketing, International Business and Psychology. Up-to-date, international examples and cases from a range of countries. Introductory chapter looks at writing proposals in detail. Chapter on the literature review now includes how to critically review. Move towards new technologies and social media including discussion of wikis and cloud sourcing. Improved structure and flow, with three chapters on qualitative methods and three on quantitative methods. Additional practical exercises which are linked to key research tasks throughout. The companion website (<https://edge.sagepub.com/easterbysmith>) offers a wealth of resources for both lecturers and students including, for lecturers, an instructor's manual and PowerPoint slides and, for students, author podcasts, journal articles, web links, MCQs, datasets and a glossary.

Research Methods for Business and Social Science Students aims to present a clear discussion of the research methods employed in various disciplines related to our daily life problems. The theoretical basis of research methods is explained clearly and succinctly. Collecting data is a key part of the book and this includes both qualitative and quantitative methods of data collection, along with the advantages and disadvantages of each method. The book also describes in clear terms how students can analyse data, interpret results and link these to the literature review and hence their own contribution. It sets out a range of fundamental ideas in research methods, such as deductivism and inductivism, and explains why methodology is not the same as method. In this second edition every chapter has been re-written to be more readable and also to include more examples. The authors have also added a real student research proposal and a multiple-choice test with answers for the readers to test their own understanding of the ideas in the book. The book has been designed to illustrate research tools in a clear and accessible manner through chapters on such topics as formulating research, research design, data analysis and writing up the research results. This Value Pack consists of Research Methods for Business Students, 4/e by Saunders/Thornhill/Lewis and Researching and Writing a Dissertation: A Guidebook for Business Students, 2/e by Fisher; 1/e (ISBN: 9781405886130)

Business Research Methods is the complete introduction to doing business research and is an ideal guide for students embarking on a research project. Developed specifically with business and management students in mind, this textbook explores the nature and purpose of business research and the issues it entails, while also providing students with practical advice through "Tips and skills" boxes. In addition to a broad range of relevant examples, the book features a substantial discussion of ethics, and a strong emphasis on the most frequent challenges faced by students, such as choosing a research question, planning a project, and writing it up. Fresh voices and perspectives run throughout this edition. New author, Bill Harley, further internationalizes the book's

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coverage, based on his expertise in the Australian business and management context. Also hear from Amrit, Jordan, Anna, Ed, and Alex - an additional five students whose personal insights and advice in the "student experience" feature help you avoid common mistakes, and follow their successful strategies when undertaking your own research project. This edition has been extensively revised, updated, and streamlined. Coverage of E-Research is now woven throughout the entire book to reflect the centrality of internet-based research methods. The book is accompanied by a suite of online resources that include: For students: * Multiple choice questions * Research Project guide * Interviews with students * Data sets * Using Excel in data analysis (in Excel) * Web links For lecturers: * Test bank * Discussion questions * PowerPoint slides * Lecturer's guide * Case studies * Figures and plates from the text * VLE cartridge

Addresses what are perhaps the two biggest problems in teaching Research Methods - getting students interested in methodology and theory and helping them to understand the practical relevance.

In *Analysing Quantitative Data*, Charles A. Scherbaum and Kristen M. Shockley guide the reader through Understanding Quantitative Data Analysis, Basic Components of Quantitative Data Analysis, Conducting Quantitative Data Analysis, Examples of Quantitative Data Analysis and Conclusions. An appendix contains Excel Formulas. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's Mastering Business Research Methods Series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the Mastering Business Research Methods series

Brings the theory, philosophy and techniques of research to life and enables students to understand the relevance of the research methods. This book helps you learn from worked examples and case studies based on real student research, illustrating what to do and what not to do in your project.

In *Case Study Research*, Bill Lee and Mark Saunders describe the properties of case study designs in organizational research, exploring the uses, advantages and limitations of case research. They also demonstrate the flexibility that case designs offer, and challenges the myths surrounding this approach. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's Mastering Business Research Methods series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support students by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the Mastering Business Research Methods series and tell you more about the first three books.

Designing and Managing a Research Project is a concise, easy to read text designed to guide business students through the various aspects of designing and managing research projects. The focus is on research projects that have a solid

academic basis, although some implications for more applied projects are also highlighted. It is divided into three main sections, "Laying the Foundations", "Undertaking the Research", and "Communicating the Results", which present a logical flow for the research project. A unique aspect of the book is the inclusion of particular chapters on topics like supervision, group work and ethics, and the focus of the discussion of data analysis (qualitative and quantitative). The authors have applied their years of past experience in supervising student projects, when writing this book to provide some actual examples of problems and practical guidelines.

La 4e de couverture indique : "If you need any help with your research project or dissertation then this fully revised and updated 2nd edition is ideal for you. Doing Research in Business and Management brings research methods to life, covering critical literature review projects, projects using existing data, and those projects where you collect your own data. It explains how to write your research proposal and complete your entire research project. The concise and easy-to-read style combined with clear tables and diagrams makes it highly accessible. 'Definition' boxes explain key terms and 'Research in practice' boxes show how research is used in real life, making this the book you need to successfully complete your project. New to the 2nd edition: latest sources of online secondary data, extended discussion of research philosophies and theory development, using observation, and how to reference. Don't forget to visit www.pearsoned.co.uk/saunders for online tutorials on research software, such as SPSS, and where you can search the Internet more efficiently and effectively with our Smarter Online Searching Guide!"

In *Conducting Research Interviews*, Catherine Cassell guides you through conceptualizing the interview, preparing for the research interview, conducting the interview, examples, conclusions and next steps. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's Mastering Business Research Methods Series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the Mastering Business Research Methods series.

An adaptation of 'Social Research Methods' by Alan Bryman, this volume provides a comprehensive introduction to the area of business research methods. It gives students an assessment of the contexts within which different methods may be used and how they should be implemented.

In *Analysing Quantitative Survey Data*, Jeremy Dawson introduces you to the key elements of analysing quantitative survey data using classical test theory, the measurement theory that underlies the techniques described in the book. The methodological assumptions, basic components and strengths and limitations of this analysis are explained and with the

help of illustrative examples, you are guided through how to conduct the key procedures involved, including reliability analysis, exploratory and confirmatory factor analysis. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's Mastering Business Research Methods Series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the Mastering Business Research Methods series

This book takes an extremely practical, skills-based approach and covers both the research methods themselves and the process of choosing, planning, researching and writing the dissertation.

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Electronic Inspection Copy available for instructors here The highly-anticipated Fourth Edition of this bestselling text still succeeds in providing a step-by-step guide to implementing particular methodologies, while simultaneously encouraging a strong awareness of philosophical assumptions. NEW to the Fourth Edition: - Expanded coverage to accommodate recent developments in management research methodology. New topics include: doing a literature review, case study research, action research, mixed methods, and writing-up. - Packed with practical research examples and exercises that encourage students to reflect upon the issues raised and relate them to their own experience. - Additional learning features including critical reflection boxes, case studies and chapter summaries. - A companion website with a full Instructors' Manual and PowerPoint slides. Students have free access to downloadable journal articles and author podcasts. Visit the companion website at www.sagepub.co.uk/gillandjohnson Using a practical approach, but with explicit attention to the role of theory in management research, the new edition of Research Methods for Managers is a stimulating guide for students in management, organization and organization research.

Research Methods for Business: A Skill Building Approach, 5th Edition is a concise and straightforward introduction for students to the world of business research. The skill building approach provides students with practical perspectives on how research can be applied in real business situations. Maintaining Uma Sekaran's popular and accessible style of writing, Roger Bougie draws upon his extensive experience of the field to present an up-to-date guide on business research for the aspiring future manager. The fifth edition has a new chapter on qualitative data analysis, featuring a case study of the research process. The chapters on scientific investigation, the broad problem area and defining the problem statement, measurement of variables, experimental designs, sampling, and quantitative data analysis have all been substantially revised. Additional real-life cases have been included and examples are taken from Europe, Asia and the

US to give students a comprehensive view of modern business research methods.

This updated and revised edition offers a comprehensive overview of key research methods and the main choices available when undertaking research in business and management. New to this edition is a comprehensive, practical guide on how to write your dissertation - invaluable to all. It is a clear, concise and practical guide containing wealth of outstanding examples for each method covered. Central to this edition is the 'methods map' (chapter 4), which sets out a logical process for researchers to articulate their position in relation to five key aspects of their research philosophy. In addition, the editors have developed a free app to accompany the book and this enables novice researchers to quickly develop a comprehensive justification of their particular research design in an interactive way. Taking you through the entire life cycle of a dissertation, the text covers everything from the purposes of research through to chapters on gathering primary and secondary data; using literature; quantitative and qualitative research; managing your research; using data and research ethics. Individual chapters are allied to a powerful critical commentary showing how some of the world's leading scholars have used particular methods in their own research. Carefully constructed to achieve the greatest clarity for the student the text gives the reader: * In-text exercises * End of chapter' review questions with solutions* Exemplar papers identified and discussed for each of the main methods *Directed further reading for developing understanding in key areas It is an essential learning aid for upper level undergraduates and postgraduates across a wide range of business and management courses and it comes with a range of supported learning materials including tutorials, lecture slides and tutor notes. Kevin O'Gorman is Professor of Management and Business History and Head of Business Management in the School of Languages and Management in Heriot-Watt University, Edinburgh. He trained in Glasgow, Salamanca and Rome as a philosopher, theologian and historian. His research interests have a dual focus: Origins, history and cultural practices of hospitality, and philosophical, ethical and cultural underpinnings of contemporary management practices. Using a wide range of methodological approaches he has published over 80 journal articles, books, chapters, and conference papers in business and management studies. Robert MacIntosh is Professor of Strategy and Head of the School of Management and Languages at Heriot-Watt University. He trained as an engineer and has worked at the Universities of Glasgow and Strathclyde. His research on the ways in which top teams develop strategy and on organizational change has been published in a wide range of outlets. He has a long-standing interest in research methods for business and management studies and has published on the relevance of management research using methods that include ethnography and action research. He has consulted extensively with public and private sector organizations and sits on the board of the charity Turning Point Scotland.

In Conducting Focus Groups, Caroline J. Oates and Panayiota J. Alevizou explain what is involved in conducting focus

groups, outlining their main features, use in research, their design and the kind of rich, qualitative data they facilitate. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's Mastering Business Research Methods, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the Mastering Business Research Methods series

Now in its 9th Edition, RESEARCH METHODS provides psychology students with a scientific approach to understanding their field of study and the world in general. The text's logical, step-by-step coverage is the result of decades of author experience. It includes all of the stages of the research process, from selecting the project and searching for literature, to choosing a protocol and getting published. Utilizing a wide variety of problems from psychological literature, RESEARCH METHODS also illustrates the many creative ways that psychology professionals design and conduct effective research. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Electronic Inspection Copy available for instructors here The only case study research textbook written exclusively for students of Business and related disciplines. Using a step-by-step approach, Case Study Research for Business takes you right through the case study research process from research design and data collection using qualitative and quantitative methods, to research analysis, writing up and presenting your work. Key features: - Takes a multidisciplinary approach to case study research design by drawing on research philosophies to improve student understanding of these critical research traditions and hence provide firmer theoretical foundations for their research - Coverage of contemporary topics such as research ethics and access - Packed with practical examples from all areas of business - Pedagogical features include vignettes, exercises and 'cases' which directly relate to business research Case Study Research for Business will prove a valuable resource for undergraduate, postgraduate and research students of business and related disciplines.

Summary: "Research Methods and Statistics for Business ... includes 30 research designs and 30 bivariate and multivariate statistical tests, taking students through a step-by-step process to select the appropriate statistical method. The author's approach effectively integrates research and statistics, beginning with research methodology and then guiding students through the process of conducting their own statistical research, from the initial process of selecting the research topic through the finished research paper."--Waveland website, viewed 10th June, 2011.

Revised edition of Research methods for business students, 2012.

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Part of SAGE's Mastering Business Research Methods series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan, the series is designed to support business and management students with their research-based dissertations by providing in-depth and practical guidance on using a chosen method of data collection or analysis. The books are written in a concise and accessible way, and contain a range of features, including checklists and a glossary, designed to support self-guided research. In Case Study Research, Bill Lee and Mark Saunders describe the properties of case study designs in organizational research, exploring the uses, advantages and limitations of case research. They also demonstrate the flexibility that case designs offer, and challenges the myths surrounding this approach. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Watch the editors introduce the Mastering Business Research Methods series and tell you more about the first three books.

Written by Chinese authors who having both successfully completed Masters degrees and PhDs and become lecturers at UK universities, are equipped to provide Chinese students with straightforward guidance to help overcome the cultural and language difficulties they are confronted with, and to support them in their undertaking of the research methods section of their dissertations. The book comprehensively covers both the theory and practice and includes a number of features to support learning including: Chinese translations of key concepts and definitions Tips about how to use different methods in the Chinese context Clear definitions of key terms Short illustrative examples A list of useful resources about Chinese research The book also features examples of Chinese research from the authors' own work and from top journals to illustrate how the methods can be applied in the Chinese context. Suitable reading for undergraduate and postgraduate students across all business and management disciplines.

Research Methods for Graduate Business and Social Science Students is a fundamental and easy guide to studying research methods. In addition to the general concepts relating to research methods, broad research issues and theoretical concepts critical to research are discussed. The book is written in a highly reader-friendly manner and contains plenty of examples and helpful practical exercises at the end of each chapter to reinforce and enjoy learning. Divided into 16 chapters, the authors aim to clearly and concisely explain the basics of quantitative and qualitative analysis and research to students, including: - Research ethics - Formulation and process of research - Literature analysis and critical reading - How to plan and implement a research project - Data collection, survey research and data management - Practical research techniques - Elementary and advanced statistical analyses - Assessment, reliability and validity of research work - Guidelines on research writing and structures of dissertation

We are delighted to present the twelfth edition of Business Research Methods. This edition continues to equip the readers with richest and most comprehensive knowledge and skills involved in the basic research process. Real-world examples, decision-making processes and industrial expertise are evident by way of Snapshots, CloseUps, PicProfiles and Cases found throughout the text. Managerial decision-making is the underlying theme which includes discussion of the business contexts, statistical analysis of the data, survey methods, and reporting and presentation of the data. Plethora of web supplements contain Written Cases, Video Cases, Web Exercises, Articles, Samples, Student Sample Projects, Solutions Manual, etc. Salient Features: - NEW! Reader-friendly structure - NEW! More than 15 Cases about

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hospital services, data mining, new promotions, etc. - Market-leading coverage of questionnaire design and web-based survey techniques - NEW! Indian and Asian examples to illustrate various concepts, framework, and decision-making tools - NEW! Updated pedagogy with additional examples solved using computer-based analytical methods (SPSS), 200+ true/false and multiple-choice questions

Are you conducting business research for the first time and aren't sure where to begin? This book gives you everything you need to successfully complete your research project. From choosing a direction for your research and considering ethics to data collection and presenting your results, it offers straightforward guidance on every step of the research process. Covering topics such as social media research, group working and how to research your own organisation, it provides a thorough view of research for business and management students. The book: Enables you to visualise how each stage of research links to the next, and makes sure you don't miss a step with a handy 'Research Project Wheel' Empowers you to increase your employability and develop transferable skills, such as proposal writing and data analysis Provides student research examples that show common challenges you might face - and how to address them. Key features include research snapshots, offering short how-to examples for doing real research, and concept cartoons, which put forward different views about research so you can broaden your knowledge. It also has end-of-chapter questions, online multiple choice questions and Kahoot! questions so you can test your understanding. Guiding you through working with and understanding both primary and secondary data, this book is the perfect companion for any undergraduate conducting a business and management research project.

In *Conducting Action Research*, Coghlan and Shani explain how action research differs from more detached research methods and provides expert guidance on how to engage effectively with it, helping the reader to complete both a successful research project and produce findings that are useful in an organizational context. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as reference books for doctoral students and faculty members interested in the method. Part of SAGE's *Mastering Business Research Methods*, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the *Mastering Business Research Methods* series

Doing Research in Business and Management brings the theory and techniques of research methods to life and covers all of the areas of research, from a review of secondary data or literature, or writing a research proposal, to completing an entire research project. The book is written for students on undergraduate and postgraduate degree programmes in business, management or related disciplines.

This book introduces students to major research processes and methods used in business research. The research process includes all steps in the research project beginning from the problem formulation, through research design, proposal, conducting the research, deriving conclusions, writing research report, and preparing and making presentation. The major research methods include risk assessment, statistics, sampling, hypothesis testing, surveys, and comparative analysis. It helps students develop solid knowledge and practical skills sufficient for conducting a research project from its initiation, through completion, and delivery. The author provides multiple examples as well as the questions and problems for self-testing and self-evaluation in each chapter. The book is structured to provide a smooth flow of understanding and learning the material along the learning curve and is concise enough to fit a one-semester course.

This textbook shows business students how to conduct reliable research and how to argue the soundness of their research approach. *Guide to Management Research Methods* is a practical introduction to research methods and also gives students the ability to conduct reliable research on the basis of empirical field data. It helps in deciding which methods are most appropriate and is filled with real-life examples,

cases and practical guidelines. · Planning The Research Project · Conducting The Research Project · Reporting The Research Project

This volume explores illusionism as a much larger phenomenon than optical illusion, magic shows, or special effects, as a vital part of how we perceive, process, and shape the world in which we live. Considering different cultural practices characterized by illusionism, this book suggests a new approach to illusion via media theory. Each of the chapters analyses a specific kind of illusionistic practice and the concept of illusionism it entails in a given context, including philosophy, perception and cognitive theory, performance magic, occultism, optics, physiology, early cinema, cartomancy, spiritualism, architecture, shamanic rituals, and theoretical physics, to show the diversity of shapes that illusionism and illusions can take. The book provides detailed analyses of illusions within performance and ritual magic, philosophy, art history and psychology as well as a first approach to the study of illusions outside of these established fields. It aims to find ways of identifying and analysing a wider range of illusions in the humanities. This multidisciplinary and comprehensive volume will appeal to scholars and students with an interest in media and culture, theatre and performance, philosophy, sociology, politics and religion. This publication was supported by the Internationales Kolleg für Kulturtechnikforschung und Medienphilosophie of the Bauhaus-Universität Weimar with funds from the German Federal Ministry of Education and Research. IKKM Books Volume 47 An overview of the whole series can be found at www.ikkm-weimar.de/schriften

Managers increasingly must make decisions based on almost unlimited information. How can they navigate and organize this vast amount of data? *Essentials of Business Research Methods* provides research techniques for people who aren't data analysts. The authors offer a straightforward, hands-on approach to the vital managerial process of gathering and using data to make clear business decisions. They include such critical topics as the increasing role of online research, ethical issues, data mining, customer relationship management, and how to conduct information-gathering activities more effectively in a rapidly changing business environment. This is the only such book that includes a chapter on qualitative data analysis, and the coverage of quantitative data analysis is more extensive and much easier to understand than in other works. The book features a realistic continuing case throughout the text that enables students to see how business research information is used in the real world. It includes applied research examples in all chapters, as well as Ethical Dilemma mini - cases, and interactive Internet applications and exercises.

In *Template Analysis*, Nigel King and Joanna Brookes guide you through the origins of template analysis and its place in qualitative research, its basic components, and the main strengths and limitations of this method. Practical case studies and examples from published research then guide you through how to use it in your own research project. Ideal for Business and Management students reading for a Master's degree, each book in the series may also serve as a reference book for doctoral students and faculty members interested in the method. Part of SAGE's *Mastering Business Research Methods*, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support researchers by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Watch the editors introduce the *Mastering Business Research Methods* series.

Since research is best learned by doing, this book emphasizes a hands-on, do-it yourself approach. The readers have many opportunities to see how business researches affect and support management decision. The book used a case study approach for all the chapters with interactive videos. The book gave emphasis to quantitative data analysis using a software program, IBM SPSS 20.0. The data analysis chapters illustrate in detail each step in running the software programs. The software programs files are provided for all data sets: outputs, demonstration movies, and screen captures are on the Website. This book provides students most extensive help available to learn

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quantitative data analysis using SPSS. Thus, the authors prepared this textbook and all the additional materials to help the students to understand the functional principles of business research and how to apply them in real-life situations.

Part of SAGE's Mastering Business Research Methods series, conceived and edited by Bill Lee, Mark N. K. Saunders and Vadake K. Narayanan and designed to support students by providing in-depth and practical guidance on using a chosen method of data collection or analysis. Necessary Condition Analysis (NCA) is an emerging method of data analysis, based on the idea that research factors can be necessary for an outcome: if the condition is not there, then the result will not occur. These necessary conditions are everywhere, and NCA is an intuitive and straightforward means of finding and testing data, either as a standalone tool or as a complement to other research methods. This book is an invaluable guide to using NCA effectively in business and management dissertations, and offers practical guidance and insight into how to successfully transcribe and analyse data using the NCA approach in research projects. Jan Dul is Professor of Technology and Human Factors at Rotterdam School of Management, Erasmus University, The Netherlands.

Research Methods For Business, 8th Edition explains the principles and practices of using a systematic, organized method for solving problematic issues in business organizations. Designed to help students view research from the perspective of management, this popular textbook guides students through the entire business research process. Organized into six main themes—Introduction, Defining the Management and the Research Problem, Theory, Collecting Information, Drawing Conclusions, and Writing and Presenting the Research Report—the text enables students to develop the skills and knowledge required to successfully create, conduct, and analyze a research project. Now in its eighth edition, this popular textbook has been thoroughly updated to incorporate substantial new and expanded content, and reflect current research methods and practices. The text uses a unique blended learning approach, allowing instructors the flexibility to custom-tailor their courses to fit their specific needs. This innovative approach combines the face-to-face classroom methods of the instructor with internet-based activities that enable students to study what they want, when they want, at their own pace.

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