

Real Estate Principles Final Exam Answers

Features of Principles of Real Estate Practice in Mississippi: Principles of Real Estate Practice in Mississippi contains the essentials of the national and Mississippi real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Mississippi license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the prelicense student. It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Mississippi is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Principles of Real Estate Practice in Mississippi Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements: An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Overview of Licensing and Regulation Risk Management Property Management The Mississippi Real Estate Commission Mississippi Licensing Requirements Mississippi Property Condition Disclosures Mississippi Agency and Agency Disclosure Regulation of Mississippi Brokerage Practice Other Mississippi Laws and Practices Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

Features of Nevada Real Estate License Exam Prep (NV-RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) Nevada-Specific Laws and Regulations Key Point Review (20 pages) National Practice Tests (500 questions) Nevada Practice Tests (140 questions) Nevada Simulation Exam (100 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the Nevada Real Estate License Exam Prep (NV-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. NV-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is Nevada-specific – not just simplistic national content, but terse, relevant and accurate Nevada laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of

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the national content either. NV-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by Pearson Vue for Nevada. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your Nevada license exam. A word about the test questions... NV-RELEP's testing practice section consists of ten national practice tests, three state practice tests, and one state exam simulation test. The practice tests are roughly 50 questions in length and the simulation test is 100 questions. The test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total body of information tested by your state exam. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation, or "rationale" to further reinforce your understanding. In the end, as you know, it's all up to you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass your state exam. It still takes hard work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your Nevada real estate exam. So good luck!!

Features of Real Estate License Exam Prep (RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) National Practice Tests (500 questions) Sample Exam (75 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the Real Estate License Exam Prep (RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. First, RELEP is comprehensive in that it contains both key content review and testing practice. RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of the three major testing services for the national portion of the state exam. A word about the test questions... RELEP's testing practice section consists of ten national practice tests and one sample test. The practice tests are roughly 50 questions in length and the sample test is 75 questions. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the

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answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation, or "rationale" to further reinforce your understanding. Your particular study and testing practice strategy using RELEP is up to you. But to fully exploit its comprehensive content coverage, you should try to review and memorize the key point reviews as much as possible. Then you should make every effort to take each exam, review your mistakes, and re-read the key point reviews that cover your weaker areas. One note of caution is also in order: this National edition of RELEP does not contain state laws and practices applicable in your state of residence or where you intend to get your license. Therefore you will need to study state-level laws given to you by your prelicense school in order to pass the state portion of the state exam. While we are in the process of adding state-level materials to our RELEP series we still have a ways to go. So, until we have state review materials for your state, we give you this publication – a total-coverage review and practice resource of the highest quality for the national portion of the state exam. Now that we've have been straightforward with you, a second word of caution. Don't be fooled by other national prep books – that contain no state-level materials – that advertise you will pass your state exam by learning and reviewing what's in their publication. You won't. It is absolutely essential that you develop a comprehensive understanding of both national and state laws and principles in order to pass your state's license examination. While RELEP is as comprehensive a national prep text as it gets, in the end -- as your prelicense course hopefully informed you -- it's all up to you. It still takes hard work and study to pass. But we have done our best here to get you ready for the national portion of the state exam. Following that, the most we can do is wish you the best of success in taking and passing your state exam. So good luck!!

Updated annually, in conjunction with Florida Real Estate Principles, Practices and Law, this exam manual provides Florida real estate students with more than 600 questions for critical exam prep. Key concept outlines, key terms, practice exams and rationales for all answers are included.

Principles of Real Estate Practice by Mettling and Cusic is a modern learning tool for the student preparing to enter the real estate business as a licensed professional. The textbook contains the essentials of real estate law, principles, and practices taught in real estate schools and colleges across the country, including all those fundamentals that real estate educators, practicing professionals, national testing services, and state licensing officials agree are necessary for basic competence. Principles of Real Estate Practice covers the national requirements for the initial 30-90+ hours of classroom study, or its equivalent, mandated by state license laws across the country. Principles of Real Estate Practice is tailored to the needs of the pre-license student. The textbook is designed to-make it easy for students to learn the material -prepare students for numerous career applications -stress practical, rather than theoretical, skills and knowledge. It is more streamlined, direct and to-the-point than other books. It includes more learning reinforcements. It has a student-

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oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' fifty combined years in real estate education. Table of Contents of the 6th Edition The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Real Estate Mathematics and Formulas Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index Note: For some states, we have state-specific versions of Principles of Real Estate Practice. We also publish the Real Estate License Exam Prep (RELEP) Series of exam prep books.

Passing the Florida real estate exam is the ultimate goal, but first all pre-license real estate salespeople must understand Florida real estate practices and law. This groundbreaking new real estate text is designed to give students a solid understanding of current Florida real estate in a simple "plain English" approach. The non-technical content is reinforced by key terms, chapter summaries and extensive review questions along with "Coaching Tips" and "Math Buster" features that enable students to confidently and easily master the content. Passing the Florida real estate exam is the ultimate goal, but first all pre-license real estate salespeople must understand Florida real estate practices and law. This groundbreaking new real estate text is designed to give students a solid understanding of current Florida real estate in a simple "plain English" approach. The non-technical content is reinforced by key terms, chapter summaries and extensive review questions along with "Coaching Tips" and "Math Buster" features that enable students to confidently and easily master the content.

Combining the latest state specific information with solid industry fundamentals, this user friendly text gives students a strong foundation for a career in real estate."California Real Estate Principles comes loading with instructor resources and extra features to enhance the student learning experience and make teaching the class easier than ever.This new fifth edition has been updated for 2004.Chapters include: Introduction Part 1: Teaching Outlines *Chapter 1 The Business of Real Estate *Chapter 2 The Nature of Real Property *Chapter 3 Ownership of Real Property *Chapter 4 Transferring Real Estate *Chapter 5 Encumbrances *Chapter 6 The Law of Agency *Chapter 7 Contracts *Chapter 8 Financing Real Estate *Chapter 9 Government-Sponsored and Other Financing *Chapter 10 Escrow and Title Insurance *Chapter 11 Real Estate Taxation *Chapter 12 Landlord and Tenant *Chapter 13 Real Estate Appraising *Chapter 14 Residential Design and Construction *Chapter 15 Government Control of Land Use Part 2: Chapter Quizzes and Exams, including a

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Math Appendix Quiz (you need a PIN number to access this file) *Chapter Midterm Exams (you need a PIN number to access this file) and Comprehensive Chapter Exam. Part 3: Answer Keys *Answer Keys for All Quizzes and Exams (you need a PIN number to access this file) Part 4: PowerPoint Slides

Features of New Jersey Real Estate License Exam Prep (NJ-RELEP): National Principles & Law Key Point Review (45 pages) Real Estate Math Key Formula Review & Practice (20 pages) New Jersey-Specific Laws and Practices (35 pages) National Practice Tests (500 questions) New Jersey Practice Tests (100 questions) New Jersey Sample Exam (100 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created New Jersey Real Estate License Exam Prep (NJ-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. NJ-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is New Jersey-specific – not just simplistic national content, but terse, relevant and accurate New Jersey laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. NJ-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by PSI for New Jersey. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your New Jersey license exam. A word about the test questions... NJ-RELEP's testing practice section consists of ten national practice tests, six state practice tests, and one state exam sample test. The national practice tests are roughly 50 questions in length and the sample test is 100 questions. The test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total body of information tested by your state exam. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation, or "rationale" to further reinforce your understanding. In the end, as you know, it's all up to you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass your state exam. It still takes hard work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your New Jersey real estate exam. So good luck!! For students looking for a New Jersey textbook to complement New Jersey Real Estate License Exam Prep, we have Principles of Real Estate Practice in New Jersey.

Practice tests and study aids for the California real estate license exam.

The Real Estate P&P Principles and Practices of Real Estate Sales will provide the reader with a solid foundation for a career in real estate as well as to serve as an excellent exam preparation tool designed specifically to help the student with the Pearson Vue state exam or any other state exam for that matter. The textbook contains content for the National/General portion of the licensing exam is accompanied by quizzes with detailed answer key and two practice final exams. This book is a must have for anyone planning on obtaining a real estate license in any state.

Completely revised and thoroughly comprehensive, this is the brand new edition of the state's premier real estate licensing manual! Ideal for

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home study or classroom, for the prospective real estate broker or salesperson, for anyone seeking a solid foundation for building or maintaining a successful career! Book jacket.

Principles of Real Estate Practice in Michigan contains the essentials of the national and Michigan real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Michigan license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to - make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Michigan is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements: An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Overview of Licensing and Regulation Risk Management Property Management Michigan Licensing Regulation Rules Governing Licensees Contractual Relationships Housing Regulations Property-Related Disclosures Other Points of Law and Practice Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

Principles of Real Estate Practice in Florida contains the essentials of Florida real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Florida license law and the FREC 1 course outline. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the prelicense student. It is designed to -make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Florida is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each section and from section to section. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Real Estate License Law and Qualifications for Licensure Real Estate License Law and Commission Rules Authorized Relationships, Duties, and Disclosure Real Estate Brokerage Activities and Procedures Violations of License Law, Penalties, and Procedures Federal and State Laws Pertaining to Real Estate Property Rights, Estates and Tenancies Title, Deeds and Ownership Restrictions Legal Descriptions Real Estate Contracts Residential Mortgages Types of Mortgages and Sources of Financing Real Estate Related Computations; Closing Transactions The Real Estate Market and Analysis Real Estate Appraisal Real Estate Investments and Business Opportunity Brokerage Taxes Affecting Real Estate Planning, Zoning and Environmental Hazards Real Estate Mathematics For Florida students looking for a Florida-specific exam prep book, Florida Real Estate License Exam Prep is now available.

Principles of Real Estate Practice in New Jersey contains the essentials of the national and New Jersey real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by New Jersey license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is

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Features of Mississippi Real Estate License Exam Prep (MS-RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (17 pages) Mississippi-Specific Laws and Practices (23 pages) National Practice Tests (500 questions) Mississippi Practice Tests (100 questions) Mississippi Sample Exam (100 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the Mississippi Real Estate License Exam Prep (MS-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. MS-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is Mississippi-specific – not just simplistic national content, but terse, relevant and accurate Mississippi laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. MS-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by PSI for Mississippi. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your Mississippi license exam. A word about the test questions... MS-RELEP's testing practice section consists of ten national practice tests, six state practice tests, and one state exam sample test. The practice tests are roughly 50 questions in length and the sample test is 100 questions. The test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total

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Pick up the real estate textbook that thousands of professionals in California have already trusted! CALIFORNIA REAL ESTATE PRINCIPLES is designed entirely around the salesperson exam and gives you a 150-question practice exam to use while you're preparing for the test. It includes test taking hints if you need them. Use the real estate textbook that helps you succeed. Trust CALIFORNIA REAL ESTATE PRINCIPLES.

Features of North Carolina Real Estate License Exam Prep, 3rd Edition (NC-RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) North Carolina-Specific Laws and Regulations Key Point Review (42 pages) National Practice Tests (500 questions) North Carolina Practice Tests (130 questions) North Carolina Sample Exam (105 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the North Carolina Real Estate License Exam Prep (NC-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. NC-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is North Carolina-specific – not just simplistic national content, but terse, relevant and accurate North Carolina laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. NC-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by PSI for North Carolina. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your North Carolina license exam. A word about the test questions... NC-RELEP's testing practice section consists of ten national practice tests, three state practice tests, and one state exam sample test. The practice tests are roughly 50 questions in length and the sample test is 105 questions. The test questions are designed to cover the content covered by the law

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This comprehensive book covers Michigan real estate laws, rules and practices, discussing ownership; property concerns (easements, encumbrances, restrictions, taxes, wetlands, environmental issues, and land use controls); contract law; financing; property management; taxes; Michigan real estate license law; and fair housing. Quizzes are provided at the end of each chapter, and two 100 question quizzes at the end of the book reinforce the content learned. A detailed glossary and index are provided, along with appendixes that discuss environmental issues and the state exam. Prepare for the Illinois Real Estate License Exam. Readable, integrated and user-friendly, this Illinois-specific text meets all requirements for pre-licensing. The comprehensive treatment provides appropriate information and guidance for passing the state-licensing exam.

Features of Virginia Real Estate License Exam Prep (VA-RELEP): - National Principles & Law Key Point Review (60 pages) - Real Estate Math Key Formula Review & Practice (20 pages) - Virginia-Specific Laws and Practices (36 pages) - National Practice Tests (500 questions) - Virginia Practice Tests (125 questions) - Virginia Sample Exam (100 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created Virginia Real Estate License Exam Prep (VA-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. VA-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is Virginia-specific – not just simplistic national content, but terse, relevant and accurate Virginia laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. VA-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by PSI for Virginia. Thus the breadth and depth of the law reviews and test questions reflect the topic

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you the best of success in taking and passing your Georgia real estate exam. So good luck!! We also publish the Georgia real estate principles textbook, Principles of Real Estate Practice in Georgia.

"There is no question about it... QUESTIONS & ANSWERS is one of the most trusted and recommended exam prep tools available. Why? Because it's designed to help you pass any national licensing exam, including ASI, AMP, PSI, Experior, and state-designed exams, on the first try. Here are some other reasons why QUESTIONS & ANSWERS is so effective: Over 1,800 practice questions with answers fully explained. Expanded chapter overviews discuss the key concepts of each chapter. Key words defined at the beginning of each chapter help you master each exam subject area. Speed questions highlighted throughout the text cover the essential points in a chapter for those who want a quick review. Broker-level questions identified throughout the text distinguish higher-level questions from basic-level and intermediate-level questions. False friends feature identifies seemingly similar terms that are often confused with each other. Special sections containing real estate math questions, sample salesperson and broker final exams, and review exams."--BOOK COVER.

Using a clear, concise writing style, Elaine Richer presents step-by-step explanations with examples to enable you to confidently prepare to become a real estate agent in Maine. This new edition has been completely updated to reflect the newest legislation passed July 2006 to fully prepare you with the appropriate material, guidance and practice to become a successful real estate practitioner after passing the real estate licensing exam. Coverage of the new rules concerning the creation of agency, qualifications for the associate real estate broker and transaction broker has been added along with updates to various contracts and agreements. You'll also appreciate the practical study features throughout helping you understand and retain relevant information.

The content of this course covers the IDPFR-specified topics for the 15 Hour – Applied Real Estate Principles Course (AREP) as prescribed in The Real Estate License Act of 2000. Our AREP course contains six chapters. Each chapter begins with an informative text narrative summarizing key points of required content. Subsequently, participants will be given interactive quiz questions and a variety of interactive case study demonstrations, “what if” case studies, and situational case study examples. Students will be required to participate by answering problem-solving questions and situations. The overarching purpose of the 15-hour Applied Real Estate Principles course is to expose students to more real-life applications of Illinois real estate principles and laws, including: - how to list and sell properties - how to comply with agency and disclosure requirements - how to gear your practice to comply with anti-discrimination laws - how to work with sales contract provisions and escrow funds - how to value and price properties Finally, the last chapter summarizes other key job-related duties and obligations such as teams, compensation, advertising, and a review of activities requiring licensure. For students looking for an Illinois principles textbook for the 60-hour broker course, we have Principles of Real Estate Practice in Illinois

This Florida real estate principles text provides up-to-date, state-specific information. Updated annually with the latest developments in Florida real estate law, this text should be a prelicensing staple for real estate students that effectively combines legal and practical aspects of Florida real estate laws and practices for prospectives salespersons.

Principles of Real Estate Practice in South Carolina contains the essentials of the national and South Carolina real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by South Carolina license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to-make it easy for students to learn the material and pass their real estate exam -prepare students for numerous career applications -stress practical, rather than theoretical, skills and knowledge. Principles of

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This manual is prepared for the use and benefit of all who may be seriously considering entering the real estate profession or upgrading their licenses to the broker level in Oklahoma. The license applicant must be familiar with the basic technical knowledge contained herein, as well as the wide range of ethical obligations imposed on the real estate professional. A thorough understanding of the Oklahoma Real Estate License Code and the Oklahoma Real Estate License Rules is essential for success in the real estate business. This book is not offered as a substitute in any way for competent legal advice or services where such is needed. With the rapid changes taking place in all phases of real estate activity and changes in law, it is obvious that this book will be at least partially obsolete soon after publication. Appreciation is hereby expressed to all those who generously contributed time, knowledge, and interest in the development of this text. Special thanks and appreciation to my wife, Nola, without whose tireless efforts, patience and endurance, this book would never have existed.

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