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Doctors think they heal with drugs. But only living cells can heal. When something is out of balance, your cells move to correct it because bodies want to be well. HEAL YOURSELF! HOW TO HARNESS PLACEBO POWER shows how to tap into this mysterious process to get well and stay well by harnessing your body's natural healing power—the power of placebo. These amazing effects are not just "in the mind." They can be observed and measured in the body's physiology. When patients believe in the treatment, ulcers heal, warts disappear, cancer goes into remission, swelling reduces—cells actually look different under the microscope. When your doctor believes in the treatment, the impact is even more powerful—not in every case, of course. But in enough that science now accepts that something is going on! HEAL YOURSELF! explains how researchers believe that the stress response creates an environment that promotes physiological breakdown, while the relaxation Response creates a healing environment. HEAL YOURSELF! offers specific things you can do, and do today, to turn on your body's innate healing mechanisms, including meditation, prayer, laughter, listening to music and rocking, Qi Gong, gratitude and forgiveness, and more.

Combining the rational, logical instincts of the left brain

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with the passionate and artful skills of the right brain, this book offers a leadership approach that is both highly effective and deeply inspirational. Perfect for anyone assuming a leadership position, it presents simple solutions on such topics as effective collaboration, achieving goals, leadership styles, team-building, inspiring people to success, and more.

Leading a group of employees, you sometimes struggle with morale and motivation in the office. There are many ways to get people to do their jobs, but it's best if they want to do it – and do it well. You're about to learn the basics of motivation and how you can help your employees feel inspired to do their tasks. Negotiating is another critical skill for leaders in the workplace. Use it with clients and in your day-to-day interactions with employees and coworkers. When you know how to motivate and negotiate, you improve your ability to lead your organization. This creates more opportunities for growth and development within your business.

When you show appreciation to others you improve loyalty and trust. People have a basic need to feel appreciated. People need to know you care. If you're the leader, you can raise morale and create loyalty, job satisfaction, and motivation when you express appreciation to your staff for their efforts. You can invest in your employees now and "pay" them with sincere appreciation and achieve even better performance. Or you can "pay" later by seeing your team's performance sink and overall morale decrease. Sincere appreciation will motivate your team to a higher level and achieve more.

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Succeed @ Work by accessing the Source within you

Had it been a few years ago, Karmant would have savoured the serenity of the beach. But today, he was too preoccupied to sense these delights of nature. “I wish life were that easy... that the waters of time would wash away the mistakes made in the sands of life,” he thought. He was unhappy thinking about his work and his life. “What am I doing wrong? Why is it so difficult to succeed at work? Why do I always mess up in my communication? I don’t mean anyone any harm. Why do I always have to deal with people who irritate and anger me? I am a real failure, a misfit in the office and at home as well. I haven’t been a good father or a supportive husband... being a good manager is still farfetched. Will I ever find inspiration at work and happiness in life?” What happens to Karmant? Does he rise above his uninspiring work-life and attain harmony at the workplace and at home? Join Karmant in his encounters with Jeeodee, a surprising source of inspiration and be inspired in turn to thrive at work. You may realize that your own source of inspiration is not very far away...

In the hectic pace of day-to-day life, prayer can easily be forgotten and neglected. But Pastor Kynan Bridges is convinced that once believers recognize the power of daily prayer, they will never hesitate to come before God’s throne. In this 90-day devotional, he walks through the purpose, the biblical basis, and the uplifting content of ninety different prayers, including: Prayer for protection Prayer for deliverance Prayer for forgiveness Prayer for overcoming fear Prayer for marriage and

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relationships Prayer for seeing the unseen Prayer for transformation Prayer for overcoming stress In an easy-to-read format, this devotional is ideal for anyone looking to begin a daily habit of powerful prayer or to refresh and rejuvenate their prayer life. It features ninety daily Scripture passages, reflections, and power prayers.

Leading Organizational Learning brings together today's top thinkers in organizational learning—including Jon Katzenbach, Margaret J. Wheatley, Dave Ulrich, Calhoun W. Wick, Beverly Kaye, and other thought and industry leaders. This handbook helps business, government, and nonprofit leaders understand how to master learning and knowledge sharing within their organizations. This one-of-a-kind volume is filled with chapters that directly address the most current ideas, concepts, and practices on the topic of organizational learning. Acclaimed authors, world-renowned thought, global, and industry leaders, managing directors, and presidents of leading organizations have contributed their original essays to this provocative collection. Leading Organizational Learning Offers ten guidelines to help key employees and knowledge workers do a better job of influencing upper management Demonstrates the best way to move ideas through an organization Outlines the principles that facilitate knowledge management Explains how people learn on the job Discusses how larger organizations can

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leverage their "bigness" Proposes a method of knowledge mapping to effectively organize and use knowledge in decisionmaking Outlines the knowledge and attributes integral to the success of today's executives Discusses passing knowledge from person to person Explains how consultants can help organizations develop ideas Debunks the myths and explores the realities of knowledge management Praise for The Work of Leaders "The Work of Leaders is a bright gem of a book. In a crystal clear and to-the-point style, the authors make leadership instantly accessible with a memorable model, rock solid fundamentals, original research, compelling stories, and highly practical tips for putting the principles to immediate use. There are invaluable lessons on every page, and you'll enjoy discovering each one. We highly recommend The Work of Leaders to anyone who aspires to make extraordinary things happen in organizations." —JIM KOUZES & BARRY POSNER, authors of the bestselling The Leadership Challenge® "Clear, distinctive, intuitive, and deeply researched, The Work of Leaders gives every reader not only several 'a-ha!' moments, but smart, meaningful suggestions for changing the way we all lead." —ELAINE BIECH, author of The Business of Consulting "The authors have indeed done their homework! Their combined expertise and engaging writing gives their readers a one-stop shop for understanding and improving the

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way we lead. Bravo!" —BEVERLY KAYE, coauthor of Love 'Em or Lose 'Em "The Work of Leaders shows you how to create a thriving organization by setting a vision and then collaborating with your people to guide your company to success. It is the strategic tool you need to move your business forward, with imaginative writing and a practical approach you can use right away." —TOM MCKEE, CEO, The Ken Blanchard Companies "Anyone who is in a leadership position or is responsible for evaluating leaders should make this book a must-read.

Collectively, the book's authors are unique in their knowledge, background and ability, which is what distinguishes this great piece of work from others of its kind." —SIDNEY FELTENSTEIN, former CEO, Yorkshire Global Restaurants

The SEND Code of Practice has reinforced the requirement that all teachers must meet the needs of all learners. This book provides practical, tried and tested strategies and resources that will support teachers in making modern foreign languages accessible, challenging and exciting for all pupils, including those with special needs. The author draws on a wealth of experience to share his understanding of how SEND can affect learning and how the MFL teacher can reduce or remove any barriers to learning. Offering strategies that are specific to the context of MFL teaching, this book will enable teachers to: ensure all pupils are able to participate

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fully in every lesson; develop pupils' understanding, motivation and enjoyment; adapt content and resources when differentiating materials for pupils with a wide range of learning needs; use formative assessments to measure learning. An invaluable tool for whole-school continuing professional development, this text will be essential for teachers (and their teaching assistants) seeking guidance specific to teaching languages to all pupils, regardless of their individual needs. This book will also be of interest to SENCOs, senior management teams and ITT providers.

Fertilize your garden naturally--a guide to growing your plants in healthy, happy soil People want to know where their food comes from, who grows it and how it is grown. Interest in permaculture, backyard composting, and gardening in general, is growing. So how does the budding gardener ensure that his soil is healthy and nutrient-rich enough to support all the produce he intends to grow? Here's a hint--think worms! Vermiculture is the healthiest and most cost-effective way to ensure that your soil receives the nourishment that it needs. A simple vermicompost bin can produce the completely natural, nutrient-rich fertilizer that can be used to boost soil health and, in turn, increase your crop yield. In true Crystal Stevens' fashion, *Worms at Work* is a practical, easy-to-implement guide to fertilizing your garden naturally. It discusses the vital role worms play in

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boosting soil health, and the reasons why every gardener should use vermicompost in order to decrease reliance on toxic synthetic fertilizers.

Coverage includes: • Simple designs to build your own vermicompost bin • Caring for your worms • Garden applications for your worm castings •

Lesson plans to incorporate vermicomposting into the school science curriculum Whether you're

tending to a small backyard garden or managing a large farm, Worms at Work can show you how to

start vermicomposting today in order to grow healthy plants in healthy, happy soil. Crystal Stevens is the

author of Grow Create Inspire and has been co-manager of La Vista CSA Farm for the past 7 years.

She teaches regular Vermiculture 101 workshops.

Volume 2 of African Languages includes articles originally published in 1976, written in French and English on educational, literary, cultural, historical and socio-linguistic aspects of language in Africa, as well as descriptive and comparative studies. Among others there are chapters on an early Vai manuscript from Liberia, John Clarke's unidentified Nago dialect and swahili secondary education in Tanzania.

Osman, the founder of the Ottoman Empire, had a dream in which a tree sprouted from his navel. As the tree grew, its shade covered the earth; as Osman's empire grew, it, too, covered the earth.

This is the most widely accepted foundation myth of the longest-lasting empire in the history of Islam, and

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offers a telling clue to its unique legacy. Underlying every aspect of the Ottoman Empire's epic history—from its founding around 1300 to its end in the twentieth century—is its successful management of natural resources. Under Osman's Tree analyzes this rich environmental history to understand the most remarkable qualities of the Ottoman Empire—its longevity, politics, economy, and society. The early modern Middle East was the world's most crucial zone of connection and interaction. Accordingly, the Ottoman Empire's many varied environments affected and were affected by global trade, climate, and disease. From down in the mud of Egypt's canals to up in the treetops of Anatolia, Alan Mikhail tackles major aspects of the Middle East's environmental history: natural resource management, climate, human and animal labor, energy, water control, disease, and politics. He also points to some of the ways in which the region's dominant religious tradition, Islam, has understood and related to the natural world. Marrying environmental and Ottoman history, Under Osman's Tree offers a bold new interpretation of the past five hundred years of Middle Eastern history. Praise Works!Harnessing the Power of Praise, Worship and Thanksgiving for a Victorious LifeCreateSpace The Secrets Of Reading People Have Been Unleashed In This Book What if you could walk into a room and know what others are thinking? Have you ever wondered

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why some people seem to get everything they ask for, and how people tend to be drawn to them? This kind of skill is not only useful in business interactions, but it could also be a life changer. If you want to improve your life and get better at managing relationships, then keep reading. Upon meeting someone for the first time, it can be hard to work out what kind of person they are. Reading People is a powerful way to realize people's intentions, figure out who is sincere, manage relationships and much more. The ability to read a person gives us a massive advantage in business, love and life. You might be on a date, in a business meeting, or in a negotiation and wish you to know how to read the other people. These abilities might seem like they're straight out of a superhero movie. But the truth is that with the right knowledge you can get a glimpse into a person's mind and know what they're really thinking. Imagine a life where you can easily read people. In This Book You Will Discover Master The Psychology Behind How to Read People Never Be Left Wondering What Others Are Thinking Ever Again Discover the Building Blocks of Every Personality Decode The Body Language Of The People Around You Excel At Business & Social Interactions Master Your Superhuman Intuition Improve Your Confidence, Attractiveness & Success Identify The 3 Ways You Are Being Manipulated Unleash Your Psychic Within Close A Profitable Deal Using The Art Of Persuasion Leave People Stunned & Confused And Much, Much, More... So if you want to Discover The Secrets To Reading People, improve your life and have better relationships scroll up and Click Add To Cart

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The issue of sustainability, and the idea that economic growth and development might destroy its own foundations, is one of the defining political problems of our era. This ground breaking study traces the emergence of this idea, and demonstrates how sustainability was closely linked to hopes for growth, and the destiny of expanding European states, from the sixteenth century. Weaving together aspirations for power, for economic development and agricultural improvement, and ideas about forestry, climate, the sciences of the soil and of life itself, this book sets out how new knowledge and metrics led people to imagine both new horizons for progress, but also the possibility of collapse. In the nineteenth century, anxieties about sustainability, often driven by science, proliferated in debates about contemporary and historical empires and the American frontier. The fear of progress undoing itself confronted society with finding ways to live with and manage nature.

“At once humbling and empowering, this work will not fail to touch its readers and, ultimately, bring to learners authentic caring, love, hope, and a sense of being valued. The very real stories of the teachers and learners that are revealed here in their portraits leap vividly off the pages of the book. Hunter O’Hara’s bold vision of schools of transcendence is the next crucial step toward transcendent relationships and community consciousness. Readers will be inspired by this vision in Dr. O’Hara’s groundbreaking work and will be able to look within themselves for the capacity to become shamanic transcendent teachers.” Edyth James

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Wheeler, Ph.D. Professor Emerita, Towson University, teacher and author of *Conflict Resolution in Early Childhood: Helping Children Understand and Resolve Conflicts*, Merrill, 2004) "I entered into Hunter O'Hara's work and experienced many moments that moved me deeply, at times with great joy but also with feelings of sadness in the awareness that transcendent relationships are rare and that many children and adults go through an entire lifetime without knowing one of life's treasures- the mystery, beauty, and wonder of a loving relationship. His writing is vivid and alive and with passion and depth portrays the nature and essence of the constituents of a transcendent relationship." Clark Moustakas, Ed.D., Ph.D., founder of the Center for Humanistic Studies (now the Michigan School of Professional Psychology) of Hunter O'Hara's original research on transcendent teacher learner relationships)" Morrison alleviates the negativity and fear surrounding menopause with a wealth of meditations, invocations, rituals, spells, chants, songs, and other tips that will help readers face their own emotional and spiritual challenges. Illustrations.

How to master the power of buzz Trendspotters and bestselling authors Marian Salzman and Ira Matathia demystify buzz and show how marketers can create and leverage it for the success of their products and services. The world we inhabit is in constant flux, and the captive audience on which advertisers relied for years no longer exists. Branding today requires a flexibility and creativity that have thus far eluded many traditional practitioners. When there is no clear forum for communicating your

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brand message to the audience, you must have your audience do it for you. The authors show how and why buzz works, examining case studies like Kate Spade, Madonna, Bulgari, Ford, Nokia, and French Connection. They explore the role specific consumer groups play in setting trends, show how influence works, reveal the efficacy of shock ads, and explain how to manage brand momentum. This book is a dynamic guide that sheds new light on the topic of buzz using real-world examples and case studies that show how marketers can manufacture the seemingly authentic word-of-mouth to which today's cynical consumer responds.

A powerful new blueprint for how governments and nonprofits can harness the power of digital technology to help solve the most serious problems of the twenty-first century As the speed and complexity of the world increases, governments and nonprofit organizations need new ways to effectively tackle the critical challenges of our time—from pandemics and global warming to social media warfare. In *Power to the Public*, Tara Dawson McGuinness and Hana Schank describe a revolutionary new approach—public interest technology—that has the potential to transform the way governments and nonprofits around the world solve problems. Through inspiring stories about successful projects ranging from a texting service for teenagers in crisis to a streamlined foster care system, the authors show how public interest technology can make the delivery of services to the public more effective and efficient. At its heart, public interest technology means putting users at the center of the policymaking process, using data and metrics in a smart way, and running small experiments and pilot programs before scaling up. And while this approach may well involve the innovative use of digital technology, technology alone is no panacea—and some of the best

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solutions may even be decidedly low-tech. Clear-eyed yet profoundly optimistic, *Power to the Public* presents a powerful blueprint for how government and nonprofits can help solve society's most serious problems.

This book examines the discourse surrounding the wireless, created by the Anglo-Italian inventor Guglielmo Marconi. The wireless excited early twentieth-century audiences before it even became a viable black box technology. The wireless adhered to modernist values—speed, efficiency, militarization, and progress. Language surrounding the wireless is a form of technical communication, overlooked by today's practitioners. This book establishes a broader definition for technical communication by examining a selection of the discourse surrounding Marconi's wireless. The book's main themes are the following: 1) technical communication is all discourse surrounding technology, 2) the field of technical communication (or technical writing) should incorporate analyses of discourse surrounding technologies into its epistemology, 3) the wireless is a product of the society from which it comes (early twentieth-century Western civilization), and 4) the discourse surrounding the wireless is infused with tropes of progress—speed, efficiency, evolution, and ahistoricity.

Too often in practice, there is a tendency to pathologize clients, requiring a diagnosis as part of the helping relationship. Suppose, however, that most of the client problems that social workers encounter have more to do with the vagaries of life and not with what clients are doing wrong. This powerful idea is the philosophy behind the strengths-based approaches to social work. This groundbreaking practice handbook takes this concept one step further, combining the different strengths-based approaches into an overarching model of solution-oriented social work for greater impact. The strengths perspective emphasizes client

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strengths, goal-setting, and a shared definition of positive outcome. Solution-focused therapy approaches ongoing problems when they have temporarily abated, amplifying exceptions as solutions. This natural but rarely explored pairing is one component in the challenging and effective practice framework presented here by the authors, two seasoned practitioners with over 50 years of combined experience. By integrating the most useful aspects of the major approaches, a step-by-step plan for action emerges. With this text in hand, you will:

- Integrate elements from the strengths perspective, solution-focused therapy, narrative therapy, and the strategic therapy of the Mental Research Institute (the MRI approach) into an effective and eclectic framework
- Build and practice your skills using case examples, transcripts, and practical advice
- Equip yourself with the tools you need to emphasize clients' strengths
- Challenge the diagnosis-first medical model of behavioral health care
- Collaborate with clients to get past thinking (first-order change), and more to acting "outside the box" (second-order change)
- Learn to work with a wide variety of clients, including individuals, groups, and families; involuntary clients; clients with severe mental illness; and clients in crisis

For any student or practitioner interested in working with clients towards collaborative and empowering change, this is the essential text.

From Silicon Valley leader Maynard Webb, how we can leverage technology to change how we work. Maynard Webb has always been the go-to guy when Silicon Valley companies have thorny problems. Whether revamping eBay's crashing servers (transforming their technology weaknesses into a competitive strength) or investing in emerging technology start-ups, Webb brings strategic and operational savvy to every issue and venture. In his first book, Webb brings this same focus to tackle outdated models of work,

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created a century ago, which no longer sync up with either individual or employers' needs. Through a unique framework, Webb identifies 4 different mindsets around work (the company man, CEO of your own destiny, disenchanted employee, and the aspiring entrepreneur). It organizes those who are self-motivated versus those who are waiting to be discovered and aims to give readers the tools to become more self-actualized, happier, and ultimately more fulfilled in their careers. In identifying a paradigm shift that is already under way, Webb demonstrates clearly how to harness technology to embrace our own personal happiness, allowing people to become more productive at work and also spend more time with their families. Contains a framework that demonstrates how we can leverage technology to create better job opportunities and foster more balanced lives. Written by Maynard Webb, chairman of LiveOps, former COO of eBay, founder of Webb Investment Network (WIN), and board member of Yahoo! and salesforce.com. Includes personalized worksheets and empowering action-oriented advice. Rebooting Work reveals how anyone can take control of his or her own future, finding greater fulfillment, productivity, and happiness. Governments fail to provide the public goods needed for development when its leaders knowingly and deliberately ignore sound technical advice or are unable to follow it, despite the best of intentions, because of political constraints. This report focuses on two forces—citizen engagement and transparency—that hold the key to solving government failures by shaping how political markets function. Citizens are not only queuing at voting booths, but are also taking to the streets and using diverse media to pressure, sanction and select the leaders who wield power within government, including by entering as contenders for leadership. This political engagement can function in highly nuanced ways within the same formal institutional context and across the

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political spectrum, from autocracies to democracies.

Unhealthy political engagement, when leaders are selected and sanctioned on the basis of their provision of private benefits rather than public goods, gives rise to government failures. The solutions to these failures lie in fostering healthy political engagement within any institutional context, and not in circumventing or suppressing it. Transparency, which is citizen access to publicly available information about the actions of those in government, and the consequences of these actions, can play a crucial role by nourishing political engagement.

“An excellent workbook-like guide” to the nuts and bolts of professional conflict and the strategies you need to make conflict work for you (Booklist, starred review). Every workplace is a minefield of conflict, and all office tension is shaped by power. Making Conflict Work teaches you to identify the nature of a conflict, determine your power position relative to anyone opposing you, and use the best strategy for achieving your goals. These strategies are equally effective for executives, managers and their direct reports, consultants, and attorneys—anyone who has ever had a disagreement with someone in their organization. Packed with helpful self-assessment exercises and action plans, this book gives you the tools you need to achieve greater satisfaction and success. “A genuine winner.” —Robert B. Cialdini, author of Influence “This book is a necessity . . . Read it.” —Leymah Gbowee, 2011 Nobel Peace Prize laureate and Liberian peace activist “Innovative and practical.” —Lawrence Susskind, Program on Negotiation cofounder “Navigating conflict effectively is an essential component of leadership. Making Conflict Work illustrates when to compromise and when to continue driving forward.” —Hon. David N. Dinkins, 106th mayor of the City of New York “An excellent workbook-like guide.” —Booklist, starred review

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Combines exercises, real-life examples, and personal accounts to explain how to draw on one's hidden intuitive powers

Praise works wonders! If you have prayed, fasted, done all you know to do but still expecting results, then switch to praise. Praise is a spiritual dynamite. It is a spiritual force that brings God into your circumstances. Praise will bring you deliverance, it will win your battles, it will promote you, and will bring you your long awaited miracles. Answers to prayers may be delayed, like in Daniel's case (Daniel 10:13); but praise will break any barrier, and speed up your answers. Praise will cause you to experience the presence and glory of God. It changes you and fills you with love for God and others. Praise Works! expatiates on the meaning, ways and benefits of praise, as well as touching on other praise topics to help you understand the power of praise, and apply it in your personal life.

This myth-busting book shows how "forgotten" middle children can-and do-rule the world. In this counterintuitive book, psychologist Catherine Salmon and journalist Katrin Schumann combine science, history, and real-life stories to reveal for the first time that our perception of middle children is dead wrong. Using unpublished and little-known research from evolutionary psychology, sociology, and communications, *The Secret Power of Middle Children* illustrates how adaptive strategies

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middleborns develop during childhood translate into stronger friendships, lasting marriages, successful careers, and effective parenting. Over seventy million adult Americans are middle children, and forty percent of young American families have middle children. With constructive advice on how to maximize the benefits and avoid the pitfalls of being a middle child, Salmon and Schumann help middle children at any age (and their parents) use birth order as a strategy for success.

If you're like most people, you probably believe that your identity is stable. But in fact, your identity is constantly changing - often outside your conscious awareness and sometimes even against your wishes - to reflect the interests of the groups of which you're a part. And that fluid identity has a powerful influence over your feelings, beliefs, and behaviours. In *THE POWER OF US*, psychologists Packer and Van Bavel integrate their own cutting-edge research in psychology, neuroscience and economics to explain what identity really is and show how to harness its dynamic nature to:

- Increase our productivity
- Improve physical and psychological health
- Overcome our individual prejudice
- Unlock our altruism
- Break the political gridlock
- Galvanize others to solve controversial global problems

Along the way, they explain such seemingly unrelated phenomenon as why men cry at football games but not funerals, why the history of slavery in U.S.

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counties is one of the best predictors of current day racism, and why Canada keeps a national reserve of maple syrup. Packed with fascinating insights, vivid case studies, and pioneering research, THE POWER OF US will change the way you understand yourself - and those around you - forever.

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