

New York Real Estate For Brokers

New York Rising is an illustrated history of real estate development in Manhattan, a story of speculation and innovation--of the big ideas, big personalities, and big risks that collectively shaped a city like no other. From the first European settlement in the seventeenth century through the skyscrapers and large-scale urban planning schemes of the late twentieth century, this book presents a broad historical survey, illustrated with images drawn largely from the rich archival resources of the Durst Collection at Avery Architectural & Fine Arts Library, Columbia University. The patriarch of one of New York City's most prominent real estate families, Seymour B. Durst, was a bibliophile and an avid collector of New York memorabilia. His archival holdings--once known as the Old York Library and now the Durst Collection--reflect his fascination with the city's street grid, mass transit, port, parks and open spaces, as well as its monumental buildings and signature skyline. Ten leading scholars--the late Hilary Ballon, Ann Buttenwieser, Andrew Dolkart, David King, Reinhold Martin, Richard Plunz, Lynne B. Sagalyn, Hilary Sample, Russell Shorto, and Carol Willis--delved into the collection to select objects that reflect their own areas of interest and expertise. Using these materials, they have created visual narratives on specific topics, focusing on the Dutch and English governance of Manhattan, the growth of the city according to the Commissioners' Plan of 1811, the emergence of the public transit system, the "race for height," the rise of multi-family and affordable housing, the transformation of Midtown into a commercial center, urban renewal in the Moses era, the revival of Times Square, and the reclaiming of the waterfront as public space. Essays by Kate Ascher and Thomas Mellins provide a framework for exploring these topics. New York Rising is published in association with The Graduate School of Architecture, Planning and Preservation and Avery Architectural & Fine Arts Library, Columbia University.

Learn Advantages of real estate investing over other investments, like leverage, inflation hedging and tax benefits
Understand the New York City area real estate market like an expert Pick which real estate investment suits you --
Strategies from conservative to aggressive, lots of time or little time, plenty of funds or almost no funds Discover what areas of the city offer the best prospects for success

"Fascinating history, showing how the city has been molded by the edifice complexes of risk-takers. The stuff of grand comedy." -Business Week

How community-based planning has challenged the powerful real estate industry in New York City. Remarkably, grassroots-based community planning flourishes in New York City—the self-proclaimed “real estate capital of the world”—with at least seventy community plans for different neighborhoods throughout the city. Most of these were developed during fierce struggles against gentrification, displacement, and environmental hazards, and most got little or no support from government. In fact, community-based plans in New York far outnumber the land use plans produced by government agencies. In *New York for Sale*, Tom Angotti tells some of the stories of community planning in New York City: how activists moved beyond simple protests and began to formulate community plans to protect neighborhoods against urban renewal, real estate mega-projects, gentrification, and environmental hazards. Angotti, both observer of and longtime participant in New York community planning, focuses on the close relationships among community planning, political strategy, and control over land. After describing the political economy of New York City real estate, its close ties to global financial capital, and the roots of community planning in social movements and community organizing, Angotti turns to specifics. He tells of two pioneering plans forged in reaction to urban renewal plans (including the first community plan in the city, the 1961 Cooper Square Alternate Plan—a response to a Robert Moses urban renewal scheme); struggles for environmental justice, including battles over incinerators, sludge, and garbage; plans officially adopted by the city; and plans dominated by powerful real estate interests. Finally, Angotti proposes strategies for progressive, inclusive community planning not only for New York City but for anywhere that neighborhoods want to protect themselves and their land. *New York for Sale* teaches the empowering lesson that community plans can challenge market-driven development even in global cities with powerful real estate industries

Pass the 2021 New York Real Estate Salesperson Exam effortlessly on your 1st try. In this simple course, which includes both the New York state and question and answer exam prep study guide, not only will you learn to pass the state licensing exam, you will also learn: - How to study for the NY exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and test proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the New York Real Estate License Exam? - Should I use the NY Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes the New York State Specific portion, the portion, real estate MATH ONLY section, and real estate vocabulary only exams. You will receive questions and answers that are similar to those on the New York Department of Real Estate Exam. You deserve the BEST real estate exam prep program there is to prepare you to pass, and it gets no better than this. The New York Real Estate Salesperson Exam is one of the hardest state test to pass in the United States. We have compiled this simple exam cram book that quickly and easily prepares you to take your state licensing exam and pass it on the 1st try with the exam. Our Real Estate Exam Review is designed to help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

Proper Education Group's 4 Practice Tests for the New York Real Estate Exam is a must-have all-in-one New York real estate exam prep book. This book contains 4 full length exams, each mirroring actual exam conditions by containing 75

Carefully selected multiple choice questions based off of questions from previous exams in the past 10 years. With this complete guide you can save time reading through hundreds of pages of textbooks and study only the most common questions covered on the exams through practice exams. New York Real Estate Exam Prep That is Proven to Work- 300 questions covering topics like New York real estate law, economics, tax, regulations, procedures, duties, relationships (buyer, seller, lender, borrower, tenant, landlord, etc.), architecture, property rights, and mathematics.- Detailed explanations for each answer to ensure you understand all of the important concepts- Drill common mathematics problems Work Smarter, Not Harder- Zero filler, only relevant content and explanations to help you pass the exam- Ace the exam in as little as 2 weeks by focusing on core NY real estate topics- Bonus chapter with a list of New York's top real estate brokers and interviewing tips to help you expedite your job search after you receive your New York real estate license

Accurate and well-researched, New York Real Estate for Brokers matches the content and chronology of the New York State required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information, it follows the NYS syllabus-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning experiences not only helps students learn, review, and retain required information, but also practice applying the concepts and taking the actual licensing exam.

A hilarious view of life after divorce; you'll never look at properties again without thinking of your dating life. Back on the Market is a Realtor's guide to life, love, and dating and the multitude of challenges that come with it all. Holly Parker has sold 8 billion dollars of luxury real estate throughout her career as one of Manhattan's most successful brokers. Through her humor and quick wit, she connects common real estate terms to everyday life, making Back on the Market a fun and unforgettable read. After seven years of marriage, Holly found herself "falling out of contract," as a newly divorced woman reluctantly facing the prospect of being "back on the market." She understands that life is transactional, whether it's a business decision or those we spend our time with, so she took her skills as a master real estate agent and applied everything she knew to getting her life back. Cleverly told through the eyes of a Realtor, Holly depicts the perils of life, love, and dating—whether it's dealing with first-time buyers (those who have a romanticized version of what they think they want and what they can actually have), the value of curb appeal, fixing the foundation of a damaged home, not listing before you're ready to sell, staging, and so much more. Hilarious and emotional, Holly shares her dating experiences with "fixer uppers," the guys with "good bones," and the "forever renters." Back on the Market is a story of hope and the pursuit of happiness. Full of memorable takeaways, lessons, and anecdotes, Holly will help you find your perfect "home" and fall in love with life all over again.

The story of how the richest city in the world became one of the poorest in North America, with a new introduction by Peter Kwong How did New York City come to be a network of steel towers, banks, and nail salons, with chain drugstores on every block—a place where, increasingly, no one can afford to live except the lords of Wall Street and foreign billionaires, and where more and more of the Big Apple's best-loved businesses have closed their doors? It didn't start with Michael Bloomberg—or with Robert Moses. As Robert Fitch meticulously demonstrates in this eye-opening book, the planning to assassinate New York began a century ago, as the city's very richest few—the Morgans, the Mellons, and especially the Rockefellers—looked for ways to maximize the value of their real estate by pushing Gotham's vibrant and astonishingly varied manufacturing sector out of town, and with it, the city's working class. The Assassination of New York attacks a Goliath-like enemy: the real-estate developers who maintain a stranglehold on the city's most valuable commodity. Their efforts to increase land value by replacing low-rent workers and factories with high-rent professionals and office buildings was one of the single most decisive factors in the city's downturn. In the 1980s the number of real-estate vacancies eclipsed that of the fiscal crisis of the 1970s. In September of 1992 there was a staggering twenty-five million square feet of empty office space. Are the city's problems fixable? How will the future of New York play out through the twenty-first century? Fitch comes up with solutions, from saving jobs to promoting economic diversity to rebuilding the crumbling infrastructure. But it will take vision and hard work to restore New York to what it once was while creating a new and better home for coming generations.

If you are concerned about passing the New York State Real Estate Licensing Exam, then this book is for you. Pass the Real Estate Exam: The Complete Guide to Passing the New York State Salesperson License Exam the First Time! is your ticket to passing this licensing exam. This book explains the key concepts that you need to know in a straightforward and easy-to-use manner. Inside you'll find: * Test Taking Tips & Strategies* A Real Estate Review * A Math Review* Flashcards * Four Practice Tests* And Much More...

Accurate and well-researched, New York Real Estate for Brokers, 4e, matches the content and chronology of the New York State required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information, it follows the NYS syllabus-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning supplements ? including the popular Cram for the Exam -- not only help you learn and retain required information, but also practice applying the concepts and taking the practice broker licensing exam. Material for the "30-Hour Remedial Course" are available in a separate book (ISBN 0324783574) to cover the new material added to the Salesperson licensing requirements effective July 1, 2008. Completely revised for enhanced readability, the new edition presents all material in simple language using a direct writing style balancing reading comprehension with visual reinforcement. The workbook approach is punctuated with numerous examples, illustrations and website listings throughout each chapter to engage you and give you real-life experience.

Nail-biting competition, multi-million dollar deals, wrangling clients and resolving nightmare renovations—New York's top real estate agents take it in stride (and often in high heels). Ever dreamed of your own beach bungalow in the Hamptons or swanky Manhattan penthouse? Or maybe you've dreamed of the dough you could earn from selling one? Get an exclusive view of what it's like to work in one of the world's most competitive real estate markets—and the secrets to coming out on top! With more than thirty years experience in New York real estate, Joanne Douglas dishes on how she navigates a dynamic market with her quick wits and the support of her tight-knit team. Douglas and her brother Alfred Renna share the euphoria of landing deals worth millions, the agony of tough losses, and the quirky characters encountered along the way. From pioneering real estate sales in the digital age, orchestrating stealthy midnight renovation projects inside exclusive apartment buildings, and high stakes conference calls pitting agent against agent, there's never a dull moment. Joanne and her compatriots attack each problem with aplomb, even while going through the highs and lows of their personal lives. Laugh, scheme, and celebrate along with Joanne, Alfred, and the team as you learn the secrets to some of the most pressing questions when buying and selling real estate. What type of realtor is right for you? How do you make yourself attractive to even the toughest co-op boards? What will make the seller except your offer? Heed Joanne's advice from one of the world's toughest markets. Because if you can make it there...well, you know the rest.

With his signature elan, Gaines weaves a gossipy tapestry of brokers, buyers, co-op boards, and eccentric landlords and tells of the apartment hunting and renovating adventures of many celebrities -- from Tommy Hilfiger to Donna Karan, from Jerry Seinfeld to Steven Spielberg, from Barbra Streisand to Madonna. Gaines uncovers the secretive, unwritten rules of co-op boards: why diplomats and pretty divorcees are frowned upon, what not to wear to a board interview, and which of the biggest celebrities and CEOs have been turned away from the elite buildings of Fifth and Park Avenues. He introduces the carriage-trade brokers who never have to advertise for clients and gives

us finely etched portraits of a few of the discreet, elderly society ladies who decide who gets into the so-called Good Buildings. Here, too, is a fascinating chronicle of the changes in Manhattan's residential skyline, from the slums of the nineteenth century to the advent of the luxury building. Gaines describes how living in boxes stacked on boxes came to be seen as the ultimate in status, and how the co-operative apartment, originally conceived as a form of housing for the poor, came to be used as a legal means of black-balling undesirable neighbors. A social history told through brick and mortar, *The Sky's the Limit* is the ultimate look inside one of the most exclusive and expensive enclaves in the world, and at the lengths to which people will go to get in.

New York Real Estate for Salespersons Real Estate Investing in New York City A Handbook for the Small Investor iUniverse

Introducing New York Real Estate License Exam AudioLearn - A Complete Audio Review for the Real Estate License Examination in New York! Developed by experienced real estate professors and professionally narrated for easy listening, this course is a valuable tool when preparing for your real estate licensure examination in New York. The audio is focused and high-yield, covering the most important topics you need to know to pass your licensure examination. The material is accurate, up-to-date, and broken down into 15 bite-sized chapters. There is a Q&A and a "key takeaways" section following each chapter to review questions commonly tested and drive home key points. Also included is a complete practice test containing the most commonly tested questions with the correct answers explained. Here are the topics we will be covering: Licensing and license laws Types of agents and agency relationships Ethics and fiduciary duties Contracts Managing the office real estate Concepts Real estate ownership and interests How real estate is transferred Representing the seller Representing the buyer Financing the closing Real estate appraisal Property management New York State-specific requirements 200-question practice test We have also included a follow-along PDF manual containing the entire text of this audio course, as well as, sample forms, contracts, and documents which we'll be reviewing in the audio. Included as a bonus is our Insider's Guide to Selling Real Estate audiobook.

This book is the only one you will need to pass the New York Real Estate Sales Exam. We give you all of the knowledge you will need by spelling out the principles and concepts covered on the exam and then most importantly, drilling it home with over 500 practice questions and thorough explanations of the answers. Whether you are a novice or hold lots of Real Estate knowledge, this is the book you need to prepare you for the New York Real Estate Salesperson's exam.

An illustrated tour of the elegant entrances to New York City's most celebrated apartment houses

This national bestseller is a lively and practical guide on how to sell anything and achieve long-term success in business. Ryan Serhant was a shy, jobless hand model when he entered the real estate business in 2008 at a time the country was on the verge of economic collapse. Just nine years later, he has emerged as one of the top realtors in the world and an authority on the art of selling. *Sell It Like Serhant* is a smart, at times hilarious, and always essential playbook to build confidence, generate results, and sell just about anything. You'll find tips like: The Seven Stages of Selling How to Find Your Hook; Negotiating Like A BOSS; How to Be a Time Manager, Not a Time Stealer; and much more! Through useful lessons, lively stories, and vivid examples, this book shows you how to employ Serhant's principles to increase profits and achieve success. Your measure of a good day will no longer depend on one deal or one client, wondering what comes next; the next deal is already happening. And Serhant's practical guidance will show you how to juggle multiple deals at once and close all of them EVERY SINGLE TIME. Whatever your business or expertise, *Sell It Like Serhant* will make anyone a master at sales. Ready, set, GO! *Sell It Like Serhant* is a USA Today Bestseller, Los Angeles Times Bestseller, and Wall Street Journal Bestseller.

Pass the 2020 New York Real Estate Salesperson Exam effortlessly on your 1st try. In this simple course, which includes both the New York state and question and answer exam prep study guide, not only will you learn to pass the state licensing exam, you will also learn: - How to study for the NY exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and test proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the New York Real Estate License Exam? - Should I use the NY Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes the New York State Specific portion, the portion, real estate MATH ONLY section, and real estate vocabulary only exams. You will receive questions and answers that are similar to those on the New York Department of Real Estate Exam. You deserve the BEST real estate exam prep program there is to prepare you to pass, and it gets no better than this. The New York Real Estate Salesperson Exam is one of the hardest state test to pass in the United States. We have compiled this simple exam cram book that quickly and easily prepares you to take your state licensing exam and pass it on the 1st try with the exam. Our Real Estate Exam Review is designed to help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

"Essential reading." —New York Review of Books In the spirit of *Evicted*, *Bait and Switch*, and *The Big Short*, a shocking, heart-wrenching investigation into America's housing crisis and the modern-day robber barons who are making a fortune off the backs of the disenfranchised working and middle class—among them, Donald Trump and his inner circle. Two years before the housing market collapsed in 2008, Donald Trump looked forward to a crash: "I sort of hope that happens because then people like me would go in and buy," he said. But our future president wasn't alone. While millions of Americans suffered financial loss, tycoons pounced to heartlessly seize thousands of homes—their profiteering made even easier because, as prize-winning investigative reporter Aaron Glantz reveals in *Homewreckers*, they often used taxpayer money—and the Obama administration's promise to cover their losses. In *Homewreckers*, Glantz recounts the transformation of straightforward lending into a morass of slivered and combined mortgage "products" that could be bought and sold, accompanied by a shift in priorities and a loosening of regulations and laws that made it good business to lend money to those who wouldn't be able to repay.

Among the men who laughed their way to the bank: Trump cabinet members Steve Mnuchin and Wilbur Ross, Trump pal and confidant Tom Barrack, and billionaire Republican cash cow Steve Schwarzman. *Homewreckers* also brilliantly weaves together the stories of those most ravaged by the housing crisis. The result is an eye-opening expose of the greed that decimated millions and enriched a gluttonous few.

The New York Real Property Law Bluebook includes the complete Real Property Law and the Real Property Actions and Proceedings Law, and selected provisions of related statutes, with amendment notes. The Bluebook also includes the Real Property Timetable, updated New York Court Directory, and topical Index. The Bluebook is part of the LexisNexis New York Colorbooks series.

Prepare your salesperson and broker students for their licensing exams with this self paced workbook based on the New York State Board of Real Estate content outline. Recently updated, this comprehensive review follows the chapters of *Modern Real Estate Practice in New York* the state's leading salesperson and broker textbook. Highlights include: * Over 550 study questions written in New York examstyle will prepare students for the licensing exam. * Two salesperson and broker exams help studentsconquer test taking anxieties. * Test taking strategies explores the structure of theexam questions. * Q & A Topic Review covers the most important topicsfrom *Modern Real Estate Practice in New York*the state's leading salesperson and broker textbook.

Married while black -- Black house, white market -- College as the great un-equalizer -- The best jobs -- Legacy -- What's next.

"Upgrade your New York Real Estate License Today! This is the only textbook you need to cover all the required content for a complete broker prelicensing education. It contains 220 review questions and a Broker Practice Exam to help test your knowledge. You'll learn what it takes to run a real estate business, including your responsibilities as a real estate broker. Explore the many facets of law, finance, investment, management, and transaction analysis as it pertains to your business in real estate."--Amazon.com

A practical, user-friendly introduction to the co-op and condo real-estate market in New York answers important questions about finding the right building, dealing with the approval process, pets, finances, the legal process, and other important topics. Original. 15,000 first printing.

We are so confident that this is the only study guide you'll need to prepare for the New York real estate exam, that we guarantee you'll pass the exam on your first try or your money back. Why? It's because our book and teaching methods are specifically designed to get you ready for the test - there's no wasted time or energy. Each chapter comes with its own 'Study Smart Guide' and a quiz unique to the content found in that chapter. At the end of the book we have a Real Estate Glossary section, as well as a section devoted exclusively to Real Estate math. To top it all off, there are four complete 100 question exams - if you can pass these you'll be sure to pass with flying colors on exam day. This is the most thorough and complete study guide you can find for the New York real estate sales person's exam.

A founder of the Corcoran Group real estate company describes her hard-working childhood and the lessons she learned from her mother and through her business experiences that enabled her to become one of the most successful entrepreneurs in the country. 125,000 first printing.

Praise for The Peebles Principles "Don Peebles is an example of what entrepreneurs are all about. In this engaging and witty book, Peebles shares insights from his own success in the world of high- powered real estate. What makes this book different is Peebles doesn't just focus on the positive, he discusses the failures too--something every entrepreneur can expect in his journey to success. This book should be on every aspiring business- person's bookshelf to be read again and again." --Robert L. Johnson, Founder, BET and Owner, Charlotte Bobcats "The Peebles Principles provides a fun read and a bird's-eye view of the ever- changing world of a real estate entrepreneur. It is a good gut check for would-be entrepreneurs to ask if they have what it takes." --Dr. Peter D. Linnemann, Albert Sussman Professor of Real Estate, Wharton School of Business, University of Pennsylvania "Wow! What magnificent inspiration The Peebles Principles is for anyone seeking to be involved in business. The ground rules found in each chapter are absolute gems, and those alone make the book worth buying." --Cathy Hughes, Founder and Chairperson, Radio One, Inc. "This book is a brilliant example of entrepreneurship, creativity, and principles. Peebles walks you through many of his successful deals, from their inception to their completion. Once you start the book you won't be able to put it down until you've finished the last page." --Dr. Sanford L. Ziff, Founder and Chairman, Sunglass Hut International Inc.

How has America's most expensive and progressive city helped its residents to live? Since the nineteenth century, the need for high-quality affordable housing has been one of New York City's most urgent issues. Affordable Housing in New York explores the past, present, and future of the city's pioneering efforts, from the 1920s to the major initiatives of Mayor Bill de Blasio. The book examines the people, places, and policies that have helped make New York livable, from early experiments by housing reformers and the innovative public-private solutions of the 1970s and 1980s to today's professionalized affordable housing industry. More than two dozen leading scholars tell the story of key figures of the era, including Fiorello LaGuardia, Robert Moses, Jane Jacobs, and Ed Koch. Over twenty-five individual housing complexes are profiled, including Queensbridge Houses, America's largest public housing complex; Stuyvesant Town; Co-op City; and recent additions like Via Verde. Plans, models, archival photos, and newly commissioned portraits of buildings and tenants put the efforts of the past century into social, political, and cultural context and look ahead to future prospects for below-market subsidized housing. A richly illustrated, dynamic portrait of an evolving city, this is a comprehensive and authoritative history of public and middle-income housing in New York and contributes significantly to contemporary debates on how to enable future generations of New Yorkers to call the city home.

Contributors include: Matthias Altwicker, Hilary Ballon, Lizabeth Cohen, Andrew S. Dolkart, Peter Eisenstadt, Richard Greenwald, Christopher Klemek, Jeffrey A. Kroessler, Nancy H. Kwak, Nadia A. Mian, Annemarie Sammartino, David Schalliol, Susanne Schindler, David Smiley, Jonathan Soffer, Fritz Umbach, and Samuel Zipp. Featured housing complexes include: Amalgamated Cooperative Apartments • Amsterdam Houses • Bell Park Gardens • Boulevard Gardens • Co-op City • East River Houses • Eastwood • Harlem River Houses • Hughes House • Jacob Riis Houses • Johnson Houses • Marcus Garvey Village • Melrose Commons • Nehemiah Houses • Paul Laurence Dunbar Apartments • Penn South • Queensbridge Houses • Queensview • Ravenswood Houses • Riverbend Houses • Rochdale Village • Schomburg Plaza • Starrett City • Stuyvesant Town • Sunnyside Gardens • Twin Parks • Via Verde • West Side Urban Renewal Area • West Village Houses • Williamsburg Houses

Using a workbook style that allows students to practice completing forms, taking notes, and taking exams, this text matches content and chronology of the New York State required syllabus for real estate salesperson. Accurate and well-researched, it follows the NYS syllabus exactly-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning experiences not only help students learn, review, and retain required information, but to practice applying the concepts and taking the actual licensing exam.

Documents how real estate giant Tishman Speyer and its partner, BlackRock, lost billions of investor dollars in a single failed deal and explores how the events surrounding the infamous deal reflected the ongoing real estate crisis.

"This superbly succinct and incisive book couldn't be more timely or urgent." —Michael Sorkin, author of All Over the Map Our cities are changing. Around the world, more and more money is being invested in buildings and land. Real estate is now a \$217 trillion dollar industry, worth thirty-six times the value of all the gold ever mined. It forms sixty percent of global assets, and one of the most powerful people in the world—the president of the United States—made his name as a landlord and developer. Samuel Stein shows that this explosive transformation of urban life and politics has been driven not only by the tastes of wealthy newcomers, but by the state-driven process of urban planning. Planning agencies provide a unique window into the ways the state uses and is used by capital, and the means by which urban renovations are translated into rising real estate values and rising

rents. Capital City explains the role of planners in the real estate state, as well as the remarkable power of planning to reclaim urban life.

A best-selling economist reveals the origins of the subprime mortgage crisis and puts forward bold measures to resolve it by restructuring the institutional foundations of the financial system in a thoughtful study by the author of Irrational Exuberance. First serial, The Atlantic.

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