

John C Maxwell Global Leadership Development

"John Maxwell is a nationally respected expert in leadership. This Bible provides an in-depth look at God's laws for leaders and leadership. Now, you can get The Maxwell Leadership Bible in the best-selling New International Version. Plus, this 2nd edition includes new updates. In this Bible, Dr. Maxwell explains what a godly leader is and how God is glorified when you accept the role you're called to. It includes great articles and insights that will become an invaluable part of your leadership library. You'll find 21 Irrefutable Laws of Leadership and 21 Indispensable Qualities of a Leader with lessons about Biblical characters who exemplified each. Over 100 biographical profiles feature stories that share God's truth about leadership. John C. Maxwell, a New York Times bestselling author, coach, and speaker, has been called America's #1 leadership authority. To date, he has sold 25 million books. In 2014, Maxwell received the Mother Teresa Prize for Global Peace and Leadership from the Luminary Leadership Network, and was named the world's most influential leadership expert by Inc. and Business Insider. His organizations — The John Maxwell Company, The John Maxwell Team, and EQUIP — have trained more than 5 million leaders in 188 countries. This edition includes new empowering, inspiring tools to equip you to be an even better leader: Complete NIV Bible text and translators' notes • Book introductions • Articles describing the 21 Laws of

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Leadership and the 21 Qualities of a Leader • Notes throughout the Bible that connect with the Laws and Qualities • Indexes to the 21 Laws of Leadership and the 21 Qualities of a Leader The Maxwell Leadership Bible offers principles of leadership that will greatly impact the way you guide others. Order your copy today. This Bible offers supplemental information on the following topics: Leadership Laws, Servanthood, Teachability, Vision, Control, Convictions, Correction, Credibility, Criticism, Decision Making, Delegation, Discipline, Encouragement, Equipping, Ethics, Planning, Power, Practicality, Pride, Priorities, Purpose, Responsibility, Restoration, Spirituality, Standards, Stewardship, Submission, Teamwork, Tolerance, Trust, Values, Wisdom"

Brothers Dick and Maurice MacDonald came as close as they could to living the American Dream, without making it. Instead a guy named Ray Kroc did it with the company they had founded. It happened because they didn't know the Law of the Lid.

This expanded and updated edition of one of the most trusted and referenced leadership books of all time features new insights and revised content that is fundamental for any leader. Internationally recognized leadership expert, speaker, and author John C. Maxwell has taken this million-seller and made it even better: Every Law of Leadership has been sharpened and updated Seventeen new leadership stories are included Two new Laws of Leadership are introduced New evaluation tool will reveal your leadership strengths—and weaknesses New application exercises in every chapter

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will help you grow Why would Dr. Maxwell make changes to his best-selling book? “A book is a conversation between the author and reader,” says Maxwell. “It’s been ten years since I wrote *The 21 Laws of Leadership*. I’ve grown a lot since then. I’ve taught these laws in dozens of countries around the world. This new edition gives me the opportunity to share what I’ve learned.”

“Everything I Know About Leadership I Learned From the Bible.” When bestselling author John C. Maxwell first began teaching leadership to people in the church, they were often surprised. He was clearly young and inexperienced, yet the ideas he conveyed seemed to go beyond what he should know. Later, when he started speaking to a more general audience, people asked, “Where did you learn all this?” John was happy to let them in on his secret: everything he knew about leadership he learned from the Bible. Not only is the Bible the greatest book ever written, but it is the greatest leadership book ever written. Everything you could ever want to learn about leadership—vision, purpose, strategy, communication, attitude, encouragement, mentoring, follow-through—can be found in the pages of God’s Word. In this twenty-one lesson study, John guides you through the same bedrock Scriptures that have formed the basis of his life’s work. Each lesson includes: The Definition of the Law: a brief description and introduction to the Law Case Studies: Three Biblical Studies—including leaders such as Moses, Joshua, David, Elijah, Esther, Mary, Paul, and Jesus—that reveal and illustrate the Law Study Questions: reflection and

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application questions to help you dig into the stories of the men and women in Scripture and learn from them Leadership Insight and Reflection: questions to help you assess and improve your own leadership skills Taking Action: practical takeaways and direction to help you incorporate each lesson into your daily life Group Discussion Questions: questions to help you learn and process the Bible study material with other like-minded people who want to grow in leadership Leadership is for everyone, because every person who accepts Christ is called to influence others. So learn from the best leaders who ever lived—the men and women in the Bible. Ask the best leaders in any organization how they learned to be successful, and you often hear the same answer: they had a good mentor. That’s why in this essential and easy-to-read reference book, international leadership expert John C. Maxwell gives readers the bottom line on mentoring--what it is, why they should do it, and how they can do it most effectively. In Mentoring 101, he guides readers in the art of mentoring by explaining how to choose the right person to mentor, how to create the right environment for leaders to thrive and grow, how to help people become better, and how to overcome the most intimidating hurdle of all: getting started. What if you spent your entire life achieving but never shared your wisdom with anyone else? Mentoring is the key to creating a lasting legacy, and Mentoring 101 is your personalized key to seeing that journey through. Discusses eight fundamentals needed for leadership, including attitude, relationships, mentoring, and more. Develop the vision, value, influence, and motivation

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required of successful leaders in this thoroughly revised and updated edition of the book that forever transformed how we think about leadership. In 1993, John C. Maxwell's now-classic work revolutionized the way leaders are made. By examining the differences between leadership styles, Maxwell outlines principles for inspiring, motivating, and influencing others from any type of leadership position--including as a business executive, a church leader, a teacher, or even a parent. Now the author has returned to his best seller to include the leadership insights and practices he has learned in the decades since the book first appeared. Thoroughly revised and with two additional chapters, *Developing the Leader Within You 2.0* has updated these foundational principles and promises to provide for both new readers as well as longtime fans of the original book the necessary wisdom to help any leader and organization succeed in fostering integrity, self-discipline, and effecting positive change. Develop your vision. Develop your value. Develop the leader within you.

What is the greatest return on a leader's time? After leaders have invested in their own leadership growth, what is the best way to accomplish their vision and grow their organizations and teams? Develop leaders! The more leaders an organization has and the better equipped they are to lead, the more successful the organization and all of its leaders. In this new workbook, based on the title of the same name, number one New York Times bestselling author John C. Maxwell takes the process of developing leaders to the next level by relating some of the key principles he has learned over

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the last quarter century as his organizations have developed millions of business, government, and non-profit leaders from every country around the world. He instructs leaders how to . . . Recognize potential leaders Attract leaders by creating a leadership “table” Work themselves out of a job by equipping and empowering leaders Position leaders to build a winning team Coach leaders to higher levels and make them leadership developers themselves This is where leaders really experience the compounding value of developing leaders and go to the highest levels of leadership themselves. The Leader’s Greatest Return Workbook walks you through the process and helps you create a roadmap for success. Anyone who wants to take the next step in their leadership, build their organization or team today, and create their legacy for tomorrow needs to read The Leader’s Greatest Return. Also available as a trade book.

How is it that time after time, Norman Schwarzkopf was able to sense problems while others around him got blindsided? The answer lies in the factor that separates the great leaders from the merely good ones: the Law of Intuition.

What is the greatest return on a leader’s time? After leaders have invested in their own leadership growth, what is the best way to accomplish their vision and grow their organizations? Develop leaders! The more leaders an organization has and the better equipped they are to lead, the more successful the organization and all of its leaders. Number one New York Times bestselling author John C. Maxwell is often identified as the most influential

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leadership expert in the world. In the last twenty-five years, he has grown from equipping a handful of leaders in one organization to developing millions of business, government, and nonprofit leaders in every country around the world. In *The Leader's Greatest Return*, Maxwell shares the most important lessons he's learned about the leadership development process over the last quarter century. He instructs readers in how to

- Recognize potential leaders
- Attract leaders by creating a leadership "table"
- Work themselves out of a job by equipping and empowering leaders
- Position leaders to build a winning team
- Coach leaders to higher levels and make them leadership developers themselves

This is where leaders really experience the compounding value of developing leaders and go to the highest levels of leadership themselves. Anyone who wants to take the next step in their leadership, build their organization or team today, and create their legacy for tomorrow needs to read *The Leader's Greatest Return*.

Change is so rapid today that leaders must do much more than stay the course to be successful. If they aren't nimble and ready to adapt, they won't survive. The key is to learn how to leadershipshift. In the *Leadershift Workbook*, which accompanies the book of the same name, bestselling author John C. Maxwell will help leaders gain the ability and willingness to make leadership changes that will positively enhance their organizational and personal growth. He begins by explaining seven principles they need to implement into their daily lives so they will be ready to face every situation with flexibility and confidence: Continually learn, unlearn, and relearn

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Value yesterday but live in today Rely on speed, but thrive on timing See the big picture as the picture keeps getting bigger Live in today but think about tomorrow Move forward courageously in the midst of uncertainty Realize today's best will not meet tomorrow's challenges In the remaining lessons in the workbook, Dr. Maxwell shares the eleven shifts he has personally made over the course of his long and successful leadership career. He explains how each of these shifts changed his trajectory and set him up for new and exciting achievements, ultimately strengthening and sustaining his leadership abilities and making him the admired leadership expert he is today. He concludes by challenging readers to implement these "leadershifts" in their lives and see how these principles change the way they think, act, and ultimately lead so they can be successful in an ever-changing world.

Developing the Leader Within You is Dr. Maxwell's first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. "Leadership is influence. That's it. Nothing more; nothing less." The Traits of Leadership.

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“Leadership is not an exclusive club for those who were ‘born with it.’ The traits that are the raw materials of leadership can be acquired. Link them up with desire, and nothing can keep you from becoming a leader.” The Difference Between Management and Leadership.

“Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader.” God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others.

Great leadership is built on great relationships!

Leadership is a relationship-intensive endeavor. If your people skills aren't strong, neither will be your leadership. "If people aren't following you," sums up New York Times and Business Week best-selling author Dr. John C. Maxwell, "then you're not really leading." In Relationships 101, Maxwell provides time-tested principles for developing healthy relationships with others—inside and outside of your organization—such as:

- The fundamentals common to all good relationships
- How to motivate people by knowing five things everyone has in common
- How to create a lasting connection with people on your team
- Why listening skills can be a leader's best friend
- The crucial factor that creates the foundation of all good relationships
- The most important relationship for any person's success
- Winning in every area of life comes from winning with people.

Improve your leadership and life with Relationships 101!

Why are the Dallas Cowboys, once revered as "America's Team," now so often reviled and the subject

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of controversy? The Law of Magnetism makes it clear. Lives are changed-from the simple to the dramatic-through the miracle of encouragement. Encouragement is an essential nutrient of growing a positive attitude and improving life, and providing that encouragement benefits both the giver and the receiver(s). The world's foremost leadership expert, John Maxwell, offers practical advice on how to effectively provide the kind of encouragement that transforms individuals, families, churches, and work teams into happier, healthier, more affirming networks. Encouragement Changes Everything focuses on the importance of valuing and growing relationships. This is the perfect gift for people to share and enjoy in either personal or professional contexts. Includes a beautifully embellished book jacket over a printed casing to appeal to fans of either format.

What's the single greatest obstacle leaders face in their development, effectiveness, and advancement? Lack of self-awareness! Dr. John C. Maxwell's *The Self-Aware Leader* will help any leader become more self-aware, focused, and confident. In this short yet insightful volume, you will learn how to: gauge your effectiveness as a leader, make better choices that lead to success, discover and correct your own mistakes, improve your leadership with the team, and make the right trades in your career. With fifty years of leading and teaching experience, Maxwell, the most influential leadership expert in the world, can help you become your best leadership self. *The Self-Aware Leader* is great for: men and women of all ages. new and seasoned leaders who want to avoid micro-managing, handle criticism with

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grace, and give others the credit they deserve. new and seasoned managers looking to identify their strengths, become a better learner, and improve listening skills. When leaders don't see themselves clearly, understand their strengths and weaknesses, or recognize their negative interactions with their team, they limit their influence and undermine their own effectiveness.

What's the solution? Become a self-aware leader.

John C. Maxwell, #1 New York Times bestselling author, helps readers take the first steps to living a life that matters in *INTENTIONAL LIVING*. We all have a longing to be significant. We want to make a contribution, to be a part of something noble and purposeful. But many people wrongly believe significance is unattainable. They worry that it's too big for them to achieve. That they have to have an amazing idea, be a certain age, have a lot of money, or be powerful or famous to make a real difference. The good news is that none of those things is necessary for you to achieve significance and create a lasting legacy. The only thing you need to achieve significance is to be intentional. And to do that, all you need to do is start. You can't make an impact sitting still and doing nothing. Every major accomplishment that's ever been achieved started with a first step. Sometimes it's hard; other times it's easy, but no matter what, you have to do it if you want to get anywhere in life. In *INTENTIONAL LIVING*, John Maxwell will help you take that first step, and the ones that follow, on your personal path through a life that matters.

Are you tired of not reaching your full potential? Do you feel you have the talent to succeed but are

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unappreciated and trapped? Based on his New York Time bestselling book, *Beyond Talent*, John Maxwell asks if you are tired of not reaching your full potential and feel you have the talent to succeed but are unappreciated and trapped. If this describes you, in *Success Is a Choice*, you can learn the right choices that lead to success from John Maxwell, the go-to-guru for business professionals across the globe. Take the next steps that successful people chose, including: Believing in themselves Firing up their passion Initiating action Focusing their energy Cultivating good relationships Embracing Practice The choices you make in addition to your talent make the greatest difference. With authentic examples and time-tested wisdom, Maxwell shares fourteen choices you need to make to live the life of your dreams. It's time to go beyond talent by making right choices that will help you really stand out.

An expanded edition of the best-selling leadership guide features updated profiles of Maxwell's *Laws of Leadership*, two new laws, 17 additional stories, a revised evaluation tool for identifying one's strengths and weaknesses and new application exercises in every chapter.

While a few people appear to be born leaders, the ability to lead is actually a collection of skills, nearly all of which can be learned and sharpened. Based on his New York Times bestseller *The 21 Irrefutable Laws of Leadership*, author John C. Maxwell presents a daily plan to help you grow as a leader in your personal, professional, and spiritual life.

Don't wait for that promotion! Start leading NOW...right

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where you are! What's the number one question leadership expert John C. Maxwell is asked while conducting his leadership conferences? "How can I implement what you teach when I'm not the top leader?". Is it possible to lead well when you're not the top dog? How about if the person you work for is a bad leader? The answer is a resounding yes! Welcome to *The 360° Leader*. People who desire to lead from the middle of organizations face unique challenges. And they are often held back by myths that prevent them from developing their influence. Dr. Maxwell, one of the globe's most trusted leadership mentors, debunks the myths, shows you how to overcome the challenges, and teaches you the skills you need to become a 360° leader. If you have found yourself trying to lead from the middle of the organization, as the vast majority of professionals do, then you need Maxwell's insights. You have a unique opportunity to exercise influence in all directions—up (to the boss), across (among your peers), and down (to those you lead). The good news is that your influence is greater than you know. Practice the disciplines of 360° leadership and the opportunities will be endless . . . for your organization, for your career, and for your life.

Smart leaders learn from their own mistakes. Smarter ones learn from others' mistakes—and successes. John C. Maxwell wants to help you become the smartest leader you can be by sharing Chapter 6, *The Best Leaders Are Listeners*, of *Leadership Gold* with you. After nearly forty years of leading, Maxwell has mined the gold so you don't have to. Each chapter contains

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detailed application exercises and a “Mentoring Moment” for leaders who desire to mentor others using the book. Gaining leadership insight is a lot like mining for gold. You don’t set out to look for the dirt. You look for the nuggets. You’ll find them here.

If you’ve read any of John C. Maxwell’s books on leadership, you know that leadership is developed daily, not in a day. That’s why he’s created *Go for Gold*, a daily companion to *Leadership Gold*. It’s designed to help supercharge your growth as a leader. *Go for Gold* offers daily bite-sized leadership lessons taken from Dr. Maxwell’s catalog of leadership and personal development books. Organized into twenty-six weekly lessons with space for notes from your own leadership journey, *Go for Gold* will help you jump-start your leadership growth with wisdom and best practices from John C. Maxwell.

The Bottom Line on Success Most of us are eager to achieve success in life. But are we really sure what actions yield true, lasting success? Do you KNOW that you're taking steps in the right direction? Success is different for every person. But the principles for the journey don't change. In *Success 101*, John Maxwell distills success down to its essential components. In this short and easy-to-read volume, he shows you exactly what success looks like. He also offers specific steps you can take and ways you can overcome obstacles that might otherwise keep you from achieving success. Success breeds success—in you, in those closest to you, and in everyone you lead.

Unleash your leadership potential. No matter who you

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are, you can lead—and lead well. That is the message New York Times bestselling author John C. Maxwell gives in this power-packed guidebook: *Leadership 101*. Here the consummate leader offers a succinct and inspiring framework for enhancing the leadership abilities you already possess. Learn how to:

- Follow your vision and bring others with you
- Produce a lasting legacy
- Grow the loyalty of your followers
- Make continual investments in the quality of your leadership
- Increase your ability to influence others
- Determine your leadership "lid"
- Empower others through mentoring
- Create a foundation of trust
- Use self-discipline to improve your character—and your results

One of the keys to successful leadership is applying the concepts that have made other leaders strong. Here's your opportunity to do just that. Whatever the desire of your heart—better schools, better neighborhoods, more positive workplaces, more connected families, or more engaged communities—*Change Your World* will guide you through the entire process to take action and start making an impact today right where you are. You can bring about positive, lasting change in the world, and you don't have to be rich and famous or lead a big organization to do it.

Global leadership and development icons John C. Maxwell and Rob Hoskins provide the inspiring and practical roadmap to get started being the change you want to see—in your community and beyond. For many of us, the world we live in feels broken, yet change is easier than we think. Learn from the firsthand experiences shared by the authors from their work helping to transform communities, businesses, and millions of lives

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around the world. In *Change Your World*, they show you how to Identify your cause Live out the values that make a difference Become a catalyst for change Join the right team or recruit one of your own Work together with others to make a difference Measure your impact and keep improving You'll not only be encouraged to make a difference based on the needs you see around you; you'll be equipped to take action and start making an impact today.

“My greatest discovery in forty years of leading: Leadership can be developed.” ~ Inc. Magazine’s No. 1 Leadership Expert, John C. Maxwell

Twenty-five years ago, John Maxwell published the book that forever transformed how people think about leadership. *Developing the Leader Within You* showed that leaders are made, not born, and helped more than two million people in the process. Maxwell now returns to this classic text to include the insights and practices he has learned in the decades since that work first appeared. In this completely revised and expanded workbook, based on the book of the same title, you will receive everything you need to take a significant step in your leadership journey, along with in-depth activities designed to help develop the leader within you. If you complete all the readings and exercises and answer all the questions, you will be amazed at how your influence, effectiveness, and impact will increase in such a short time. And if you’re going through this process with a group, you’ll enjoy the challenging discussion questions at the end of each lesson so you can explore the ideas in even greater depth. With insights gleaned from his forty-plus years of

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leadership success, Maxwell will especially help readers explore the value of: Achieving success using the Five Levels of Leadership Developing people—a leader's most appreciable assets Identifying and solving problems and preventing their recurrence Defining and articulating a vision for your organization Building on the leadership skills you already possess No matter the arena in which you find yourself called to serve—family, business, or nonprofit—the principles Maxwell shares in this workbook will help you develop the vision, value, influence, and motivation required of successful leaders. Designed for use with *Developing the Leader Within You 2.0* (9780718073992), sold separately.

The first time Judy Estrim started up a company, it took her six months to find the money. The second time it took her about six minutes. What made the difference? *The Law of Buy-In*.

Bestselling author John C. Maxwell's signature leadership principles are drawn straight from the Bible. This 3rd Edition of the Maxwell Leadership Bible brings those lessons together with the Scriptures, including brand new inspiring content, and a new a full-color redesign featuring NKJV Comfort Print.

Use this helpful book to learn about the leadership tools to fuel success, grow your team, and become the visionary you were meant to be. True leadership isn't a matter of having a certain job or title. In fact, being chosen for a position is only the first of the five levels every effective leader achieves. To become more than "the boss" people follow only because they are required to, you have to master the ability to invest in people and inspire them. To grow further in your role, you must achieve results and build a team that produces. You

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need to help people to develop their skills to become leaders in their own right. And if you have the skill and dedication, you can reach the pinnacle of leadership—where experience will allow you to extend your influence beyond your immediate reach and time for the benefit of others. The 5 Levels of Leadership are: 1. Position—People follow because they have to. 2. Permission—People follow because they want to. 3. Production—People follow because of what you have done for the organization. 4. People Development—People follow because of what you have done for them personally. 5. Pinnacle—People follow because of who you are and what you represent. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell describes each of these stages of leadership. He shows you how to master each level and rise up to the next to become a more influential, respected, and successful leader. Change Your WorldHow Anyone, Anywhere Can Make A DifferenceHarperCollins Leadership

A #1 New York Times bestselling author and leadership expert answers questions from his readers about what it takes to be in charge and make a difference. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. Questions have literally changed Maxwell's life. In GOOD LEADERS ASK GREAT QUESTIONS, he shows how they can change yours, teaching why questions are so important, what questions you should ask yourself as a leader, and what questions you should be asking your team. Maxwell also opened the floodgates and invited people from around the world to ask him any leadership question. He answers seventy of them--the best of the best--including . . . What are the top skills required to lead people through difficult times? How do I get started in leadership? How do I

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motivate an unmotivated person? How can I succeed working under poor leadership? When is the right time for a successful leader to move on to a new position? How do you move people into your inner circle? No matter whether you are a seasoned leader at the top of your game or a newcomer wanting to take the first steps into leadership, this book will change the way you look at questions and improve your leadership life.

#1 New York Times bestselling author John C. Maxwell's latest book will enhance the lives of leaders, professionals, and anyone who wants to achieve success and personal growth. We often treat the word capacity as if it were a natural law of limitation. Unfortunately, most of us are much more comfortable defining what we perceive as off limits rather than what's really possible. Could it be that many of us have failed to expand our potential because we have allowed what we perceive as capacity to define us? What if our limits are not really our limits? In his newest book, John Maxwell identifies 17 core capacities. Some of these are abilities we all already possess, such as energy, creativity and leadership. Others are aspects of our lives controlled by our choices, like our attitudes, character, and intentionality. Maxwell examines each of these capacities, and provides clear and actionable advice on how you can increase your potential in each. He will guide you on how to identify, grow, and apply your critical capacities. Once you've blown the "cap" off your capacities, you'll find yourself more successful--and fulfilled--in your daily life.

Required reading for both developing and experienced leaders, this one-of-a-kind workbook companion to a leadership classic outlines the core leadership principles that will make you more effective, more influential, and more successful—wherever you are in your career. If you've never read *The 21 Irrefutable Laws of Leadership*, you've been

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missing out on one of the best-selling leadership books of all time. In this companion workbook, leadership expert John C. Maxwell shares powerful insights gleaned from his forty-plus years of leadership success. Maxwell helps you: Take your leadership skills to the next level Discover life-changing principles of influence, empowerment, intuition, and legacy Observe your own career and evaluate yourself, using an evaluation tool that reveals your leadership strengths and weaknesses Learn from stories and observations from the worlds of business, politics, sports, the military, and non-profit organizations so you can transform as a leader Each of the twenty-one lessons contains the following sections: Definition of the Law: Understand the law and how it operates Case Studies: Explore three primary cases—some positive, some negative—that reveal and illustrate the law. Leadership Insight and Reflection: Draw important personal conclusions about the impact of this law on your life. Taking Action: Assess yourself in this law and develop specific action steps to grow or make important changes. Group Discussion Questions: Explore the core issues and share your insights through a guided discussion with your group. This workbook isn't designed to be merely a theoretical exercise. It's meant to help you become a better leader. And while you can easily go through this study on your own, there's nothing more transformational than learning with other like-minded people. So, gather a group of any size and see what happens as you help each other become the kind of leaders that people want to follow.

Includes all four books of the 101 series: Relationships, Equipping, Attitude, and Leadership.

You can make a difference! Believe it or not, the most effective way to make an impact on the world is to make an impact on individual people. How do you do that? Through influence. In *How to Influence People*, leadership guru John

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C. Maxwell and his friend Jim Dornan tell you how to make a positive impact on every person in your life, from your children and coworkers to your customers and the barista at the coffee shop. How to Influence People will empower you to become a potent and positive influence in the lives of those around you without using a position or title. By “pouring your life into other people” (Dr. Maxwell’s definition of mentoring), “you can truly make a difference in their lives.” And when you make a difference in the lives of others, it makes a difference in your life too. Learn to perceive the stages of influence in your relationships and skillfully navigate your progress from perfect stranger to helpful confidant, to inspiring mentor and multiplier of influencers. Let this book impact your relationships, great and small, and make you a positive influencer and better leader in the lives of those around you. New York Times best-selling author and leadership expert John Maxwell offers practical insight into learning how to lead the person who matters most—yourself. The path to leadership begins with a question only few of us ask: How do I lead myself? John Maxwell presents twenty-six insights, not just for those who aspire to positions of leadership but also for veteran leaders who aim to build and improve upon the steps that led them to the front of the line. Sound leadership will impact any endeavor, but sound leaders are prepared for risk—and importantly, failure—just as they point the way toward achievement. With application exercises and a “Mentoring Moment” to accompany each chapter, The Leadership Handbook presents a road map for a path many may cross but few choose to follow. “A leader,” counsels Maxwell, “never has to recover from a good start.”

Courageous Leadership Workbook will help both you and your leadership team become the exceptional leaders that God has called you to be. Now more than ever, the world is looking for great leaders. Biblical leadership goes beyond

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mere ability and personality. Consider your church staff, small group members, or colleagues: Are they leading as effectively as they could? Are they maximizing their own potential? Are they effectively cultivating the talents and gifts within those they influence? The *Courageous Leadership Workbook* serves as a "how to" guide for every leader.

Challenging times will come, but great leaders know how to lead their teams and emerge even stronger—prepare yourself now using this helpful guide to personal and professional success. Great leaderships will face challenges. Markets will collapse; pandemics will come; people will always provide new and interesting ways to make things difficult. But leaders must achieve results and build a team that produces, even when you are faced with difficult circumstances. This all-new book from John Maxwell, created using content from several of his previous bestselling titles, is the ultimate guide to helping your team survive and even thrive when the unexpected happens. Maxwell helps leaders identify their team's main challenges, take stock of their liabilities, understand what they can control, and use challenges as opportunities to rethink the way they do things. He ultimately gives leaders the tools to grow their teams in the midst of difficult times. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell reassures leaders that they can still lead well and help people develop the skills they need to become great leaders, even when times are tough.

Talent wins games, but teamwork wins championships. This is true in sports, pop culture, and every other industry—including business. In this essential guidebook, *New York Times* bestselling author John C. Maxwell explains why teamwork is the heart of great achievement in the game of business and shows readers how to prioritize teamwork and collaboration to achieve winning results. You'll learn how to:

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build a team that lasts; create positive energy on the team; harness a team's creativity; identify weak players who negatively impact your team; and judge if your team can accomplish the dream. You'll also discover how a winning team is self-fulfilling fuel: because everyone wants to be part of the winning team, you'll continue to attract only the best talent--and stay on top. A great team is the key to great results--for individual employees, leaders, and the company as a whole. Teamwork 101 demonstrates how to build and maintain one for yourself so you can leverage the benefits--and fun--of exceptional teamwork.

Lead-er-shift [verb]: The act of nimbly adapting one's leadership in the midst of rapid change. The term leadership may be new to you, but the climate of change that demands it is not. As a leader, you already know that it takes more than staying the course to be successful. The key to not just surviving but to continual innovation, improvement, and influence is to learn how to leadership. In the Leadership Workbook, based on the bestselling book of the same name, author John C. Maxwell helps leaders make the changes the current fast-paced environment demands. He begins by helping leaders embrace seven principles to face every situation with flexibility and confidence: Continually learn, unlearn, and relearn Value yesterday, but live in today Rely on speed, but thrive on timing See the big picture as the picture keeps getting bigger Live in today, but think about tomorrow Move forward courageously in the midst of uncertainty Realize today's best will not meet tomorrow's challenges In each of the lessons in this workbook, John shares the critical shifts he has personally made over the course of his long and successful leadership career, including the Adaptive Shift from Plan A to Option A, the Production Shift from Ladder Climbing to Ladder Building, and the Influence Shift from Positional Authority to Moral Authority.

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These leaderships will change the way you think, act, and ultimately lead so you can be proactive and successful in an ever-changing world. Designed for use with the Leadership book (9780718098506).

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