

Investment Banking Case Competition

Welcome to the official Analyst Trifecta eBook from the Corporate Finance Institute. In this 141-page guide, you will learn industry-leading best practices to stand out from the crowd and become a world-class financial analyst. From analytics, presentation to soft skills, this eBook covers what an analyst can do to rise to the top. We hope this book will help you advance your career and achieve your future goals! This guide is broken down into three main sections: Analytics, Presentation, and Soft skills. All three of these are necessary to rise to the top and become the best financial analyst you can be!

“Why aren’t you using LTM EBITDA for credit metrics?” asked the managing director who sat across from me, his widow’s peak clearly visible as he inspected the sheet in front of him. His spacious office looked out onto New York Harbor. “Bust,” said the vice president, who was a slightly younger, douchier version of Widow’s Peak. He slashed his red ballpoint pen across the sheet and flipped to the next page. “Walk me through the debt paydown and your interest rate assumptions,” continued the VP. “Pretty dovish view. Maybe the Fed knows what they’re doing after all,” said Widow’s Peak. He shot a glance at the VP. They shared a chuckle—at what, I couldn’t tell you. This question about interest rates I knew: Dovish, I thought. Doves fly south for the winter, so dovish is downwards...low interest rates—“We’re running short on time,” said Widow’s Peak. He flipped to the cover page of my presentation. “One final point—all pitch decks should have the same title.” “Since this presentation was geared towards an LBO analysis I was thinking—” “No thinking. All decks—same title—Discussion Materials.” Noted. Discussion Materials gives the reader an honest look at Wall Street from someone in the trenches. After graduating from Columbia Business School, Bill Keenan joined Deutsche Bank’s investment banking division as an associate where despotic superiors (and the blinking red light of his BlackBerry) instilled low-level terror on an hourly basis. You’ll join him in his cubicle on the 44th floor of 60 Wall Street as he scrambles to ensure floating bar charts are the correct shade of orange and all numbers are left-aligned, but whatever you do, don’t ask him what any of it means. Leaning heavily on his fellow junior bankers and the countless outsourcing resources the bank employs, he slowly develops proficiency at the job, eventually gaining traction and respect, one deal at a time, over a two-year span, ultimately cementing his legacy in the group by attaining the unattainable: placing a dinner order on Seamless one Sunday night at work from Hwa Yuan Szechuan amounting to \$25.00 (tax and tip included), the bank’s maximum allowance for meals—the perfect order.

The dynamic environment of investment banks, hedge funds, and private equity firms comes to life in David Stowell’s introduction to the ways they challenge and sustain each other. Capturing their reshaped business plans in the wake of the 2007-2009 global meltdown, his book reveals their key functions, compensation systems, unique roles in wealth creation and risk management, and epic battles for investor funds and corporate influence. Its combination of perspectives—drawn from his industry and academic backgrounds—delivers insights that illuminate the post-2009 reinvention and acclimation processes.

Through a broad view of the ways these financial institutions affect corporations, governments, and individuals, Professor Stowell shows us how and why they will continue to project their power and influence. Emphasizes the needs for capital, sources of capital, and the process of getting capital to those who need it Integrates into the chapters 10 cases about recent transactions, along with case notes and questions Accompanies cases with spreadsheets for readers to create their own analytical frameworks and consider choices and opportunities

Get started in investment banking Ace your investment bank course Navigate bull and bear markets Excel in the world of investment banking One of the most lucrative fields in business, investment banking frequently perplexes even banking professionals working within its complex laws. Investment Banking For Dummies remedies common misconceptions with a straightforward assessment of banking fundamentals. This book tracks to typical university courses on the subject and helps students and professionals understand the fundamentals of investment banking. With new and updated content, this edition addresses the major financial changes that have occurred in recent years. Inside... Key investment banking operations Strategies for risk management Advice on cryptocurrencies Updated IPO coverage Discounted cash flow analysis Mergers and acquisitions Structuring a leveraged buyout Resources for investment bankers

Competition law underpins the market economy by prohibiting anti-competitive agreements and practices, and the abuse of dominant positions in the market. Until the financial crisis it was widely assumed that the financial services industry was highly competitive. This book explores the extent to which this is the case. By analysing crisis and pre-crisis competition law cases and examples from the UK, the EU and around the world, David Harrison asks whether there exists good reason for financial services to be treated differently from the rest of the market economy. The theory of market efficiency is not borne out in practice. He particularly draws upon John Maynard Keynes in examining the differences between price mechanisms in product markets for "normal" goods, and price mechanisms in financial and investment markets where expectations of the future tend to play a greater role, leading to greater price fluctuations. In this evaluation, the book examines aspects of the practical functioning of capital markets such as the phenomenon of herding behaviour by financial participants, how short-term behaviour by intermediaries can be to the disadvantage of savers and productive investment, the relationship between investment markets and product markets and the extent to which the same competition rules apply to undertakings involved in both. The book will be invaluable to students, researchers and practitioners of banking and finance law, and commercial and competition law. .

With the deepening of financial markets and fast-paced transformation of the corporate landscape, Investment Banking as a branch of financial services has assumed high importance. Investment Banking: Concepts, Analyses and Cases has been written to provide conceptual understanding and analyses of the investment banking processes. Divided into two parts, the book covers: Part 1: Capital markets, securities and issuances, law and regulatory mechanisms, types of capital market securities and issues. Part 2: Global and Indian investment banking, major functions of a full service investment bank- underwriting, issue management, private equity, buybacks and de-listing, corporate restructuring, mergers and acquisitions.

A top-notch resource for anyone who wants to break into the demanding world of investment banking For undergraduates and MBA students, this book offers the perfect preparation for the demanding and rigorous investment banking recruitment process. It features an overview of investment banking and careers in the field, followed by chapters on the core accounting and finance skills that make up the necessary framework for success as a junior investment banker. The book then moves on to address the kind of specific technical interview and recruiting questions that students will encounter in the job search process, making this the ideal resource for anyone who wants to enter the field. The ideal test prep resource for undergraduates and MBA students trying to break into investment banking Based on author Andrew Gutmann’s proprietary 24 to 30-hour course Features powerful learning tools, including sample interview questions and answers and online resources For anyone who wants to break into investment banking, How to Be an Investment Banker is the perfect career-making guide.

The financial crisis focused unprecedented attention on ethics in investment banking. This book develops an ethical framework to assess and manage investment banking ethics and provides a guide to high profile concerns as well as day to day ethical challenges.

This edited volume offers thorough coverage of the business of investment banking, including much inside information based on the extensive professional experience of the contributors. Comprising 32 chapters, covering every facet of investment banking, from its historical origins in the U.S. to the current high-dollar activity in mergers and acquisitions. Contributors are noted businessmen and academics from the U.S., Canada, Europe, and Japan. Chapters fall into eight sections: investment banking today, raising capital, transactional activities, specialized financial instruments, tax-exempt financing, broker

activities, commercial banks and investment banking, and investment banking outside the United States. Raising capital is traditionally what investment banking is all about, and the Handbook explains who does it and how it's done.

Enrich your career with a review of investment banking basics One of the most lucrative fields in business, investment banking frequently perplexes even banking professionals working within its complex laws. Investment Banking For Dummies remedies common misconceptions with a straightforward assessment of banking fundamentals. Written by experts in stock market proceedings, this book runs parallel to an introductory course in investment banking. It clearly outlines strategies for risk management, key investment banking operations, the latest information on competition and government regulations, and relationships between leveraged buyout funds, hedge funds, and corporate and institutional clients. With this reference, you can ace investment banking courses and grasp the radical changes that have revamped the stock market since the financial crisis. Thoroughly addresses the dramatic financial changes that have occurred in recent years Outlines expectations to prepare you for the future Teaches the practical aspects of finance and investment banking, how to value a company, and how to construct a financial model No serious business student or banking professional should be without the basic knowledge of issuing bonds, stocks, and other financial products outlined in this excellent resource.

Investment Banking: Institutions, Politics, and Law provides an economic rationale for the dominant role of investment banks in the capital markets, and uses it to explain both the historical evolution of the investment banking industry and also recent changes to its organization. Although investment decisions rely upon price-relevant information, it is impossible to establish property rights over it and hence is very hard to coordinate its exchange. The authors argue that investment banks help to resolve this problem by managing "information marketplaces," within which extra-legal institutions support the production and dissemination of information that is important to investors. Reputations and relationships are more important in fulfilling this role than financial capital. The authors substantiate their theory with reference to the industry's evolution during the last three centuries. They show how investment banking networks were formed, and identify the informal contracts that they supported. This historical development points to tensions between the relational contracting of investment banks and the regulatory impulses of the State, thus providing some explanation for the periodic large-scale State intervention in the operation of capital markets. Their theory also provides a technological explanation for the massive restructuring of the capital markets in recent decades, which the authors argue can be used to think about the likely future direction of the investment banking industry.

Competition in the Investment Banking IndustryA Case for DeregulationThe Analyst Trifecta®How to Become a World-Class Financial AnalystCorporate Finance Institute

This book by a former practitioner-turned-academic fills a clear gap in the current literature for a practice-focused text that brings together organisational structure, strategy, business models, regulation and governance of the finance industry with its products and services, including financing; trading services; mergers and acquisitions; IPOs; private equity; hedge funds; the structuring of cash and synthetic ETFs and CDOs and high frequency and algorithmic (algo) trading. Uniquely, it integrates the credit and capital markets by, for example, looking at securitisation as a 'conversion' process between the two markets and money market mutual funds as a capital market alternative to bank deposits offered in the credit market. It also examines the pervasive trend towards the dis-intermediation of bank credit markets by shadow banks and capital markets which is now accelerating worldwide due to the Basel III regulations and, in the eurozone, also to the ongoing sovereign debt crisis. It analyses the societal value of the industry as well as well as the need for regulation of firms and markets. From this follows consideration of both market and regulatory failure, 21st century financial instability and crisis and the consequent need for more effective governance structures for both banks and sovereign groupings such as the eurozone. This book will be required reading for new entrants to the financial markets, students, regulators, lawyers, accountants and IT personnel in the industry. But it is also designed quite explicitly for more experienced market participants who need to understand how the different parts of the financial services industry interact with each other to create the global financial system - Key features include: o The inter-relationships between commercial banking, shadow banking and investment banking o The automation of trading, high frequency trading, algorithms and dark pools o Assessing and managing portfolio risk in bank and sovereign debt in the post-crisis credit environment - The book will enable readers to: o Understand the technical aspects of new instruments and techniques such as structuring synthetic securities and using algos o Understand and discuss knowledgeably, the pervading issues in finance in the 21st century o Achieve the broader understanding that is required today for a managerial role in the industry

Part of the Bizle Professional Series, this is a complete guide to the software used in the Investment Banking industry. It also covers topics such as: overview of the Investment Banking technology marketplace; types of IT systems developed by the various application vendors; and, underlying technology used for developing these applications.

A distinguished economist examines competition, regulation, and stability in today's global banks Does too much competition in banking hurt society? What policies can best protect and stabilize banking without stifling it? Institutional responses to such questions have evolved over time, from interventionist regulatory control after the Great Depression to the liberalization policies that started in the United States in the 1970s. The global financial crisis of 2007–2009, which originated from an oversupply of credit, once again raised questions about excessive banking competition and what should be done about it. Competition and Stability in Banking addresses the critical relationships between competition, regulation, and stability, and the implications of coordinating banking regulations with competition policies. Xavier Vives argues that while competition is not responsible for fragility in banking, there are trade-offs between competition and stability. Well-designed regulations would alleviate these trade-offs but not eliminate them, and the specificity of competition in banking should be accounted for. Vives argues that regulation and competition policy should be coordinated, with tighter prudential requirements in more competitive situations, but he also shows that supervisory and competition authorities should stand separate from each other, each pursuing its own objective. Vives reviews the theory and empirics of banking competition, drawing on up-to-date analysis that incorporates the characteristics of modern market-based banking, and he looks at regulation, competition policies, and crisis interventions in Europe and the United States, as well as in emerging economies. Focusing on why banking competition policies are necessary, Competition and Stability in Banking examines regulation's impact on the industry's efficiency and effectiveness.

Examines the relationship between investment banking and the rise of the Internet during a period of intense investment in start-up dot.com ventures and discusses how the focus of banking has shifted from a relationship with clients to the need for profitability.

Controlling Capital examines three pressing issues in financial market regulation: the contested status of public regulation, the emergence of 'culture' as a proposed modality of market governance, and the renewed ascendancy of private regulation. In the years immediately following the outbreak of crisis in financial markets, public regulation seemed almost to be attaining a position of command – the robustness and durability of which is explored here in respect of market conduct, European Union capital markets union, and US and EU competition policies. Subsequently there has been a softening of command and a return to public-private co-regulation, positioned within a narrative on culture. The potential and limits of culture as a regulatory resource are unpacked here in respect of occupational and organisational aspects, stakeholder connivance and wider political embeddedness. Lastly the book looks from both appreciative and critical perspectives at private regulation, through financial market associations, arbitration of disputes and, most controversially, market 'policing' by hedge funds. Bringing together a distinguished group of international experts, this book will be a key text for all those concerned with issues arising at the intersection of financial markets, law, culture and governance.

The Congressional Record is the official record of the proceedings and debates of the United States Congress. It is published daily when Congress is in session. The Congressional Record began publication in 1873. Debates for sessions prior to 1873 are recorded in The Debates and Proceedings in the Congress of the United States (1789-1824), the Register of Debates in Congress (1824-1837), and the Congressional Globe (1833-1873)

Originally developed for an undergraduate course taught by the author at New York U., this text discusses the theory and practice of investment banking. Coverage includes such topics as the market making functions of investment banking, regulatory changes in the new-issues process, and the institutionalization of security markets. The volume concludes This volume grew out of Wiley's well-received Handbook of International Business, published in 1982. The latter has been updated and expanded and now appears as two separate books: the Handbook of International Business, Second Edition, and this book, the Handbook of International Management. Distinguished contributing authors provide enlightening discussion of topics such as the legal and political aspects of managing an international business, international banking, taxation, accounting, international marketing, labor relations, and public relations. Chapters also cover forecasting exchange rates; organization design; offshore sourcing, subcontracting, and manufacturing; technology transfer; international investment banking; and much more.

This book is a contemporary treatise on Investment Banking in the Indian Context and describes the service areas with a balance of theoretical and practical aspects. In addition, it has been written keeping in mind necessary discussions on financial and capital market concepts and different financial instruments used in the capital market. The focus is on the service delivery of investment banks in three key areas (a) Management of Public Offers (b) Raising capital through Private placements and (c) Corporate Advisory Services Strategic management is challenging and dangerous. A complex web of differing theories and approaches, it continuously emerges and evolves. More intuitive than rational, it offers significant benefits if done well, potentially catastrophic results if done badly. Colin White's contemporary text reflects the challenges of formulating, implementing and monitoring strategy in practice, discussing theories and approaches in the context of real-world practice around the globe. By acknowledging the complex reality of strategy and presenting examples from a wide range of international organizations, this book will enable you to: -Understand the challenges you will encounter when implementing strategy in practice. -Develop your own strategic approaches and solutions to real-life situations and dilemmas. -Acquire the latest thinking in this constantly developing subject. -Appreciate the critical role of implementation, monitoring and risk within organizations. -Consider the global nature of strategy for multinational corporations. This text is accompanied by an extensive companion website for both students and lecturers. Visit www.palgrave.com/business/white for access to additional case studies, links to other sites, a searchable glossary of terms and a full complement of lecturer resources. COLIN WHITE is a Professor in the Graduate School of Management at La Trobe University, Melbourne, Australia. The school, which he established, has an international reputation, with links to over 100 universities worldwide, and offers teaching and training programs throughout Asia. Also available is a companion website with extra features to accompany the text, please take a look by clicking below - <http://www.palgrave.com/business/white/index.asp>

Written by leading figures in the field, this third edition of the Principles of Banking Law provides an authoritative account of the subject, incorporating all significant changes in banking law, regulation, and practice that have occurred since the publication of the second edition in 2002. The authors offer a thoughtful and contextual treatment of domestic and international banking and financial services law, with in-depth expert coverage of global bank regulation, payment systems, lending, and trade finance.

Inhaltsangabe:Abstract: The German banking sector, as in most Western European countries, is confronted with drastic changes which deeply affect the conditions of the financial service market and the characteristics of populations in banks. In the last few years, the isolation of the national financial markets decreased due to the increasing of foreign trade, international competition, and further developments of new financial products, like futures for example. Therefore, all banks have to think globally and have to establish branches in all financial centers to be available for their clients and stay competitive; like in New York City, London, Tokyo, Zurich, and Frankfurt am Main, cities in which the financial market plays an important role. As it is widely known, Switzerland has an outstanding international position in the investment banking sector. This condition was taken as an opportunity to examine the diamond concept of Porter related to the Swiss and German human resources. The thesis is divided into five chapters, of which the first chapter gives a general overview of the investment banking sector, which is the definition, the fields of activity, and the traded securities in the investment banking sector.

The German and Swiss bank system is exemplified in the second chapter. Furthermore, this chapter gives a short overview of the banks' history in Germany and Switzerland as well as examples of training programs of the German Deutsche Morgan Grenfell and Commerzbank AG and of the Swiss SBC Warburg. In addition, the training profession Bankkaufmann/-frau which exists in Germany as well as in Switzerland is explained in this chapter. The third chapter deals with the cultural and organizational factor in the investment banking sector. The German and Swiss culture is investigated by the example of Hofstede's dimensions of cultural differences. Furthermore, the organizational changes, a new network approach in investment banking, and a brief outlook of Culbert's mind-set management of the power of advising are expounded in the third chapter. The fourth chapter deals with the main focus of this thesis which is the description of the Swiss and German advantages and disadvantages in the field of human resources within the investment banking sector. A comparison between German's and Switzerland's human factor is followed by proposals and solutions to strengthen the German human factor of investment banks, so that the German banking business [...]

The ongoing globalization of financial markets has increased the importance to users of financial services, policy-makers and financial analysts of understanding the structure and operation of banking systems in other countries as well as that in their own country. This volume contributes to such an understanding. The structure and operation of the banking system are described for 10 important countries, plus the European Economic Community, under one cover. The contributing authors are knowledgeable and widely respected experts. The author, or at least one of the coauthors, of each chapter is a resident of the country described. Each chapter follows a broadly similar outline, although the attention devoted to any particular area varies substantially according to authors' perceptions of its relative importance in the particular country. The chapters spotlight the similarities and differences among the structures. The volume should serve as both a handy and authoritative reference guide for practitioners, regulators and students of international banking. An early benefit of the book was an international conference held in Chicago in the fall of 1989 on the world integration of financial markets. A number of the authors of the chapters presented brief versions of their papers. The conference was sponsored jointly by the Federal Reserve Bank of Chicago and the MidAmerica Institute. The audience was primarily senior officers and regulators of financial institutions in the midwest. The conference generated considerable interest in both the subject matter and the contents of this book.

This volume draws together diverse sources of information from the EIB's own reports and bulletins, as well as reports of the US Federal Reserve Board, the IMF and OECD, together with press and journal sources to examine the history, borrowing and lending operations from 1958-1980. It also discusses some of the environmental and social effects of its lending activities. Some consideration has also been given to the bank's operations beyond EU boundaries. The book sheds light on an important EU institution which is crucial to EU member states' infrastructure, industry and economy.

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