

Introduction To Business Book Free

Discover the Techniques and the "Dirty Little Tricks" That will Help Boost Your Sales, Pile Up Profits and Leave Your Competitors in the Dust. Whether you are presently running your own business or just planning to start one, "Small Business Management: Essential Ingredients for Success" can be the best business investment you have ever made. It will show exactly what you need to know to make your business a success. This guide will teach you scores of small business management tricks, secrets and shortcuts - and teach them so that you can start using them at once. This program does far more than impart knowledge... it inspire action. You will be amazed at how simple these strategies and concepts are and how easy it will be for you to apply them to your own business or project. Here's what you'll discover: * How to Make Your Business More Profitable - tried and tested business management boosting ideas to help you stay pointed toward profit. * Essential Ingredients for Your Marketing Success - what are the secrets behind constructing and executing a successful marketing campaigns? here's a step by step guide to managing your marketing activities in a way to drive your sales through the roof. * 27 Tips to Increase the Effectiveness of Your Delegation - tactics to squeeze more out of your day with foolproof delegation techniques. * How to Reach Your Goals Faster - a wise man once said: "If you're not sure where you are going, you're liable to end up someplace else." Discover the tips and techniques that will make sure you're always on the right track. * How to Deal with Changes in The Market - The winds of change are building - reshaping business and personal lives. Some people dig in their heels and try to resist change. Others ride the winds of change and seize the amazing opportunities it brings. Discover ten habits to recognize and maximize the gifts of change. * How to Build a Winning Team - powerful tips and strategies to motivate and inspire your people to bring out the best in them. Be the boss people want to give 200 percent for. * How to Make a Good First Impression - You Only Have One Chance to Make a Great First Impression!. Discover the top ten strategies proven to help you make the best first impression possible. Get These 5 Valuable Free Gifts (a limited time offer) Place your order by the end of this month and I will also include instant download instructions for the following free gifts: Free Gift #1: Business Financial Planner This is a multi featured, fully operational Excel based software program. It is a financial management program that will help you prepare budgets, cash flow projections, and much more. Free Gift #2: A Simple Business Plan Template In MS Word Format Allows you to craft a good basic business plan quickly and easily. Free Gift #3: How to Improve Your Leadership and Management Skills (eBook) How to lead and manage people; powerful tips and strategies to motivate and inspire your people to bring out the best in them. Be the boss people want to give 200 percent for. Free Gift #4: Video Training Course - How To Gain A Competitive Advantage Learn how to get a competitive advantage with this course. Learn how to brand, study your competition, identify customers and their preferences, create pricing strategies and much more. Leverage the uniqueness of your business to create a real competitive advantage. Free Gift #5: Video Training Course - How To Grow Your Business You have started your business and now you think you are ready to grow. How do you really know if you and your company are ready for the next step? This course will help you determine if a growth opportunity is right for you. Principles of Management is designed to meet the scope and sequence requirements of the introductory course on management. This is a traditional approach to management using the leading, planning, organizing, and controlling approach. Management is a broad business discipline, and the Principles of Management course covers many management areas such as human resource management and strategic management, as well behavioral areas such as motivation. No one individual can be an expert in all areas of management, so an additional benefit of this text is that specialists in a variety of areas have authored individual chapters. An Introduction to Statistical Learning provides an accessible overview of the field of statistical learning, an essential toolset for making sense of the vast and complex data sets that have emerged in fields ranging from biology to finance to marketing to astrophysics in the past twenty years. This book presents some of the most important modeling and prediction techniques, along with relevant applications. Topics include linear regression, classification, resampling methods, shrinkage approaches, tree-based methods, support vector machines, clustering, and more. Color graphics and real-world examples are used to illustrate the methods presented. Since the goal of this textbook is to facilitate the use of these statistical learning techniques by practitioners in science, industry, and other fields, each chapter contains a tutorial on implementing the analyses and methods presented in R, an extremely popular open source statistical software platform. Two of the authors co-wrote The Elements of Statistical Learning (Hastie, Tibshirani and Friedman, 2nd edition 2009), a popular reference book for statistics and machine learning researchers. An Introduction to Statistical Learning covers many of the same topics, but at a level accessible to a much broader audience. This book is targeted at statisticians and non-statisticians alike who wish to use cutting-edge statistical learning techniques to analyze their data. The text assumes only a previous course in linear regression and no knowledge of matrix algebra. Learn how to leverage the power of R for Business Intelligence About This Book Use this easy-to-follow guide to leverage the power of R analytics and make your business data more insightful. This highly practical guide teaches you how to develop dashboards that help you make informed decisions using R. Learn the A to Z of working with data for Business Intelligence with the help of this comprehensive guide. Who This Book Is For This book is for data analysts, business analysts, data science professionals or anyone who wants to learn analytic approaches to business problems. Basic familiarity with R is expected. What You Will Learn Extract, clean, and transform data Validate the quality of the data and variables in datasets Learn exploratory data analysis Build regression models Implement popular data-mining algorithms Visualize results using popular graphs Publish the results as a dashboard through Interactive Web Application frameworks In Detail Explore the world of Business Intelligence through the eyes of an analyst working in a successful and growing company. Learn R through use cases supporting different functions within that company. This book provides data-driven and analytically focused approaches to help you answer questions in operations, marketing, and finance. In Part 1, you will learn about extracting data from different sources, cleaning that data, and exploring its structure. In Part 2, you will explore predictive models and cluster analysis for Business Intelligence and analyze financial times series. Finally, in Part 3, you will learn to communicate results with sharp visualizations and interactive, web-based dashboards. After completing the use cases, you will be able to work with business data in the R programming environment and realize how data science helps make informed decisions and develops business strategy. Along the way, you will find helpful tips about R and Business Intelligence. Style and approach This book will take a step-by-step approach and instruct you in how you can achieve Business Intelligence from scratch using R. We will start with extracting data and then move towards exploring, analyzing, and visualizing it. Eventually, you will learn how to create insightful dashboards that help you make informed decisions—and all of this with the help of real-life examples.

Highly praised for its clarity and great examples, Weiers' INTRODUCTION TO BUSINESS STATISTICS, 6E introduces fundamental statistical concepts in a conversational language that connects with today's students. Even those intimidated by statistics quickly discover success with the book's proven learning aids, outstanding illustrations, non-technical terminology, and hundreds of current examples drawn from real-life experiences familiar to students. A continuing case and contemporary applications combine with more than 100 new or revised exercises and problems that reflect the latest changes in business today with an accuracy you can trust. You can easily introduce today's leading statistical software and teach not only how to complete calculations by hand and using Excel, but also how to determine which method is best for a particular task. The book's student-oriented approach is supported with a wealth of resources, including the innovative new CengageNOW online course management and learning system that saves you time while helping students master the statistical skills most important for business success.

This book presents key concepts related to quantitative analysis in business. It is targeted at business students (both undergraduate and graduate) taking an introductory core course. Business analytics has grown to be a key topic in business curricula, and there is a need for stronger quantitative skills and understanding of fundamental concepts. This second edition adds material on Tableau, a very useful software for business analytics. This supplements the tools from Excel covered in the first edition, to include Data Analysis Toolpak and SOLVER.

Discover the business law book you'll actually enjoy reading. Time after time, readers like you have commented that this is the most interesting introduction to law they've ever read. INTRODUCTION TO BUSINESS LAW, 6E is packed with current examples and real scenarios that bring law to life for today's business learner or professional. Extremely reader-friendly, this engaging presentation uses conversational writing to explain complex topics in easy-to-understand language. Memorable real-world stories help the authors illustrate how legal concepts apply to everyday business practice. This edition emphasizes the digital landscape with new information on privacy and intellectual property. An updated ethics chapter offers a practical approach, using the latest research to explain why people make unethical decisions. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Responding to the growth of digital products and the commercial imperative to build new digital businesses, The Business of Digital Publishing offers a comprehensive introduction to the development of digital products in the book and journal industries. This textbook provides background to the main technological development that have influenced the growth of digital publishing, introducing students to the key terms and concepts that make digital publishing possible. Exploring four key publishing sectors: professional reference, academic, education and consumer, this book explains the context for the digital developments in each area and looks at the growth of new business models and the future challenges faced by each sector. It also addresses the key issues that face the industry as a whole, outlining current debates, such as pricing and copyright, and exploring their impact on the industry through relevant case studies. The Business of Digital Publishing is an invaluable resource for any publishing student looking for a starting point from which to explore the world of digital publishing.

Introductory Business Statistics is designed to meet the scope and sequence requirements of the one-semester statistics course for business, economics, and related majors. Core statistical concepts and skills have been augmented with practical business examples, scenarios, and exercises. The result is a meaningful understanding of the discipline, which will serve students in their business careers and real-world experiences.

There's hardly anyone out there who hasn't heard about the term "global warming". Despite its continuous use and repetitive references, global warming remains a topic that demands development of understanding from the mass public. If you feel uninformed when it comes to global warming and climate changes then don't think less of yourself as it is quite common. This book is definitely going to change your understanding regarding this rather critical topic. Climatic change and global warming is without a doubt the most trivial and controversial issue being faced by the modern era. There are certain key topics and important aspects to the concept which you should most definitely be aware of. This book will help you in getting familiar with the concept in the best possible manner. The book will cover the pure core elements of global warming and basics of climatic change. You will be able to learn about all the primary causes of these changes along with their impacts. A comprehensive insight into this topic is rather important for a citizen of the modern global society. It is high time you made yourself aware of global warming. The explanation will be simple and easy to understand in order for you to truly take in the different kinds of information being provided in the book. Here's a preview of what you should expect to learn from this book: What is Global Warming? Causes of Global Warming and Climate Change Impacts of Global Warming and Climate Change Steps to Prevent Global Warming and Climate Change Read on to get a completely comprehensive scoop on global warming and climate change in a simple yet effective manner.

More and more businesses have become critically dependent on their information systems. This implies that such systems should be designed, developed and managed with great care. Strategic vision, a global architecture and proper governance are becoming the basic ingredients for the successful deployment and operation of suitable information systems in businesses. The role of the information expert is thereby gradually shifting from a technological expert to an expert in business processes, a solutions architect and an IT service delivery manager. In this book, the techniques, methodologies and activities concerned with business information management are brought together in an overall framework. This framework not only includes the strategy, the architecture and the design of information systems, but also the management of the operational IT systems and the IT governance at the corporate level. By using this framework, business information management becomes a competence instead of an art: IT managers do not have to improvise to manage their IT but should use the framework to organize their IT management in a structured and sound way. This book gives an overview of the phases in the life cycle of an IT system and of the techniques and methodologies used during each phase. It describes IT strategy development and the architecture and development of business information systems. In addition, several aspects of IT management are discussed, including governance with CobiT and operational management with ITIL. Finally, a number of economic aspects of IT are discussed, such as the evaluation of the costs and the benefits of IT and the charge-out of the operational IT systems cost.

A less-expensive grayscale paperback version is available. Search for ISBN 9781680923018. Business Law I Essentials is a brief introductory textbook designed to meet the scope and sequence requirements of courses on Business Law or the Legal Environment of Business. The concepts are presented in a streamlined manner, and cover the key concepts necessary to establish a strong foundation in the subject. The textbook follows a traditional approach to the study of business law. Each chapter contains learning objectives, explanatory narrative and concepts, references for further reading, and end-of-chapter questions.

Business Law I Essentials may need to be supplemented with additional content, cases, or related materials, and is offered as a foundational resource that focuses on the baseline concepts, issues, and approaches.

The 21ST CENTURY BUSINESS SERIES is an innovative instructional program providing instructors with the greatest flexibility to deliver business content using a modular format. Instructors can create their own business courses by combining several Learner Guides in the Series to form one-semester or two-semester courses. The individual Learner Guides can also be used as enhancements to more traditional business courses or to tailor new courses to meet emerging needs. The design and content of each Learner Guide in the 21ST CENTURY BUSINESS SERIES is engaging yet easy for students to use. The content focuses on providing opportunities for applying 21st skills while enabling innovative learning methods that integrate the use of supportive technology and creative problem solving approaches in today's business world. The Introduction to Business Learner Guide covers today's most relevant business topics such as how business has been affected by the global economic crisis and recovery as well as global environmental issues. The roles of marketing and human resources management are also incorporated into this Learner Guide. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

This book provides a clear and thorough introduction to meta-analysis, the process of synthesizing data from a series of separate studies. Meta-analysis has become a critically important tool in fields as diverse as medicine, pharmacology, epidemiology, education, psychology, business, and ecology. Introduction to Meta-Analysis: Outlines the role of meta-analysis in the research process Shows how to compute effects sizes and treatment effects Explains the fixed-effect and random-effects models for synthesizing data Demonstrates how to assess and interpret variation in effect size across studies Clarifies concepts using text and figures, followed by formulas and examples Explains how to avoid common mistakes in meta-analysis Discusses controversies in meta-analysis Features a web site with additional material and exercises A superb combination of lucid prose and informative graphics, written by four of the world's leading experts on all aspects of meta-analysis. Borenstein, Hedges, Higgins, and Rothstein provide a refreshing departure from cookbook approaches with their clear explanations of the what and why of meta-analysis. The book is ideal as a course textbook or for self-study. My students, who used pre-publication versions of some of the chapters, raved about the clarity of the explanations and examples. David Rindskopf, Distinguished Professor of Educational Psychology, City University of New York, Graduate School and University Center, & Editor of the Journal of Educational and Behavioral Statistics. The approach taken by Introduction to Meta-analysis is intended to be primarily conceptual, and it is amazingly successful at achieving that goal. The reader can comfortably skip the formulas and still understand their application and underlying motivation. For the more statistically sophisticated reader, the relevant formulas and worked examples provide a superb practical guide to performing a meta-analysis. The book provides an eclectic mix of examples from education, social science, biomedical studies, and even ecology. For anyone considering leading a course in meta-analysis, or pursuing self-directed study, Introduction to Meta-analysis would be a clear first choice. Jesse A. Berlin, ScD Introduction to Meta-Analysis is an excellent resource for novices and experts alike. The book provides a clear and comprehensive presentation of all basic and most advanced approaches to meta-analysis. This book will be referenced for decades. Michael A. McDaniel, Professor of Human Resources and Organizational Behavior, Virginia Commonwealth University

Introduction to Business explains the most current business practices, providing an outstanding overview. This colorful, user-friendly textbook is regarded as the most comprehensive introductory high school business book on the market! Introduction to Business includes BusinessWeek seminars and feature stories, integrated technology, an introduction to personal finance, and a cutting-edge online simulation that gives students a powerful opportunity to practice their new skills. It also integrates science, math, language arts and social studies skills, and applies No Child Left Behind Act to course content.

An Introduction to Business is the only source written specifically for an introductory business course that uses the Foundation(tm) online business simulation program offered by Capsim Management Simulations Inc. This updated text provides a framework for understanding essential business processes while using the simulation. It demonstrates how the private enterprise system and the businesses that participate in that system provide value for customers, clients, and society through the products and services they offer. The sixth edition includes updated chapter information and extensive exercises that complement the Foundation simulation. In addition, sidebars contain real-world business scenarios that accompany and further illustrate key learning points in the text. The Foundation simulation places students in the position of making business management decisions for a company in a competitive environment, while An Introduction to Business guides them through the key content areas of marketing, accounting, finance, and production. It also addresses legal and regulatory topics and describes the basic forms of business. The objective is to offer an interactive and interesting way to learn about business basics with a content-rich guide. Using An Introduction to Business in conjunction with the simulation has been proven to help students understand and appreciate the role business plays in our economic system and society.

A comprehensive playbook for applied design thinking in business and management, complete with concepts and toolkits As many companies have lost confidence in the traditional ways of running a business, design thinking has entered the mix. Design Thinking for Strategic Innovation presents a framework for design thinking that is relevant to business management, marketing, and design strategies and also provides a toolkit to apply concepts for immediate use in everyday work. It explains how design thinking can bring about creative solutions to solve complex business problems. Organized into five sections, this book provides an introduction to the values and applications of design thinking, explains design thinking approaches for eight key challenges that most businesses face, and offers an application framework for these business challenges through exercises, activities, and resources. An essential guide for any business seeking to use design thinking as a problem-solving tool as well as a business method to transform companies and cultures The framework is based on work developed by the author for an executive program in Design Thinking taught in Harvard Graduate School of Design Author Idris Mootee is a management guru and a leading expert on applied design thinking Revolutionize your approach to solving your business's greatest challenges through the power of Design Thinking for

StrategicInnovation.

Introduction to Business covers the scope and sequence of most introductory business courses. The book provides detailed explanations in the context of core themes such as customer satisfaction, ethics, entrepreneurship, global business, and managing change. Introduction to Business includes hundreds of current business examples from a range of industries and geographic locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond.

The updated second edition of this text introduces readers to the business of film at every stage of the filmmaking lifecycle, from planning and production to distribution. Authors Paula Landry and Stephen R. Greenwald offer a practical, hands-on guide to the business aspects of this evolving industry, exploring development, financing, regional/global/online distribution, business models, exhibition, multi-platform delivery, marketing, film festivals, production incentives, VR/AR, accounting, and more. The book is illustrated throughout with sample financing scenarios and charts/graphics, and includes detailed case studies from projects of different budgets and markets. This new and expanded edition has further been updated to reflect the contemporary media landscape, including analysis on major new players and platforms like Netflix, Amazon, Google and Vimeo, shifting trends due to convergence and disruption from new technology, as well as the rise of independent distribution and emergent mobile and online formats. An eResource also includes downloadable forms and templates, PowerPoint slides, quizzes and test banks, and other additional resources.

In every job, in every career, we use important business concepts. Whether your students become professional athletes, managers, CEOs, or journalists, they will need good decision-making skills. Skills that will help them work with others in a professional manner, manage and organize their work, and manage other employees. Madura's INTRODUCTION TO BUSINESS 4e introduces students to these concepts and shows how they enhance good business decision-making.

Through lively examples, Madura emphasizes key core skill areas including, Decision-Making and Planning, Teamwork, Technology, and Communication. It's up to you to help your students learn how to make the best decisions possible when they enter the business world.

Using an innovative storytelling style to bring cases and legal concepts to life, INTRODUCTION TO BUSINESS LAW, 5E presents a full range of business law topics in a series of brief, quick-reading chapters. The text delivers succinct coverage of core business law topics, emphasizes the business applications of chapter concepts, and includes summarized cases to illustrate the point of law. The fifth edition includes all-new chapters on LLCs and employment discrimination, new Case Questions, and a new emphasis on social media issues throughout. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

An Introduction to e-Business provides the contemporary knowledge of the key issues affecting the modern e-business environment and links theory and practice of management strategies relating to e-business. This book brings together the most cogent themes for an introduction to e-business and constitutes a valuable contribution to formalising common themes for teaching the subject in higher education. It brings together theoretical perspectives based on academic research and the application of e-business strategies. These concepts are further explored in the six case studies that follow the set chapters. This new textbook integrates the main themes to provide a complete picture of the key elements relevant to an introductory text in e-business. To fully appreciate the e-business environment it is necessary to understand the links between the different disciplines that come together to form

The most comprehensive introductory high school business book on the market!

Master the World of Machine Learning - Even if You're a Complete Beginner With This Incredible 2-in1 Bundle Are you an aspiring entrepreneur? Are you an amateur software developer looking for a break in the world of machine learning? Do you want to learn more about the incredible world of Machine Learning, and what it can do for you? Then keep reading. Machine learning is the way of the future - and breaking into this highly lucrative and ever-evolving field is a great way for your career, or business, to prosper. Inside this guide, you'll find simple, easy-to-follow explanations of the fundamental concepts behind machine learning, from the mathematical and statistical concepts to the programming behind them. With a wide range of comprehensive advice including machine learning models, neural networks, statistics, and much more, this guide is a highly effective tool for mastering this incredible technology. In book one, you'll learn: What is Artificial Intelligence Really, and Why is it So Powerful? Choosing the Right Kind of Machine Learning Model for You An Introduction to Statistics Reinforcement Learning and Ensemble Modeling "Random Forests" and Decision Trees In book two, you'll learn: Learn the Fundamental Concepts of Machine Learning Algorithms Understand The Four Fundamental Types of Machine Learning Algorithm Master the Concept of "Statistical Learning Learn Everything You Need to Know about Neural Networks and Data Pipelines Master the Concept of "General Setting of Learning" A Free Bonus And Much More! Covering everything you need to know about machine learning, now you can master the mathematics and statistics behind this field and develop your very own neural networks! Whether you want to use machine learning to help your business, or you're a programmer looking to expand your skills, this bundle is a must-read for anyone interested in the world of machine learning. So don't wait - it's never been easier to learn. Buy now to become a master of Machine Learning Today!

(Black & White version) Fundamentals of Business was created for Virginia Tech's MGT 1104 Foundations of Business through a collaboration between the Pamplin College of Business and Virginia Tech Libraries. This book is freely available at: <http://hdl.handle.net/10919/70961> It is licensed with a Creative Commons-NonCommercial ShareAlike 3.0 license.

The practice of sharing information within or outside the organization for the benefit and profit of the organization is generally referred to as business communication. Some of its significant topics include interpersonal communication, consumer behavior, marketing, employee management, public relations, customer relations, public relations, etc. This book is compiled in such a manner, that it will provide in-depth knowledge about the theory and practice of business communications. Such selected concepts that redefine this subject have been presented in it. This book is meant for students who are looking for an elaborate reference text on business communications.

Introduction to Business

Are you looking for a great idea or some inspiration to start a new venture or to help you grow your existing business? This book contains 100 great business ideas, extracted from the world's best companies. Ideas provide the fuel for individuals and companies to create value and success. Indeed the power of ideas can even exceed the power of money. One simple idea can be the catalyst to move markets, inspire colleagues and employees, and capture the hearts and imaginations of customers. This book can be that very catalyst. Each idea is succinctly described and is followed by advice on how such an idea can be applied to the reader's own business situation. A simple but potentially powerful book for anyone seeking new inspiration and that killer application.

Introduction to the Music Industry: An Entrepreneurial Approach, Second Edition is an introductory textbook that offers a fresh perspective in one of the fastest-changing businesses in the world today. It engages students with creative problem-solving activities, collaborative projects and case studies as they explore the inner workings of the music business, while encouraging them to think like entrepreneurs on a path toward their own successful careers in the industry. This new edition includes a revised chapter organization, with chapters streamlined to focus on topics most important to music business students, while also maintaining its user-friendly chapter approach. Supported by an updated companion website, this book equips music business students and performance majors with the knowledge and tools to adopt and integrate entrepreneurial thinking successfully into practice and shape the future of the industry.

Business Analytics (BA) is about turning data into decisions. This book covers the full range of BA topics, including statistics, machine learning and optimization, in a way that makes them accessible to a broader audience. Decision makers will gain enough insight into the subject to have meaningful discussions with machine learning specialists, and those starting out as data scientists will benefit from an overview of the field and take their first steps as business analytics specialist. Through this book and the various exercises included, you will be equipped with an understanding of BA, while learning R, a popular tool for statistics and machine learning.

A guide to business architecture provides information on how to successfully create and maintain business models.

Written by renowned data science experts Foster Provost and Tom Fawcett, Data Science for Business introduces the fundamental principles of data science, and walks you through the "data-analytic thinking" necessary for extracting useful knowledge and business value from the data you collect. This guide also helps you understand the many data-mining techniques in use today. Based on an MBA course Provost has taught at New York University over the past ten years, Data Science for Business provides examples of real-world business problems to illustrate these principles. You'll not only learn how to improve communication between business stakeholders and data scientists, but also how to participate intelligently in your company's data science projects. You'll also discover how to think data-analytically, and fully appreciate how data science methods can support business decision-making. Understand how data science fits in your organization—and how you can use it for competitive advantage Treat data as a business asset that requires careful investment if you're to gain real value Approach business problems data-analytically, using the data-mining process to gather good data in the most appropriate way Learn general concepts for actually extracting knowledge from data Apply data science principles when interviewing data science job candidates

Introducing Business English provides a comprehensive overview of this topic, situating the concepts of Business English and English for Specific Business Purposes within the wider field of English for Special Purposes. This book draws on contemporary teaching and research contexts to demonstrate the growing importance of English within international business communication. Covering both spoken and written aspects of Business English, this book: examines key topics within Business English, including teaching Business English as a lingua franca, intercultural business interactions, blended learning and web-based communication; discusses the latest research on each topic, and possible future directions; features tasks and practical examples, a section on course design, and further resources. Written by two leading researchers and teachers, Introducing Business English is a must-read for advanced undergraduate and postgraduate students studying Business English, Business English as a Lingua Franca, and English for Specific Business Purposes.

The new edition of this market-leading textbook provides a holistic introduction to the academic study of entrepreneurship and offers practical guidance for prospective entrepreneurs. Adopting a life-cycle view of a business from start-up to maturity, it explores the many stages and forms of entrepreneurship. With an international outlook and expert synthesis of both theoretical foundations and lessons from real-life business practice, the book offers a complete course guide, fostering entrepreneurial talent, thinking and skills. The author's engaging style and unrivalled expertise drawn from a long-ranging career (as an academic, accountant and entrepreneur) make the book accessible and authoritative. This is an ideal textbook for those studying Entrepreneurship or Small Business on undergraduate business or management degree courses, as well as on MBA programmes. It will also appeal to those looking to launch their own businesses. New to this Edition: - Updated international case studies from entrepreneurs and small businesses, ranging from Oman to Australia - First-hand, detailed stories from real-life entrepreneurs in brand new video interviews integrated throughout the text - Increased and integrated coverage of social and civic enterprise and hot topics such as effectuation and lean entrepreneurship

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