The tax facts and strategies every small business owner shouldknow Owning a small business is a big responsibility. While many smallbusiness owners seek to improve their bottom line, few realize allthe ways that both current and new tax laws can help them do so. With J.K. Lasser's Small Business Taxes 2006 you can learnhow. J.K. Lasser's Small Business Taxes 2006 gives you a completeoverview of small business tax planning in a straightforward andaccessible manner. Focusing on strategies that help you usedeductions effectively, shield business income, and maximize otheraspects of small business taxes, this practical guide will show youhow your actions in business today can affect your bottom line from a tax perspective tomorrow. In this fully updated volume, you'll find: * Detailed coverage of new tax laws and IRS rules * Planning strategies that can help you run a tax-smart businessall year long * Comprehensive information on each deductible expense, including dollar limits and record-keeping requirements * Clear instructions on where to report income and claim deductions on your tax forms * Sample forms and checklists to help you prepare for taxtime * Help with state taxes and a guide to information returns you mayneed to file * Planning strategies that can help you run a tax-smart businessall year long Filled with in-depth insight and practical advice, J.K. Lasser's Small Business Taxes 2006 proves you don't have to be a tax expertto make smart tax decisions.

Small business owners are entitled to lots of tax deductions and credits that can save them money—if they take advantage of them. There are also new deductions and tax credits available under the CARES Act and other stimulus legislation passed in the wake of COVID. This book explains everything small business owners need to know to make sure they are taking advantage of all the deductions and credits available to them under the law, including new deductions and credits under the CARES Act and other post-COVID relief. The book is organized into practical, easy-to-understand categories of the most commonlyused business deductions. It includes interesting and relevant examples so readers can see how the deductions work and the context they come up in. Find all of the following, explained in plain-English with no legal jargon: Business Taxation 101: A brief primer on tax topics in general, especially as they apply to businesses. Home Office Deduction: How to ensure you qualify for it and how to calculate it. Estimated Tax payments: When and how to pay them, as well as an easy way to calculate each payment. Self-Employment Tax: What it is, why it exists, and how to calculate it. Legal Structures: An explanation of the pros and cons of each structure (sole proprietorship, corporation, LLC, etc), and how to know when it's time to consider changing. Business Retirement Plans: What the different types are, and which one is best for you. Numerous Business Deductions: Several deductions explained in detail, including how to make sure

you can qualify to take them and how to maximize them. Audit Protection: Learn what records you need to keep (and how long to keep them) in order to protect yourself in case of an audit.

This text gives instructors and students a structured format for teaching and learning ethics and standards of practice for massage therapy. Discussion topics include core industry standards of practice, laws, morals, rules, and regulations. It is an ideal textbook for ethics courses in massage therapy programs and prepares students for the ethics questions on the National Certification Exam. The book guides students through the process of putting ethical standards into practice, and explains what is expected of them in a professional setting. Role-playing exercises and example scenarios prepare students for situations and dilemmas that arise in practice.

Color edition with 2020 updates. Our award-nominated book (Author Academy Awards, Oct. 2019) reflects the latest tax law changes and expanded with two new chapters. Do-it-yourself accounting and taxes are growing in popularity...but often leads to rookie mistakes that can make you fall hard and fast. It's true, look at how many small businesses close their doors during the startup years. Running a profitable business boils down to one thing - the numbers. And going it alone (without expert guidance) doesn't work out. This book reveals the inside scoop the authors gain while helping small business clients with federal income tax, state income tax, bookkeeping, business management, business plans and ideas, management accounting, technology recommendations, tax resolution, tax planning, and more. You'll learn practical information you can implement right now whether you're a sole proprietor, freelancer, side hustler, independent contractor, entrepreneur, partnership, LLC, or S-Corp. Here's what the book reveals: Tax tips accountants aren't always willing to share The lesser known problems small business owners face How tax write-offs affect your tax return Why small business bookkeeping is a top priority How to protect yourself when you make a mistake Get your copy to find out why deducting the right way helps you operate a more profitable venture.

The all-in-one legal and tax resource every independent contractor and gig worker needs Whether you're starting a full-scale consulting business or booking gigs on the side, Working for Yourself provides all the legal and tax information you need in one place. This twelfth edition has been thoroughly updated to reflect changes and updates to relevant laws, including laws revised as a result of the coronavirus pandemic. This excellent, well-organized reference will show you how to: decide the best form for your business (sole proprietor, LLC, or other) make sure you're paid in full and on time pay estimated taxes and avoid trouble with the IRS take advantage of all available tax deductions and credits, including the 20% pass-through tax deduction choose health, property, and other kinds of insurance keep accurate records in case you get audited, and write legally binding contracts and letter agreements. If you're tired of doing endless web searches for the information you need to start and run your business, this easy-to-

use and authoritative resource is for you. With Downloadable Forms You can download all the forms you need, including sample independent contractor agreements, details inside.

The "LLC, S-Corp, or C-Corp" question is one of essential importance: Make the right decision, and you'll be paying less tax; you'll know your personal assets are protected from lawsuits against your business; and you might even save yourself some money on accounting and legal fees. Make the wrong decision, and you'll be paying an unnecessary amount of tax; you'll be wasting money on legal bills; and you'll be only a lawsuit away from losing your home and other personal assets. Find the following, explained in plain-English with no legal jargon: The basics of sole proprietorship, partnership, LLC, S-Corp, and C-Corp taxation. How to protect your personal assets from lawsuits against your business. When the protection offered by an LLC will work. (And more importantly, when it will not!) Which business structures could reduce your federal income tax or self-employment tax.

This one-of-a-kind book includes all the legal and tax information an independent contractor needs to start and run a successful a freelance or consulting business.

" ... analyzes the issues relating to the deduction by an employer for a "reasonable allowance" under [section] 162(a) for compensation paid with regard to personal services rendered. It discusses in depth the factors applied in determining reasonableness, the necessity for the actual performance of services, situations where a deduction for reasonable compensation is not allowable, and other aspects of reasonable compensation. Various tax planning and controversy considerations also are discussed"--Portfolio description (p. iii). This book will finally end the confusion and uncertainty so many small businesses face trying to determine who is and who isn't an employee. This is the most comprehensive and up-todate information on the subject anywhere.- Barnard Kamoroff, CPA, author of Small Time Operator Hiring contractors, freelancers, consultants or other outsiders, is an arena even big, supposedly sophisticated companies misunderstand. Here, in the plain language Nolo is renowned for, is a guide to the mistakes and benefits, and most importantly, tax implications of hiring people on a contractual basis.- Orange County Register -.. a gold mine of federal and state requirements for employers who use contract labor..- BookPage - Explains the proper relationship between a company and a contractor.- San Francisco Examiner & Chronicle 2020 updates to our award-nominated book (Author Academy Awards, Oct. 2019):reflects the latest tax law changes and expanded with two new chapters. Do-it-yourself accounting and taxes are growing in popularity but often leads to rookie mistakes that can make you fall hard and fast. It's true, look at how many small businesses close their doors during the startup years. Running a profitable business boils down to one thing — the numbers. And going it alone (without expert guidance) doesn't work out. This book reveals the inside scoop the authors gain while helping small business clients with preparing tax returns, paying taxes, bookkeeping, managerial decision making, business plans and ideas, accounting, technology recommendations, tax resolution, tax planning, and more. You'll learn practical information you can implement right now whether you're a sole proprietor, freelancer, side hustler, independent contractor, entrepreneur, partnership, LLC, or S-Corp. Here's what the book reveals: Tax tips accountants aren't always willing to share The lesser-known problems small business owners face How tax write-offs affect your tax return Why bookkeeping is a top priority How to protect yourself when you make a mistake Get your copy to find out why deducting the right way helps you operate a more profitable venture.

Details legal steps needed to secure contracts and document projects with tips on getting an agreement in writing, avoiding disputes, and drumming up new business.

I want to be my own boss. I never want to punch another timeclock. I want to follow my own dream. Each year, millions of Americans choose the path of self-employment—whether as freelancers, consultants, or microbusiness owners. And every year, they encounter pitfalls and detours along the way. When they have questions, where can they turn? This book answers 250 of the most critical questions about short- and long-term success, such as: What are the specific tax benefits of being self-employed? What kind of insurance coverage do I need for a home-based business? What's a domain name, and where can I get one? When should I hire employees? Planning is key to any self-employment arrangement. Accomplished freelancer Mary Mihaly calls on fifteen-plus years of experience to present the questions that you might not even know to ask--the ones that will set you up for success. With this book by your side, you can find happiness in your true calling.

Book & CD-ROM. You will learn all about business operations: selecting a business structure, licensing and permits, employer identification number (EIN), business taxes, record keeping, self-employment taxes, paying estimated taxes (and calculating how much to pay), dealing with independent contractors and 1099-miscellaneous forms, client agreements, insurance, workers' compensation insurance, rights and intellectual property law, accounting periods, selecting an accounting method, checklist for starting a business plan, choosing a name, business plans, forms of business structures, financing, location, marketing and advertising. In addition, new entrepreneurs will appreciate this valuable resource and reference in their daily activities and as a source of ready-to-use forms, Web sites, operating and cost cutting ideas, and mathematical formulas to apply to their operations. The Companion CD-ROM contains all the forms in the book as well as a sample business plan you can adapt for your own use. J.K. Lasser's Small Business Taxes 2007 gives you a complete overview of small business tax planning in an accessible manner. Focusing on strategies that help you use deductions and tax credits effectively, shield business income, and maximize other aspects of small business taxes, this valuable guide will show you how your actions in business today can affect your bottom line from a tax perspective tomorrow.

Maximize your bottom line with the nation's most trusted small business tax guide J.K. Lasser's Small Business Taxes 2018 is the small business owner's ultimate guide to a money-saving, stress-free tax season. Providing straightforward advice from the nation's most trusted tax expert on small business taxes, this book gives you the answers you need quickly, with clear, concise guidance. Updated and expanded to cover new and changing tax law, this edition also includes an e-supplement covering the latest developments from Congress and the IRS to keep you fully up-to-date. A complete listing of all available business deductions and credits helps you identify those you qualify for, and includes critical information on dollar limits, recordkeeping requirements, and how to actually take the write-off—all the way down to which line on which form. Organizational and planning strategies help you get through the process quickly and with fewer headaches, and this year's changes to the tax laws are explained in terms of how they affect your filing. Keeping up with the intricacies of tax law and filing is a fulltime job—but it's not your full-time job. You have a business to run. This book gives you the guidance you need in the time that you have so you can get taxes out of the way and get back to work. Learn which expenses qualify for deductions—and which ones don't Adopt a more organized recordkeeping system to streamline the filing process Explore small-businessspecific strategies for starting or closing a business, running a sideline business, and operating in multiple businesses Decode the various forms and worksheets correctly with step-by-step guidance Review obligations for the 'other taxes,' including payroll and excise taxes Every year, millions of small business owners overpay their taxes because they lack the time and expertise to make tax-sensitive business decisions throughout the year only to learn that it's

too late to act when it comes to tax time. Now you can put your money back where it belongs—in your business. J.K. Lasser's Small Business Taxes 2018 helps you take wise actions during the year and tells you how to file completely and accurately while maximizing your bottom line.

Written by a practicing emergency physician, The White Coat Investor is a high-yield manual that specifically deals with the financial issues facing medical students, residents, physicians, dentists, and similar high-income professionals. Doctors are highly-educated and extensively trained at making difficult diagnoses and performing life saving procedures. However, they receive little to no training in business, personal finance, investing, insurance, taxes, estate planning, and asset protection. This book fills in the gaps and will teach you to use your high income to escape from your student loans, provide for your family, build wealth, and stop getting ripped off by unscrupulous financial professionals. Straight talk and clear explanations allow the book to be easily digested by a novice to the subject matter yet the book also contains advanced concepts specific to physicians you won't find in other financial books. This book will teach you how to: Graduate from medical school with as little debt as possible Escape from student loans within two to five years of residency graduation Purchase the right types and amounts of insurance Decide when to buy a house and how much to spend on it Learn to invest in a sensible, low-cost and effective manner with or without the assistance of an advisor Avoid investments which are designed to be sold, not bought Select advisors who give great service and advice at a fair price Become a millionaire within five to ten years of residency graduation Use a "Backdoor Roth IRA" and "Stealth IRA" to boost your retirement funds and decrease your taxes Protect your hard-won assets from professional and personal lawsuits Avoid estate taxes, avoid probate, and ensure your children and your money go where you want when you die Minimize your tax burden, keeping more of your hard-earned money Decide between an employee job and an independent contractor job Choose between sole proprietorship, Limited Liability Company, S Corporation, and C Corporation Take a look at the first pages of the book by clicking on the Look Inside feature Praise For The White Coat Investor "Much of my financial planning practice is helping doctors to correct mistakes that reading this book would have avoided in the first place." - Allan S. Roth, MBA, CPA, CFP(R), Author of How a Second Grader Beats Wall Street "Jim Dahle has done a lot of thinking about the peculiar financial problems facing physicians, and you, lucky reader, are about to reap the bounty of both his experience and his research." - William J. Bernstein, MD, Author of The Investor's Manifesto and seven other investing books "This book should be in every career counselor's office and delivered with every medical degree." - Rick Van Ness, Author of Common Sense Investing "The White Coat Investor provides an expert consult for your finances. I now feel confident I can be a millionaire at 40 without feeling like a jerk." - Joe Jones, DO "Jim Dahle has done for physician financial illiteracy what penicillin did for neurosyphilis." - Dennis Bethel, MD "An excellent practical personal finance guide for physicians in training and in practice from a non biased source we can actually trust." - Greg E Wilde, M.D Scroll up, click the buy button, and get started today! Color edition with 2021 tax code updates. Award-nominated book (Author Elite Awards, Oct. 2020). Do-it-yourself accounting and taxes are growing in popularity... but often lead to rookie mistakes that can make you fall hard and fast. It's true. Look at how many small businesses close their doors during the startup years. Running a profitable business boils down to one thing-the numbers. And going it alone (without expert guidance) doesn't work out. This book has the inside scoop the authors gain while helping small business clients with federal income tax, state income tax, bookkeeping, business management, business plans and ideas, management accounting, technology recommendations, tax resolution, tax planning, and more. You'll learn practical information you can implement right now whether you're a sole proprietor, freelancer, gig worker, independent contractor, entrepreneur, partnership, LLC, or S-

Corp. Here's what the book reveals: Tax tips accountants aren't always willing to share The lesser-known problems small business owners face How tax write-offs affect your tax return Why small business bookkeeping is a top priority How to protect yourself when you make a mistake Get your copy to find out why deducting the right way helps you operate a more profitable venture.

The LLC, S-Corp, or iCorp question is one of essential importance: Make the right decision, and you'll be paying less tax; you'll know your personal assets are protected from lawsuits against your business; and you might even save yourself some money on accounting and legal fees. Make the wrong decision, and you'll be throwing away money to Uncle Sam; you'll be wasting money on legal bills; and you'll be only a lawsuit away from losing your home and other personal assets. Find the following, explained in plain-English with no legal jargon: The basics of sole proprietorship, partnership, LLC, S-Corp, and iCorp taxation. How to protect your personal assets from lawsuits against your business. When the protection offered by an LLC will work. (And more importantly, when it will not) Which business structures could reduce your Federal income tax or Self-Employment Tax. Which structures can reduce your chances of getting audited. Why LLCs are so popular recently (and why-perhaps-they shouldn't be). TAKE CONTROL OF YOUR FINANCIAL FUTURETailored for small business owners and entrepreneur like yourself who are looking for long-term financial planning and wealth management, The Business Owner's Guide to Financial Freedom reveals the secrets behind successfully investing in your business while bypassing Wall Street-influenced financial planners. Attorney and CPA Mark J. Kohler and expert financial planner Randall A. Luebke deliver a guide catered to your entrepreneurial journey as they teach you how to create assets that provide income so work is no longer a requirement, identify money and tax-saving strategies, and address business succession plans to help you transition into the investment phase of business ownership. Learn how to: Pinpoint the dollar value of your business with a step-by-step formula Eliminate and avoid bad debt while leveraging your good debt Uncover investment strategies Wall Street won't tell you Achieve long-term goals with the 4x4 Financial Independence Plan Find an advisor willing to look out for your best interests Super-charge your 401(k) and leverage your insurance to get rich Create the best exit strategy for you, your business, and your family Avoid the most common mistakes in real estate investment Protect your hard-earned assets from security threats ready to strike You can't predict the future, but you can plan for it. So if you're ready to stop treating your business like your only asset and want to start making it your most valuable legacy, this book is for you! This plain-English book - the most comprehensive of its kind on the market - covers everything that small-business owners need to know. A perennial bestseller, the book covers: § choosing a business structure § taxes and the IRS § employees and independent contractors §

that small-business owners need to know. A perennial bestseller, the book covers: § choosing a business structure § taxes and the IRS § employees and independent contractors § trademark and service marks § licenses and permits § leasing and improving commercial space § buying and selling a business § and much more The 9th edition is updated and revised to provide the latest regulations, tax numbers and business realities. It also provides expanded information on preparing a business plan, a summary of the new overtime pay rules, changes to home business tax rules -- and much more.

Independent Contractor, Sole Proprietor, and LLC TaxesExplained in 100 Pages Or Less

A tax deduction guide just for professionals Keep your taxes under control! Architects, lawyers, dentists, chiropractors, doctors, and other licensed professionals are subject to special tax rules. With this book, learn how to pay less to the IRS at tax time by taking advantage of the many tax deductions available to professionals. Find out how to deduct: start-up expenses medical expenses retirement plan contributions continuing education costs vehicles,

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meals, and travel, and home office expenses. Tax Deductions for Professionals will also help you choose the best legal structure, with detailed information on limited liability companies, partnerships, and professional corporations. This new edition covers changes and updates to tax laws revised as a result of the coronavirus pandemic.

Do you know the #1 tax question asked by self-employed people? "What's deductible?" Do you know where to find the answer? Right here. With easy-tounderstand, "plain English" explanations, best-selling author Wayne Davies takes you line-by-line through Schedule C and reveals over 101 legitimate tax deductions for sole proprietors. No technical gobbledygook. No fancy jargon that only a tax lawyer can understand. This book is written for you, the typical selfemployed person who needs straightforward, practical advice on what you can deduct that will reduce your taxes, put more of your hard-earned money in your pocket, and allow you to sleep well at night - without any fear of an IRS audit. If you're self-employed (either full-time or part-time) and need help knowing what's deductible, this book is for you. Freelancers, consultants and small businesses of all shapes and sizes will benefit from the no-nonsense information provided. If you're an independent contractor and report your business as a sole proprietorship, you need this book to make sure you're not missing out on the deductions you're entitled to take. SPECIAL BONUS: Included with the book are tax consulting coupons worth \$150. These coupons give you a free 30-minute phone consultation with the author, so you can pick his brain and get answers to any questions you may have about the deductions presented here. Wayne will also do a free confidential review of your most recently filed tax returns (business and personal), to see what deductions you might have missed and to offer advice on what tax strategies to use going forward.

Everything that is needed to set up a small business sole proprietorship is contained in this valuable reference. State-by-State rules for sole proprietorship are included in the appendix.

The all-in-one business law book Whether you're just starting a small business, or your business is already up and running, legal questions crop up on an almost daily basis. Ignoring them can threaten your enterprise—but hiring a lawyer to help with routine issues can devastate the bottom line The Legal Guide for Starting & Running a Small Business has helped more than a quarter million entrepreneurs and business owners master the basics, including how to: raise start-up money decide between an LLC or other business structure save on business taxes get licenses and permits choose the right insurance negotiate contracts and leases avoid problems if you're buying a franchise hire and manage employees and independent contractors attract and keep customers (and get paid on time), and limit your liability and protect your personal assets. This new edition explains how to do all of these things, taking into account coronavirus implications. Whether you're a sole proprietor or an LLC or corporation, a one-person business operating out of your home, or a company with a large staff leasing space, this

book will help you start and run a successful business. The 17th edition is completely updated with the latest business tax rules and best practices for running a home-based business.

J.K. Lasser's Small Business Taxes 2022 helps small business owners maximize their bottom line with straightforward, yet comprehensive guidance from the most trusted name in tax. Featuring a complete listing of all available business expense deductions, including dollar limits and record-keeping requirements, this book helps you quickly determine what kind of tax relief is available to you, and how to take it--all the way down to where to claim deductions on the forms themselves. Tax facts, strategies, and the latest up-to-date information help ensure that you don't miss out on money-saving opportunities, and sample forms and checklists help you get organized and submit a complete and proper filing. It will include important information that the American Rescue Plan Act (ARPA) and the Consolidated Appropriations Act, 2021 (CAA) have on tax filings. This comprehensive, step-by-step guide walks the reader through everything an aspiring small business owner needs to know before getting started. It's not as easy as just hanging up an "Open" sign and letting the money roll in! Planning every step of your business and being aware of all the questions, demands, and challenges you will face will make the difference between just opening up shop and actually running a successful business. Coming up with a great idea for a business is only the first step. How will you find the start-up funds you need? Have you thought about your market? Do you know how contracts work? How about the difference between an employee and an independent contractor? Are you aware of your competition and the trends in your industry? Do you know how to keep accounts? Do you know what your breakeven point will be? Do you even know what a breakeven point is? If the answer to any of these questions is "no," then this is the perfect book for you! With clear, friendly prose and helpful diagrams and charts, The Pocket Small Business Owner's Guide to Building Your Business is every prospective entrepreneur's new best friend. Working for yourself is one thing-doing it right is another. Do you know how to get the best tax benefits? What to charge for your services? How to avoid problems with the IRS? How to make sure you're paid for your work in a timely fashion? Find all of the following, explained in plain-English with no legal jargon: Business Taxation 101: A brief primer on tax topics in general, especially as they apply to businesses. Home Office Deduction: How to ensure you qualify for it and how to calculate it. Estimated Tax payments: When and how to pay them, as well as an easy way to calculate each payment. Self-Employment Tax: What it is, why it exists, and how to calculate it. Business Retirement Plans: What the different types are, and which one is best for you. Numerous Business Deductions: Several deductions explained in detail, including how to make sure you can qualify to take them and how to maximize them. Audit Protection: Learn what records you need to keep (and how long to keep them) in order to protect yourself in case of an audit.

The tax facts and strategies that every small business owner needs to know Written in a straightforward and accessible style, this reliable resource offers a complete overview

of small business tax planning and provides you with the information needed to make tax-smart decisions throughout the year. Focusing on best business practices and strategies that help you use deductions and tax credits effectively, shield business income, and maximize other aspects of small business taxes, this practical guide will show you how your actions in business today can affect your bottom line from a tax perspective tomorrow. Includes detailed coverage of the newest tax laws and IRS rules Reveals strategies that can help you run a tax-smart business all year long Contains comprehensive information on each deductible expense, including dollar limits and record-keeping requirements Offers clear instructions on where to report income and claim deductions on your tax forms Online supplement to update developments Other titles by Weltman: J.K. Lasser's 1001 Deductions & Tax Breaks 2011 and J.K. Lasser's New Tax Laws Simplified 2011 While many small business owners seek to improve their bottom line, few realize all the ways that both current and new tax laws can help them do so. With J.K. Lasser's Small Business Taxes 2011, you'll quickly discover how. Find all of the following, explained in plain-English with no legal jargon: Business Taxation 101: A brief primer on tax topics in general, especially as they apply to businesses. Home Office Deduction: How to ensure you qualify for it and how to calculate it. Estimated Tax payments: When and how to pay them, as well as an easy way to calculate each payment. Self-Employment Tax: What it is, why it exists, and how to calculate it. Business Retirement Plans: What the different types are, and which one is best for you. Numerous Business Deductions: Several deductions explained in detail, including how to make sure you can qualify to take them and how to maximize them. Audit Protection: Learn what records you need to keep (and how long to keep them) in order to protect yourself in case of an au

"Helps businesses of all size hire and work with independent contractors legally, from creating a valid contract to protecting a company's intellectual property. The CD provides dozens of forms and agreements. The 7th edition is updated to reflect changes in IRS and Department of Labor rules and regulations"--Provided by publisher. Get your contract in writing With the rise of the gig economy, independent contractor arrangements are more common than ever. Whether you're an independent contractor or a business hiring one to work for you, a written agreement will help to protect your rights, define expectations, and prove that there's no employer-employee relationship. Here you'll find specific agreements for many types of independent contractors and freelancers, including salespeople, accountants, software consultants, and construction contractors. You'll learn how to: draft a binding agreement define a project's scope preserve confidentiality distinguish between employees and independent contractors protect your intellectual property amend your agreement, and satisfy IRS requirements. Each chapter has two agreements—one geared towards the independent contractor and one geared towards the business hiring an independent contractor. The 10th edition—completely updated to provide the latest rules and regulations—includes a useful chapter on agreements for gig workers. With downloadable forms: download all the forms you need to draw up a solid contract (details inside).

about working for themselves.

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Legal advice for independent contractors, freelancers, consultants, and those thinking