

Frogs Into Princes Neuro Linguistic Programming

Richard Bandler, co-creator of NLP and the man who taught and trained Paul McKenna, joins forces with Alessio Roberti and Owen Fitzpatrick once again to give you the tools to change your life.

Transcriptions of video tapes by the originator and co-founder of Neuro-linguistic programming.

These seminal works in neurolinguistic programming (NLP) help therapists understand how people create inner models of the world to represent their experience and guide their behavior. Volume I describes the Meta Model, a framework for comprehending the structure of language; Volume II applies NLP theory to nonverbal communication.

A toolkit of practical strategies for managing intrusive, negative self-talk and how you respond to it. Hearing a judgmental or disapproving internal narrative is a very common mental health complaint, and not always a sign of schizophrenia or another serious diagnosis. Persistent inner chatter and rumination can lead to depression, anxiety, phobias, trauma, obsessive-compulsive thoughts, and more. In this unique collection of practical, take-charge strategies, the author reveals how self-critical voices can actually be altered and used to your own advantage. Rather than changing the words themselves, Steve Andreas's approach is to change how the words are spoken through specific, easy-to-implement techniques, such as changing the location of

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the voice; its distance from you; its tempo, tone, or volume; and much more. Unlike most therapies that advocate talking back or ignoring it, this guide offers exercises for viewing our self-talk as a useful and productive indicator of our emotions, and shows us how to take control of them in a more meaningful way.

BELIEFS are the foundation of everyone's personal outcomes. This second edition of *Beliefs: Pathways to Health & Well-Being* includes new and updated material and offers leading edge technologies that rapidly and effectively identify and remodel limiting beliefs. It teaches you powerful processes for change and demonstrates how to identify and change beliefs using scripts from personal change work undertaken with individuals in workshops. These processes include reimprinting, conflict integration, belief/reality strategies, visualization and criteria identification. You will learn the latest methods to change beliefs which support unhealthy habits such as smoking, overeating and drug use; change the thinking processes that create phobias and unreasonable fears; retrain your immune system to eliminate allergies and deal optimally with cancer, AIDS and other diseases; and learn strategies to transform "unhealthy" beliefs into lifelong constructs of wellness.

A rare, intimate encounter with one of the world's most innovative masters of personal change and growth.

Richard Bandler is known worldwide for his ability to captivate audiences and to change people's lives for the better. His insights into the human mind have undeniably ignited the worldwide phenomenon of Neuro Linguistic Programming (NLP) and catapulted and transformed the

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field of personal change forever. Conversations with Richard Bandler recounts professional and personal revelations between Richard Bandler and a young NLP practitioner and Bandler protégé, Owen Fitzpatrick, who is on a quest to discover the real-life application of what Bandler defines as "personal freedom," or what is truly possible for the human mind. With conversations covering diverse topics as happiness, heartbreak, rejection, compulsions, and perfectionism, the dialogues between Bandler and Fitzpatrick uncover the solutions to complex issues including depression, social anxieties, phobias, and more. Presenting never-before-heard insights from Richard Bandler on the field of NLP, plus specific exercises to ignite effortless change, and numerous anecdotes from past clients and personal stories, Conversations with Richard Bandler offers a way to think and live in a radically different way.

Some people appear more gifted than others. NLP, one of the fastest growing developments in applied psychology, describes in simple terms what they do differently, and enables you to learn these patterns of excellence. Introducing NLP by Joseph O'Connor, a leading international NLP trainer and the author of NLP Workbook, offers the practical skills used by outstanding communicators. Excellent communication is the basis of creating excellent results. NLP skills are proving invaluable for personal development and professional excellence in counseling, education and business.

Introducing NLP includes: How to create rapport with others Influencing skills Understanding and using body language How to think about and achieve the results you

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want The art of asking key questions Effective meetings, negotiations, and selling Accelerated learning strategies. The Origins of NLP brings together the recollections and thoughts of some of the main protagonists from the very early days of NLP. In 1971 Richard Bandler and Frank Pucelik were students at Kresge College at the University of California Santa Cruz. They had a strong mutual interest in Gestalt Therapy, Frank because of his traumatic time in Vietnam and because he had been working with some disaffected and drug-addicted kids, and Richard because he had been working with Science and Behavior Books on transcribing and editing Fritz Perls' seminal work, The Gestalt Approach and Eyewitness to Therapy. They started a local Gestalt group and ran 2-3 sessions a week collaborating and experimenting with the language of therapy. They started achieving some brilliant results but were having problems transferring their skills to others and so Richard invited one of their college professors, John Grinder, to observe what they were doing in order that he would, hopefully, be able to deconstruct what they were doing that was so effective. John was a professor of Linguistics and was instantly impressed with the work that they were doing. He was able to add more structure and in due course the three of them formalised what is now known as the Meta Model. NLP, or Meta as it was known then, was born.

Neuro-Linguistic Programming (NLP) studies brilliance and quality--how outstanding individuals and organizations get their outstanding results. Joseph O'Conner, a leading international NLP trainer and co-

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author of the bestselling *Introducing NLP*, offers a step-by-step guide to learning the NLP methods and techniques to help you become the person you want to be in the *NLP Workbook*. The *NLP Workbook* is a complete guide to NLP that includes: How to create and achieve outcomes How to choose your emotional state and shift thinking Meta modeling your own internal dialogue All of the basic NLP techniques and training exercises An Action Plan with exercises and suggestions for skill-building O'Conner discusses a range of topics from rapport and trust, and how to visualize, to negotiation skills, mental rehearsal and coaching. *NLP Workbook* is a book for everyone and anyone interested in NLP. The neophyte will find definitions, examples, and a step-by-step entry into learning how to use NLP, and trainers will discover many new ideas for NLP training. This wonderful book is for anyone interested in making their life significantly better. It is a goldmine of insights and techniques from one of the greatest geniuses of personal change. As you use the techniques in this book, you will exponentially increase your ability to make dramatic life-enhancing differences. It is by far one of the most entertaining and professionally stimulating books I have read. It will change your life!"--Paul McKenna, Ph.D, author of *I Can Make You Thin* and host of The Learning Channel's *I Can Make You More* than thirty years ago, Richard Bandler set out to discover how some therapists managed to effect startling change with their clients, while others were arguing about theories as their face patients waited in vain for help. Now widely regarded as the world's greatest hypnotist, Richard

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Bandler observed and developed patterns which became the foundation of neuro-linguistic programming (NLP), arguably one of the most profoundly effective approaches for self-development and change. Since coauthoring the internationally influential books, *The Structure of Magic Volume 1*, and *Patterns of the Hypnotic Techniques of Milton Erickson, M.D. Volume 1*, Bandler has traveled the world, honing his skills and helping people solve problems and achieve goals when other "experts" have been unable to help. Richard Bandler's *Guide to TRANCE-formation*, he returns to his roots: hypnotic phenomena, trancework, and altered states to provide a highly compelling prescription for personal change. According to Bandler, "trance" is at the very foundation of human experience. People are not simply in or out of trance, but are moving from one trance to another. They have their work trances, their relationship trances, their driving trances, and their parenting trances. Some of these states are useful and appropriate; others are not. With his signature wit and contrarian approach to therapy, Bandler shows how anyone can reset or reprogram problem behaviors to desired alternatives, with lasting and life-altering results. Peppered with case studies and more than thirty exercises, *Richard Bandler's Guide to TRANCE-formation*, is an intriguing, engaging, and often amusing, read for anyone, whether they are new to NLP, want to further their NLP training, or simply want to make a positive difference in their own lives.

Explains how we use our communicating processes to generate behaviours which unconsciously stand out on

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their own and speak for themselves. Covering everything from the sales process through to the close, the text considers the human communication processes present in a wide range of situations.

Richard Bandler is known worldwide as the cofounder of neurolinguistic programming (NLP). Here, in what will be considered a classic, is Bandler at his best—the most accessible and engaging work yet, detailing his proven methods that have freed tens of thousands of people worldwide of their destructive habits, phobias, and fears. When conventional therapy and drugs fail, Richard Bandler delivers, often with miraculous results. Richard Bandler cocreated the field of NLP with John Grinder in the early 1970s. Since then, Bandler's work revolutionized the field of personal change; his models and methods have been widely adopted and used successfully in colleges and universities, therapists' offices, professional sports teams, and businesses across the globe. While many people have written books on NLP, much of what has been written is based on Bandler's ideas. *Get The Life You Want* shares 'the how' from Bandler himself, with remarkable insights into some of his greatest and most advanced work to date, including compelling true examples from client sessions. With more than thirty exercises that promise rapid relief from any problem or habit, plus a glossary of terms and a detailed index, this is a culmination of a lifetime of work written in a simple, engaging style that both clinicians and laypeople will find effective. Richard Bandler's books have sold more than half a million copies worldwide. Tens of thousands of people, many of

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them therapists, have studied Bandler's blend of hypnosis, linguistics, and positive thinking at colleges and NLP training centers in the United States, Europe, and Australia. He is the author of *Using Your Brain—for a Change*, *Time for Change*, *Magic in Action*, and *The Structure of Magic*. He coauthored *Frogs into Princes*, *Persuasion Engineering*, *The Structure of Magic Volume II*, and *Patterns of the Hypnotic Techniques of Milton H. Erickson Volume I*.

Bandler covers a lot of ground in this book - in his unique style - and provides real insight into areas such as sub-modalities and multiple perspectives in a fairly short period (157 pages). The content is edited notes from a series of Bandler workshops (in a similar vein to *Frogs into Princes* and *Trance-Formations*). The book begins with an overview of NLP - making particular reference to the "new" submodality patterns (the book was written in 1985) and presenting these as a faster and more powerful way of creating personal change. Subsequent chapters provide a humorous exploration of many of the traditional approaches to personal change and outline many useful guiding principles (structure versus content etc) for the application of NLP to personal change. The author makes repeated reference to a number of epistemological issues underlying traditional psychological approaches that tend to focus on "what's wrong, when you broke, ... what broke you, ... and why you broke." He goes on to state that "psychologists have never been interested in how you broke, or how you continue to maintain the state of being broken." NLP on the other hand, Bandler asserts, assumes people work

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perfectly and that people are just doing something different from what we (or they) want to have happen. This provides a clear indication of the approach adopted in the remainder of the book, and suggests that the focus of NLP on subjective experience (as the study of subjective experience) is entirely valid and necessary. Bandler provides a convincing argument for tailoring all our change work to the individual - purely because each individual is unique. The book continues with a useful and insightful exploration of a number of techniques (including the fast phobia cure, contrastive analysis in belief change, integrated anchors and Swish,) as well as discussion of more general (and generative) strategies for learning and motivation.

New and improved edition for 2019. The Big Book Of NLP contains more than 350 patterns & strategies written in an easy, step-by-step format. The methods include a full array of the fundamentals that every practitioner needs, such as the Swish pattern and The Phobia Cure, as well as advanced and unique patterns, such as The Nested Loops method and Learning Strategies. Many of these techniques were never published before and cannot be found elsewhere. Perhaps more important, and unlike most other NLP books and programs, the patterns are written with great care and testing to ensure that they are clear and can be followed immediately. If there was one really useful book on NLP... ..it would be full of NLP patterns! Everyone who learns Neuro Linguistic Programming knows the power of the patterns and strategies that employ the skills and knowledge of NLP. Whether you have just

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been introduced to the basics, or you have mastered advanced material and patterns, this work provides you with more than 350 patterns in a concise reference format, with step-by-step instructions. We have selected each pattern for its value and relevance. If you know the pattern, you can refresh your memory; if you want to learn it, you can do so without wading through any "fluff" such as ridiculously long explanations of NLP terms, or "magical stories" of healing and success. I chose to make this book clean of theories and fiction stories, and packed it with the most practical guidelines and advice. Imagine for a moment that someone takes you into a huge room, packed with the most complex technology you'd ever seen and offers to show you how to operate the system so that you can instantly bounce your attitude from one of negativity and doubt to an attitude of optimism, cheerfulness and hope. How radically would your life change if you could switch, at will, from living life down to living life up? What would you be capable of achieving if you had a system guaranteed to upgrade your health and well-being, outlook and expectations? Is this something you'd be interested in? If so, read on ...

Being Happy is written for the average person who wants to change his or her life and achieve his or her full potential. It is full of exercises and life-changing tactics utilizing the principles of NLP with amazing results.

Written by Richard Bandler, co-creator and developer of Neuro-Linguistic Programming, and Garner Thomson, NLP Master Practitioner and Trainer, Richard Bandler is arguably the world's most influential contributor to the field of self-development and applied psychology. His

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books have sold more than half a million copies, and tens of thousands of people have studied his unique blend of hypnosis, linguistics, and precise thinking throughout the world. A widely acclaimed keynote speaker and workshop leader, he is the author of many books, including *Get the Life You Want*, *Richard Bandler's Guide to Trance-formation*, *Using Your Brain-for a Change*, *Time for a Change* and *Magic in Action*. He co-authored *Conversations*, *Frogs into Princes*, *Persuasion Engineering*, *The Structure of Magic I*, *The Structure of Magic II*, *Patterns of the Hypnotic Techniques of Milton H. Erickson Volumes I and II*, and *Neuro-Linguistic Programming Volume I*. Dr Bandler's background as a musician and his interest in the relationship between sound and neural functioning has led him to develop *Neuro-Sonics™*, and a range of programs for the *BrainFit* light-sound machine, both of which utilize music and sound to create specific internal experiences and behavioral outcomes. He is also the founder of the mental technologies of *Design Human Engineering (DHE)* and *Neuro-Hypnotic Repatterning (NHR)*. ([Less](#))

There is a new powerful and gentle approach to overcoming life's problems. Experience the accounts of people whose lives have been changed and whose dreams became realities by tapping their own inner power to change with neurolinguistic programming. NLP offers techniques for a wide range of problems including unwanted habits, guilt, grief, weight loss, abuse criticism, shame, stage fright and phobias. NLP also offers ways to enhance self-esteem, improve relationships, become

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more independent, create positive motivation, eliminate allergic responses, and promote self-healing.--From publisher description.

Rich with humor and metaphors from other cultures and disciplines, Turtles develops the characteristics common to the geniuses whose patterning formed the initial body of NLP techniques. You will learn how these skills are readily available for cultivating your own personal genius in a way that is respectful of the power of the unconscious. This book is the documentary, with added notes and stories, of Grinder/DeLozier's five day seminar called "Prerequisites To Personal Genius." John Grinder and Judith DeLozier get their participants to think about the structure of thinking; how our thought patterns become our beliefs about reality. The limitations of those thought patterns can be overcome, however, when a person is able to expand his/her perceptual filters and model "geniuses" -- this is the process which has been shown in the lives of people such as Einstein, Milton Erickson, and Gregory Bateson. Throughout the book, the authors challenge you to reexamine the structures of your "mind" and the ways that all parts can be integrated in an internal dance.

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This major new edition of Sue Knight's bestselling book NLP at Work has been extensively revised and updated, with an emphasis on the heart of NLP - becoming a model of excellence. In addition to a new slant to every chapter, there are three new chapters on the key things that make the biggest difference for the greatest results: Humour: enabling you to stand back and see things from

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a different perspective Clean questions: minimising yourself to find out the essence of the other person Time: understanding how what you get in life is influenced by your relationship to time past, present and future NLP at Work has sold over 100,000 copies and is one of the most popular books ever published on the practical skills of NLP and how it can be applied in business. It transformed NLP from a peripheral art into an accessible, practical concept with relevant applications in the areas of influence, communication, negotiation, teamwork and coaching. Clear, readable and jargon free, this book will help you get to the essence of what makes you and your business excellent and unique.

If you want to know how hypnosis really works (and, no, it has nothing to do with waving of hands or other similar nonsense), you will want to read this book. If you want to know the "magic" behind Ericksonian techniques and Neuro-Linguistic Programming, you have to read this book. From one of the true masters of hypnotherapy, this is one book that can really change your life!!

Can your brain help you become more successful? YES! In *Wired for Success*, Wendy Jago introduces the reader to NLP—Neuro-Linguistic Programming—a therapeutic technique used to recognize and reprogram unconscious patterns of thought and behavior in order to modify psychological responses, and thereby alter your subconscious processes to work for you, instead of against you. Broken into two engaging sections, this book first teaches you how your mind can shape various experiences, and then offers steps to help you approach numerous real-life issues in new ways. Among the topics

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covered: • Prioritizing effectively • Negotiating • Beating stress • Utilizing teamwork • Spotting opportunities • Making decisions These simple techniques will increase your mental fitness and grant you the ability to succeed in times of change, challenge, and opportunity, so that you don't just survive— you thrive!

NLP (Neuro-Linguistic Programming) has helped millions to overcome their fears, increase their confidence, and achieve greater success in their personal and professional lives and relationships. Now, from the company that created NLP: The New Technology of Achievement—one of the bestselling NLP books of all time—comes NLP: The Essential Guide to Neuro-Linguistic Programming. This user-friendly guide, written by three seasoned NLP Master Practitioners and coaches, leads you on a personal journey in using and applying NLP in everyday life. Through their real-life stories, you will experience the NLP strategies you need to achieve specific results in business and in life. As you read NLP: The Essential Guide, you'll find yourself thinking in new ways and applying the techniques to your own personal challenges and opportunities for greater satisfaction.

THE INSTANT #1 BESTSELLER IS NOW AVAILABLE IN PAPERBACK! FEATURED ON 60 MINUTES and FRESH AIR "So surprising and moving and true that I became completely unstrung."
- The New York Times Named a best book of the

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year by: The New York Times, NPR, TIME, Wall Street Journal, Boston Globe, Entertainment Weekly, Southern Living, Publishers Weekly, BookPage, A.V. Club, Bustle, BuzzFeed, Vulture, and many more!

JOHN GREEN, the acclaimed author of *Looking for Alaska* and *The Fault in Our Stars*, returns with a story of shattering, unflinching clarity in this brilliant novel of love, resilience, and the power of lifelong friendship. Aza Holmes never intended to pursue the disappearance of fugitive billionaire Russell Pickett, but there's a hundred-thousand-dollar reward at stake and her Best and Most Fearless Friend, Daisy, is eager to investigate. So together, they navigate the short distance and broad divides that separate them from Pickett's son Davis. Aza is trying. She is trying to be a good daughter, a good friend, a good student, and maybe even a good detective, while also living within the ever-tightening spiral of her own thoughts.

This book covers the main tools and techniques of NLP. Apart from this first chapter, each chapter follows the same layout. The overview and rationale for each tool/technique or philosophy is given. A literature review has been undertaken and any relevant literature to support or challenge the model is included. Any concepts that are directly related to the subject matter are summarised as are the principles of why the particular technique works and how it links back to the overarching theory and

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principles of NLP. How the technique works is then described followed by the key steps involved in applying the technique. Each section then concludes with a recommended exercise to follow and examples of how the technique can be applied across a number of different contexts.

A manual for quickly learning some very powerful hypnotic language patterns that you can use in practical, real world situations.

How to become an NLP practitioner?or supercharge your coaching skills with NLP One of the most popular methods for helping people achieve their life aspirations?Neuro-Linguistic Programmimg, or NLP, holds the key to remaking one's future. NLP encourages users to re-create the thought patterns common to those who excel, a process that helps gradually weed out negative or habitual thinking. Using the key elements of NLP?developing a coaching relationship, shedding light on patterns, managing emotional states, and shaping an agenda for change?this practical, inspiring guide offers the tools for helping your clients upgrade the quality of their personal or professional lives. Reveals ten powerful coaching questions, ten traps to avoid in coaching, and ten ways to enhance your coaching skills Offers tips on laying the foundation for success and quick win sessions Insights on how to tap into passion and purpose?and making goals come alive Methods for coaching yourself or your team and

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coaching through conflict Other books by Burton: NLP For Dummies, NLP Workbook For Dummies, and Building Self-Confidence For Dummies Ideal for those working towards becoming an NLP practitioner or master coach, Coaching with NLP For Dummies is a guidebook to life transformation?for both client and practitioner.

Richard Bandler, co-creator of NLP and the man who inspired Paul McKenna to greatness, collaborates with Alessio Roberti and Owen Fitzpatrick to reveal how to unleash your true potential and transform your life.

"NLP is an explicit and powerful model of human experience and communication. Using the principles of NLP it is possible to describe any human activity in a detailed way that allows you to make many deep and lasting changes quickly and easily. A few specific examples of things you can learn to accomplish are: (1) cure phobias and other unpleasant feeling responses in less than an hour, (2) help children and adults with "learning disabilities" (spelling and reading problems, etc.) overcome these limitations, often in less than an hour, (3) eliminate most unwanted habits - smoking, drinking, over-eating, insomnia, etc., in a few sessions, (4) make changes in the interactions of couples, families and organizations so that they function in ways that are more satisfying and productive, (5) cure many physical problems - not

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only most of those recognized as "psychosomatic" but also some that are not - in a few sessions. Actually, NLP can do much more than the kinds of remedial work mentioned above. The same principles can be used to study people who are unusually talented in any way, in order to determine the structure of that talent. That structure can then be quickly taught to others to give them the foundation for that same ability. This kind of intervention results in generative change, in which people learn to generate and create new talents and behaviors for themselves and others. A side effect of such generative change is that many of the problem behaviors that would otherwise have been targets for remedial change simply disappear. We are on the threshold of a quantum jump in human experience and capability." --Amazon.com.

This work covers Neuro Linguistic Programming (NLP), a model of human experience and communication. Using the principles of NLP, the book asserts that it is possible to describe any human activity in a detailed way that allows the reader to make many changes quickly and easily. It claims that using the techniques of NLP one can learn to: cure phobias and other unpleasant feeling responses; help children and adults with learning disabilities overcome these limitations; eliminate unwanted habits, eg. smoking, drinking, over-eating and insomnia; and make changes in the interactions of couples, families and organizations so that they function in ways that are more satisfying and productive. This book offers a student-friendly introduction to the discipline of sport psychology. All the key psychological

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issues in sport are explored, and difficult questions are raised: are athletes born or made? Does playing sport affect personality? What effect do cultural beliefs have on personal sporting development? Matt Jarvis has substantially revised and expanded his original coverage of the subject from the highly successful first edition (Sport Psychology (1999) in the Routledge Modular Psychology series). Here he provides a succinct but comprehensive account of major theory and research in sport psychology, whilst maintaining the readable style and student-centred approach which made the previous book so successful. Key issues covered include: Personality and sport Attitudes to sport Aggression Social factors affecting performance Arousal and anxiety Motivation and skill acquisition. There is an emphasis not merely on learning about sport psychology, but also on developing critical and creative thinking. In addition, the book includes chapters on conducting research and writing essays in sport psychology, as well as reflective exercises throughout the text.

Whatever You Want Richard Bandler, The Man Who Taught Paul Mckenna And Inspired Him To Greatness, Can Help You Get It. Full Of Simple, Potent Nlp Exercises That Will Take You Minutes To Do But Will Make Your Life Permanently Better, This Incredible Book Is A Must For Anybody Who Has Ever Wished For Anything But Not Found A Way To Get It. Richard Bandler The World-Renowned Co-Creator Of Nlp Who Has Helped Millions Around The World Change Their Lives For The Better Has Written A Simple And Empowering Book To Help You Get The Life You Want. He Will Help You Become The Master Of Your Mind So That You Make Your Mind Up And Don'T Allow It To Make You Up. He Also Includes A Huge Range Of Individual Exercises To Help You Master Different Areas In Your Life, From Getting Over Fears And Phobias And Breaking Bad Habits To Making More Money And Bringing More Happiness Into Your Life. Bandler

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Also Offers A Fascinating Insight Into Why His Techniques Work And How He Came To Develop His Life-Changing Nlp Techniques

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