Fashion Branding Identity Guidelines

This collection of groundbreaking campaigns and industry insights from the world's leading design studios shows how today's graphic designers are thinking, collaborating, and breaking the rules. This guide explores ways in which graphic designers can successfully collaborate with other creative professionals and sectors, whether it be a more sophisticated logo for a product, a better-designed lookbook for a fashion brand, or a more intuitive wayfinding system for a museum. The book features exceptionally conceived design solutions across a variety of industries--from architecture and product design to art, fashion, and film. Through dynamic spreads, readers will discover the Berlin-based studio Hort's transformative campaign for Nike; Base's responsive, flexible logo for Munich's Haus der Kunst museum; how design agency Bond worked with ArtRabbit, a website and app that catalogs contemporary art exhibitions, on a clever identity rollout; and how John Haslam, managing director of bespoke paper company G.F Smith, feels about the process of working with designers. Each example illustrates the significance of the graphic designer's role in making a campaign marketable and successful. Insights from clients and the designers themselves reveal the inner workings of the design process. An indispensable reference for the graphic design industry, this visually arresting and informative volume shows how excellence can be achieved when creative minds work together.

Proposal for a "soft brand" clothing collection, with emphasis on minimalism and quality rather than loud, distracting branding.

Provides guidelines and advice on starting points for fashion designers of all levels, including defining and rendering concepts, understanding textiles, developing sewing skills, and building an audience.

Profiles twenty domestic and international designers from both large and small firms, highlighting approximately ten to fifteen projects for each designer.

The Fundamentals of Digital Fashion Marketing introduces and explores contemporary digital marketing practices within the fashion industry. Clare Harris clearly explains key digital marketing strategies and examines and illustrates their role in fashion through exciting and memorable industry examples. Marketing practices covered include online marketing, social media, video, mobile technologies, in-store technologies, augmented reality and digital spaces. The text features interviews and case studies from some of fashion's biggest brands and most cutting-edge marketing companies, while also promoting active learning through engaging activities and exercises. This all combines to create a book that will inform, stimulate and inspire the next generation of creative marketers.

Once a luxury that only the elite could afford, fashion is now widely accessible. While brands such as Zara and H&M have made fashion an affordable choice for the mass market, sports brands such as Nike and Adidas have transformed the image of their products from merely practical to fashionable. How has this transformation occurred? Fashion Brands explores the popularization of fashion and explains how marketers and branding experts have turned clothes and accessories into objects of desire. Full of first-hand interviews with key players, the book analyzes every aspect of fashion from a marketing perspective. It examines how advertising, store design and the media have altered our fashion sense. The new edition includes chapters on fashion bloggers and

the rise of celebrity-endorsed products.

Features information on studying at Postgraduate level in the UK, what is involved, what opportunities there are, lists details £75 million of funding available to Postgraduate students.

Fabric for Fashion: The Complete Guide is the only book specifically for fashion designers to explain the behaviour and properties of different fabrics. Fashion design is largely determined by how the fabrics work, move, feel and look. The most successful fashion designers are those who understand their materials, who match design skill with technical knowledge. This book bridges that gap by providing a mix of practical information and industry vocabulary, visually examining generic fabric types, discussing the characteristics of fabrics and showing how to exploit materials to push the boundaries of design. With stunning colour photographs that show how fashion designers, both past and present, have worked with fabrics, the book's prime objective is to stimulate creative exploration of the relationship of fabrics to fashion.

From the first sketch to handling a prototype, Fashion Design: The Complete Guide is an all-inclusive overview of the entire design process. This second edition begins with an exploration of fashion in the context of different histories and cultural moments, before fashion designer, and educator John Hopkins walks you through fashion drawing, colour, fibres, research methods, and studio must-knows such as pattern making, draping and fitting. You'll also learn how to develop your portfolio and practice as a professional designer. Each of the six chapters ends with activities to help you hone your skills. Interviewees include Stefan Siegel (founder and CEO of Not Just A Label), Maggie Norris (Founder of Maggie Norris Couture and former designer at Ralph Lauren), Samson Soboye (Creative Director and Founder of Soboye Boutique) and Jessica Bird (a fashion illustrator, whose clients include Vivienne Westwood and matchesfashion.com). With discussion of the evolving role of social media and the practicalities of incorporating sustainability at the centre of the design process this is an essential text for any aspiring fashion designer.

This book provides a fresh approach to building a fashion business. I believe that both academics and startup businesses would find this book useful. Karen Edwards, University of South Carolina, USA I think that this text will be very useful to anyone working in fashion. I would certainly recommend it as reference reading to MBA students and to undergraduates who are taking entrepreneurship courses. Thomai Serdari, New York University, USA Learn how to protect your business through prevention with a fashion compliance program. The book takes a merchandise-centric how-to approach. It explains the laws related to fashion compliance including, labeling, marketing, testing, importing and exporting, record keeping, and more. Written by a fashion-law expert, the book includes interviews with professionals and discusses the European Union apparel label law, as well as relevant United States' laws, to help you run your fashion business.

Marketing and branding inform many of the strategic and creative decisions involved in fashion design and product development. Marketing is a vital component of the industry and an understanding of its importance and role is essential for those planning a career in fashion. Marketing Fashion, Second Edition is a practical guide to the fundamental principles of marketing and branding, from creating a customer profile to developing a brand identity. The book explains key theoretical concepts and illustrates how they are applied within the global fashion and retail industry, from haute couture to the mass market. All tools in the modern marketer's kit are discussed, from attending fashion fairs to viral marketing and online strategies. Using examples and case studies drawn from a broad range of fashion, textile, and retail businesses, students are led through the marketing process from initial consumer and market research to the creation of exciting marketing and branding campaigns. The book is

designed to appeal to students at degree or foundation level as well as those contemplating a career within the fashion industry.

Jörg Igelbrink's study provides the disclosure of a comprehensive explanation approach of the consumers purchase motivation and attitude towards local fashion brands. The structure equation model reveals six direct impacts on the consumers LFB attitude. The author's findings identify a new consumer typology presenting a model of four positive consumer-attitude-types such as the influencing Realign Performance Advocates. In the research field of consumer behaviour the new consumer typology illustrates both the consumer purchase motivation and derived local fashion brand positioning.

This is the first book on the subject that combines contemporary marketing theory with analysis of operational marketing practice within the fashion industry. It contains the views of key practitioners and much original case study material from leading fashion organizations to provide unique insights into the reality of fashion marketing.

A revised new edition of the bestselling toolkit for creating, building, and maintaining a strong brand From research and analysis through brand strategy, design development through application design, and identity standards through launch and governance, Designing Brand Identity, Fourth Edition offers brand managers, marketers, and designers a proven, universal five-phase process for creating and implementing effective brand identity. Enriched by new case studies showcasing successful world-class brands, this Fourth Edition brings readers up to date with a detailed look at the latest trends in branding, including social networks, mobile devices, global markets, apps, video, and virtual brands. Features more than 30 all-new case studies showing best practices and world-class Updated to include more than 35 percent new material Offers a proven, universal five-phase process and methodology for creating and implementing effective brand identity

A game-changing framework for self-discovery, personal branding, marketing and online authority building by notable personal brander and online business builder Rachel Gogos. Whether you're an entrepreneur starting a business, an author, coach, small or medium-sized business owner looking to build your brand, or a marketer or innovator with a DIY spirit, "Build Your Personal Brand" will walk you through unearthing your essential self, connecting it to work you're proud of, and letting the world know who you are and what you have to offer. In this new guide, Rachel Gogos, Founder, and CEO of brandiD-a soulful personal branding and web development agency- unveils her SOULiD framework to help new and existing business owners take their brands from unknown to known. Walking through this personal branding framework will expand your self-awareness, help boost your confidence, and increase your clarity in communicating what you do, whom you do it for, and why your ideal customers need to work with or buy from you. Whether you sell your own intellectual property, a product, or a service, this book will show you how to shift how you present yourself online, and amplify it in a way that creates a thoughtful, honest connection with the people you should reach. In this easy-to-use guide, Gogos shares insight, research, exercises, and helpful examples that teach you: - The steps to identifying your voice - How to project your personal brand in a way that feels aligned with your personality- How to differentiate yourself from competitors in one-of-a-kind ways - Who your ideal customer is, and how to write their story- How to identify your product and the market it can serve best- Why setting and writing your goals actually helps you reach them- How your brand touchpoints can grow your business- The step-by-step approach to creating your marketing planGogos has worked with and taught hundreds of entrepreneurs, innovators and experts from all over the world through one-on-one services, workshops, and speaking engagements. If you want to build a business and serve others in a way that sets you apart from the crowd, this workbook will guide you down your chosen path. Visit www.thebrandiD.com to learn more.

Creating A Brand Identity is a complex challenge for the graphic designer. It requires practical

design skills and creative drive as well as an understanding of marketing and consumer behaviour. This practical handbook is a comprehensive introduction to this creative process. Exercises and examples highlight the key activities undertaken by designers to create a successful brand identity, including defining the audience, analyzing competitors, creating mood boards, naming brands, designing logos, presenting to clients and launching the new identity. Case studies throughout the book are illustrated with brand identities from around the world, including a diverse range of industries such as digital media, fashion, advertising, product design, packaging, retail and more. Filled with tips and tricks on research, design and testing, this is essential reading for students, graduates and working designers exploring this area for the first time.

Brand/Story: Cases and Explorations in Fashion Branding, Second Edition examines how a retailer, manufacturer, or designer label uses storytelling to grab a consumer's interest. For consumers, branding tells the story and creates the identity for a product, a person, and a company. Using 10 case studies on such notable brands as Levis and Vivienne Westwood, Brand/Story looks at what a fashion brand is about and why companies advertise the way they do. It enables the reader to think critically about branding-both the medium and the message-and not simply take advertisements and brands at face value. New to this edition: ~Features 7 new brands including LuluLemon, Warby Parker, MAC Cosmetics and Topshop/Topman ~Over 40 new color images including advertisements for Ralph Lauren, Vera Wang, and Dolce & Gabbana ~Updated interviews with industry professionals including Nancy Mair, General Merchandise Manager, Burlington Stores and Jill Walker-Roberts, President of Walker-Roberts Consulting

The Design Manual by David Whitbread is an indispensable and comprehensive reference for traditional and digital publishing. From beginners to professional graphic designers, desktop publishers and graphic design students, The Design Manual provides essential information on conceptual approaches, planning and project development techniques for print, web and multimedia production. Design tasks are divided into sections on publication, corporate identity, on-screen and advertising design. There is discussion of specific skills such as branding and logo design; stationery, catalogue, annual report and newsletter production; websites; storyboarding and animation techniques; and more. The production section discusses layout and typography for print and screen, colour and colour systems, printing and finishing processes. With numerous checklists and practical tips throughout the text, The Design Manual has become a standard reference for anyone involved in or interested in design. Promote your business with clarity, ease, and authenticity. The Human Centered Brand is a practical branding guide for service based businesses and creatives, that helps you grow meaningful relationships with your clients and your audience. If you're a writer, marketing consultant, creative agency owner, lawyer, illustrator, designer, developer, psychotherapist, personal trainer, dentist, painter, musician, bookkeeper, or other type of service business owner, the methods described in this book will assist you in expressing yourself naturally and creating a resonant, remarkable, and sustainable brand. Read this book to learn: Why conventional branding approaches don't work for service based businesses. How to identify your core values and use them in your business and marketing decisions. Different ways you can make your business unique among all the competition. How to express yourself verbally through your website, emails, articles, videos, talks, podcasts... What makes your "ideal clients" truly ideal, and how to connect with real people who appreciate you as you are. How to craft an effective tagline. What are the most important elements of a visual brand identity, and how to use them to design your own brand. How to craft an exceptional client experience and impress your clients with your professionalism. How your brand relates to your business model, pricing, company culture, fashion style, and social impact. Whether you're a complete beginner or have lots of experience with marketing and design, you'll get new insights about

your own brand, and fresh ideas you'll want to implement right away. The companion workbook, checklists, templates, and other bonuses ensure that you not only learn new information, but create a custom brand strategy on your own. Learn more at humancenteredbrand.com

Looking for the career of your choice and don?t want to take the beaten path? Then pick up this book and get ready for your dream career! The Ultimate Guide to 21st Century Careers is designed to provide you with all the information you need about new careers in a range of fields. Specially designed for the modern Indian student, it is the first book in years to give detailed overviews of job profiles under each field it covers, as well as offer a roadmap to students on how to get these jobs. In its pages you will find: ? Detailed information about the roles you can pursue in every field. ? Exercises that will help you assess your skill sets and interests, and correlate them to specific career paths. ? A comprehensive list of colleges, both in India and abroad, that offer courses in each field. ? Estimates of the salaries you could expect to earn in every profession and role. ? Testimonies from experts in different areas, providing a peek into their daily work lives. Whether you are interested in problem-solving or ideating, creating something new or working with people, this book is your one-stop compendium to finding your niche and excelling in it.

The Super Fashion Designer is a visual guide of business practicing in the fashion industry. It applies beautiful graphic illustration to transform the complex theory into interesting read. The book provides a better understanding of the real world of fashion, from how to predict fabric usage to reading customers' body language, this book provide insights and knowledges for anyone who are in the fashion industry.

Ideal for students of design, independent designers, and entrepreneurs who want to expand their understanding of effective design in business, Identity Designed is the definitive guide to visual branding. Written by best-selling writer and renowned designer David Airey, Identity Designed formalizes the process and the benefits of brand identity design and includes a substantial collection of high-caliber projects from a variety of the world's most talented design studios. You'll see the history and importance of branding, a contemporary assessment of best practices, and how there's always more than one way to exceed client expectations. You'll also learn a range of methods for conducting research, defining strategy, generating ideas, developing touchpoints, implementing style guides, and futureproofing your designs. Each identity case study is followed by a recap of key points. The book includes projects by Lantern, Base, Pharus, OCD, Rice Creative, Foreign Policy, Underline Studio, Fedoriv, Freytag Anderson, Bedow, Robot Food, Together Design, Believe in, Jack Renwick Studio, ico Design, and Lundgren+Lindqvist. Identity Designed is a must-have, not only for designers, but also for entrepreneurs who want to improve their work with a greater understanding of how good design is good business.

Creating a brand identity is a fascinating and complex challenge for the graphic designer. It requires practical design skills and creative drive as well as an understanding of marketing and consumer behaviour. This practical handbook is a comprehensive introduction to this multifaceted process. Exercises and examples highlight the key activities undertaken by designers to create a successful brand identity, including defining the audience, analyzing competitors, creating mood boards, naming brands, designing logos, presenting to clients, rebranding and launching the new identity. Case studies throughout the book are illustrated with brand identities from around the world, including a diverse range of industries – digital media, fashion, advertising, product design, packaging, retail and more.

Unicorns, narwhals, yaks, cows and civets - what have all these creatures got to do with your hard-earned cash? Well, far more than you would think at first glance. They are all beasts that appear in the global economic ecosystem. They pop up as warnings, messages, signals and useful analogies in order to help us navigate what can sometimes be a confusing, closed-off

world. In this book, BBC journalists Dhruti Shah and Dominic Bailey guide you through the confusing world of business jargon with a bold, graphic bestiary. As well as more familiar terms such as piggy bank, loan sharks and rat race, there are alligator spreads - which occur when an investor will never be able to make a profit on their transactions, or a lobster trap, which is a type of strategy a company will deploy in order to prevent a hostile takeover. There is even the memorable honorific of 'vampire squid' given to Goldman Sachs. The jargon of the business world is a code but this illustrated guide is here to take you on a safari seeking out ants, zebras and a whole lot more and helping you to understand them. You wouldn't want to enter a bear pit unprepared, so keep this guide to the animals of the financial jungle to hand.

The Fashion Design Manual is a comprehensive introduction to the world of fashion. It introduces the reader to the cycles and trends of fashion, the principles and practice of fashion design, the range of techniques and skills required to be successful in the industry, and the economic reality of the world of retail fashion. The Fashion Design Manual follows the path a garment takes from sketch to sample, through production and finally via the retail outlet to the wearer. The book is very generously illustrated with drawings, sketches, and photographs throughout.

Brand Bible is a comprehensive resource on brand design fundamentals. It looks at the influences of modern design going back through time, delivering a short anatomical overview and examines brand treatments and movements in design. You'll learn the steps necessary to develop a successful brand system from defining the brand attributes and assessing the competition, to working with materials and vendors, and all the steps in between. The author, who is the president of the design group at Sterling Brands, has overseen the design/redesign of major brands including Pepsi, Burger King, Tropicana, Kleenex, and many more.

A comprehensive text on how to develop, market, and sell your own product lines as independent labels or brands.

This book explores the psychological factors underlying brand choices we make. How we encounter brands (and how often we), think about them, feel about them, and how we experience them in relation to competing brands, has a big effect on which ones we choose, and keep on choosing. At the same time, presumably there are neural events occurring when we encounter and mentally respond to brands. These represent ways in which we can explain and understand why people choose and remain loyal to brands. These explanations of branding are related and intuitive. But how does the psychology of branding work? This book offers answers to that question. Brands are all around us and in a sense represent any person, place, or thing to which people attach associations - anything that represents something for someone. This insight has led those trying to improve society, not just to sell products, services, and organizational reputations, but to take up the mantle of branding. The branding of social and health behaviors has become widespread and is now a central approach in social marketing - the use of marketing to benefit society rather than the marketer. In an earlier volume, my co-editor Gerard Hastings and I noted

"that by learning about concepts such as brand development, identity and equity, we can do for public health what Philip Morris had done for teen smoking." This is exactly what's been happening for some 20 years, and now branding represents a powerful strategy to change social and health behaviors for the better. Branding is now truly a systemic approach to modifying human behavior for commercial as well as socially beneficial purposes.

In Logo Design Love, Irish graphic designer David Airey brings the best parts of his wildly popular blog of the same name to the printed page. Just as in the blog, David fills each page of this simple, modern-looking book with gorgeous logos and real world anecdotes that illustrate best practices for designing brand identity systems that last.

The NASA Graphics Standards Manual, by Richard Danne and Bruce Blackburn, is a futuristic vision for an agency at the cutting edge of science and exploration. Housed in a special anti-static package, the book features a foreword by Richard Danne, an essay by Christopher Bonanos, scans of the original manual (from Danne's personal copy), reproductions of the original NASA 35mm slide presentation, and scans of the Managers Guide, a follow-up booklet distributed by NASA.

"Seven design categories are examined, including work for new clients, good causes, wide open briefs, repeat business, low budget jobs, collaborations, and working to short deadlines. The book compares 'like with like' by lining up seven projects, one from each category, by each of the seven featured designers."--Cover p. [4].

There are a lot of books out there that show collections of logos. But David Airey's "Logo Design Love" is something different: it's a guide for designers (and clients) who want to understand what this mysterious business is all about. Written in reader-friendly, concise language, with a minimum of designer jargon, Airey gives a surprisingly clear explanation of the process, using a wide assortment of real-life examples to support his points. Anyone involved in creating visual identities, or wanting to learn how to go about it, will find this book invaluable. - Tom Geismar, Chermayeff & Geismar In Logo Design Love, Irish graphic designer David Airey brings the best parts of his wildly popular blog of the same name to the printed page. Just as in the blog, David fills each page of this simple, modern-looking book with gorgeous logos and real world anecdotes that illustrate best practices for designing brand identity systems that last. David not only shares his experiences working with clients, including sketches and final results of his successful designs, but uses the work of many well-known designers to explain why well-crafted brand identity systems are important, how to create iconic logos, and how to best work with clients to achieve success as a designer. Contributors include Gerard Huerta, who designed the logos for Time magazine and Waldenbooks; Lindon Leader, who created the current FedEx brand identity system as well as the CIGNA logo; and many more. Readers will learn: Why one logo is more effective than another How to create their own iconic

designs What sets some designers above the rest Best practices for working with clients 25 practical design tips for creating logos that last

Fashion Design, Referenced is a comprehensive guide through the art and industry of fashion design, richly illustrated with over 1,000 photographs and drawings. Within the framework of four central categories, Fashion Design, Referenced examines the many interwoven elements that form the tapestry of fashion. "Fundamentals" provides an overview of the essential structure of the fashion profession (its organization, specializations, and centers) and looks at shifts in style over time and in ever-faster cycles going forward. "Principles" introduces the steps in creating a collection, from design to production, and explores directions suggested by sustainability and technology. "Dissemination" charts the many avenues by which fashion reaches its audience, whether on the catwalk or in the store, in print or online, in the museum or on the street. "Practice" gathers and appraises the work of the most influential and innovative fashion designers of the twentieth and twenty-first centuries. From its first question—What is fashion design?—to its last—What does the future hold?—Fashion Design, Referenced chronicles the scope of ideas, inspirations, and expressions that define fashion culture. Visit the Fashion Design, Referenced Facebook page and become a fan at http://www.facebook.com/FashionDesignReferenced! Designing Brand IdentityAn Essential Guide for the Whole Branding TeamJohn Wiley & Sons

Discover the untold story of African surf culture in this glorious and colorful collection of profiles, essays, photographs, and illustrations. AFROSURF is the first book to capture and celebrate the surfing culture of Africa. This unprecedented collection is compiled by Mami Wata, a Cape Town surf company that fiercely believes in the power of African surf. Mami Wata brings together its co-founder Selema Masekela and some of Africa's finest photographers, thinkers, writers, and surfers to explore the unique culture of eighteen coastal countries, from Morocco to Somalia, Mozambique, South Africa, and beyond. Packed with over fifty essays, AFROSURF features surfer and skater profiles, thought pieces, poems, photos, illustrations, ephemera, recipes, and a mini comic, all wrapped in an astounding design that captures the diversity and character of Africa. A creative force of good in their continent, Mami Wata sources and manufactures all their wares in Africa and works with communities to strengthen local economies through surf tourism. With this mission in mind, Mami Wata is donating 100% of their proceeds to support two African surf therapy organizations, Waves for Change and Surfers Not Street Children.

The globalization of the world's markets has forced luxury brands to, in turn, become global and accessible in many developing countries and emerging markets. As a result, the demand for these luxury products has increased globally, creating a need for an education in luxury that acknowledges the global perspective yet, at the same time, incorporates subtle regional nuances into luxury and fashion marketing. Keeping this global and regional perspective,

Luxury and Fashion Marketing: The Global Perspective examines the elements of luxury marketing that contribute to superior luxury brand performance. Specifically, this volume focuses on mission statements, logos, airport retailing, franchising, challenges in luxury marketing, fashion relating to politics, environment, and beachwear, and case studies on luxury brands and emerging markets. Luxury and Fashion Marketing: The Global Perspective is unique in that it is written in a simple and engaging style to explain the theories and concepts of luxury in relation to the ordinary in the global context. Each chapter has to-do activities, making the book essential reading for students, trainers, and practitioners interested in luxury and fashion marketing and management. Paris by Design is the definitive Paris book for the design-savvy traveler and creatively curious Francophile. With a combination of interviews, profiles, essays, tips, and lists, author and designer Eva Jorgensen explores why Paris has such a magnetic pull for artists and design lovers, by introducing us to some of the city's most fascinating residents and frequent visitors. Jorgensen has wrangled an eclectic and exciting group of contributors—creatives based in Paris and abroad—who offer travel tips and insight into Paris's fashion, design, craft, and art scenes. Recommending more than 450 places to visit, shop, stay, eat, and drink, this richly illustrated book is both an inspirational source for satiating design-centric wanderlust and a practical guide full of places creatives will want to visit when they take a trip. Why do winning brands appear to be more creative and authentic than less successful ones? Despite the strong link between famous brands and the products sold under their name, there is still a gap in understanding the relationship between product design and brand-building - Monika Hestad plugs that gap. Branding and Product Design discusses key questions about the link between product and brand and about design processes and innovation. It examines these questions on both macro and micro levels and provides the reader with tools to help understand the role of products in building a brand, and how to bring the brand and the product design process together. These are based on the author's research into branding and product design, her years of teaching these topics, and her own industrial practice. Qualitative interviews delivering an 'insider' perspective on major brands bring abstract concepts to life. The book includes case studies from well-known and up-and-coming brands and will prove invaluable to design practitioners, marketers, managers and other professionals working close to designers. It will also benefit those teaching and studying, particularly if they are involved in the new higher education programmes where business schools and design schools are co-operating to reflect the intersection between design and branding. More people write for The Associated Press than for any newspaper in the world, and writers-nearly two million of them-have bought more copies of The AP Stylebook than of any other journalism reference. It provides facts and references for reporters, and defines usage, spelling, and grammar for editors. There are

separate sections for journalists specializing in sports and business, and complete guidelines for how to write photo captions, file copy over the wire, proofread text, handle copyrights, and avoid libel. This edition of The AP Stylebook keeps pace with world events, common usage, and AP procedures. Highlighting the skills and considerations needed to manage products, Virginia Grose introduces key processes such as product development, the supply chain and branding to help you quickly get to grips with the business side of fashion. Examining traditional and newer roles within the industry, discussing the roles of buyers, retailers and merchandisers interviews and case studies give insight into the realities of this competitive industry. This second edition has all new case studies, interviews and projects as well as coverage of sustainable practice, the use of social media, the circular economy and slow fashion. There's also more on digital storytelling, online and offline retailing and elements of retail entertainment for customers plus the impact of fast fashion throughout the industry.

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