

Double Your Real Estate Business Increase Your Profits Using Virtual Assistants

Take your real estate career to the highest level! "Whether you are just getting started or a veteran in the business, The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and in your life." --Mark Victor Hansen, cocreator, #1 New York Times bestselling series Chicken Soup for the Soul "This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere." --Robert T. Kiyosaki, New York Times bestselling author of Rich Dad, Poor Dad The Millionaire Real Estate Agent explains: Three concepts that drive production Economic, organizational, and lead generation models that are the foundations of any high-achiever's business How to "Earn a Million," "Net a Million," and "Receive a Million" in annual income Is your lack of cash holding you back from your real estate dreams? Discover the creative real estate financing techniques that savvy investors are using to do more deals, more often.No matter how much money you have in your checking account, there is always real estate you can't afford. Don't let the contents of your wallet define your future! This book provides numerous strategies for leveraging other people's money for amazing returns on your initial investment.Active real estate investor and co-

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host of The BiggerPockets Podcast, Brandon Turner, dives into multiple financing methods that professional investors use to tap into current real estate markets. Not only will you be able to navigate the world of creative real estate finance, but you'll get more mileage out of any real estate investment strategy. Financing deals just got easier-learn how to be a smart investor by using creativity, not cash! Inside, you'll discover:- The truth about no-money-down investing? Investing with little to no money down is possible, but it's not about a step-by-step strategy. It's about a mindset.- How to get started investing in real estate? Looking for your first deal, but you have no money or experience? Learn the best strategies for getting your feet wet without paying thousands!- Numerous strategies to mix and match? Creative investing requires a creative mind.- How to attract private money, lenders, and partners? There are millions of millionaires walking the streets. Discover the best way to attract them to you.- The ugly side of creative investing? Learn the downsides to all the strategies mentioned in this book, as well as tips for overcoming those problems.- Strategies for wholesaling, flipping, rentals, and more? Find success no matter what niche you plan to use to build your real estate empire.

Reading Super Agent is like spending a day with two of the most successful real estate agents in America. Joseph and JoAnn Callaway sell 300 to 500 high-end homes per year. Now they share the secrets of their incredible success. Based on those Callaways' core concepts of honesty, competence, and caring, Super Agent is filled

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with practical, money-making advice that will turn beginner and veteran real estate agent alike into a Super Agent. Every chapter is a lesson in the fundamentals of listing and selling more real, including: The five superpowers that make you a super agent The secrets of super time management, how best to use assistants, and how to run a super team The two quick fixes that can double your income overnight without so much as one new client With tested tips and tactics and a unique and positive approach, Super Agent will inspire and propel you to build a steady stream of buyers and sellers, get more listings, and close more deals.

A quick must-read on the basics of real estate investing for beginners. It's full of investment formulas, strategies, terminology, and takeaways that will assist you on your real estate investment adventure and help you build a solid foundation that will enable you to invest with confidence and ease. The author discusses how to analyze potential real estate investment deals and how to make a wise choice before getting into a wholesale deal, buying a flip, or holding onto a rental property. More topics include, the basics, cash flow strategies, and the down-side risk of being an investor. You'll learn about the possible mistakes to avoid when investing in real estate. Includes marketing strategies for finding great investment properties in your area.

"Using Tom's techniques, I went from being just an average agent to making \$90,000 in one month!!!" -Bruce Maxon, Prudential Realty Whether you have worked in real estate for some time and are producing average earnings or you are already a top producer,

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Successful Real Estate Selling: How to Make Big Money Even in Bad Markets can show you how to double your production and generate the same results in half the time. Author and former real estate broker Thomas Mourning guides you through the process of selling real estate and discusses how to avoid mistakes, increase your sales earnings, and work toward results. Successful Real Estate Selling shares Mourning's basic keys to success on such topics as the following: · Prospecting for motivated clients · Coordinating open houses · Searching for legitimate referrals · Working with builders · Handling seller price objections · Negotiating and presenting an offer · Closing the deal Mourning uses many personal, real-life examples to provide you with the how-to specifics he's learned in more than twenty years of award-winning real estate sales and management. Let Successful Real Estate Selling be your guide to a lucrative real estate career!

Traditionally, real estate agents help home sellers get the best deal on their home, but no one covers the buyer's side. This guide shows you how to make the switch from representing sellers to representing buyers, so you can keep making money even as the seller's market slows down. Learn to earn big commissions, no matter what happens to the market.

Take the guesswork out of creating wealth passively and make scads of cash with time-tested real estate investing strategies, even if you have little or no capital! Are you looking to get your feet wet investing profitably in real estate, but don't know where to

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begin? Do you want to discover a foolproof way to get started investing in lucrative real estate deals, even if you don't have the capital? If you answered yes to any of these questions, then this special real estate investing bundle is just what you need. In this exclusive package, you're going to uncover the complete playbook to cracking the code to real estate investing, allowing to make scads of cold hard cash with proven investing techniques, while helping you avoid deadly mistakes. This special bundle has everything you need to know about investing in real estate. It contains the following books: How to Invest in Real Estate Real Estate Investment In How to Invest in Real Estate, you're going to discover: Everything you need to know about real estate investing in today's volatile housing market Step-by-step instructions to invest in real estate with no money down Surefire ways to carry out reliable and accurate market analysis and evaluation Foolproof ways to find motivated sellers for your real estate business How to build a superb real estate team that will help you achieve your financial goals The best real estate niches and strategies to help you make out like a bandit in today's housing market ...and tons more! Finally, here's what you're going to find in Real Estate Investment The different ways to invest in real estate and how to select the best one for you and your budget How to find the best real estate properties to invest in How to double or even triple your initial investment with the complete guide to flipping houses The secret of real estate wholesaling and how to make scads of cash with this powerful investment model How to create an effective direct mail campaign

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that will ethically "force" your buyers to act on your offer ...and tons more! Even if you're brand new to the world of real estate investing and are looking for proven strategies to take your income to the next level, this guide contains everything you need to make money in real estate without headaches. Scroll to the top of the page and click the "Buy Now" button to get started today!

How to buy low and sell high in real estate Yes, timing is everything. In the real estate market, that means buying in markets that are ready to take off and cashing out before prices crash. In *Timing the Real Estate Market*, millionaire real estate entrepreneur Craig Hall reveals to America's 17 million real estate investors his secrets for maximizing profits, by knowing when to buy, when to sell, and what to do in between. Following Hall's savvy advice, real estate investors will learn: The seven major trends affecting real estate prices How to predict when real estate prices are poised to increase How to capture maximum profits by knowing when to sell How to add value to a property while waiting for the real estate market to pick up How to survive during a downturn--until the next market upswing

This book will teach you how to:

- Achieve wealth and cash flow through real estate
- Find property with real potential
- Show you how to unlock the myths that are holding you back
- Negotiating the deal based on the numbers
- Evaluate property and purchase price
- Increase your income through proven property management tools

From the author of the real estate investment bible *Buy It, Rent It, Profit!* comes a fresh

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guide to teach new and aspiring landlords how to go from managing a single rental property to successfully managing a large rental portfolio. In his first book, real estate expert Bryan Chavis created the ultimate how-to guide for buying and managing rental properties, with practical, realistic ways to build lasting, long-term wealth. Now, he takes his acclaimed program one step further. The Landlord Entrepreneur shifts the focus from dealing exclusively with residential real estate to building a dynamic property management business. By following the step-by-step instructions in this new guide, anyone can create a fully functioning, professional property management company in only ten days. With Chavis's modern take on real estate, you will learn the five phases of property management and the skills needed to successfully move through them—as well as the hacks and tricks to build your profitable business from the ground up. Full of smart, practical business advice, The Landlord Entrepreneur is the only guide you need to become a successful property manager in today's real estate market.

Unleash the Power of the Internet to Grow your Real Estate Business Quickly! Learn How to become a Real Estate Internet Marketing Giant & Dominate your current Real Estate Market using Social Media Marketing Expert Techniques and Strategies. This outstanding social media & internet marketing book teaches you how to connect with thousands of people via the internet & grow your real estate business fast. Great for both beginners and experienced internet marketers. This book is completely hands on & takes you step by step through the process of getting started marketing your Real

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Estate Services Online, Blogging, Using Facebook, Twitter, Myspace, Linkedin, Trulia, Yelp, Top SEO for Realtors, Top Social Networking Websites to be on for Real Estate, over 50 Free places to Advertise your Real Estate services on the internet, How to Use your Website to Generate Tons of Leads, & so much more! It's EASY to market online & 99% of it is completely FREE! Don't be left behind, beat out your competition & learn how to rule the internet & be the agent all the buyers & sellers find online. Learn How to Double & Triple your Current Real Estate Business using the Internet now! 99% of Agents Have a Website & Less Than 3% Market It Correctly- Turn your Real Estate Website into a Lead Generating Machine Instantly. 95% of Buyers & Sellers start out searching on the internet, this means if you are not found online, you will be missing 95% of your potential business. Get your Real Estate business online now before your competition beats you out! This books teaches you simply how easy it is to get your Real Estate Business online. Better known as the Social Media Bible for Realtors! You will refer to this great book over & over again! Learn how to use twitter, facebook, linkedin, blogger, wordpress, trulia, activerain, zillow, & many more! The time is now to dominate the internet! Grow your Real Estate Business online today!

Why Not Real Estate Investing? Learn how to make more money, get your first deal done quicker and easier AND take control of your time so that you can enjoy life more. This book has a variety of different strategies to help you, whether you're new to Real Estate Investing or are an experience Investor. This book touches on many secrets that

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have you referring back to it time and time again. Discover how to double your income while also doubling your time off Learn how you can go from a \$50,000 Fixer-Upper to a \$100 Million Dollar Mansion Discover the huge pool of deals that you have access to right now and can profit greatly from - all while someone is doing the work for you Discover how you can go from the Corporate World to Real Estate Investor in 1 year of less - all while not risking your own cash or credit Learn how a conventional Realtor went from \$4 Million per year in sales to \$100 Million per year in sales in only one year's time with less work and more time to enjoy life. . . he reveals to you how to do the same. "As my students know, I am big on automating your Real Estate business so your business can work harder than you do. There are many trainers that teach a system, but let me tell you, Mark Evans is a man to emulate. He literally buys and sells property all over the country and is a fulltime world traveler. . . what a life! You must put "The Insider Secrets of the World Most Successful Real Estate Investors" at the top of your reading list and learn the success secrets from some of the best minds in Real Estate" Larry Goins, Author of "The Ultimate Buying & Selling Machine" Mark Evans, better known as Mark Evans DM, is a full-time Real Estate Investor and has also developed many best-selling Real Estate products. He is also a successful Real Estate Investing coach, who has students all around the world. He started investing in Real Estate at the age of 18 and has had his fair share of ups and downs within the business, but he pushed through those challenges to become a success. Mark has

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been called one of the best Real Estate marketers with his unique approach and has taught many how to implement his strategies by incorporating them into their own Real Estate business just as he has. He has now become friends with and masterminds with the biggest Real Estate industry leaders and truly lives up to his title of "Deal Maker" Every industry has its own jargon, and real estate is no different. From adjustable rate mortgages to title insurance to amortization, it can all seem like a confusing word salad for those new to the business. But don't worry - this book compiles a list of over 140 most common terms you're likely to encounter. In This Book, you'll discover: A concise, step-by-step analysis of 3 real estate business models you can leverage to earn passive income A very detailed analysis of how to choose a real estate investment group – including what to expect, what to look out for and what to avoid The inner workings of a real estate limited partnerships – should you become a limited or general partner? The pros and cons of each real estate business model - presented in a simple, step-by-step manner so that you have the information you need to make an informed decision ...and much, much more!

Thinking about becoming a commercial real estate investor? Commercial Real Estate Investing For Dummies covers the entire process, offering practical advice on negotiation and closing win-win deals and maximizing profit. From office buildings to shopping centers to apartment buildings, it helps you pick the right properties at the right time for the right price. Yes, there is a fun and easy way to break into commercial

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real estate, and this is it. This comprehensive handbook has it all. You'll learn how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. You'll discover the upsides and downsides of the various types of investments, learn the five biggest myths of commercial real estate investment, find out how to recession-proof your investment portfolio, and more. Discover how to: Get leads on commercial property investments Determine what a property is worth Find the right financing for you Handle inspections and fix problems Make big money in land development Manage your properties or hire a pro Exploit the tax advantages of commercial real estate Find out what offer a seller really-really wants Perform due diligence before you make a deal Raise capital by forming partnerships Investing in commercial property can make you rich in any economy. Get *Commercial Real Estate For Dummies*, and find out how.

Would you like to be financially secure for the rest of your life? Would you like to discover the secrets to making passive income with rental property, commercial, marketing, and house flipping? If so, this guide will teach you everything you need to know about real estate investing, and you'll be able to build your passive income empire in no time. Throughout the chapters in this book you will learn:

- The ABCs of real estate industry and real estate market
- Where, what, and who to buy from;
- How to make sense of the basic concepts of house flipping;
- Skills and tools you need for a successful start
- Step-by-step guide for navigating real estate market with ease
- Tried-

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and-proven strategies and bulletproof tactics for building passive income - And so much more! This extraordinary book will let you in on the secret formula to become a successful real estate investor and build a stable passive income, if you're willing to put in the work and follow the teachings of this book, you are guaranteed to succeed in the real estate market! It's that easy. What are you waiting for?

Make Money as a Buyer's Agent Double Your Commissions by Working with Real Estate Buyers John Wiley & Sons

What Is PropertyAgentSecrets? PropertyAgentSecrets is NOT just another "how to" book on property marketing or motivation. It is NOT about getting more inquiries on your property listings - yet these secrets will help you get exponentially MORE inquiries than you've ever experienced before. It is NOT about increasing your appointments or closings - yet these secrets will increase your appointments and closings exponentially MORE than reposting credits daily on PropertyGuru or online portals ever could.

PropertyAgentSecrets is A SHORTCUT. Low inquiries and closings are symptoms of a much greater problem that's a little harder to see (that's the bad news, but a lot easier to fix (that's the good news). Inside you will find the actual playbook we created after running thousands of tests and taking 10 years to perfect what works for real estate agents anywhere. You now have access to all of the Processes, Secrets and Scripts that we used to transform hundreds of property agents' careers and helped free up their time for family, weekends and vacations. "I first approached Yasser in 2017 as I hated

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Technology & I'm not IT savvy. I found him to be a genuine, caring person who gets real results for his agents. I've been using his system for about a year, and impressively, I have managed to change the way I do business without using any of the old school methods. This is why I NEVER had to chase a single prospect since getting his system, because they came to ME fast and furious. And because of Yasser's highly effective techniques, I managed to SELL 2 landed homes in under 30 DAYS each! I'm very happy. My only regret was that I did not have enough time and manpower to follow up, as I'm very sure I could have sold even MORE homes. This is the only TOTAL system for all property agents in Singapore that I know of. I highly recommend Yasser's system if you hate technology or have no time for Marketing." - FRED TEO, KFPN

There is something for EVERYONE: You're thinking of JOINING Real Estate; Once you get your license, this will be the PLAYBOOK and mentoring you need to build and grow your new career the right way by copying the success of those who succeeded before you and avoid the tears, blood and sweat of all those who failed! You're a Part Time Agent; then this book will teach you how to DOUBLE your income fast, kiss that lousy job goodbye and live life on your terms without a boss breathing down your neck! You're a NEW Full Time Agent; then this book will hold you by the hands, step-by-step and show you the PATH to earn a Rewarding Income (and the Respect) doing what you love! You're a SEASONED Veteran; then this book will show what's holding you back & demonstrate what exactly you need to do for a BREAKTHROUGH year and

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become a Top Producer fast! You're a TOP PRODUCER; then what got you so far will not sustain you here (because, let's be honest, you're not Superhuman). This book will teach you how to hire Team Members and go on to DOMINATE your Marketplace without all of the headaches that come with managing People! Yasser Khan was a struggling property agent back in 2008 who transformed his realtor business in only under 11 months to multiple six figures after abandoning all old-school methods. For more than 10 years now, he's been quietly helping Property Agents quadruple their inquiries, appointments and sales by systemising their entire business and by leveraging Marketing, Technology & People.

In The No-Nonsense Real Estate Investor's Kit, noted author and real estate expert, Thomas J. Lucier provides detailed information, step-by-step instructions and practical advice for both beginning and experienced investors, who want to join the ranks of America's real estate millionaires! You get Tom Lucier's lifetime of real estate investing expertise and experience in twenty-three meaty chapters. You also get all of the nitty-gritty details on five proven strategies for making money in real estate today. You'll learn all of the fundamentals of successful investing and get the guidance that you need on these and many more vital topics: Choosing the right investment strategies Financing your deals Limiting your risk and liability Earning tax-free income from the sale of real estate Setting up and operating your own real estate business Investing in undervalued properties Following state and federal real estate related statutes

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Negotiating the best possible deal for yourself
Buying properties at below-market prices
Performing due diligence, inspections, and estimating property values
Preparing purchase and sale agreements
The No-Nonsense Real Estate Investor's Kit is as close as you can get to a graduate degree in real estate investing without ever going to college. It arms you with the specialized knowledge that you need to compete successfully against the seasoned real estate professionals in your local real estate market. And this book comes complete with FREE downloadable and customizable forms to help you get started on the fast track.

Describes how to be a more effective sales person, introduces the real estate business, and offers advice on finding qualified buyers, providing a better service, and closing sales

With this Amazing Business Start-up & Financing book... Imagine you can have the knowledge you want to start your business and live the Hassle Free All-American Lifestyle of Independence, Prosperity and Peace of Mind. Learn how to.... Quickly locate the best Property Management Software! Quickly locate the Wholesale Property!
Get Free Government Grants for your Business
Get Access to Wholesale Sources to save you Massive Money
Have A balanced step by step approach to getting Started
Efficiently avoid Government Red Tape
Take Advantage of Tax Laws for your business
Get \$150,000 Guaranteed Loan from the SBA
Incorporate to Protect Your Business and Much Much More!
You have the right to restore a culture of the can-do spirit and

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enjoy the financial security you and your family deserve. People are destroyed for lack of knowledge. For less than the cost of 1 night at the movies you get the knowledge you want to start living your business dreams! So Don't wait. You'll wait your life away... Learn how to make money wholesaling real estate without having to swing a hammer or deal with tenants. Wholesaling is one of the best ways to get started making money in the world of real estate investing. Think of it as the day trading of real estate except it is simpler and has less risk if you learn how the process works. In fact when you learn how to do it the right way, you can minimize your risk substantially. The Real Estate Wholesaling Bible teaches what you need to know to profit from real estate wholesaling without needing a lot of capital or previous experience. This rapidly expanding business is relatively simple, profitable, and perfect for today's real estate market. Plus it's an ideal system for making money even in the toughest real estate markets. All you will need to get started is a computer, an Internet connection, this audiobook, some passion, and a lot of curiosity. • Teaches the mechanics of how to wholesale real estate, including exactly how to find, analyze, finance, and sell wholesale deals like clockwork • Explains how actually to build a business and develop systems that are not dependent on you as the business owner • Shows how to develop a turnkey, systems-dependent business that serves as a vehicle for all the people it touches: the owners, the employees, and the community Many real estate investors' ideas of success focus squarely on profitability. Author Than Merrill believes success happens when your real

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estate investment business is not only profitable but also gives you the time to enjoy your life and fulfill your passions and dreams.

Your successful career in real estate starts here! The first 365 days of working in real estate can be one of the most tumultuous times in your career - full of hard lessons, heart breaks and hard work. Just because you have a license, doesn't mean you have a business. But if you get the important stuff right, a great future is yours for the taking. This honest, eye-opening and completely practical insider's guide shows you how to get where you want to be - even if you're starting from nothing. Author and successful real estate agent Shelley Zavitz reveals in unprecedented detail: - what to expect the first year of your career - how to implement systems that will impact your business in the next 90 days - how to build a marketing plan in a digital world - how to work your contacts to start your referral pipeline - how mindset can make or break your business and what to do about it - why surrounding yourself with the right people is essential. Shelley shares her own story as a new real estate agent - including how she built a brand starting with a network of just four people in a totally new city. The book also comes complete with worksheets, hot lists and examples of great branding so that you can catapult your business into the fast lane right now. Your First 365 Days in Real Estate is the number-one resource for new agents in the industry - don't miss out on your potential as a realtor without it.

You can use what was written before here.... Include that I have 2 children and owns a

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successful consulting firm, through which she has provided lectures, training, and coaching services to more than 10,000 business owners. Visit her at:

www.busyrealestateinvestor.com

Real estate investing has been one of North Americas, even the Worlds favorite topics for centuries! This book will show how anyone can get started investing in real estate, even if you dont own any real estate yourself. A new niche market is erupting with short term or vacation rentals and we will show you how you too can profit from this market. Whether you want to rent out your bed for back packers or run your own boutique short term or vacation rental business, this step by step guide will show you how to set up a rental, find tenants and start making extra money as soon as today! With this guide, you can: ?? Start earning money today ?? You dont have to own your own real estate ?? Double your rental income on existing properties ?? Make extra income without ever leaving your house ?? Start a new vacation rental business from the comfort of your own home Evelina will share with you tips on the dos and donts of vacation rentals with her humorous personal stories. This book not only entertains but it will also easily make you money!

Do you want to rapidly grow your wealth with real estate? How would you like to double, triple OR even 10X your wealth? Are you ready to tap into a limitless source of passive income & grow your real estate empire? If you feel intimidated by the thought of investing in real estate, you're not alone... The truth is, getting started with real estate

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investing isn't easy - especially if you don't have the right knowledge! But that's exactly how "Real Estate Investing For Beginners" will empower you. Here's what you'll learn: How To Make Over \$250,000 a Year in Real Estate Investing 7 Quick & Simple Ways to Invest in Real Estate (Even If You Have No Experience) The Crucial Things You Need To Know To Avoid Losing Money In Real Estate 5 Rookie Real Estate Investing Mistakes & How to Avoid Them The Best Types of Real Estate Investments for Beginners The Truth About Passive Income Real Estate Investing (Must Know!) How Would Your Life Change If You Could Rapidly Grow Your Net Worth With Real Estate WITHOUT Making The Fatal Mistakes Most Rookie Investors Make? No matter how confused, overwhelmed or intimidated you may feel by the thought of investing in real estate, you will learn how to finally grow your wealth and achieve the financial freedom you truly deserve. Even if you have NO experience or you're worried you 'just don't have what it takes', this book will empower you. Look: You're just 1 step away from rapidly growing your net worth. But you have to action right now. So if you're ready to rapidly grow your real estate empire and 10X your net worth today, then scroll up and click the "buy now" button.

Mastering the Art of Commercial Real Estate Investing is a comprehensive guide about the time-proven principles and common-sense practices for successfully investing in real estate. Do you want to supplement your current income by investing in commercial real estate? Better yet, would you like to someday quit your day job and devote your

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energies exclusively to your rental properties? With over 35 years of commercial real estate experience, including a decade of personally investing in rental properties, real estate finance and investment expert Doug Marshall has explored every aspect of the commercial real estate process. Now, he's sharing his knowledge to show readers how to add to or even replace their current income with commercial real estate investments. Mastering the Art of Commercial Real Estates is for both those who are new to investing and those who may need a little help learning investing's time-proven principles, showing readers how to: Tap into the six immutable laws of commercial real estate investing to build wealth and grow income fast Find the best possible loan for their property to optimize the property's cash flow Best manage their property to reduce risks and remove pitfalls to keep their investing profitable When to buy, and when NOT to buy their next rental property, and much, much more! If you like easy-to-follow, step-by-step instructions coupled with solid advice and insight, then you'll love Doug Marshall's life-changing, wealth-growing guide to make real estate work for you. Some people would say starting their own business from scratch and building it up to a comfortable income is the hardest part. However, many realize that doubling their business is the bigger task and often wonder how they can accomplish this while still enjoying their life. After all, there are only 24 hours in a day! When business owners already feel too busy to find and serve more clients, it can seem impossible to double their business without duplicating themselves. Even after coming up with numerous

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options, and getting opinions from others, sometimes nothing seems to feel good because every solution requires more of their time and energy that is currently at a premium. In Double Your Business, business professionals alike will find the path to doubling their business without giving up everything else they desire. What good is more money if there's no time to enjoy it?

Taxes! Boring and irritating, right? Perhaps. But if you want to succeed in real estate, your tax strategy will play a HUGE role in how fast you grow. A great tax strategy can save you thousands of dollars a year - and a bad strategy could land you in legal trouble. That's why BiggerPockets is excited to introduce its newest book, The Book on Tax Strategies for the Savvy Real Estate Investor! To help you deduct more, invest smarter, and pay far less to the IRS!

Expert Short Sale Negotiators show you the SECRETS to making a fortune in Short Sale Profits without using a dollar of your own cash. Double your income or make yourself rich without quitting your day job. This is not rocket science, it's a business. The size of your business is only limited to the size of your desire to succeed. Buy this book today and by tomorrow you can be in business for yourself. You will be making money on every property you short sale just like the experts that wrote this book. Do you want to take advantage of the greatest opportunity in real estate history and the profits that can be generated with the economy helping you all the way to the bank? Short Sales are exploding and they haven't even reached their peak. Make more money than you

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could ever imagine and give your family the life they never imagined. Start this as a home based business and watch it grow too big for your home. We will explain in detail how you can average \$5,000- \$10,000 per property in your own pocket, each and every time. Make as much as \$100,000 on select properties while never using your own money. Work full time or part time from the convenience of your home. You will have a new source of income while others are losing their jobs and have no prospects to replace their lost incomes. There is an endless supply of properties for you to profit from and just as many investors looking for those properties that you can Short Sale to them. Don't hesitate to make a decision that will lead to years of income producing business. This is not a hard, complicated process. Anyone can do this with the right guide. This is that guide. This guide gives you the step by step processes in an easy to understand format. You don't need money, credit, or financing to get started in the Short Sale business. Just your desire to make money and your determination to succeed with our help. If you currently are a real estate investor, this guide will make you even more profits by giving you the details necessary to add to your real estate portfolio by doing your own Short Sales. If you are a real estate agent, this will give you that extra bump in income by making those properties with no equity a profitable listing for you and your broker while helping those that need help to get out of those under water equity homes. This business in Short Sales is a money making machine. Don't wait until it's too late to tap into this opportunity. Why do we sell this information when we can do the

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Short Sales ourselves through our offices? We could never get to every property that is available to Short Sale in this market, we would be lucky to touch 1% of those that are available. We see opportunity for each and every person who has need to increase their income, replace their income or just want to better their lives and their family's future.

This guide outlines a comprehensive program of investing in single-family rental homes that shows how to buy property without using your own money and how to parlay small investments into larger ones

America's leading authority on real estate education puts her proven arsenal of techniques and strategies at readers' fingertips, in this updated edition of her popular and practical guide to improving sales performance in real estate.

Make your fortune in the real estate business With home prices jumping nationwide, the real estate market is clearly starting to show stabilization. In the latest edition of *Success as a Real Estate Agent For Dummies*, expert author Dirk Zeller shows you how to become a top-performing agent. Whether it's lead generation via blogging or social media channels, you'll discover key ways to communicate and prospect in a new online world. Inside, you'll find the latest coverage on being successful selling high-value homes, how to sell short sales to buyers without scaring them off, dealing with residential and commercial real estate, how to use third parties to drive leads and create exposure like Trulia, Realtor.com, and Zillow, and much more. Features tips and

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tricks for working with buyers Includes must-haves for successful real estate agents Offers tried-and-true tactics and fresh ideas for finding more projects Gives you the skills to close more deals Whether you're looking to rev up your real estate business, deciding whether to specialize in commercial or residential real estate, or just interested in fine-tuning your skills, *Success as a Real Estate Agent For Dummies* has you covered.

Learn to harness the power of paper with this introduction the note investing business! Read the author's story of his investing journey; first as a Realtor, then a rehabber, then an investor, commercial real estate fundraiser, and finally as a note fund founder and manager. Dave Van Horn has done it all and details his wins and mistakes along the way. Learn first-hand how the concept of note investing in some way, shape, or form has helped to build the author's portfolio and investing habits, while also taking him to the next stage of the game. Walk away from the book with the realization that everyone is in the note business (whether it's through a mortgage, a credit card, car loan, etc.) and that it pays big time to get from the side of the borrower to the side of the note owner. By doing so, one can improve their real estate business, diversify or add to their investment portfolio, and even gain true financial freedom.

The realtor's essential guide to harnessing true earning power *How to Become a*

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Power Agent in Real Estate gives real estate agents both the powerful sales techniques and the practical management tips they need to double their income by closing more transactions. Based on the outstanding success of Darryl Davis's seminar "The POWER Program," this motivational guide utilizes POWER Principles to help the new agent as well as the experienced top producer dramatically increase listings and sales. The book is full of Davis's surefire methods for managing the sales process, including time management for agents, prospecting for listings, handling the seller's and buyer's concerns, maintaining a winning attitude, and generating more sales in less time. He also reveals how clever use of the Web can provide a competitive edge and how the top producers work smarter not harder. Offering field-proven tools and techniques, Davis shows agents how to progress at their own pace to their own personal Next Level and accelerate their entry into Top Agent status.

If you want to learn how to create your riches in Real Estate then keep reading... You are someone interested in Real Estate, meaning you are someone looking to build wealth and secure your financial future which is a very smart move. However, don't make the mistakes most people make, You need to learn the Essentials of the Real Estate Market as well as the secrets to success only very know. This book not only shows you the fundamentals of Real Estate Investing

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but ALSO shows you the essentials you need to get started with Rental Properties as well. This book covers the must-knows of the WHOLE Real Estate market. Make the smart choice- Educate yourself before diving into Real Estate and save yourself Thousands! By buying this 2 in 1 Book bundle, you will save OVER 40% compared to buying the individual paperbacks! Not only do you get double the information, but you actually Save Money by purchasing these books together! In Real Estate Investing: The Ultimate Guide to Building a Rental Property Empire for Beginners you will discover: *How to buy your first home with NO money down! *Just how you can get started with Real Estate even if you have ZERO experience *3 Almost unknown alternative sources of finance! *The Bestways To find cheap Properties consistently *The Proven negotiating techniques You can use to save yourself \$1000's *2 Simple Rental Property tips that almost guarantee Sustainable Success! *How to Create a Real Estate business that generates you \$1000's in monthly Passive Income!! *The Remarkable Lease writing strategy that will save you unwanted Headaches and Potentially \$1000's in repairs! *Simple yet effective ways in which you can add 10% or MORE to your properties value *The one Key Ingredient that the majority of Real estate investors ignore! *The Best NEW strategies you must know when selling a property! *Why You must invest in Rental Properties *The truth about

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Rental Property Investing and proven ways to overcome obstacles *The Secret that increases your chance of success in Real Estate! *The Sensational type of Rental Properties that provides the best of both worlds! (Profit and Ease!)

*Proven strategies to pick the right properties from Day 1! *5 Must know tips for financing your Rental Properties! *Exactly how YOU can purchase your first rental property! *A sensational must know tip that will save you thousands of \$ on your Rental Property investments *Proven ways to find the right Tenants first time and save yourself hours of time and thousands of dollars! *How to invest in your first property WITH NO DOWN PAYMENT! *The 1 thing you must do in order to build your Real Estate Empire! *The simple strategy to make your Rental Property Empire FULLY PASSIVE! And much, much more! So, you have no objections left. No matter your current situation, whether you have no experience, no money, or literally no idea about Real Estate, this book shows Exactly how to deal with all of these issues one by one! It's time to stop procrastinating on your financial future. So, if you want to start your journey to financial freedom click "Buy now" in the top right corner! ?? Buy the Paperback version of this Book and get the E-Book for FREE ?? !

Today's booming real estate market offers plenty of opportunity – a chance to build wealth and secure your future. If you are saying to yourself “that sounds

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great, but I cannot quit my job and begin investing full-time,” then this book is for you! Discover how to become a skilled professional real estate investor who can generate thousands, even millions of dollars, in your spare time. Unlike starting a retail business where you need to be there every day, you can work a full-time job, invest in real estate on the side, and reap huge profits. This book will help you learn the ropes of real estate investing and focus on the limited time you have to achieve your goal. The revised 2nd edition of *The Part-Time Real Estate Investor: How to Generate Huge Profits While Keeping Your Day Job* is an updated, comprehensive, and detailed study of the real estate investing business as a perfect part-time business. Tips and case studies are included throughout the book. Real estate is a business in which assets appreciate and cash flow is generated even when you are absent. This book will give you the information and advice necessary to buy, finance, and successfully manage a small number of positive cash flow producing properties in your spare time. Investing in real estate is one of the safest and smartest investments you can make. Real estate appreciates at a rate far greater than the rate of inflation, builds equity, provides a steady return on investment, provides cash flow, and can offer substantial tax benefits. With the sound guidance in this book you could retire comfortably and EARLY! You will discover how to find below-market deals and how to invest with

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little or no down payment. Learn about valuable internet resources, seller financing, foreclosures and REOs, investment property, negotiating, purchase offers, and managing rental property. Find out about flipping, auctions, tax sales, financing, mortgage terms, agents, cash flow, inspections, contracts, tenants, lease agreements, insurance, taxes and accounting, escrow, essential mathematical calculations, sample forms, development, taxation, and exchange rules.

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