

Construction Contracting A Practical Guide To Company

The definitive contracting reference for the construction industry, updated and expanded Construction Contracting, the industry's leading professional reference for five decades, has been updated to reflect current practices, business methods, management techniques, codes, and regulations. A cornerstone of the construction library, this text presents the hard-to-find information essential to successfully managing a construction company, applicable to building, heavy civil, high-tech, and industrial construction endeavors alike. A wealth of coverage on the basics of owning a construction business provides readers with a useful "checkup" on the state of their company, and in-depth exploration of the logistics, scheduling, administration, and legal aspects relevant to construction provide valuable guidance on important facets of the business operations. This updated edition contains new coverage of modern delivery methods, technology, and project management, with sample contracts and documentation and a companion website for additional guidance. The field of construction contracting comprises the entire set of skills, knowledge, and conceptual tools needed to successfully own or manage a construction company, as well as to undertake any actual project. This book gives readers complete, up-to-date information

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in all of these areas, with expert guidance toward best practices. Learn techniques for accurate cost estimating and effective bidding Understand construction contracts, surety bonds, and insurance Explore project time and cost management, with safety considerations Examine relevant labor law and labor relations techniques Between codes, standards, laws, and regulations, the construction industry presents many different areas with which the manager needs to be up to date, on top of actually doing the day-to-day running of the business. This book provides it all under one cover – for the project side and the business side, Construction Contracting is a complete working resource in the field or office.

This very practical guide describes the whole process of contracting for goods and services, from selecting tenderers to placing a contract. It details the key topics that are necessary for success, such as contract strategy, contract types, contract law and evaluating tenders. Whilst the book also addresses the project context in which purchasing takes place, the subject matter could equally be applied to any business context. The treatment of the subject assumes no prior knowledge but, at the same time, provides the experienced person with new, and sometimes unconventional, insights into the subject. The book includes personal experiences, cases and exercises in order to root the subject into the real world. The Project Manager's Guide to Purchasing has been structured so that the reader can choose the chapter topic areas that they wish to study in isolation. Where necessary references are provided to

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complement the individual chapters. Illustrations of key documents in the purchasing and contracting process are also provided.

The #1 construction law guide for construction professionals Updated and expanded to reflect the most recent changes in construction law, this practical guide teaches readersthe difficult theories, principles, and established rules that regulate the construction business. It addresses the practical steps required to avoid and mitigate risks—whether the project is performed domestically or internationally, or whether it uses a traditional design-bid-build delivery system or one of the many alternative project delivery systems. Smith, Currie & Hancock's Common Sense Construction Law: A Practical Guide for the Construction Professional provides a comprehensive introduction to the important legal topics and questions affecting the construction industry today. This latest edition features: all-new coverage of Electronically Stored Information (ESI) and Integrated Project Delivery (IPD); extended information on the civil False Claims Act; and fully updated references to current AIA, ConsensusDocs, DBIA, and EJDC contract documents. Chapters coverthe legal context of construction; interpreting a contract; public-private partnerships (P3); design-build and EPC; and international construction contracts. Other topics include: management techniques to limit risks and avoid disputes; proving costs and damages, including for changes and claims for delay and disruption; construction insurance, including general liability, builders risk, professional liability, OCIP, CCIP, and OPPI; bankruptcy; federal

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government construction contracting; and more. Fully updated with comprehensive coverage of the significant legal topics and questions that affect the construction industry Discusses new project delivery methods including Public-Private Partnerships (P3) and Integrated Project Delivery (IPD) Presents new coverage of digital tools and processes including Electronically Stored Information (ESI) Provides extended and updated coverage of the civil False Claims Act as it relates to government construction contracting Filled with checklists, sample forms, and summary “Points to Remember” for each chapter, Smith, Currie & Hancock's Common Sense Construction Law: A Practical Guide for the Construction Professional, Sixth Edition is the perfect resource for construction firm managers, contractors, subcontractors, architects and engineers. It will also greatly benefit students in construction management, civil engineering, and architecture.

Federal Construction Law for Construction Professionals Any firm intent on benefitting from the boom in federal government construction contracts must navigate an increasingly complicated and demanding set of laws, regulations, and practices that govern these projects and the contractors performing them. To help guide you through this maze, here is the updated edition of the easy-to-understand guide to the practical reality of these special requirements, and how managers and owners of construction industry firms can use them to effectively avoid pitfalls on current projects and compete successfully for new projects. Smith, Currie & Hancock's Federal Government

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Construction Contracts, Second Edition walks the reader through actual federal contracts, highlights critical clauses, and simplifies governmental and legal jargon to provide ease of use by the nonlawyer. Updates to this Second Edition include: Coverage of the newly enacted American Recovery and Reinvestment Act of 2009 Specifics of federal government grants to state and local public construction contracts New insights on Design-Build, Early Contractor Involvement (ECI), BIM, Green Construction, and Web-based project management techniques used by the federal government A revised look at the increasingly detailed business ethics and compliance program requirements for contractors and subcontractors as mandated by the federal government for its contractors A unique Web site at www.wiley.com/go/federalconstructionlaw provides the user with a Table of Acronyms and Terms commonly found in federal government contracts, an extensive list of Web sites of interest to federal government construction contractors, checklists, sample forms, as well as specifications related to innovations in project delivery By making transparent the many rights, risks, and legal responsibilities involved in a federal government construction project, Smith, Currie & Hancock's Federal Government Construction Contracts, Second Edition provides construction industry professionals—from general contractors, subcontractors, and designers to surety bond agents—with the insight and understanding they need to avoid problems and run a successful project from start to finish.

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Smooth the managerial side of running a small- to mid-sized contracting firm with this paperwork slashing, time-saving, business-boosting reference. Readers will find methods, strategies and tactics, forms, checklists, and ready-to-copy letters laid out in a concise easy-to-follow format. The new fourth edition offers 20% more forms and checklists, covers the latest developments in construction management software, along with new material on the Design-Build process. The CD-ROM contains project delivery forms, sample letters, checklists, and more.

Covers All Site Activities after Design Above Ground Storage Tanks: Practical Guide to Construction, Inspection, and Testing is an ideal guide for engineers involved in the mechanical construction of above ground storage tanks. This text details the construction of storage tanks in accordance with the American Petroleum Institute requirements for API 650, and is the first book to cover every stage subsequent to the design of storage tanks. The author focuses on the mechanical construction, inspection, and testing of storage tanks and all aspects on-site after design, and explains the relevance of code requirements. In addition, he incorporates real-world applications based on his own experience, and provides a host of practical tips, useful in avoiding repair and reworks during construction of storage tanks. Presents material compiled according to the requirements of API 650 for the construction of storage tanks Includes coverage of the practical aspects of tank farm layout, design, foundation, erection, welding, inspection and testing Explains the details of construction /welding

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sequences and NDT with simple sketches and tables Spells out applicable codes and specifications, and provides logical explanations of various code requirements A reference for beginners and practitioners in the construction industry, Above Ground Storage Tanks: Practical Guide to Construction, Inspection, and Testing contains valuable information on API 650 code requirements and specifications, and the construction of above ground storage tanks.

The ISO 9000 family of quality standards has been adopted world-wide as a framework for building better relationships between suppliers and customers. Originally a manufacturing-industry concern, quality is now acknowledged to be a key issue for the construction sector whose clients increasingly demand quality certification. This book explains the concepts and practice of quality assurance and management in construction. Clearly written and well illustrated, with plenty of sample quality system documents and other pro-forma, this book will make the daunting task of developing, implementing and managing a quality system a great deal easier for contractors. This is practical guide for building and construction contractors and sub-contractors, project managers and other construction professionals. Also for undergraduate and postgraduate students of building, construction management and project management. This book adopts a methodical approach to the process of planning and control exercised by the contractor during the pre-tender, pre-contract and construction phases of projects through the application of various planning techniques to a number of case

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studies in both building and civil engineering. To develop a fundamental understanding of the factors which influence the successful management of time on projects, the book explores the implications of new forces that are changing the way the construction industry operates, including the 'Latham' culture and new health and safety legislation such as the Construction (Design and Management) Regulations. A number of planning applications are explained, including linked bar charts, networks and precedence diagrams, together with techniques used for repetitive projects, such as line of balance and time-chainage diagrams. The text also incorporates examples of contract budgetary control and cost-value reconciliation procedures.

This working handbook provides invaluable assistance for estimating and planning today's more complex urban and suburban heavy construction rehabilitation projects. Means Heavy Construction Handbook is designed to simplify the task by providing relevant information and advice for the problem at hand... whether it's selecting the right number of haulers for a load and haul job, choosing the right method of compaction, or projecting equipment repair and maintenance costs. You'll find a tremendous range of expert advice on every aspect of heavy construction work... including guidance for using RSMeans cost data to prepare highly reliable estimates. FEATURES: Special benefits of this unique Handbook: Explains the business aspects of buying vs. leasing, maintaining, and accounting for equipment. Includes a major section on site evaluation and hazardous wastes. Provides a comprehensive understanding of heavy construction operations and equipment. Explains techniques for hazardous waste site assessment and remediation. Provides guidance for analyzing and estimating heavy

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construction on a unit price basis. Explains and illustrates the math of heavy construction with formulas and sample calculations – solutions to a variety of productivity and operational problems. Provides a substantial Appendix of productivity and other reference data for estimating and project planning. Explains successful management and supervision approaches – including guidance for those who oversee the work.

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labor relations techniques Between codes, standards, laws, and regulations, the construction industry presents many different areas with which the manager needs to be up to date, on top of actually doing the day-to-day running of the business. This book provides it all under one cover - for the project side and the business side, Construction Contracting is a complete working resource in the field or office.

The success of every construction project begins with reading and understanding the contract. Contract Administrators and Project Managers for all parties in the construction process must realize the major impact their actions have on cost, schedule, and quality in relation to the contract terms and conditions. Written in a clear and accessible way from a Constructor's perspective, Successful Contract Administration guides the student through the critical issues of understanding contract law and obligations for effective project execution. Through examples, exercises, and case studies, this textbook will: Improve knowledge and comprehension of key contract elements Help the student apply knowledge to real case scenarios Improve the student's ability to analyze and create different scenarios for success Evaluate critical issues of responsibility and ethics in relation to contract administration. The text is supported by a companion website featuring additional resources for both students and instructors. Resources for the student include additional case studies, links to useful websites, video commentary and interviews for increased understanding of important chapter material, true/false sample quiz questions and a flashcard glossary to reinforce comprehension of key terms and concepts. Additional instructor material includes a testbank of questions, (including true/false, multiple choice, and sample essay questions), website links to contract documents and PowerPoint slides.

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The revised and updated comprehensive resource for Quantity Surveyors working with a construction contractor The second edition of Construction Quantity Surveying offers a practical guide to quantity surveying from a main contractor's perspective. This indispensable resource covers measurement methodology (including samples using NRM2 as a guide), highlights the complex aspects of a contractor's business, reviews the commercial and contractual management of a construction project and provides detailed and practical information on running a project from commencement through to completion. Today's Quantity Surveyor (QS) plays an essential role in the management of construction projects, although the exact nature of the role depends on who employs the QS. The QS engaged by the client and the contractor's QS have different parts to play in any construction project, with the contractor's QS role extending beyond traditional measurement activities, to encompass day-to-day tasks of commercial building activities including estimating, contract administration, and construction planning, as well as cost and project management. This updated and practical guide: Focuses on the application, knowledge and training required of a modern Quantity Surveyor Clearly shows how Quantity Surveying plays an essential central role within the overall management of construction projects Covers measurement methodology, the key elements of the contractor's business and the commercial and contractual management of a construction project The construction industry changes at fast pace meaning the quantity surveyor has a key role to play in the successful execution of construction projects by providing essential commercial input. Construction Quantity Surveying meets this demand as an up-to-date practical guide that includes the information needed for a Quantity Surveyor to perform at the highest level. It clearly demonstrates that quantity surveying is not limited to quantifying trade

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works and shows it as an important aspect of commercial and project management of construction projects.

How you can make your construction company more profitable. A 'must read' before you price your next project. Many construction companies fail despite the hard work and knowledge of their managers and owners. Some companies even start well, earning good profits, building successful projects, and the company grows - only for it all to come crashing down, often leaving a mountain of debts behind. So why do construction companies fail? Is it due to bad luck? This book explores important aspects of managing a construction company that impact its success and profitability. Obviously managers should have an understanding of running a business as well as the appropriate technical skills. But, it's usually more than this. The chapters in this book focus on the importance of selecting the right project, how to find projects, tendering correctly, winning the project, delivering the project, avoiding unnecessary costs, increasing revenue, financial and contractual controls, managing the company, the importance of good people, growing the company and ensuring the company has a good reputation. The chapters are set out in an easy to read format, filled with practical tips, which provide a step-by-step guide to growing profits, remaining profitable and running a successful construction company.

The definitive contracting reference for the construction industry, updated and expanded Construction Contracting, the industry's leading professional reference for five decades, has been updated to reflect current practices, business methods, management techniques, codes, and regulations. A cornerstone of the construction library, this text presents the hard-to-find information essential to successfully managing a construction company, applicable to building,

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As usage of the NEC (formerly the New Engineering Contract) family of contracts continues to grow worldwide, so does the importance of understanding its clauses and nuances to everyone working in the built environment. This set of contracts, currently in the third edition, is different to others in concept as well as format, so users may well find themselves needing a helping hand along the way. Understanding the NEC3 Engineering and Construction Short Contract

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uses plain English to lead the reader through the contract's key features, including: the use of early warnings programme provisions payment compensation events preparing and assessing tenders Common problems are signalled to the reader throughout, and the correct way of reading each clause explained. In addition, the things to consider when deciding between the ECSC and the longer Engineering and Construction Contract are discussed in detail. Written for professionals without legal backgrounds, by a practicing construction contract consultant, this handbook is the most straightforward, balanced and practical guide to the NEC3 ECSC available. An ideal companion for Employers, Contractors, Project Managers, Supervisors, Engineers, Architects, Quantity Surveyors, Subcontractors, and anyone else interested in working successfully with the NEC3 ECSC.

Very few books explore the problems which are particular to the relationship between Specialist Contractors and the Main Contractor, or Clients with whom they are in contract. Fewer still provide solutions in such a down to earth no-nonsense way as *The Streetwise Subbie* does. *The Streetwise Subbie* is a highly regarded practical guide to contractual matters. Its original author Jack Russell was well known for his 'contractual terrier' column in *Electrical Times*. Now, Barry Ashmore has updated and revised this work by drawing on his 46 years of construction experience and professional expertise gained at the sharp end resolving disputes and solving contractual problems for Specialist Contractors. Thousands of subbies have already benefited from the insights and the streetwise approach to avoiding or resolving contractual problems, and the clarity of thought and advice the book provides. The fourth edition features all the old favourites such as payment, delay and disruption, extension of time and the all-important checklists and site records. But it has now been brought bang up to date

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to reflect the importance of the 2011 revisions to the Construction Act and the emergence of adjudication as the pre-eminent means of dispute resolution. It is an easy to read, practical, and essential guide, aimed at Specialist Contractors of all sizes and specialisations, be they sole traders, company directors, or any member of the subbie's team that has to handle the commercial and contractual aspects of the projects they undertake. It's the kind of book that you keep handy, because it has so many answers that you can refer to it over and over again. Construction Project Management, Third Edition provides readers with the "big picture" of the construction management process, giving a perspective as to how the construction industry functions in relation to the national economy and in the public's eye. This book focuses on the collaborative effort required to complete any public or private construction project, providing the construction professional with the skills needed to work with and alongside the owner representative, the designer, and within the public's eye. It explains in detail the project elements and environment, and the responsibilities of the varied project professionals, and follows in detail the chronology of a project.

This hard cover book offers a concise, practical guide to the law relating to construction contracts in Australia. Written for engineers negotiating and administering construction contracts, it aims to assist readers in understanding the risks associated with these contracts and how to minimise them. The book is

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written by two experienced and respected authors who have a unique combination of local and international practical experience and professional and academic background in law and engineering. Oxford University Press Australia & New Zealand is the non-exclusive distributor of this title.

Filled with practical advice for all aspects of the construction manager's role, this invaluable book fills a need for training in this essential subject, to ensure greater efficiency on site and smoother client-contractor relations. Developed as a handy-reference guide for practitioners and also useful for students, it covers the broad range of responsibilities associated with the role, providing clear guidance and in-depth coverage of the essentials. Topics include financial responsibilities and how to handle them, tender preparation, people management, health and safety, contracts, subcontracting, measurement and quantities, insurance and risk and many more simple and effective methods for turning construction projects into reality.

Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets. This book

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will help you manage all these elements of the contract: Scope of work and schedule Terms of payment and cash flow Assurances of performance Insurance, bonding, indemnity, and warranties Changes to the contract Disputes and their resolution Damages Termination and suspension Force majeure International contracting

In the United Kingdom, adjudication is available as a right for parties to a construction contract, following the enactment of the Housing Grants Construction and Regeneration Act 1996. In general, within a comparatively short period of time, parties in dispute will have a decision from an adjudicator, which, except in limited circumstances, the courts will enforce. Adjudication has become the number one method of dispute resolution in the construction industry. The short timescale means that a party needs to know what to do, when to do it and be able to check that the other party and the adjudicator are following the right steps. A Practical Guide to Construction Adjudication gives parties the necessary information to achieve this. It provides a straightforward overview of the process and procedure of adjudication by reference to legislation and case law, augmented with practical guidance including suggestions on what to do or not to do, drafting tips and checklists. Separate chapters for Scotland and Northern Ireland identify and explain the differences in procedure and judicial interpretation

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between those jurisdictions and England and Wales, and further detailed explanations of the adjudication regimes in Australia, Ireland, Malaysia, New Zealand and Singapore are included. Each of the chapters on jurisdictions outside England and Wales has been written by senior experts in those jurisdictions to ensure the content is accurate and insightful. There are a range of helpful appendices including a bank of model form adjudication documents and tabulated detailed comparisons of the Scheme for Construction Contracts, the other major adjudication rules, the major adjudicator nominating bodies and the UK and international regimes. Readers will particularly appreciate the most comprehensive index of adjudication cases available, sorted into 260 subject headings providing immediate access to all the reported cases on any adjudication topic.

This authoritative text provides a detailed insight into how construction companies manage their finances at both corporate and project level. It will guide students and practitioners through the complexities of the financial reporting of construction projects within the constraints of accepted accounting practice. The book is written for non-accountants and from a contractor's perspective and is equally relevant to subcontractors and main contractors. The authors examine the relationship between the external annual accounts and the internal cost-value reconciliation

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process. CVR is covered in depth and the authors consider issues such as interpayments, subcontract accounts, contractual claims, final accounts, cash flow management and the reporting of the physical and financial progress of contracts. A broad perspective of all the financial aspects of contracting is taken along with related legal issues and the authors explain how things operate in the 'real world'. They describe good practice in financial control while at the same time being honest about some of the more questionable practices that can - and do - happen. The approach taken is unique as the financial management of construction projects is considered from the perspective of the contractor's quantity surveyor. The book deals with the real issues that surveyors have to address when using their judgment to report turnover, profitability, cash flow, and work in progress on projects and the financial problems faced by subcontractors are frankly and pragmatically explored. The payment and notice requirements of the Construction Act are explained in detail and relevant provisions of JCT2011, NEC3, ICC, DOM/1 and other standard contracts and subcontracts are also covered. Financial Management in Construction Contracting addresses the wide variety of external factors that influence how construction companies operate, including government policy, banking covenants and the financial aspects of supply chain management. Cost reporting systems are described and

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real-life examples are used to illustrate cost reports, accrual systems and how computerised systems can be employed to provide the QS with information that can be audited. Examples drawn from practice demonstrate how work-in-progress (WIP) is reported in contracting. Cost value reconciliation reports are featured and the book demonstrates how adjustments are made for overmeasure, undermeasure, subcontract liabilities and WIP as well as explaining the processes that contractors use when analysing external valuations. This is the ideal core text for final year degree and post-graduate level modules on Quantity Surveying, Commercial Management, Construction Management and Project Management courses and will provide an invaluable source of reference for quantity surveyors and others who may be engaged in the financial management of construction projects. The book's companion website at <http://www.wiley.com/go/xxxx> www.wiley.com/go/rossfinancialmanagement/a offers invaluable resources for students and lecturers as well as for practising construction managers: end-of-chapter exercises + outline answers PowerPoint slides for each chapter ideas for discussion topics links to useful websites

Proven business strategies for operating a profitable and efficient construction firm Written by a successful management researcher, advisor, and educator to construction contractors, The Construction MBA reveals effective operating

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practices for managing the multiple processes that must work simultaneously to make a construction firm consistently profitable. The methods in the book apply to both general and specialty contracting firms and describe how to grow both the top line and bottom line. This strategic resource explains how to integrate metrics into your business model that allow you to identify and react to critical trends. You'll learn ways to gain the competitive edge by adopting superior processes, speeding up your business cycle, and maximizing client satisfaction. Tips for positioning your firm on the "sweet spot" of the risk-reward curve are also included. Realworld case studies demonstrate the concepts presented in this practical guide. In addition, eight legendary management books are reviewed and their lessons are applied to the construction contracting business. The Construction MBA covers: The new business model Corporate objectives and strategies Work acquisition Operations management Human resources Financial management Technology Good operating practices Value Management (VM) has been welcomed as a breakthrough in project management that can greatly increase the effectiveness of construction expenditure. This book provides a comprehensive, step-by-step review of authentic VM procedures, illustrated with examples and descriptions from the authors' extensive experience as practising value specialists. In addition to

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explaining all the steps that are integral elements of VM studies, it describes how to set up a VM programme and provides tips to ensure its success. The book will appeal to advanced students of construction management and to a wide range of construction professional.

The guide that explores how procurement and contracts can create an integrated team while improving value, economy, quality and client satisfaction

Collaborative Construction Procurement and Improved Value provides an important guide for project managers, lawyers, designers, constructors and operators, showing step by step how proven collaborative models and processes can move from the margins to the mainstream. It covers all stages of the project lifecycle and offers new ways to embed learning from one project to the next.

Collaborative Construction Procurement and Improved Value explores how strategic thinking, intelligent team selection, contract integration and the use of digital technology can enhance the value of construction projects and programmes of work. With 50 UK case studies, plus chapters from specialists in 6 other jurisdictions, it describes in detail the legal and procedural route maps for successful collaborative teams. Collaborative Construction Procurement and Improved Value: Examines the ways to create an effective contract that will spell success throughout the procurement process Contains helpful case studies from

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real-world projects and programmes Explores the benefits of the collaborative construction process and how to overcome common obstacles Bridges the gaps between contract law, collaborative working and project management Includes the first analysis of the NEC4 Alliance Contract, the FAC-1 Framework Alliance Contract and the TAC-1 Term Alliance Contract

This completely updated version contains a greater depth and breadth of subject matter coverage. Devotes more attention to recent developments in such areas of construction contracting as estimating, bidding, insurance, contracts, business techniques, labor law and labor relations. Features samples of important AIA, CSI, AGC and AAA documents including reference sources and cost information. Construction Contracting A Practical Guide to Company Management John Wiley & Sons

This book provides an overall understanding of construction contracts, explaining a range of topics with in-depth examples, allowing engineers, site managers, architects, contractors, and other construction professionals in search of information on construction contracts to find it in one place. The volume further serves as a learning tool and a reference guide for students and instructors. Adopting a primarily Canadian perspective, the book provides references from two Standard Contract Documents CCDC (Canadian Construction Document

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Committee) and FIDIC (International Federation of Consulting Engineers) and briefly describes other major contract documents used within USA and UK construction industries.

Presents construction productivity concepts. This book includes topics such as measuring labor productivity, establishing a field benchmarking program, negotiating loss of labor efficiency, and recommended practices for productivity enhancement. It is suitable for electrical engineers and students.

Globalization, increased economic and geopolitical uncertainty, technological advancements, and a rise in the number of regulations and legislations have led to a significant rise in the importance, volume, and complexity of modern contractual agreements. Yet, in spite of these profound changes, many organizations still manage the contracting process in a fragmented, manual, and ad-hoc manner, resulting in poor contract visibility, ineffective monitoring and management of contract compliance, and inadequate analysis of contract performance. The net effect of this has been a heightened interest in re-engineering and automation of Enterprise Contract Management (ECM) processes across industry sectors and geographies. Enterprise Contract Management: A Practical Guide to Successfully Implementing an ECM Solution addresses all the questions surrounding ECM, ECM solutions, and the project

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management, change management, and risk management considerations to ensure its successful implementation. This concise text will help your organization manage the challenges of the contract life cycle and the key success factors and pitfalls in a typical ECM solution. It is a must read for corporate executives, buyers, procurement and strategic sourcing specialists, contract administrators and procurement managers. There is currently no other book available on ECM solutions. All existing books on contract management focus on the legal aspects of contracts, but none describe the functions, features, capabilities of technology solutions that support ECM, nor do they explain the key considerations for ensuring a successful ECM solution implementation.

How to succeed in the construction business—step-by-step guidelines for estimating To be competitive, contractors and homebuilders need to know how to generate complete, accurate estimates for labor and material costs. This book guides readers through the entire estimating process, explaining in detail how to put together a reliable estimate that can be used not only for budgeting, but also for developing a schedule, managing a project, dealing with contingencies, and ultimately making a profit. Completely revised and updated to reflect the new CSIMasterFormat 2010™ system, the Second Edition of this practical guide describes estimating techniques for each building system and how to apply them

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according to the latest industry standards. Cost considerations and quantity takeoff and pricing are included for virtually every type of work found in residential and light commercial projects, from demolition, concrete, and masonry to windows and doors, siding, roofing, mechanical and electrical systems, finish work, and site construction. Complete with many new graphics and references to professional construction cost databases, the new edition provides experienced contractors and novices alike with essential information on: How to correctly interpret plans and specifications, reflecting updates to contract documents since the first edition Computer estimating techniques and new estimating software for performing quantity takeoff The best methods for conceptual estimating as well as the extremely useful topic of parametric estimating How to allocate the right amounts for profit and contingencies, and other hard-to-find professional guidance How a unit price estimate is built along with labor issues and budgeting for subcontractor work

This incisive, practical guide provides a thorough breakdown of the ins and outs everyone needs to know when turning contracting skills into a business. From summoning the motivation to start your own business to the intricacies of being your own boss, Claudiu Fatu artfully turns his personal experiences and those of other successful contractors into advice on every aspect of building a business.

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The chapters focus on: Developing a business structure, including bank accounts, tax registration, insurance, and branding Handling legal and accounting hurdles Managing employees and dealing with clients Using marketing systems to find and book work Estimating and bidding on jobs Writing contracts Creating invoices and a billing system Controlling costs, keeping records, and understanding profit margin Planning retirement and other benefits for the self-employed By teaching contractors to anticipate problems that can arise when dealing with clients, and to build a business plan that can support a contractor's talents in the best way possible, Starting Your Career as a Contractor is the ultimate manual to getting the job done right! Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

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This book bridges the gap between the theoretical and practical and includes chapters on planning the project, starting it, scheduling, running the projects, completing it, people, materials, equipment, quality, safety, subcontractors, contractual and financial. These chapters are broken into multiple sections providing a step-by-step guide to successfully managing a construction project, and, including what-not-to-do to avoid costly mistakes.--COVER.

Construction Project Management offers some of the best project management studies commissioned by ELECTRI International: The Foundation for Electrical Construction that were selected, coordinated, and monitored by some of the most progressive contractors and performed by outstanding scholars from top U.S. universities. Topics include pre-construction planning, early warning signs of project distress, impact of change orders, project sequencing, ideal jobsite inventory levels, tool and material control systems, recommended safety practices, partnering, total quality management, quality assurance, performance evaluations, and contract risk management. All specialty and general contractors will find value in this practical book. The concepts presented will improve your understanding of the main issues affecting construction project management and will provide you with tools and strategies to enhance your company's productivity and profitability.

This book is a step-by-step practical guide on how to achieve successful projects in

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EPC/turnkey contracting and construction. Mapping out the shape of a project, the book spells out where things often go wrong, where and why disputes arise, and how to avoid conflicts. It is a key reference point for all involved in the contract, making it attractive to legal practitioners, construction industry professionals, and government officials involved with these projects.

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