

Commercial Real Estate Analysis Investments

Commercial Real Estate Investment for Pros (and Dummies Too!) is a book I have wanted to write for a number of years. The information in this book is derived from my thirty-five years of experience in the commercial real estate industry and the completion of more than \$4 billion in commercial real estate transactions, including; acquisitions, financings, sales, equity raises, advisory assignments, property and asset management. The information contained in this book is for both seasoned real estate pros and those who are just starting out in the commercial real estate industry. This easy-to-read manual should be on the desk of every experienced real estate professional as well as first-year real estate analysts in his or her first job with a commercial real estate brokerage, development, service or investment firm. The areas that are covered include commercial real estate investment, finance, development, capital markets, valuation strategies, institutional investment, leasing, financial analysis and discussion of legal aspects. The primary industry property types are analyzed including apartments, office buildings, shopping centers, industrial warehouses, lodging properties, and senior-housing properties. Modern portfolio theory, real estate risk, diversification, capitalization rates and calculation of real estate returns are also discussed and analyzed.

The first Encyclopedia of Commercial Real Estate The Encyclopedia of Commercial Real Estate Advice covers everything anyone would ever need to know on the subject. The over 300 entries inside not only have hard hitting advice, but many share enlightening stories from the authors experience working on hundreds of deals. This book is actually a good read, and pulls off making the subjects enjoyable, interesting, and easy to understand. As a bonus, there are over 150 time and money savings tips many of which could save or make you 6 figures or more. Some of the questions this informative guidebook will answer for you are... Who Are You When Buying a Commercial Property? How to Value a Property in 15 Minutes Should You Hold, Sell, or Cash Out Refinance? The 7 Critical Mistakes to Avoid When Repositioning How To Recession Proof Your Commercial Property How You Can Soar To The Top by Becoming a Developer How to Choose The Right Loan and Make Sure It Will Close as Proposed How to Manage Your Property Manager Whenever you have a question on any commercial real estate subject, just open this invaluable book and get the guidance you are looking for. Find author Terry Painter: apartmentloanstore.com businessloanstore.com

* Author of high repute, both in academia and business * Clearly written, accessible and completely revised for investors, managers, advisors and students * Highly topical in today's challenging market conditions This book uniquely combines academic literature and practical experience to provide a straightforward and integrated view on global real estate investment for pension funds, other institutions and professionals, particularly in the UK. The book is divided into three sections. Part One describes the market, the industry and the investment vehicles available, as well as a performance history of UK real estate as an asset class. Part Two discusses the property investment process and the tools required to develop excellence in executing that process. Part Three provides material for debate about the likely changes over the short and medium term. Designed for practitioners facing the tough global market challenges, this book provides a fascinating read for fund managers, investors, banking staff, property advisors and students.

Commercial real estate (CRE) is an appealing investment class because of its consistent returns, passive income, and growth potential. This sector of real estate investing is becoming more and more popular as an alternative investment. However, while CRE has the potential to be profitable, not all commercial investments are considered equal. Knowing when, what, and how to invest in commercial real estate is an essential component of success or failure. The information in this book is derived from my thirty-five years of experience in the commercial real estate industry and the completion of more than \$4 billion in commercial real estate transactions, including; acquisitions, financings, sales, equity raises, advisory assignments, property and asset management. The information contained in this book is for both seasoned real estate pros and those who are just starting in the commercial real estate industry. This easy-to-read manual should be on the desk of every experienced real estate professional as well as first-year real estate analyst in his or her first job with a commercial real estate brokerage, development, service, or investment firm. The areas that are covered include commercial real estate investment, finance, development, capital markets, valuation strategies, institutional investment, leasing, financial analysis, and discussion of legal aspects. The primary industry property types are analyzed including apartments, office buildings, shopping centers, industrial warehouses, lodging properties, and senior-housing properties. Modern portfolio theory, real estate risk, diversification, capitalization rates, and calculation of real estate returns are also discussed and analyzed. Buy this book now.

Provides a revolutionary conceptual framework and practical tools to quantify uncertainty and recognize the value of flexibility in real estate development This book takes a practical "engineering" approach to the valuation of options and flexibility in real estate. It presents simple simulation models built in universal spreadsheet software such as Microsoft Excel®. These realistically reflect the varying and erratic sources of uncertainty and price dynamics that uniquely characterize real estate. The text covers new analytic procedures that are valuable for existing properties and enable a new, more profitable perspective on the planning, design, operation, and evaluation of large-scale, multi-phase development projects. The book thereby aims to significantly improve valuation and investment decision making. Flexibility and Real Estate Valuation under Uncertainty: A Practical Guide for Developers is presented at 3 levels. First, it introduces and explains the concepts underlying the approach at a basic level accessible to non-technical and non-specialized readers. Its introductory and concluding chapters present the important "big picture" implications of the analysis for economics and valuation and for project design and investment decision making. At a second level, the book presents a framework, a roadmap for the prospective analyst. It describes the practical tools in detail, taking care to go through the elements of the approach step-by-step for clarity and easy reference. The third level includes more technical details and specific models. An Appendix discusses the technical details of real estate price dynamics. Associated web pages provide electronic spreadsheet templates for the models used as examples in the book. Some features of the book include: • Concepts and tools that are simple and accessible to a broad audience of practitioners; • An approach relevant for all development projects; • Complementarity with the author's Commercial Real Estate Analysis & Investments—the most-cited real estate investments textbook on the market. Flexibility and Real Estate Valuation under Uncertainty: A Practical Guide for Developers is for everyone studying or concerned with the implementation of large-scale or multi-phase real estate development projects, as well as property investment and valuation more generally.

The well-known and respected authorship team of Geltner and Miller bring you a new edition of what has become the undisputed and authoritative resource on commercial real estate analysis and investment. Streamlined and completely updated with expanded coverage of corporate and international real estate investment, this upper-level real estate text presents the essential concepts, principles and tools for the analysis of commercial real estate (income producing) from an investment perspective. Once again, COMMERCIAL REAL ESTATE ANALYSIS AND INVESTMENTS, 2e, bridges the gap between mainstream finance and the current cutting edge of professional real estate practice, in order to address the implications of their key differences. This new edition continues to integrate relevant aspects of urban and financial economics to provide users with a fundamental analytical understanding and application of real estate investments – now using a student version of ARGUS® software on CD-ROM included with the book. ARGUS software is a Windows-based program used extensively throughout the real estate investment industry to solve complex investment and valuation problems. Also included free on CD is a student version of Crystal Ball®, professional-grade software used to perform risk analysis on commercial investments. Contributing author Piet Eichholtz from the University of

Where To Download Commercial Real Estate Analysis Investments

Maasstricht contributes an entire chapter that explores international real estate investments, both opportunistically and structurally, by outlining elements for developing and implementing real estate investments successfully abroad. Jim Clayton from the University of Cincinnati thoroughly revised and updated the finance coverage and end-of-chapters questions throughout. In this edition Geltner and Miller enhance their unmatched pedagogy by adding in a discussion of the real options application to real estate development and streamlining the discussion of data returns.

Never HIGHLIGHT a Book Again! Virtually all of the testable terms, concepts, persons, places, and events from the textbook are included. Cram101 Just the FACTS101 studyguides give all of the outlines, highlights, notes, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompany: 9780324136760 .

Build a Rental Property Empire has been a hugely successful book for Mark Ferguson, who is a house flipper (almost 200 completed), Landlord, Broker, Blogger, and Influencer. Mark started out with residential properties but when the market became too hot to cash flow in residential he switched to commercial real estate. After finding success in commercial real estate many of his followers have asked for this book on commercial real estate. Build a Commercial Real Estate Empire is not a fluffy motivational book about how rich you can be investing in big real estate deals. It is a how to book. How to buy, finance, find, repair, manage, and value commercial real estate. It comes with more than 10 case studies that go into the details of deals Mark has done in the last 3 years. The good, the bad, and the ugly. If you are interested at all in commercial real estate. I do not mean multifamily residential apartments, but retail, industrial, office space, this is the book for you. If you are looking to simply dump huge amounts of money into big commercial properties this is not the book for you. This book shows you how to add value, how to get great deals, and how to refinance the properties to take cash out for bigger deals. All while bringing in quite a bit of monthly income. Real estate is a wonderful business with so many opportunities. Commercial real estate is an often-overlooked niche, which means there is a ton of opportunity. What the book covers: Commercial Real Estate Strategies Intro How I got Into Commercial Real Estate Start Big or Small? The Basics of Commercial Real Estate Commercial Versus Multifamily What Type of Commercial Properties Do I Like? Where Should You Buy Commercial Rentals? Commercial Numbers, Analysis, and How-To What Makes a Deal a Deal What Is the CAP Rate, and Why Is It So Important? How to Find Deals on Commercial Real Estate Financing Commercial Real Estate Commercial Appraisals How to Find Tenants and Manage Properties How does Tenant Improvement (TI) work? Commercial Leases Repairs and Contractors Be Prepared for the Waiting Game! Taxes, Opportunity Zones, and 1031 Exchanges Working with Partners and Syndication Case Studies Case Study #1: My First Commercial Property Case Study #2: 7,000-Square-Foot Office Building Case Study #3: A Steal From Facebook Case Study #4: One of My Best Deals Ever Case Study #5: \$2 Million? Was I Ready? Case Study #5 Part 2: Adding Millions in Value Case Study #5 Part 3: BRRR on a Big Scale Case Study #6: Vacant for How Long? Case Study #7: My First Mixed Use Case Study #8: History in the Making Case Study #9: Don't Ignore the Small Deals Case Study #10: "The Compound"

Fiduciary responsibilities and related court-imposed liabilities have forced investors to assess market conditions beyond gut level, resulting in the development of sophisticated decision-making tools. Roger Brown's use of historical real estate data enables him to develop tools for gauging the impact of circumstances on relative risk. His application of higher level statistical modeling to various aspects of real estate makes this book an essential partner in real estate research. Offering tools to enhance decision-making for consumers and researchers in market economies of any country interested in land use and real estate investment, his book will improve real estate market efficiency. With property the world's biggest asset class, timely data on housing prices just got easier to find and use. *Excellent mixture of theory and application *Data and database analysis techniques are the first of their kind *CDROM contains pre-written code for data analysis tailored specifically to real estate settings

Basics of Commercial Real Estate Analysis and Investment provides an overview to those users who have little or no previous exposure to the commercial real estate industry. It is designed to present the essential concepts, principles, and tools for the analysis of commercial real estate from an investment perspective.

Market Analysis for Real Estate is a comprehensive introduction to how real estate markets work and the analytical tools and techniques that can be used to identify and interpret market signals. The markets for space and varied property assets, including residential, office, retail, and industrial, are presented, analyzed, and integrated into a complete understanding of the role of real estate markets within the workings of contemporary urban economies. Unlike other books on market analysis, the economic and financial theory in this book is rigorous and well integrated with the specifics of the real estate market. Furthermore, it is thoroughly explained as it assumes no previous coursework in economics or finance on the part of the reader. The theoretical discussion is backed up with numerous real estate case study examples and problems, which are presented throughout the text to assist both student and teacher. Including discussion questions, exercises, several web links, and online slides, this textbook is suitable for use on a variety of degree programs in real estate, finance, business, planning, and economics at undergraduate and MSc/MBA level. It is also a useful primer for professionals in these disciplines.

A recurrent theme in Underwriting Commercial Real Estate in a Dynamic Market is that good thinking and good underwriting go together. This stands in contrast with "getting an answer" or even worse "reverse engineering" - getting to a solution by assuming that the market outcome is best. While the cases in Underwriting Commercial Real Estate in a Dynamic Market may not yield "the" answer, they force a rich conversation about what constitutes a good trade-off and what does not. Cases can be structured for use with introductory material as well as advanced topics. Encourages readers to think about alternatives and their viability Addresses real world variations and concentrates on large urban economic forces and their implications for real estate valuation Presents case studies that vary significantly in length and specificity Includes pedagogical materials such as case introductions and exhibits

Commercial Real Estate Analysis & Investments Thomson South-Western

This practical, real-world guide gives investors all the tools they need to make wise decisions when weighing the value and potential of investment properties. Written for old pros as well as novice investors, this friendly, straightforward guide walks readers step by step through every stage of property analysis. Whether you're buying or selling, investing in big commercial properties or single-family rentals, you'll find expert guidance and handy resources on every aspect of real estate finance, including: * Proven, effective valuation techniques * Finance tips for all different kinds of property * How various financing strategies affect investments * Structuring financial instruments, including leverage, debt, equity, and partnerships * Measurements and ratios for investment performance, including capitalization rates and gross rent multiplier ratios * Future and present value analysis * How the appraisal process works * Primary appraisal methods-replacement cost, sales comparison, and income capitalization-and how to know which one to use * How to understand financial statements, including income, balance, and cash flow * Case studies for single-family rentals, multifamily conversions, apartment complexes, and commercial office space * A detailed glossary of important real estate terminology

More than ever, today's economy is in constant evolution -- continually creating new challenges and new opportunities. Real Estate Principles for the New Economy reflects on this new perspective in both the real estate industry and academic world along with the value of new economic possibilities brought about by the ever-changing information technology revolution. Miller/Geltner apply the implications of technology on both the specializations within the real estate industry and various property types. While the text covers fundamentals necessary to understand today's economy, the supplemental CD provides professional-grade spreadsheets and tools that allow you to practice these

fundamentals. Together, this learning package integrates the developments in the field of financial economics that have become basic to the understanding of, and professional practice within, the real estate field. This book provides new global perspectives that enable you to become sensitive to cultural differences that may influence business decisions, risk management and negotiation strategies -- preparing you for doing business in the new economy.

Investing in commercial real estate can provide excellent risk-return opportunities for both the large and small investor. Unlike equity securities, commercial real estate often generates a substantial and predictable cash flow over time--and the compounding effect of this cash flow can significantly enhance the performance of most investment portfolios. Filled with in-depth insight and practical advice, The Real Estate Investment Handbook is an essential tool for current and aspiring commercial real estate investors looking to develop and evaluate commercial real estate properties. Throughout the book, experts G. Timothy Haight and Daniel D. Singer offer careful examinations of the various types of commercial real estate available, the measures within the markets used to evaluate their performance, and the intricacies of the markets in which they are traded. The discussions of breakeven analysis, present value, financial leverage, loan packaging, and practical real-life situations found in The Real Estate Investment Handbook will help you make better-informed decisions when investing in properties such as: * Apartments, condominiums, and time-shares * Single-family homes * Self-storage facilities * Office buildings * Industrial properties * Parking lots * Shopping centers * Hotels and motels Successful real estate investing is not just about net income or cash flow; it's about the fit between an investor and an investment. With The Real Estate Investment Handbook as your guide, you'll learn how to choose properties that make sense--and money--for you.

There's a huge problem in the commercial real estate business that nobody is talking about- DUE DILIGENCE. The vast majority of investors, real estate brokers and commercial real estate professionals barely scratch the surface conducting their due diligence when purchasing commercial real estate investments. Investors are taking unnecessary risks and throwing money away or making bad investments, by not properly performing due diligence. In fact, they are leaving big money on the table without even realizing it. Brokers are putting themselves at risk for potential litigation and missing an opportunity to help their clients as a true ally by learning these principles. All because "they don't know what they don't know". I was in the same position, until I created a system that made the entire process easier and less stressful. Having and adhering to a proven system allows you to do it faster, easier, more efficiently and you're less likely to miss something. It reduces the stress; makes you feel more confident; makes the sellers of the properties less likely to try to play games while negotiating with you, and ultimately helps to make you a better investor because you are more prepared. This handbook gives you a process to follow. A "road map" that takes you through from beginning to end. It is written in a concise, "easy to follow" fashion as a real due diligence tool and is not intended as a voluminous textbook on the subject. It's based upon over 30 years of experience in the commercial real estate business and acquiring over 9 million square feet from private and institutional owners. The fundamentals remain the same and they are all applicable, whether you're acquiring residential rental properties, an industrial building, a skyscraper or retail shopping center. Some of the things you will learn from the book . . . What to negotiate in the purchase and sale agreement so that you can maximize the opportunities for yourself when it comes time to negotiate further with the seller. Essential provisions to ask for in the purchase and sale agreement. (These could end up costing you dearly later if you don't have them in there). Specific issues and provisions to look for in the leases. (These could be potentially devastating to the investment after you own it). Conducting tenant interviews and what questions to ask so that you can uncover any problems or issues (This can be a goldmine of information). Cost cutting tips and dozens of strategies that will help you add value to the property once you own it. One of the most critical processes done during the due diligence process is the underwriting and financial analysis, which is constantly being revised during that process. (Included is a list of essential questions that must be addressed.) How to ensure that you are getting all you deserve when finalizing the transaction and what to look for on the closing statement to make sure you are. (Most investors leave a lot of money behind by not knowing this information). In addition, you get at the end of handbook . . . Sample Lease Abstract Form (which shows you how to summarize all the main deal points and provisions of a lease document). Due Diligence Checklist Due Diligence Document Checklist Sample Tenant Questionnaire (a sample list of questions that you should ask of tenants when conducting a tenant interview). By having this knowledge and my "step-by-step" system, you will be more prepared and less stressed; more confident in your ability to negotiate and go up against any seller. There are too many things to remember during the process. We need reminding as much as we need learning. Get it now and be prepared for your next real estate investment. Many investors keep it as a constant companion when purchasing real estate.

This exclusive travel guide guides the visitor through the most incredible activities to be found in Shanghai: savour the food of world-class chefs in Asia's most romantic two-seater salon; eat at the best holes-in-the-walls and discover local street food haunts; find the best tailors and quality cashmere, satins and brocades by the yard; expert Never HIGHLIGHT a Book Again Includes all testable terms, concepts, persons, places, and events. Cram101 Just the FACTS101 studyguides gives all of the outlines, highlights, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanies: 9780872893795. This item is printed on demand.

The Fundamentals of Listing and Selling Commercial Real Estate provides a complete foundation for a career in the Commercial Real Estate Industry. The text contains a comprehensive study of property and investment analysis, mortgages and leases, as well as practice techniques such as prospecting, presentations, and negotiating. For too long, commercial real estate expert Tyler Cauble has witnessed the damage caused by small business owners not knowing all the facts before signing a lease. He's working to change that. In this book, Tyler guides you through everything you need to know before renting commercial space. Whether you're looking for a new storefront, a

location for your thriving business, or simply need to get out of the garage, *Open for Business* will show you how to determine space requirements, select a location, and negotiate your lease. If you don't want to do it on your own, Tyler shares how to find a broker who can help you-and save you money! *Open for Business* will demystify leasing commercial real estate and empower you to make the best decisions for your growing business.

A practical guide to the best approaches for commercial real estate value assessment *Commercial Property Valuation* provides a comprehensive examination of principles and methods of determining the accurate value of commercial assets. This invaluable resource covers all key elements of commercial property valuation, including valuation queries, real estate report structure, market analysis, capitalization and discount rates estimation, and more. This book details the economic characteristics unique to commercial property and illustrates property-specific risk factors and mitigation strategies. Drawing from years of professional and academic experience, the authors provide accurate information on multiple valuation approaches suitable for commercial real estate such as sales comparison, income capitalization and residual land value. Favoring real-world practicality over complex formulas, this book provides a powerful set of tools to assist readers in selecting and applying the best valuation approach to various situations. Actual case studies of office buildings, hotels, high street retails, and residential developments allow readers to understand and apply appropriate valuation methodologies. Commercial property is a major investment class that offers abundant opportunities but poses unique risks. Thorough and inclusive knowledge is essential to success in this complex and competitive sector of real estate. This book provides expert coverage of critical topics allowing readers to: Identify the unique economic characteristics and potential risks of commercial real estate valuation and investment Focus on methods specific to commercial real estate valuation Learn how to select and apply the appropriate valuation method in a variety of scenarios Access sample Excel spreadsheets and ancillary online resources including slides and useful Internet links *Commercial Property Valuation* is an essential resource for investors, appraisers, consultants, accountants, and students in real estate courses.

This book presents the essential concepts, principles, and tools for the analysis of commercial real estate from an investment perspective -- integrating relevant aspects of urban and financial economics. It bridges the gap between mainstream finance and the current cutting edge of professional real estate practice with a look at asset market inefficiency and illiquidity, after-tax analysis for various types of investors, tax-exempt institutions, and private investment. Other chapter topics include periodic returns measurement, risk analysis, asset valuation, investment analysis, leverage, capital structure, portfolio theory, and option valuation theory.

Gives you the proven strategies and actual case studies from experts to help you invest better and wiser with less time and effort. A sampling of what's covered in this encyclopedic book includes: how to find below-market deals, invest with little or no down payment, obtain seller financing, and conduct foreclosures and REOs. Once you have found your investment property, you will know how to negotiate, make purchase offers, manage rental property, and flip. These terms will become part of your everyday vocabulary: auctions, tax sales, financing, mortgage terms, agents, cash flow, inspections, contracts, tenants, lease agreements, insurance, taxes and accounting, escrow, essential mathematical calculations, sample forms, development, taxation, exchange rules, and regulations. This book is loaded with case studies and success stories -- from real people. You will uncover secrets that expert real estate investors use every day. This comprehensive resource contains a wealth of modern tips and strategies for getting started in this very lucrative area. This book is the foundation for understanding how to invest in real estate.

Create income property wealth If you think tycoons are the only ones who can make big money in commercial real estate, think again. In *Investing in Income Properties: The Big Six Formula for Achieving Wealth in Real Estate*, real estate guru Ken Rosen lays out the fundamentals for building real estate wealth. By adhering to the Big Six, a step-by-step formula that has enabled the author to buy and sell over \$500 million in investment real estate since 1975, you can take advantage of real estate opportunities and ensure your financial future. This book explains: What is the BIG SIX formula How to find the right property Using your IRA to invest The romance of leverage Overcoming fear Real estate vs. stocks Getting the money Assembling the team How to convert rentals to condos Infinite returns Types of income properties Upside You make your money in buying Financing options T.N.T When it comes to understanding real estate investment, *Investing in Income Properties* stands alone for its straightforward approach and easy-to-understand explanations. It is a must-read for both beginners and seasoned pros.

Rev. ed. of: *Commercial real estate analysis and investments* / David M. Geltner ... [et al.]. Mason, Ohio: Thompson South-Western, c2007.

"A fresh, insightful look at how real estate professionals actually value properties and analyze markets. The focus on different product types as well as market segments are especially useful." --Barry Hersh, AICP, Associate Professor of Real Estate and Urban Planning, City University of New York This in-depth look at the core tools of real estate valuation will show you how to analyze the real estate market and assess the financial feasibility of a project. Many people go with their instincts or past experience when reviewing the financials and fail to utilize the useful data and analytical tools available in this field. Get the analytical data and tools you need to assess the financial feasibility of any project. Order your copy today.

Real Estate Finance & Investments is today's most indispensable, hands-on look at the increasingly vital arena of real estate partnerships, secondary mortgage markets, and fixed- and adjustable- rate mortgages. Updates to this edition include completely revised coverage of REITs, expanded coverage of CMBS, more detail on how underlying economic factors affect property value, and short readings based on current events.

Thinking about becoming a commercial real estate investor? *Commercial Real Estate Investing For Dummies* covers the entire process, offering practical advice on negotiation and closing win-

win deals and maximizing profit. From office buildings to shopping centers to apartment buildings, it helps you pick the right properties at the right time for the right price. Yes, there is a fun and easy way to break into commercial real estate, and this is it. This comprehensive handbook has it all. You'll learn how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. You'll discover the upsides and downsides of the various types of investments, learn the five biggest myths of commercial real estate investment, find out how to recession-proof your investment portfolio, and more. Discover how to: Get leads on commercial property investments Determine what a property is worth Find the right financing for you Handle inspections and fix problems Make big money in land development Manage your properties or hire a pro Exploit the tax advantages of commercial real estate Find out what offer a seller really-really wants Perform due diligence before you make a deal Raise capital by forming partnerships Investing in commercial property can make you rich in any economy. Get Commercial Real Estate For Dummies, and find out how.

10 Different Ways You Can Make Money With Real Estate Analyzed Step-by-Step! Have you always wanted to get started with Real Estate? Imagine having concise and insightful information about 10 different ways you can make money with Real Estate? Amazon bestselling author, Michael Ezeanaka, provides a step-by-step analysis of 10 Real Estate business models that have the potential to earn you passive income. A quick overview of each business is presented and their liquidity, scalability, potential return on investment, passivity and simplicity are explored. In This Book, you'll discover: How to make money with Real Estate Investment Trusts - including an analysis of the impact of the economy on the income from REITs (Chapter 1) A step-by-step description of how a Real Estate Investment Groups works and how to make money with this business model (Chapter 2) How to become a limited partner and why stakeholders can influence the running of a Real Estate Limited Partnership even though they have no direct ownership control in it (Chapter 3) How to protect yourself as a general partner (Chapter 3) Why tax lien certificates are one of the most secure investments you can make and how to diversify your portfolio of tax lien certificates (Chapter 4) Strategies you can employ to earn passive income from an empty land (Chapter 5) Two critical factors that are currently boosting the industrial real estate market and how you can take advantage of them (Chapter 6) Some of the most ideal locations to set up industrial real estate properties in the US, Asia and Europe (Chapter 6) Why going for long term leases (instead of short term ones) can significantly increase you return on investment from your industrial real estate properties (Chapter 6) Why commercial properties can serve as an excellent hedge against inflation - including two ways you can make money with commercial properties (Chapter 7) How long term leases and potential 'turnover rents' can earn you significant sums of money from Retail real estate properties and why they are very sensitive to the state of the economy (Chapter 8) More than 10 zoning rights you need to be aware of when considering investing in Mixed-Use properties (Chapter 9) 100 Tips for success that will help you minimize risks and maximize returns on your real estate investments ...and much, much more! PLUS, BONUS MATERIALS you can download the author's Real Estate Business Scorecard which neatly summarizes, in alphabetical order, each business model's score across those 5 criteria i.e. liquidity, scalability, potential return on investment, passivity and simplicity! If you're ready to take charge of your financial future, grab your copy of This Book today! Scroll to the top of the page and click the "BUY NOW" button!

Describes the opportunities and risks of commercial and residential real-estate investment, offering advice on finding the right property, financing, development, and sale

Fiduciary responsibilities and related court-imposed liabilities have forced investors to assess market conditions beyond gut level, resulting in the development of sophisticated decision-making tools. Roger Brown's use of historical real estate data enables him to develop tools for gauging the impact of circumstances on relative risk. His application of higher level statistical modeling to various aspects of real estate makes this book an essential partner in real estate research. Offering tools to enhance decision-making for consumers and researchers in market economies of any country interested in land use and real estate investment, his book will improve real estate market efficiency. With property the world's biggest asset class, timely data on housing prices just got easier to find and use. Excellent mixture of theory and application Data and database analysis techniques are the first of their kind

Foundations of Real Estate Financial Modelling is specifically designed to provide an overview of pro forma modelling for real estate projects. The book introduces students and professionals to the basics of real estate finance theory before providing a step-by-step guide for financial model construction using Excel. The idea that real estate is an asset with unique characteristics which can be transformed, both physically and financially, forms the basis of discussion. Individual chapters are separated by functional unit and build upon themselves to include information on: Amortization Single-Family Unit Multi-Family Unit Development/Construction Addition(s) Waterfall (Equity Bifurcation) Accounting Statements Additional Asset Classes Further chapters are dedicated to risk quantification and include scenario, stochastic and Monte Carlo simulations, waterfalls and securitized products. This book is the ideal companion to core real estate finance textbooks and will boost students Excel modelling skills before they enter the workplace. The book provides individuals with a step-by-step instruction on how to construct a real estate financial model that is both scalable and modular. A companion website provides the pro forma models to give readers a basic financial model for each asset class as well as methods to quantify performance and understand how and why each model is constructed and the best practices for repositioning these assets.

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