

Buy Hot Franchises Without Getting Burned A How To Franchise Guide Helping You Make The Best Decision When You Buy A Franchise

Owning your own business may sound like paradise, but being the owner also means taking the responsibility for the business's health.

How to Buy and/or Sell a Small Business for Maximum Profit 2nd Edition is geared toward the budding entrepreneur who wants to buy or sell a small business. Topics covered include: finding and evaluating a business to buy and/or sell, performing due diligence, how to value a business, raising the necessary capital, evaluating a business financial condition using discounted cash flow, excess earnings, asset value, and income capitalization, brokers, leveraged buyouts, letters of intent, legal and tax concerns, and contracts. How do you decide what kind of business suits you? How do you find the money to get started? How do you determine what your business or the business you hope to purchase is worth? How to Buy and/or Sell a Small Business for Maximum Profit 2nd Edition will help you answer these fundamental questions. The book provides a road map of suggestions, insights, and techniques for both buyers and sellers. It covers the entire selling process step-by-step from making the decision of when to sell or buy, through determining how to market the company, to understanding the various legal and financial documents involved in a sale, and on to closing the deal and handling the transition afterwards. In addition, it contains the personal stories of numerous small business owners, their motivations, their challenges, and their rewards. The companion CD-ROM is included with the print version of this book; however is not available for download with the electronic version. It may be obtained separately by contacting Atlantic Publishing Group at sales@atlantic-pub.com Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed.

Many smart entrepreneurs prefer to buy an existing business instead of beginning a new one. Buying a business that is already operational will bring many benefits, including an already established product or service, well trained staff who know the business and enough success to have kept the company afloat for a period of time. Not having any money to purchase the business will not necessarily keep you from buying it. Banks have been tightening their commercial lending standards in the last few years, but you can still find the funding necessary to purchase a business without using your own money. If you were born with that "entrepreneurial spark" in your eye, then no economist or banker is going to keep you from starting a business. While many analysts may say that it's not a good time to become a business owner, others have found that buying a business with no money is suddenly a possibility.

How to Buy a Business without Being HadPage Publishing Inc

Based on original research and case experience, this book presents a structured approach to making the important decisions for developing a make or buy strategy for manufacturing business.

Are you looking for an alternative to a career path at a big firm? Does founding your own start-up seem too risky? There is a radical third path open to you: You can buy a small business and run it as CEO. Purchasing a small company offers significant financial rewards—as well as personal and professional fulfillment. Leading a firm means you can be your own boss, put your executive skills to work, fashion a company environment that meets your own needs, and profit directly from your success. But finding the right business to buy and closing the deal isn't always easy. In the HBR Guide to Buying a Small Business, Harvard Business School professors Richard Ruback and Royce Yudkoff help you: Determine if this path is right for you Raise capital for your acquisition Find and evaluate the right prospects Avoid the pitfalls that could derail your search Understand why a "dull" business might be the best investment Negotiate a potential deal with the seller Avoid deals that fall through at the last minute

Gain access to practical tips and case studies that will help you evaluate how to buy a business and maximize your success as an entrepreneur. Before you start wading through the process of buying a business, it is imperative that you learn how to tell the good ones from the bad ones. John (Jack) Gibson, who has been helping buyers and sellers for more than thirty years, explains why some buyers and some businesses make a good fit. Learn how to value, negotiate and then buy a business and come out a winner. All you need to know to buy with confidence is clearly spelled out. "Before leaping into the arena, read Jack Gibson's book. He has poured into it many years of relevant experience as both business owner and broker." - Michael Haviland, MPA, Ed.D, Denver "I founded and sold two businesses over my career. I wish this book had been available to better prepare me to guide the buyers through the tough questions they needed to ask." - Donald Mathews, Ph.D, Professor of Marketing

The Lifestyle Business Owner reveals how ordinary people can buy a small business in their community, earn a six-figure income, and make the business run without them. Aaron Muller, founder of Lifestyle Business Owner Academy, reveals the 3-step formula he utilized to go from a kid who didn't attend college to the owner of eight companies that run without him. Now it's your turn to discover the secrets to owning a business that gives you the financial freedom, lifestyle, and contribution you desire.

This proven, popular reference has been completely updated to better guide readers through the current franchise environment. Real-life examples of both service- and product-oriented franchises and useful checklists prevent mistakes and save time and money. Contact information for state and federal franchising regulatory agencies and a listing of useful publications guide

new franchisees to the resources they need.

Today's economic climate, dominated by corporate giants and chains, can be a tough place for a new face, but buying a franchise is the best opportunity for a budding entrepreneur. 220 Best Franchises to Buy, revised and updated with all-new franchise ideas, shows you how to get in on the ground floor--and how to reap the benefits of running your own business without running all the risks. Here are all the facts you need to make an informed decision about the franchise operation that best suits your professional goals, financial resources, and personal needs. The book features a step-by-step breakdown of potentially confusing areas such as financial responsibilities and licensing fees. You'll also learn about what kind of training and marketing to expect for your money, and how to negotiate a contract in your favor. This new edition of a business classic has been completely updated and revised to include franchise opportunities for the new millennium--everything from advertising to the fastest-growing chains of health clubs. With over fifty thousand copies in print, 220 Best Franchises to Buy is one of the most trusted sources of franchise information for today's entrepreneurs.

Eric.Weblog() has 50,000 regular users; consistently included on the list of the most popular feeds in bloglines.com Sink founded a company that was named to the Inc 500 Book explains tough topics like marketing and hiring, in terms that programmers understand—all sprinkled with a touch of humor

This book will show how to go from being a dreamer on the sidelines to being an informed buyer with a plan. For those who really want to get out of the corporate rat race and take charge of their financial future this book will show them how.

Offers advice on opening a restaurant, including site selection, marketing, staff management, menu pricing, kitchen organization, and cash overages.

This book was written with the would-be franchisor in mind. It delves deeply into such topics as preparing to become a franchisor, the legal repercussions of franchising, how to recruit the right candidates, and how to manage a franchise system. This book will guide you in building a successful team of experts to help you create the stellar franchise brand that you dream of!

According to John Warrillow, the number one mistake entrepreneurs make is to build a business that relies too heavily on them. Thus, when the time comes to sell, buyers aren't confident that the company—even if it's profitable—can stand on its own. To illustrate this, Warrillow introduces us to a fictional small business owner named Alex who is struggling to sell his advertising agency. Alex turns to Ted, an entrepreneur and old family friend, who encourages Alex to pursue three criteria to make his business sellable: * Teachable: focus on products and services that you can teach employees to deliver. * Valuable: avoid price wars by specialising in doing one thing better than anyone else. * Repeatable: generate recurring revenue by engineering products that customers have to repurchase often.

Write a Business Plan in No Time is for readers starting a small business and need to write a business plan but don't have time to waste. The author, Frank Fiore, walks the reader through writing a business plan step-by-step using easy-to-follow to-do lists—from determining the type of plan needed to what the various pieces of the plan should be and common mistakes to avoid. The author also includes sample business plans that will clearly illustrate the best language and approach depending on the purpose of the plan. The to-do lists and step-by-step instructions in Write a Business Plan In No Time are the most effective and efficient solution for these busy entrepreneurs, allowing them to write a business plan the In No Time way—fast, simple, easy.

Small business ownership is, in my opinion, the very foundation of the American experience. Liberty and freedom are both the results and causes of capitalism. Without them both working congruently, it would be impossible for our nation and her citizens to survive through the choppy waters of ever-changing economic times. I hope this book will help you on your path towards small business ownership and life choices.

The definitive A-to-Z guide to researching, selecting, and starting a viable franchise business With more and more professionals looking for alternatives to traditional corporate employment, Become a Franchise Owner! informs would-be franchise owners of the joys and perils of purchasing a franchise. Authored by a trusted, feisty, tell-it-how-it-is independent franchise industry insider, this book offers straightforward, step-by-step tips and advice on how to properly (and carefully) research and select a franchise business. Get tips on how to locate information about franchises, current industry trends, interviews with franchisors, and hot franchise opportunities. Offers a self-evaluation to discover if you are "franchise material" Describes how to choose the right franchise for your specific situation Lists the 40 crucial questions to ask current franchise owners Owning a franchise isn't for everyone; in fact, as Joel Libava says, "it's really not for most people." But if it is for you, this book can guide you in starting your own successful franchise business.

Unit-I Indian Contract Act, 1872 1.Business (Mercantile) Law : An Introduction, 2 .Indian Contract Act, 1872 : An Introduction , 3 Contract : Meaning, Definition and Characteristics of a Valid Contract , 4. Agreement : Meaning, Kinds and Difference, 5 .Proposal (Offer), Acceptance Communication and Revocation, 6. Capacity of Parties to Contract or Parties Competency to Contract, 7. Free Consent, 8. Lawful Consideration and Objects , 9. Agreements Expressly Declared as Void, 10. Contingent Contracts , 11. Performance of Contracts and Appropriation of Payments, 12. Discharge of Contracts, 13. Quasi or Implied Contracts of Certain Relations Resembling those Created by Contracts (Sections 68 to 72), 14. Remedies for Breach of Contract , Unit-II Special Contracts 15.Contract of Indemnity and Guarantee , 16. Contract of Bailment and Pledge, 17. Contracts of Agency , Unit-III The Sale of Goods Act, 1930 18.The Sale of Goods Act, 1930 : An Introduction , 19. Conditions and Warranties, 20. Effects of the Contract of Sale—Transfer of Ownership and Title, 21. Performance of Contract of Sale, 22. Remedial Measures and Auction Sale , Unit-IV The Negotiable Instruments Act, 1881 1..Negotiable Instruments Act, 1881 : Introduction, 2 .Parties to a Negotiable Instruments , 3. Negotiation , 4. Presentment and Dishonour of Negotiable Instruments, 5. Discharge of Negotiable Instruments, 6. Hundis , 7. Banker and Customer, Unit-V G.S.T. G.S.T.—Format and Computing Process.

[Copyright: 45943f2e4b46a6aee7e5c56ae8c0b8e6](#)