

Business Intelligence Rajiv Sabherwal Irma Becerra Fernandez

Promoting organizational knowledge is an important consideration for any business looking toward the future. Understanding the dynamics of knowledge-intensive organizations is a crucial first step in establishing a strong knowledge base for any organization.

Organizational Knowledge Dynamics: Managing Knowledge Creation, Acquisition, Sharing, and Transformation introduces the idea that organizational knowledge is composed of three knowledge fields: cognitive knowledge, emotional knowledge, and spiritual knowledge. This book is useful for graduate students, researchers, and practitioners in knowledge management, intellectual capital, human resources management, change management, and strategic management.

This book serves as a complete introduction to the subject of Knowledge Management (KM), and incorporates technical as well as social aspects, concepts as well as practical examples, and traditional KM approaches as well as emerging topics. Knowledge Management: Systems and Processes enhances the conventional exposition of KM with an in-depth discussion of the technologies used to facilitate the management of knowledge in large and small organizations. This includes a complete description of the theory and applications of the various techniques and technologies currently in use to manage organizational

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knowledge. The discussion of technology is at a level appropriate for the typical business administration graduate student or corporate manager. Special features:

- * Includes case studies of actual implementations of KM systems, including details such as system architecture
- * Contains numerous vignettes describing practical applications of KM initiatives at leading firms and governmental organizations
- * Provides a balanced view of knowledge management, while incorporating benefits and controversial issues, and both technology and social aspects
- * Extremely current, making extensive use of latest developments in, and examples from, the field of KM
- * Written by two proficient and recognized researchers in the field of KM.

?This book introduces a process-oriented dynamic capability framework to study both, service innovation and Business Process Management (BPM). Results from applications in several case studies and surveys are reported. They reflect, e.g., capability development and maturity models. Based on these findings, a method to support service innovation is introduced. This method can help organizations in developing new service business models in a more effective and efficient way. In today's networked service society, service innovation becomes increasingly important. Reasons for this development can be found in the transformation of economies and in the growing importance of product-service systems. The concept of service innovation is related to Business Process Management (BPM) and shares several important traits. They both are process-oriented dynamic capabilities to adapt (service)

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processes to changing environments.

In Principles of Marketology, Volume 1: Theory , Aghazadeh explores the definition, origins and framework of a new methodology for helping organizations better understand their market and competition.

Thousands of enterprises worldwide use Tableau as the solution for their data issues, big and small. With this updated edition, you will develop a firm grip on data visualization using Tableau 2020 and master all of the core features that enable you to explore, prepare, fix, and present data quickly and easily.

Descartes boldly claimed: "I think, therefore I am." But one might well ask: Why do we think? How? When and why did our human ancestors develop language and culture? In other words, what makes the human mind human? Evolution of Mind, Brain, and Culture offers a comprehensive and scientific investigation of these perennial questions. Fourteen essays bring together the work of archaeologists, cultural and physical anthropologists, psychologists, philosophers, geneticists, a neuroscientist, and an environmental scientist to explore the evolution of the human mind, the brain, and the human capacity for culture. The volume represents and critically engages major theoretical approaches, including Donald's stage theory, Mithen's cathedral model, Tomasello's joint intentionality, and Boyd and Richerson's modeling of the evolution of culture in relation to climate change. No recent publication combines this breadth of evidential and theoretical perspective. The essays range in topic from the

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macroscopic (the evolution of social cooperation) to the microscopic (examining genetic data to infer evolutions in brain structure and function), and from the ancient (paleoanthropological reconstructions of hominin cognitive abilities) to the modern (including modern hominin's similarities to our primate cousins). Considered together, these essays constitute a fascinating, detailed look at what makes us human. PMIRC, volume 5

Today we are witnessing dramatic changes in the way scientific and scholarly knowledge is created, codified, and communicated. This transformation is connected to the use of digital technologies and the virtualization of knowledge. In this book, scholars from a range of disciplines consider just what, if anything, is new when knowledge is produced in new ways. Does knowledge itself change when the tools of knowledge acquisition, representation, and distribution become digital? Issues of knowledge creation and dissemination go beyond the development and use of new computational tools.

The book, which draws on work from the Virtual Knowledge Studio, brings together research on scientific practice, infrastructure, and technology. Focusing on issues of digital scholarship in the humanities and social sciences, the contributors discuss who can be considered legitimate knowledge creators, the value of "invisible" labor, the role of data visualization in policy making, the visualization of uncertainty, the conceptualization of openness in scholarly communication, data floods in the social sciences, and how expectations about future research shape research practices. The contributors combine

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an appreciation of the transformative power of the virtual with a commitment to the empirical study of practice and use. The hardcover edition does not include a dust jacket.

Here's your one-stop-shop for winning new business! the new, Sixth Edition of this perennial bestseller updates and expands all previous editions, making this volume the most exhaustive and definitive proposal strategy resource. Directly applicable for businesses of all sizes, *Successful Proposal Strategies* provides extensive and important context, field-proven approaches, and in-depth techniques for business success with the Federal Government, the largest buyer of services and products in the world. This popular book and its companion CD-ROM are highly accessible, self-contained desktop references developed to be informative, highly practical, and easy to use. Small companies with a viable service or product learn how to gain and keep a customer's attention, even when working with only a few employees. Offering a greatly expanded linkage of proposals to technical processes and directions, the Sixth Edition includes a wealth of new material, adding important chapters on cost building and price volume, the criticality of business culture and investments in proposal success, the proposal solution development process, and developing key conceptual graphics. CD-ROM Included! Features useful proposal templates in Adobe Acrobat, platform-independent format; HTML pointers to Small Business Web Sites; a comprehensive, fully searchable listing Proposal and Contract Acronyms; and a sample architecture for a knowledge base or proposal library.

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Managing and transferring knowledge - at the right time, in the right place and with the right quality for customers - enables companies to survive in times of fierce competition. The focus of this work is therefore on Knowledge Management and Customer Relationship Management. The theoretical part comprises several approaches to knowledge, its transfer and the barriers to be overcome when sharing knowledge. This is followed by a description of CRM and CKM (Customer Knowledge Management), outlining how crucial their successful use is. The practical part explores on the one hand the dependence on knowledge and on the other hand its availability for a good customer relationship. It includes a case study that investigates both the administrative and the operational area of a concrete company. The survey results are then discussed in detail, key success factors identified and mistakes pointed out. After this critical analysis, final recommendations are given that every company can benefit from.

Business Intelligence Practices, Technologies, and Management
John Wiley & Sons

Knowledge Management has evolved into one of the most important streams of management research, affecting organizations of all types at many different levels. The Encyclopedia of Knowledge Management, Second Edition provides a compendium of terms, definitions and explanations of concepts, processes and acronyms addressing the challenges of knowledge management. This two-volume collection covers all aspects of this critical discipline, which range from knowledge identification and representation, to the impact of Knowledge Management Systems on organizational culture, to the significant integration and cost issues being faced by Human Resources, MIS/IT, and production departments.

En el moderno y vertiginoso mundo de los negocios, el

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conocimiento es el único factor que puede hacer la diferencia. La Business Intelligence es la clave para conseguir una ventaja competitiva, pues gracias a ella se puede recopilar, analizar, procesar e interpretar las grandes cantidades de información interna y externa que una empresa maneja, y convertirlas en conocimiento orientado a la rápida toma de decisiones estratégicas. Cómo hacer inteligente su negocio describe a la inteligencia como actividad y como atributo de las organizaciones destacadas, introduciendo el denominado Modelo de las inteligencias de la empresa en el siglo XXI. Se complementa con aplicaciones prácticas y sencillos ejemplos, que permiten concretar los conceptos para lectores que desean adentrarse en el management inteligente. El modelo propuesto es perfectamente aplicable a todo tipo de empresas, desde las MiPyMEs hasta los grandes corporativos nacionales o transnacionales. Cómo hacer inteligente su negocio será de gran utilidad para lectores de diversas formaciones; en el ámbito empresarial: gerentes y ejecutivos, consultores y desarrolladores de sistemas de información, de la gestión del conocimiento y de inteligencia de negocios (BI); en la academia: docentes de las áreas de administración, marketing, planes y proyectos de negocios, y tecnologías de la información y las comunicaciones; y, en general, para todo aquel que quiera tomar decisiones informadas e inteligentes respecto a la forma en que su empresa o negocio se desarrollará de hoy en adelante.

ALERT: Before you purchase, check with your instructor or review your course syllabus to ensure that you select the correct ISBN. Several versions of Pearson's MyLab & Mastering products exist for each title, including customized versions for individual schools, and registrations are not transferable. In addition, you may need a CourseID, provided by your instructor, to register for and use Pearson's MyLab &

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Mastering products. Packages Access codes for Pearson's MyLab & Mastering products may not be included when purchasing or renting from companies other than Pearson; check with the seller before completing your purchase. Used or rental books If you rent or purchase a used book with an access code, the access code may have been redeemed previously and you may have to purchase a new access code. Access codes Access codes that are purchased from sellers other than Pearson carry a higher risk of being either the wrong ISBN or a previously redeemed code. Check with the seller prior to purchase. -- A Down-to-Earth Approach James Henslin shares the excitement of sociology in Essentials of Sociology: A Down-to-Earth Approach, 11/e. With his acclaimed "down-to-earth" approach and personal writing style, the author highlights the sociology of everyday life and its relevance to students' lives. With wit, personal reflection, and illuminating examples, Henslin stimulates students' sociological imagination so they can better perceive how the pieces of society fit together. In addition to this trademark down-to-earth approach, other distinctive features include: comparative perspectives, the globalization of capitalism, and visual presentations of sociology. MySocLab is an integral part of the Henslin learning program. Engaging activities and assessments provide a teaching a learning system that helps students see the world through a sociological lens. With MySocLab, students can develop critical thinking skills through writing, explore real-world data through the new Social Explorer, and watch the latest entries in the Core Concept Video Series. This title is available in a variety of formats - digital and print. Pearson offers its titles on the devices students love through Pearson's MyLab products, CourseSmart, Amazon, and more. 0133810607 / 9780133810608 Essentials of Sociology Plus NEW MySocLab with Pearson eText -- Access Card Package

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The Km Subject Matter Is A Subset Of Content Taught In The
Decision Support Systems Course. This Text Is About
Knowledge How To Capture It, How To Transfer It, How To
Share It, And How To Manage It. Awad Takes Students
Through A Process-Oriented Examination Of The Topic,
Striking A Balance Between The Behavioral And Technical
Aspects Of Knowledge Management And Use It.
Provides comprehensive, in-depth coverage of all issues
related to knowledge management, including conceptual,
methodological, technical, and managerial issues. Presents
the opportunities, future challenges, and emerging trends
related to this subject.

This is the eBook version of the print title. Note that the
eBook may not provide access to the practice test software
that accompanies the print book. Access to the companion
files are available through product registration at Pearson IT
Certification, or see the instructions in the back pages of your
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Guide from Pearson IT Certification, a leader in IT certification
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Master CompTIA Security+ SY0-501 exam topics · Assess
your knowledge with chapter-ending quizzes · Review key
concepts with exam preparation tasks · Practice with realistic
exam questions CompTIA Security+ SY0-501 Cert Guide is a
best-of-breed exam study guide. Best-selling author and
expert instructor David L. Prowse shares preparation hints
and test-taking tips, helping you identify areas of weakness
and improve both your conceptual knowledge and hands-on
skills. Material is presented in a concise manner, focusing on
increasing your understanding and retention of exam topics.

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The book presents you with an organized test-preparation routine through the use of proven series elements and techniques. Exam topic lists make referencing easy. Chapter-ending chapter review activities help you drill on key concepts you must know thoroughly. Review questions help you assess your knowledge, and a final preparation chapter guides you through tools and resources to help you craft your final study plan. Well regarded for its level of detail, assessment features, and challenging review questions and exercises, this CompTIA approved study guide helps you master the concepts and techniques that will enable you to succeed on the exam the first time. The CompTIA approved study guide helps you master all the topics on the Security+ exam, including

- Core computer system security
- OS hardening and virtualization
- Application security
- Network design elements
- Networking ports, protocols, and threats
- Network perimeter security
- Physical security and authentication models
- Access control
- Vulnerability and risk assessment
- Monitoring and auditing
- Cryptography, including PKI
- Redundancy and disaster recovery
- Social Engineering
- Policies and procedures

This text serves as a complete introduction to the subject of knowledge management, incorporating technical, and social aspects of knowledge management, as well as practical examples, traditional approaches, and emerging topics. Strategic intelligence (SI) has mostly been used in military settings, but its worth goes well beyond that limited role. It has become invaluable for improving any organization's strategic decision making process. The author of Strategic Intelligence: Business Intelligence, Competitive Intelligence, and Knowledge Management recognizes synergies amo Knowledge management (KM) - or the practice of using information and collaboration technologies and processes to capture organizational learning and thereby improve business

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performance - is becoming one of the key disciplines in management, especially in large companies. Many books, magazines, conferences, vendors, consultancies, Web sites, online communities and email lists have been formed around this concept. This practical book focuses on the vast offerings of KM solutions—technology, content, and services. The focus is not on technology details, but on how KM and IT practitioners actually use KM tools and techniques. Over twenty case studies describe the real story of choosing and implementing various KM tools and techniques, and experts analyse the trends in the evolution of these technologies and tools, along with opportunities and challenges facing companies harnessing them. Lessons from successes and failures are drawn, along with roadmaps for companies beginning or expanding their KM practice. The introductory chapter presents a taxonomy of KM tools, identifies IT implications of KM practices, highlights lessons learned, and provides tips and recommendations for companies using these tools. Relevant literature on KM practices and key findings of market research groups and industry consortia such as IDC, Gartner and APQC, are presented. The majority of the book is devoted to case studies, featuring clients and vendors along the entire spectrum of solutions: hardware (e.g. handheld/wearable devices), software (e.g. analytics, collaboration, document management) and content (e.g. newsfeeds, market research). Each chapter is structured along the "8Cs" framework developed by the author: connectivity, content, community, commerce, community, capacity, culture, cooperation and capital. In other words, each chapter addresses how appropriate KM tools and technologies help a company on specific fronts such as fostering adequate employee access to knowledge bodies, user-friendly work-oriented content, communities of practice, a culture of knowledge, learning capacity, a spirit of

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cooperation, commercial and other incentives, and carefully measured capital investments and returns. Vendor history, product/service offerings, implementation details, client testimonials, ROI reports, and future trends are highlighted. Experts in the field then provide third-party analysis on trends in KM tools and technique areas, and recommendations for KM practitioners.

Business professionals who want to advance their careers need to have a strong understanding of how to utilize business intelligence. This new book provides a comprehensive introduction to the basic business and technical concepts they'll need to know. It integrates case studies that demonstrate how to apply the material. Business professionals will also find suggested further readings that will develop their knowledge and help them succeed.

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This book celebrates the past, present and future of knowledge management. It brings a timely review of two decades of the accumulated history of knowledge management. By tracking its origin and conceptual development, this review contributes to the improved understanding of the field and helps to assess the unresolved questions and open issues. For practitioners, the book provides a clear evidence of value of knowledge management. Lessons learnt from implementations in business, government and civil sectors help to appreciate the field and gain useful reference points. The book also provides

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guidance for future research by drawing together authoritative views from people currently facing and engaging with the challenge of knowledge management, who signal a bright future for the field.

Homeland Security: The Essentials, Second Edition concisely outlines the risks facing the US today and the structures we have put in place to deal with them. The authors expertly delineate the bedrock principles of preparing for, mitigating, managing, and recovering from emergencies and disasters. From cyberwarfare, to devastating tornadoes, to car bombs, all hazards currently fall within the purview of the Department of Homeland Security, yet the federal role must be closely aligned with the work of partners in the private sector. The book lays a solid foundation for the study of present and future threats to our communities and to national security, also challenging readers to imagine more effective ways to manage these risks. Highlights and expands on key content from the bestselling book Introduction to Homeland Security Concisely delineates the bedrock principles of preparing for, mitigating, managing, and recovering from emergencies and disasters Provides coverage of the Boston Marathon bombing Explains the border security, immigration, and intelligence functions in detail Analyzes the NIST Cybersecurity Framework for critical infrastructure protection Explores the emergence of social media as a tool for reporting on homeland security issues

The next in Alan Axelrod's engaging and popular CEO series spotlights a perfect subject: Napoleon, the brilliant military strategist who also laid the administrative and judicial foundations for much of Western Europe. Axelrod looks at this much-studied figure in a new way, exploring six areas that constitute the core of what made Napoleon a great leader: Audacity, Vision, Empathy, Strategy, Logistics, and Tactics. Within these areas Axelrod formulates approximately

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60 lessons framed in military analogies, valuable for anyone who aspires to leadership, whether in the boardroom or the Oval Office.

For graduate-level courses in Knowledge Management and Decision Support Systems. This 17 chapter, brand new text presents a multiperspective approach to KM (Knowledge Management): it spans electrical engineering, artificial intelligence, information systems, and business. Comprehensive yet clearly and concisely written, Knowledge Management is simultaneously strong in managerial, technical, and systemic aspects of KM, providing students with the right combination of theory, technology, and solutions.

An introduction to the field of knowledgemanagement.

Over the last few decades, the growth of Business Intelligence has enabled companies to streamline many processes and expand into new markets on an unprecedented scale. New BI technologies are also enabling mass collaboration and innovation. However, implementation of these BI solutions often gives rise to new challenges. Business Intelligence Success Factors shows you how to turn those challenges into opportunities by mastering five key skills. Olivia Parr Rud shares insights gained from her two decades of experience in Business Intelligence to offer the latest practices that are emerging in organizational development. Written to help enhance your understanding of the current business climate and to provide the tools necessary to thrive in this new global economy, Business Intelligence Success Factors examines the components of chaos theory, complex

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adaptive systems, quantum physics, and evolutionary biology. A scientific framework for these new corporate issues helps explain why developing these key competencies are critical, given the speed of change, globalization, as well as advancements in technology and Business Intelligence. Divided into four cohesive parts, *Business Intelligence Success Factors* explores: The current business landscape as well as the latest scientific research: today's business realities and how and why they can lead to chaos New scientific models for viewing the global economy The five essential competencies—Communication, Collaboration, Innovation, Adaptability, and Leadership—that improve an organization's ability to leverage the new opportunities in a volatile global economy Profiles of several amazing leaders who are working to make a difference Cutting-edge research and case studies via invited contributors offering a wealth of knowledge and experience Move beyond mere survival to realize breakaway success in the global economy with the practical guidance found in *Business Intelligence Success Factors*.

"While business analytics sounds like a complex subject, this book provides a clear and non-intimidating overview of the topic. Following its advice will ensure that your organization knows the analytics it needs to succeed, and uses them in the service of key strategies and business processes. You too can go beyond reporting!"—Thomas H. Davenport, President's Distinguished Professor of IT and Management, Babson College; coauthor, *Analytics at Work: Smarter Decisions, Better Results* Deliver the right decision support to the

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right people at the right time Filled with examples and forward-thinking guidance from renowned BA leaders Gert Laursen and Jesper Thorlund, *Business Analytics for Managers* offers powerful techniques for making increasingly advanced use of information in order to survive any market conditions. Take a look inside and find: Proven guidance on developing an information strategy Tips for supporting your company's ability to innovate in the future by using analytics Practical insights for planning and implementing BA How to use information as a strategic asset Why BA is the next stepping-stone for companies in the information age today Discussion on BA's ever-increasing role Improve your business's decision making. Align your business processes with your business's objectives. Drive your company into a prosperous future. Taking BA from buzzword to enormous value-maker, *Business Analytics for Managers* helps you do it all with workable solutions that will add tremendous value to your business.

The fifth edition of this leading “essentials” textbook on corrections has been fully revised and updated to include new international comparative data, and a fresh chapter on prison inmates with special needs. Unrivalled in scope, it offers undergraduates a concise but comprehensive introduction to the subject. Includes textual materials and assignments formulated to encourage students’ critical thinking skills Chapters feature text boxes on key points of correctional theory and on international correctional practice Presented in full color throughout — including extensive photos and graphics Includes stand-alone chapters on careers in

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corrections, gender and ethnicity issues, and likely future developments in corrections Features invaluable historical context on the evolution of correctional theory and practice Offers a new, comprehensive online Student Study Guide and thoroughly updated and expanded ancillary materials

You have more information at hand about your business environment than ever before. But are you using it to “out-think” your rivals? If not, you may be missing out on a potent competitive tool. In *Competing on Analytics: The New Science of Winning*, Thomas H. Davenport and Jeanne G. Harris argue that the frontier for using data to make decisions has shifted dramatically. Certain high-performing enterprises are now building their competitive strategies around data-driven insights that in turn generate impressive business results. Their secret weapon? Analytics: sophisticated quantitative and statistical analysis and predictive modeling. Exemplars of analytics are using new tools to identify their most profitable customers and offer them the right price, to accelerate product innovation, to optimize supply chains, and to identify the true drivers of financial performance. A wealth of examples—from organizations as diverse as Amazon, Barclay’s, Capital One, Harrah’s, Procter & Gamble, Wachovia, and the Boston Red Sox—illuminate how to leverage the power of analytics.

For graduate-level courses in Knowledge Management and Decision Support Systems, this text presents a multi-perspective approach to knowledge management: it spans electrical engineering, artificial intelligence, information systems, and business. It aims to provide

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students with the right combination of theory, technology and solutions.

This book serves as a complete introduction to the subject of Knowledge Management (KM), and incorporates technical as well as social aspects, concepts as well as practical examples, and traditional KM approaches as well as emerging topics. Knowledge Management: Systems and Processes enhances the conventional exposition of KM with an in-depth discussion of the technologies used to facilitate the management of knowledge in large and small organizations. This includes a complete description of the theory and applications of the various techniques and technologies currently in use to manage organizational knowledge. The discussion of technology is at a level appropriate for the typical business administration graduate student or corporate manager. Special features: * Includes case studies of actual implementations of KM systems, including details such as system architecture * Contains numerous vignettes describing practical applications of KM initiatives at leading firms and governmental organizations * Provides a balanced view of knowledge management, while incorporating benefits and controversial issues, and both technology and social aspects * Extremely current, making extensive use of latest developments in, and examples from, the field of KM * Written by two proficient and recognized researchers in the field of KM.

A fast track guide to uncovering the analytical power of Oracle Business Intelligence: Analytic SQL, Oracle Discoverer, Oracle Reports, and Oracle

Warehouse Builder with this book and eBook.

Why customer retention is the new acquisition If there's anything the recession of 2009 taught us, it was the importance of investing in our customers, but when was this any different? So says Joseph Jaffe, bestselling author of *Life After the 30-Second Spot* and *Join the Conversation*, and a leading expert and thought leader on new media and social media. In most businesses, it costs roughly five-to-ten times more to acquire a new customer than it does to retain an existing one, and yet companies continue to disproportionately spend their budgets into the "wrong" end of the funnel – the mass media or awareness side. What we haven't paid enough attention to is the "right" end of the funnel-the word-of-mouth component that essentially acts as a multiplier for future business. The economic impact of an active, engaged and loyal customer is tremendous. And the same is true of the opposite scenario, namely the impact of angry customers and negative word-of-mouth or referrals. It is this thinking that Jaffe has channeled to challenge marketers to "flip the funnel" once and for all. With a renewed focus and energy on customer experience, it is possible to grow your sales, while decreasing your budget – in other words, getting more from less. Engaging a few customers to spread the word to many. Using this new "flipped funnel" model, together with a set of new rules of customer service

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and a revolutionary customer referral and activation process, you'll learn how to transform your existing customers into your best salespeople. In addition, Jaffe will explain how to best introduce and combine both digital and social media tools to boost your loyalty arsenal, deploy "influencer marketing" and implement word-of-mouth strategies that inspire your loyal, opinionated, and most vocal customers to become credible, persuasive, and influential endorsers of your products and services. Explains how to cut your marketing budget AND grow sales! Illustrates practical ways to use existing customers to reach out to new prospects Outlines the authentic role of social media Demonstrates key ideas with rich, real life examples including Comcast, Apple, The Obama Campaign, Dell, Panasonic, American Airlines, Delta Airlines, Johnson & Johnson, Coca-Cola and many, many more Written by one of the most sought-after consultants, keynote speakers, and thought-leaders on new marketing change and innovation; renowned blogger and podcaster at Jaffe Juice (www.jaffejuice.com) and host/presenter of web video show, JaffeJuiceTV (www.jaffejuice.tv) Visit www.flipthefunnelnow.com to join the conversation.

The rapid development of information communication technologies (ICTs) is having a profound impact across numerous aspects of social, economic, and cultural activity worldwide, and

keeping pace with the associated effects, implications, opportunities, and pitfalls has been challenging to researchers in diverse realms ranging from education to competitive intelligence.

The Profit Impact of Business Intelligence presents an A-to-Z approach for getting the most business intelligence (BI) from a company's data assets or data warehouse. BI is not just a technology or methodology, it is a powerful new management approach that – when done right – can deliver knowledge, efficiency, better decisions, and profit to almost any organization that uses it. When BI first came on the scene, it promised a lot but often failed to deliver. The missing element was the business-centric focus explained in this book. It shows how you can achieve the promise of BI by connecting it to your organization's strategic goals, culture, and strengths while correcting your BI weaknesses. It provides a practical, process-oriented guide to achieve the full promise of BI; shows how world-class companies used BI to become leaders in their industries; helps senior business and IT executives understand the strategic impact of BI and how they can ensure a strong payoff from their BI investments; and identifies the most common mistakes organizations make in implementing BI. The book also includes a helpful glossary of BI terms; a BI readiness assessment for your organization; and Web links and extensive references for more

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information. A practical, process-oriented book that will help organizations realize the promise of BI
Written by Nancy and Steve Williams, veteran consultants and instructors with hands-on, "in the trenches" experience in government and corporate business intelligence applications Will help senior business and IT executives understand the strategic impact of BI and how they can help ensure a strong payoff on BI investments

This book is very, very different to any other computer book you have ever read. The Smart Method provides an entirely new and better way to learn Excel. You'll immediately appreciate the value and relevance of each skill as it is taught. Both IT professionals and absolute beginners will love this book because it avoids needless technical jargon and concisely explains everything you need in a simple and no-nonsense way. Amongst other things you'll learn how to:

- Use Excel 2016's new 3D maps feature to create interactive video tours
- Use Excel 2016's new Get & Transform tool to clean and combine data
- Perform What-If analysis to model and compare business scenarios
- Use advanced functions to solve real-world business problems
- Create intuitive user interfaces using form controls and recorded macros
- Master dynamic tables and structured table references
- Use Excel 2016's new Append and Merge queries to de-normalize data
- Master Excel's data modeling features to define

table relationships ; Completely understand Excel ; s ability to create OLAP cubes ; Use OLAP pivot tables and 3D Maps to present OLAP cube data. ; Use OLAP features to gain total control over PivotTable formatting ; Break the million row limit with Excels 2016 ; s new Big Data features

This book explores emerging research and pedagogy in analytics and data science that have become core to many businesses as they work to derive value from data. The chapters examine the role of analytics and data science to create, spread, develop and utilize analytics applications for practice. Selected chapters provide a good balance between discussing research advances and pedagogical tools in key topic areas in analytics and data science in a systematic manner. This book also focuses on several business applications of these emerging technologies in decision making, i.e., business analytics. The chapters in Analytics and Data Science: Advances in Research and Pedagogy are written by leading academics and practitioners that participated at the Business Analytics Congress 2015. Applications of analytics and data science technologies in various domains are still evolving. For instance, the explosive growth in big data and social media analytics requires examination of the impact of these technologies and applications on business and society. As organizations in various sectors formulate their IT strategies and

investments, it is imperative to understand how various analytics and data science approaches contribute to the improvements in organizational information processing and decision making. Recent advances in computational capacities coupled by improvements in areas such as data warehousing, big data, analytics, semantics, predictive and descriptive analytics, visualization, and real-time analytics have particularly strong implications on the growth of analytics and data science.

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