

## Ask For It How Women Can Use Negotiation To Get What They Really Want

The groundbreaking classic that explores how women can and should negotiate for parity in their workplaces, homes, and beyond When Linda Babcock wanted to know why male graduate students were teaching their own courses while female students were always assigned as assistants, her dean said: "More men ask. The women just don't ask." Drawing on psychology, sociology, economics, and organizational behavior as well as dozens of interviews with men and women in different fields and at all stages in their careers, *Women Don't Ask* explores how our institutions, child-rearing practices, and implicit assumptions discourage women from asking for the opportunities and resources that they have earned and deserve—perpetuating inequalities that are fundamentally unfair and economically unsound. *Women Don't Ask* tells women how to ask, and why they should.

"CRITICAL ADVICE FOR WOMEN WHEN THE TRADITIONAL OFFICE JOB DOESN'T FIT FAMILY LIFE." "Sollmann advocates that we 'lean in' to what she aptly labels one's own personal measure of success, rather than a monolithic vision of the ideal career."-- Whitney Johnson, critically-acclaimed author, *Build an A Team and Disrupt Yourself*, *Thinkers50 Management Thinkers Ambition Redefined* is a timely alternative to current women's business books that define professional ambition and success as climbing the corporate ladder. In fact, this is not a path that all women want or should feel pressured to follow. Sollmann's focus is on the more critical and widespread workplace issue for everyday women--to always work in a way that fits their lives alongside their two major caregiving roles: for children and aging parents. Sollmann debunks common assumptions such as: IT'S NOT "WORTH IT" UNLESS THE SALARY IS HIGH. Women forfeit up to 4X their salaries every year out of the workforce to care for children and/or elderly parents--and it does not take a six-figure salary to achieve long-term financial security. FINDING FLEXIBLE WORK IS IMPOSSIBLE. Sollmann shines a bright light on the ever-widening world of flexwork--where women can find many interesting and exciting ways to tuck all generations of their families into a future that is financially secure and safe. The book includes realistic, practical tools for preparing for and finding flexible work within a current job or a new opportunity. IT WON'T HAPPEN TO ME. Divorce, death of a spouse, or unexpected financial support for aging parents are some of the life "you never knows" that all women could experience. Divorce, death of a spouse, caring for aging parents or adult children are some of the life "you never knows" that all women could experience. Sollmann encourages women to anticipate and buffer life surprises and she shows the profound impact of continual earning, saving, and investing toward a long and comfortable retirement. WORK ENDS AT AGE 65. Women who leave the workforce and want to return in their forties,

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fifties or sixties will be in good company as the ranks of older workers rise. Over the next two decades, adults age 50 and over will have greater rates of workforce participation into their sixth and seventh decades. Eye-opening and practical, the book shows that when we redefine ambition, we acknowledge that challenging, lucrative work can be found in many flexible ways that favor personal satisfaction over public applause.

Brave: Honest Questions Women Ask Leader Kit by Angela Thomas is based on her trade book "Do You Know Who I Am? and other Brave Questions Women Ask." This Bible study for women looks at the heart of what women are thinking and feeling. Angela speaks to participants about deep feelings that all women have at one time or another. She looks boldly at some of the fears and struggles of being a woman, and she helps us see how we can be brave in the face of those challenges. It takes a brave woman to ask these questions and dig into these topics alongside other believers. We've all got insecurities, flaws, and struggles that we're afraid to address. But if we can be brave enough to raise the questions, God will answer us. You've got questions. God's got answers. Be brave. Ask. Why can't I get it together? Am I as invisible as I feel? What am I so afraid of? Unlike many current Bible studies in the marketplace, in this study, each week does not necessarily build on the next. Therefore, the leader may choose the topic that most relates to the group at that particular time. This approach lends itself to a great fill-in Bible study in women's Sunday school, connect groups, and small group gatherings. (7 sessions) DVD Sessions: Session 1: Introduction. (12:15) Session 2: I am worn out. (36:27) Session 3: I am suffering with a thorn. (26:53) Session 4: I am undisciplined. (34:52) Session 5: I am trembling inside. (38:40) Session 6: I am invisible. (26:55) Session 7: I am broken. (36:44) Features: Small Group member book with leader helps. 6 weeks of study, 5 days a week 2 DVD's with 7 Group Sessions"

The Straight Scoop on the Questions That Make You Blush Why do I feel turned on when breastfeeding? Could an epidural paralyze me? Am I awful for feeling sad my baby isn't the sex I'd hoped for? In this comprehensive new book, doula and birth educator Bailey Gaddis offers frank girlfriend talk and expert advice about pregnancy, childbirth, and early motherhood. During her own pregnancy, Bailey had many unanswered questions she felt were too taboo or embarrassing to ask. To help other women have a more informed, less cringey experience, she went on to train as a birth professional, and her work has inspired this book. Bailey consulted with medical experts and psychologists to ensure accurate answers to the featured questions, and she presents her sought-after expertise to you with thoughtfulness and humor. Her accurate, nonjudgmental answers to even the most embarrassing or scary questions will help guide you through pregnancy and the first weeks of motherhood with greater calm and confidence. The classic manifesto of the liberated woman, this book explores every facet of a woman's life.

Popular leadership blogger gives the low-down on standing up for yourself In

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Pushback, top leadership consultant Selena Rezvani argues that self-advocacy is critical to success. Yet women initiate negotiations four times less often than men, resulting in getting less of what they want—promotion opportunities, plum assignments, and higher pay. This book shines a light on the real rules of holding your own and pushing back for what is rightfully yours. Drawing on interviews with high-level leaders, Rezvani offers readers in the first half of their career the unedited truth about how women have asked their way to the top and triumphed—and how you can too. Includes interviews with top business leaders such as Marie Chandoha, CEO of Charles Schwab Investment Management; Cindi Bigelow, President of Bigelow Tea Company; Fizzah Jafri, COO at Morgan Stanley; Rosemary Turner, President at UPS; and Irene Chang Britt, Chief Strategy Officer at Campbell's Soup Offers a reliable and methodic approach to negotiating and navigating tough conversations Highlights compelling facts and research from the world of psychology and leadership Insightful and accessible, Pushback is a timely resource for savvy women who want to leverage their skills, promote themselves effectively, and fast track their careers.

Essential reading for our times, as women are pulling together to demand their rights— A landmark portrait of women, men, and power in a transformed world. “Anchored by data and aromatized by anecdotes, [Rosin] concludes that women are gaining the upper hand.” –The Washington Post Men have been the dominant sex since, well, the dawn of mankind. But Hanna Rosin was the first to notice that this long-held truth is, astonishingly, no longer true. Today, by almost every measure, women are no longer gaining on men: They have pulled decisively ahead. And “the end of men”—the title of Rosin’s Atlantic cover story on the subject—has entered the lexicon as dramatically as Betty Friedan’s “feminine mystique,” Simone de Beauvoir’s “second sex,” Susan Faludi’s “backlash,” and Naomi Wolf’s “beauty myth” once did. In this landmark book, Rosin reveals how our current state of affairs is radically shifting the power dynamics between men and women at every level of society, with profound implications for marriage, sex, children, work, and more. With wide-ranging curiosity and insight unhampered by assumptions or ideology, Rosin shows how the radically different ways men and women today earn, learn, spend, couple up—even kill—has turned the big picture upside down. And in *The End of Men* she helps us see how, regardless of gender, we can adapt to the new reality and channel it for a better future.

For any woman who has experienced illness, chronic pain, or endometriosis comes an inspiring memoir advocating for recognition of women's health issues In the fall of 2010, Abby Norman's strong dancer's body dropped forty pounds and gray hairs began to sprout from her temples. She was repeatedly hospitalized in excruciating pain, but the doctors insisted it was a urinary tract infection and sent her home with antibiotics. Unable to get out of bed, much less attend class, Norman dropped out of college and embarked on what would become a years-long journey to discover what was wrong with her. It wasn't until

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she took matters into her own hands--securing a job in a hospital and educating herself over lunchtime reading in the medical library--that she found an accurate diagnosis of endometriosis. In *Ask Me About My Uterus*, Norman describes what it was like to have her pain dismissed, to be told it was all in her head, only to be taken seriously when she was accompanied by a boyfriend who confirmed that her sexual performance was, indeed, compromised. Putting her own trials into a broader historical, sociocultural, and political context, Norman shows that women's bodies have long been the battleground of a never-ending war for power, control, medical knowledge, and truth. It's time to refute the belief that being a woman is a preexisting condition.

*Intimate Issues* answers the twenty-one questions about sex most frequently asked by Christian wives, as determined by a nationwide poll of over one thousand women. Written from the perspective of two mature Christian wives and Bible teachers—women who you'll come to know as teachers and friends—*Intimate Issues* is biblical and informative: sometimes humorous, other times practical, but always honest. Through its solid teaching warm testimonials, scriptural insights, and experts' advice, you'll find resolution for your questions and fears, surprising insights about God's perspective on sex, and a variety of practical and creative ideas for enhancing your physical relationship with the husband you love. With warmth and wisdom, authors Linda Dillow and Lorraine Pintus speak woman to woman: examining the teachings of Scripture, exposing the lies of the world, and offering real hope that every woman's marriage relationship can become all it was intended to be in God's design.

Questions women ask in private is a gateway to discovering the forgiveness, the caring, the healing that God wants you to find in Jesus Christ. One who can reassure them and help them discover and apply the best God has to offer.

The Orthodox Christian tradition has all too often been sidelined in conversations around contemporary religion. Despite being distinct from Protestantism and Catholicism in both theology and practice, it remains an underused setting for academic inquiry into current lived religious practice. This collection, therefore, seeks to redress this imbalance by investigating modern manifestations of Orthodox Christianity through an explicitly gender-sensitive gaze. By addressing attitudes to gender in this context, it fills major gaps in the literature on both religion and gender. Starting with the traditional teachings and discourses around gender in the Orthodox Church, the book moves on to demonstrate the diversity of responses to those narratives that can be found among Orthodox populations in Europe and North America. Using case studies from several countries, with both large and small Orthodox populations, contributors use an interdisciplinary approach to address how gender and religion interact in contexts such as, iconography, conversion, social activism and ecumenical relations, among others. From Greece and Russia to Finland and the USA, this volume sheds new light on the myriad ways in which gender is manifested, performed, and engaged within contemporary Orthodoxy. Furthermore, it also demonstrates that employing the analytical lens of gender enables new insights into Orthodox Christianity as a lived tradition. It will, therefore, be of great interest to scholars of both Religious Studies and Gender Studies.

Voted America's Best-Loved Novel in PBS's *The Great American Read* Harper Lee's Pulitzer Prize-winning masterwork of honor and injustice in the deep South—and the heroism of one man in the face of blind and violent hatred One of the most cherished stories of all time, *To Kill*

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a Mockingbird has been translated into more than forty languages, sold more than forty million copies worldwide, served as the basis for an enormously popular motion picture, and was voted one of the best novels of the twentieth century by librarians across the country. A gripping, heart-wrenching, and wholly remarkable tale of coming-of-age in a South poisoned by virulent prejudice, it views a world of great beauty and savage inequities through the eyes of a young girl, as her father—a crusading local lawyer—risks everything to defend a black man unjustly accused of a terrible crime.

There is no time like your twenties. The freedom -- and the anxiety. The adventures and the disappointments. The world is at your fingertips... and now what do you do? One twentysomething had a feeling that other successful women could hold some answers. So she set to work, interviewing women from all walks of life, gleaning wisdom from their generation for ours. What she found in her mission were some great perspectives and answers the questions burning in so many young women -- what does it mean to really love yourself? How do I become a success? What does it mean to truly "get it?" With advice like setting goals, taking action, embracing conflict, and loving yourself and those around you, these women blaze a bold trail for future generations of our gender. They have truly discovered who they are, not who they hope to be. Sometimes surprising, sometimes funny, and always empowering, women share their stories with us, answering the questions that we would never know unless we ask.

A groundbreaking, empowering collection of advice--richly illustrated with the stories of women at top echelons of their fields--that advances the leadership outlook for Generation X and Y women like no book before it. \* Includes 30 interviews with highly accomplished business women \* Offers a foreword by Gail Evans, the highest-ranking woman executive ever at CNN \* Provides a far-reaching bibliography of significant materials combining works examining gender dynamics in addition to business classics

At last, women find trustworthy answers to the real questions of life in the "privacy" of a book. Women who are looking for honest answers to some of life's most puzzling and troubling questions need look no further. Information is drawn from the wisdom of a favorite feature in the award-winning magazine Today's Christian Woman. Sample questions include: How can I stop overspending? Should I look for a husband through a Christian dating service? How can I balance work and being a wife and mom? Organized for easy reference in twelve major themes, each section also includes resources for additional information on that topic.

An enlightening blueprint of the secrets of reaching female consumers from the expert Just Ask a Woman is a powerful book about how to tap into female consumers' needs. Mary Quinlan, the founder of the premiere consultancy dedicated to marketing to women, has personally interviewed 3,000 women in the course of her research for Just Ask a Woman. Women are the decision-makers in an estimated eighty-five percent of household buying decisions, and yet far too often, products marketed specifically to them fail to connect with their needs. Here, Quinlan explores topics such as how women judge brands and advertising, how they make decisions, the effects of stress on their consumer behavior, and their increasing demands for service and communication. Quinlan rejects the traditional focus group approach in favor of highly energized and intimate talk sessions where women reveal their deeper feelings about products and services. In Just Ask a Woman marketers, brand managers, and advertisers will find a revelatory resource filled with ideas and action steps for building your brand with women—from a woman who has walked in a marketer's shoes. Mary Lou Quinlan (New York, NY) is the founder and CEO of Just Ask a Woman, a marketing consultancy dedicated to building business with women. Just Ask a Woman is a division of bcom3, a \$15 billion global communications firm whose clients include Citigroup/Women & Co., Lifetime, Saks, Hearst Magazines, Toys "R" Us, and Time Inc. Known as a brand-turnaround expert, she has helped to remake brands like Avon and Continental Airlines. Quinlan has been quoted in The New

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York Times, The Wall Street Journal, Fortune, Fast Company and Advertising Age and appeared on ABC, CNN, CNBC, Lifetime LIVE, Fox and nationally syndicated news shows. Her articles have been published in Marie Claire, Good Housekeeping, Redbook, and More, among others.

In *When Women Ask the Questions*, Marilyn Boxer traces the successes and failures of women's studies, examines the field's enduring impact on the world of higher education, and concludes that the rise of women's studies has challenged the university in the same way that feminism has challenged society at large. Drawing on her experiences as a historian, feminist, academic administrator, and former chair of a women's studies program, Boxer observes that by working for justice—and for changes necessary to make the attainment of justice a practical possibility—women's studies ensures that women are heard in the processes and places where knowledge is created, taught, and preserved. The intellectual transformation behind the emergence of women's studies, Boxer concludes, is one of historic proportions. Like other great moments in human experience, it has given rise to a flowering of art, literature, and science, and to the challenging of previously accepted authorities of text and tradition. Women are often times very emotional when it comes to relationships and marriage and as a result, they make very important decisions based on feelings. However, if you desire a great marriage, then it's time you asked the right questions. This book will guide you through 7 very important questions to ask before you walk down the aisle.

*Ask for it How Women Can Use the Power of Negotiation to Get what They Really Want* Bantam An important and timely anthology of black British writing, edited and curated by the authors of the highly acclaimed, ground-breaking *Slay In Your Lane*. *Slay in Your Lane Presents: Loud Black Girls* features essays from the diverse voices of twenty established and emerging black British writers.

Up-beat, pragmatic, and chock full of advice, *What Works for Women at Work* is an indispensable guide for working women. An essential resource for any working woman, *What Works for Women at Work* is a comprehensive and insightful guide for mastering office politics as a woman. Authored by Joan C. Williams, one of the nation's most-cited experts on women and work, and her daughter, writer Rachel Dempsey, this unique book offers a multi-generational perspective into the realities of today's workplace. Often women receive messages that they have only themselves to blame for failing to get ahead—Negotiate more! Stop being such a wimp! Stop being such a witch! *What Works for Women at Work* tells women it's not their fault. The simple fact is that office politics often benefits men over women. Based on interviews with 127 successful working women, over half of them women of color, *What Works for Women at Work* presents a toolkit for getting ahead in today's workplace. Distilling over 35 years of research, Williams and Dempsey offer four crisp patterns that affect working women: Prove-It-Again!, the Tightrope, the Maternal Wall, and the Tug of War. Each represents different challenges and requires different strategies—which is why women need to be savvier than men to survive and thrive in high-powered careers. Williams and Dempsey's analysis of working women is nuanced and in-depth, going far beyond the traditional cookie-cutter, one-size-fits-all approaches of most career guides for women. Throughout the book, they weave real-life anecdotes from the women they interviewed, along with quick kernels of advice like a "New Girl Action Plan," ways to "Take Care of Yourself", and even "Comeback Lines" for dealing with sexual harassment and other difficult situations.

Kathy Caprino guides women to take the reins in their careers by identifying and overcoming the 7 most damaging power gaps holding them back and accessing new levels of internal and external power to propel you forward to the success you want and deserve. The business world has been forever changed by the important progress and contributions that women have made. Yet, with only 38% of manager roles and 22% of C-suite positions being held by women, women continue to struggle to achieve the reward, respect, and authority they have

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earned. In these pages, career, executive, and leadership coach Kathy Caprino helps women identify the 7 most damaging power gaps that are holding them back from the success they want and deserve, outlining the key steps you can take today to access greater positive power, become the true author of your life, and reach your highest and most rewarding goals. Kathy has dedicated her work to the advancement of women in business. In her research, she has found that 98% of professional women are experiencing at least one of these seven damaging power gaps, and over 75% are facing 3 or more: Power Gap 1: Not recognizing your special talents, abilities, and accomplishments Power Gap 2: Communicating from fear, not strength Power Gap 3: Reluctance to ask for what you deserve Power Gap 4: Isolating from influential support Power Gap 5: Acquiescing instead of saying "Stop!" to mistreatment Power Gap 6: Losing sight of your thrilling dream for your life Power Gap 7: Allowing past trauma and challenges to define you Through riveting real-life success stories of women overcoming these gaps, and proven strategies and solutions from more than 30 of the nation's top experts in fields that are essential to women's success, the exercises in this book will equip you with the strength to: See yourself more powerfully (Brave Sight) Speak more confidently (Brave Speak) Ask for and receive what you deserve (Brave Ask) Connect to your advantage with influential support (Brave Connection) Challenge and change negative behavior toward you (Brave Challenge) Be of service in more meaningful ways (Brave Service) Heal from past trauma and challenge (Brave Healing) Most importantly, The Most Powerful You will reconnect you to the thrilling dreams you once had for your life and empower you to take the necessary steps to reclaim that dream while making your positive impact in the world.

Given Guatemala's record of human rights abuses, its legal system has often been portrayed as illegitimate and anemic. *I Ask for Justice* challenges that perception by demonstrating that even though the legal system was not always just, rural Guatemalans considered it a legitimate arbiter of their grievances and an important tool for advancing their agendas. As both a mirror and an instrument of the state, the judicial system simultaneously illuminates the limits of state rule and the state's ability to co-opt Guatemalans by hearing their voices in court. Against the backdrop of two of Latin America's most oppressive regimes—the dictatorships of Manuel Estrada Cabrera (1898–1920) and General Jorge Ubico (1931–1944)—David Carey Jr. explores the ways in which indigenous people, women, and the poor used Guatemala's legal system to manipulate the boundaries between legality and criminality. Using court records that are surprisingly rich in Maya women's voices, he analyzes how bootleggers, cross-dressers, and other litigants crafted their narratives to defend their human rights. Revealing how nuances of power, gender, ethnicity, class, and morality were constructed and contested, this history of crime and criminality demonstrates how Maya men and women attempted to improve their socioeconomic positions and to press for their rights with strategies that ranged from the pursuit of illicit activities to the deployment of the legal system.

Data is fundamental to the modern world. From economic development, to healthcare, to education and public policy, we rely on numbers to allocate resources and make crucial decisions. But because so much data fails to take into account gender, because it treats men as the default and women as atypical, bias and discrimination are baked into our systems. And women pay tremendous costs for this bias, in time, money, and often with their lives.

Celebrated feminist advocate Caroline Criado Perez investigates shocking root cause of gender inequality and research in *Invisible Women*†, diving into women's lives at home, the workplace, the public square, the doctor's office, and more. Built on hundreds of studies in the US, the UK, and around the world, and written with energy, wit, and sparkling intelligence, this is a groundbreaking, unforgettable exposé that will change the way you look at the world.

The current Islamic revival is frequently associated with fundamentalism and radical politics. This reinforces Western perceptions of Islamic women as victims of a sexist and reactionary rule. What many outsiders fail to realize is that quite a number of Muslim women are ardently

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embracing their religion as a means through which they can express gender identity, power and creativity. In overturning ingrained notions of Muslim women's subjugation, this timely book situates Islam as a religion undergoing reinterpretation and change -- especially in relation to gender identities -- rather than as a monolithic movement reacting against westernization and modernization. Through their political, educational, and recreational activities, more and more Muslim women are setting agendas of their own and are actively redefining the role of women in Muslim society.

In October 1928 Virginia Woolf was asked to deliver speeches at Newnham and Girton Colleges on the subject of 'Women and Fiction'; she spoke about her conviction that 'a woman must have money and a room of her own if she is to write fiction'. The following year, the two speeches were published as *A Room of One's Own*, and became one of the foremost feminist texts. Knitted into a polished argument are several threads of great importance – women and learning, writing and poverty – which helped to establish much of feminist thought on the importance of education and money for women's independence. In the same breath, Woolf brushes aside critics and sends out a call for solidarity and independence – a call which sent ripples well into the next century. 'Brilliant interweaving of personal experience, imaginative musing and political clarity' — Kate Mosse, *The Guardian* 'Probably the most influential piece of non-fictional writing by a woman in this century.' — Hermione Lee, *The Financial Times*

For readers who loved *Do You Think I'm Beautiful?* Angela Thomas's new book explores a woman's need to be known and loved—just as she is. In her book *Do You Know Who I Am?* Angela Thomas asks God if He knows her—and ultimately does He love her—as she is, right now, today. In each chapter, she names a different identity issue, such as: "I am invisible," "I am worn out," "I am undisciplined," "I am ordinary," and "I am afraid to dream." With each honest admission, Angela teaches that God lovingly replies, "Yes, I know your heart. I see your struggle. Now...do you know who I AM?" Ultimately Angela reveals that the secret to being known and loved lies in an intimate understanding of who God is. Each identity struggle is answered with a short biblical study on the character of God that assures readers that their personal, spiritual, and eternal fulfillment is not dependent on getting themselves together. Rather, God has a purpose for them just as they are—broken, afraid, disappointed, disillusioned. Through vivid storytelling, biblical teaching, and practical application, readers will find the heartfelt answers they seek.

'I am a woman's rights. I have plowed and reaped and husked and chopped and mowed, and can any man do more than that? I am as strong as any man that is now' A former slave and one of the most powerful orators of her time, Sojourner Truth fought for the equal rights of Black women throughout her life. This selection of her impassioned speeches is accompanied by the words of other inspiring African-American female campaigners from the nineteenth century. One of twenty new books in the bestselling Penguin Great Ideas series. This new selection showcases a diverse list of thinkers who have helped shape our world today, from anarchists to stoics, feminists to prophets, satirists to Zen Buddhists.

Part two of the literary sci-fi thriller follows a boy and a girl who are caught in a warring town where thoughts can be heard – and secrets are never safe. Reaching the end of their flight in *The Knife of Never Letting Go*, Todd and Viola did not find healing and hope in Haven. They found instead their worst enemy, Mayor Prentiss, waiting to welcome them to New Prentisstown. There they are forced into separate lives: Todd to prison, and Viola to a house of healing where her wounds are treated. Soon Viola is swept into the ruthless activities of the Answer, while Todd faces impossible choices when forced to join the mayor's oppressive new regime. In alternating narratives the two struggle to reconcile their own dubious actions with their deepest beliefs. Torn by confusion and compromise, suspicion and betrayal, can their trust in each other possibly survive?



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‘There are three kinds of strike I’d recommend: a housework strike, a labour strike, and a sex strike. I can’t wait for the first two.’ Things Are Against Us is the first collection of essays from Booker Prize-shortlisted Lucy Ellmann. Bold, angry, despairing and very, very funny, these essays cover everything – from patriarchy to environmental catastrophe to Little House on the Prairie. Ellmann calls for a moratorium on air travel, rages against bras, gives Doris Day and Agatha Christie a drubbing, and pleads for sanity in a world that – well, a world that spent four years in the company of Donald Trump, that ‘tremendously sick, terrible, nasty, lowly, truly pathetic, reckless, sad, weak, lazy, incompetent, third-rate, clueless, not smart, dumb as a rock, all talk, wacko, zero-chance lying liar’. Things Are Against Us is electric. It’s vital. These are essays bursting with energy, and reading them feels like sticking your hand in the mains socket. Lucy Ellmann is the writer we need to guide us through these crazy times.

If you have outstanding balances on your credit cards...don't have assets in your own name...are saving instead of investing, then chances are you're not rich and not living the life you want. Without your awareness, behaviors learned as a girl are preventing you from becoming a woman who is financially independent and free to follow her dreams. Now, with the same frank advice and empowering information that made Nice Girls Don't Get the Corner Office a bestseller, Lois Frankel tackles the 75 financial mistakes that keep women from having the wealth they deserve. She isolates the messages about money given to little girls that little boys never hear. Then she helps you discover the financial thinking that is keeping you stuck in old patterns, dependent relationships, and jobs where you earn less than you deserve. Once you get to the root of the problem, Frankel helps you solve it-with fabulous results. Her coaching tips help you take control of your finances and make more money than you ever thought possible. Do you make these "nice girl" mistakes? \* Mistake #4: Not playing to win. Being polite, quiet, and fair to a fault is playing the financial game "like a girl." \* Mistake #10: Choosing to remain financially illiterate. Knowledge is power. Learn to manage your major purchases, investments, and banking. \* Mistake #20: Spending as an emotional crutch. Understand your emotions; don't make purchases just to lift your spirits. \* Mistake #45: Saving instead of investing. Fear can keep your funds in low-interest accounts. Get educated about investing. Get wealthy. Frankel gives you the financial savvy to change negative behaviors, make smart money choices, and embrace the life you want sooner than you think.

From the creator of the popular website Ask a Manager and New York’s work-advice columnist comes a witty, practical guide to 200 difficult professional conversations—featuring all-new advice! There’s a reason Alison Green has been called “the Dear Abby of the work world.” Ten years as a workplace-advice columnist have taught her that people avoid awkward conversations in the office because they simply don’t know what to say. Thankfully, Green does—and in this incredibly helpful book, she tackles the tough discussions you may need to have during your career. You’ll learn what to say when • coworkers push their work on you—then take credit for it • you accidentally trash-talk someone in an email then hit “reply all” • you’re being micromanaged—or not being managed at all • you catch a colleague in a lie • your boss seems unhappy with your work • your cubemate’s loud speakerphone is making you homicidal • you got drunk at the holiday party Praise for Ask a Manager “A must-read for anyone who works . . . [Alison Green’s] advice boils down to the idea that you should be professional (even when others are not) and that communicating in a straightforward manner with candor and kindness will get you far, no matter where you work.”—Booklist (starred review) “The author’s friendly, warm, no-nonsense writing is a pleasure to read, and her advice can be widely applied to relationships in all areas of readers’ lives. Ideal for anyone new to the job market or new to management, or anyone hoping to improve their work experience.”—Library Journal (starred review) “I am a huge fan of Alison Green’s Ask a Manager column. This book is even better. It teaches us how to deal with many of the most vexing big and little problems in our workplaces—and to do so with grace, confidence, and a sense of humor.”—Robert Sutton,

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Stanford professor and author of *The No Asshole Rule* and *The Asshole Survival Guide* "Ask a Manager is the ultimate playbook for navigating the traditional workforce in a diplomatic but firm way."—Erin Lowry, author of *Broke Millennial: Stop Scraping By and Get Your Financial Life Together*

The hauntingly prophetic classic novel set in a not-too-distant future where books are burned by a special task force of firemen. 'Another indispensable classic' *The Times* "Ray Bradbury's gift for storytelling reshaped our culture and expanded our world" Barack Obama Guy Montag is a fireman. His job is to burn books, which are forbidden, being the source of all discord and unhappiness. Even so, Montag is unhappy; there is discord in his marriage. Are books hidden in his house? The Mechanical Hound of the Fire Department, armed with a lethal hypodermic, escorted by helicopters, is ready to track down those dissidents who defy society to preserve and read books. The classic dystopian novel of a post-literate future, *Fahrenheit 451* stands alongside Orwell's *1984* and Huxley's *Brave New World* as a prophetic account of Western civilization's enslavement by the media, drugs and conformity. Bradbury's powerful and poetic prose combines with uncanny insight into the potential of technology to create a novel which, decades on from first publication, still has the power to dazzle and shock.

Did you know that by failing to negotiate her starting salary for her first job, a woman may sacrifice over a half a million pounds in earnings by the end of her career? Yet, as research reveals, men are four times as likely to ask for higher pay than are women with the same qualifications. In this eye-opening book, Linda Babcock and Sara Laschever draw on research in psychology, sociology, economics and organisational behaviour as well as dozens of interviews to explore the personal and societal reasons why women seldom ask for what they need, want and deserve at work and at home. *Why Women Don't Ask* - a sensation when published in the US in 2003 - is a call to arms that will help you recognise the ways in which our culture perpetuates inequalities - and how you can begin to overcome them.

"You can become irresistibly attractive to women without changing who you are." So says Mark Manson, superstar blogger and author of the international bestseller, *The Subtle Art of Not Giving A F\*ck*, a self help book that packs a punch. Mark brings the same approach to teaching men what they need to know about attracting women. In *Models* he shows us how much it sucks trying to attract women using the tricks and tactics recommended by other books. Instead, he says, men need to focus on seduction as an emotional process not a physical or social one. What matters is the intention, the motivation, the authenticity. To improve your dating life you must improve your emotional life - how you feel about yourself and how you express yourself to others. Funny, irreverent and confronting, *Models* is a mature and honest guide on how a man can attract women by giving up the bullsh\*t and becoming an honest broker. "A detailed guide to modern sexual ethics" *Sydney Morning Herald* "There's nothing subtle about Mark Manson. He's crude and vulgar and doesn't give a f\*ck . . . He's as painfully honest as he is outrageously funny" *Huffington Post*

"What does everyone in the modern world need to know? [The author's] answer to this most difficult of questions uniquely combines the hard-won truths of ancient tradition with the stunning revelations of cutting-edge scientific research. [The author discusses] discussing discipline, freedom, adventure and responsibility, distilling the world's wisdom into 12 practical and profound rules for life"--

The authors of *Women's Don't Ask* present an innovative approach to negotiation that explains how women can identify important goals, takes them step by step through the entire planning and preparation process, and offers strategic advice on the negotiation stage, with tips on managing emotions, confidence building, and an effective collaborative style. Reprint. 20,000 first printing.

Over the last few decades, research, activity, and funding has been devoted to

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improving the recruitment, retention, and advancement of women in the fields of science, engineering, and medicine. In recent years the diversity of those participating in these fields, particularly the participation of women, has improved and there are significantly more women entering careers and studying science, engineering, and medicine than ever before. However, as women increasingly enter these fields they face biases and barriers and it is not surprising that sexual harassment is one of these barriers. Over thirty years the incidence of sexual harassment in different industries has held steady, yet now more women are in the workforce and in academia, and in the fields of science, engineering, and medicine (as students and faculty) and so more women are experiencing sexual harassment as they work and learn. Over the last several years, revelations of the sexual harassment experienced by women in the workplace and in academic settings have raised urgent questions about the specific impact of this discriminatory behavior on women and the extent to which it is limiting their careers. *Sexual Harassment of Women* explores the influence of sexual harassment in academia on the career advancement of women in the scientific, technical, and medical workforce. This report reviews the research on the extent to which women in the fields of science, engineering, and medicine are victimized by sexual harassment and examines the existing information on the extent to which sexual harassment in academia negatively impacts the recruitment, retention, and advancement of women pursuing scientific, engineering, technical, and medical careers. It also identifies and analyzes the policies, strategies and practices that have been the most successful in preventing and addressing sexual harassment in these settings.

A gourmand's guide to the slim life shares the principles of French gastronomy, the art of enjoying all edibles in proportion, arguing that the secret of being thin and happy lies in the ability to appreciate and balance pleasures, not in deprivation, in a guide that includes inspirational true-life stories, simple advice, and dozens of delectable recipes. Reprint.

Steve Harvey, the host of the nationally syndicated *Steve Harvey Morning Show*, can't count the number of impressive women he's met over the years, whether it's through the "Strawberry Letters" segment of his program or while on tour for his comedy shows. Yet when it comes to relationships, they can't figure out what makes men tick. Why? According to Steve it's because they're asking other women for advice when no one but another man can tell them how to find and keep a man. In *Act Like a Lady, Think Like a Man*, Steve lets women inside the mindset of a man and sheds light on concepts and questions such as: The Ninety Day Rule: Ford requires it of its employees. Should you require it of your man? The five questions every woman should ask a man to determine how serious he is. And much more . . . Sometimes funny, sometimes direct, but always truthful, *Act Like a Lady, Think Like a Man* is a book you must read if you want to understand how men think when it comes to relationships.

FOR DISTRIBUTION OUTSIDE THE USA. A concordance is the first thing to reach for when you want to explore the Bible in depth. Organized alphabetically, it's a word-by-word index of the specific Bible translation you're using. When you can't find a Scripture passage or verse you're looking for, turn to your concordance. It's absolutely essential for doing work studies, and great for topical studies as well. The NIV Compact Concordance was designed with practicality in mind. This streamlined adaptation of the

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