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## **An Entire Mba In 1 Book From The Author Of The Online Course An Entire Mba In 1 Course**

Shortlisted for the CMI Management Book of the Year Competition 2011, Commuters' Read Category The Mobile MBA delivers all the knowledge you need to fast track your career – this is your portable business coach, explaining MBA skills, models and applications and showing you how to put the grand theory and big talk into practice. Packaged with 11 Skill-Pills, one for each chapter of the book, these can be downloaded to your smart phone, tablet or computer so you can get access to up-to-date advice on the move so you can apply your new skills where and when you need them.

The fully revised new edition of the international bestseller THE 80 MINUTE MBA is your shortcut to business brilliance. A traditional MBA is for either the time-rich, very wealthy or lucky few with a generous corporate sponsor. So what happens if you want to get a hit of high-quality business inspiration without spending two years back at school? THE 80 MINUTE MBA is the gateway to fresh thinking, in less time than it takes a standard meeting to get past coffee and donuts. The MBA-in-a-box book is old hat. Managers need the encouragement to think differently, not in the same straight lines. THE 80 MINUTE MBA is an injection of inspiration, creative thinking and dynamic approaches which will help you see the world of business differently. Stimulating new material brings this edition right up to date with critical business thinking. Including a new chapter on the platform economy and fresh technology and social media examples this book will energize and inspire you in equal measure.

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Based on eight years of research visiting dozens of startups, tech companies and incumbents, Harvard Business School professor Thales Teixeira shows how and why consumer industries are disrupted, and what established companies can do about it—while highlighting the specific strategies potential startups use to gain a competitive edge. There is a pattern to digital disruption in an industry, whether the disruptor is Uber, Airbnb, Dollar Shave Club, Pillpack or one of countless other startups that have stolen large portions of market share from industry leaders, often in a matter of a few years. As Teixeira makes clear, the nature of competition has fundamentally changed. Using innovative new business models, startups are stealing customers by breaking the links in how consumers discover, buy and use products and services. By decoupling the customer value chain, these startups, instead of taking on the Unilevers and Nikes, BMW's and Sephoras of the world head on, peel away a piece of the consumer purchasing process. Birchbox offered women a new way to sample beauty products from a variety of companies from the convenience of their homes, without having to visit a store. Turo doesn't compete with GM. Instead, it offers people the benefit of driving without having to own a car themselves. Illustrated with vivid, in-depth and exclusive accounts of both startups, and reigning incumbents like Best Buy and Comcast, as they struggle to respond, *Unlocking the Customer Value Chain* is an essential guide to demystifying how digital disruption takes place – and what companies can do to defend themselves.

Ben Casnocha discovered he was entrepreneur at age 12 and hasn't slowed down since. In this remarkably instructive book, Ben dissects the entrepreneurship "gene," explaining that everyone has inherited it if they have an idea to make the world a better place. In Casnocha's case, he found a better way for city governments to communicate with constituents on the

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Web. Six years later, Comcate has dozens of municipal clients, a growing staff, and a record of excellence. This book is the story of his start-up, but also a conversation with his mentors, clients and fellow entrepreneurs about how to make a business idea work?and how to have the time of your life trying. From Pat Lencioni to Marc Benioff of salesforce.com, Ben has won over the best and brightest of the business world?now it's your turn!

Has your company struggled to roll EOS out to all levels of your organization? Do your employees understand why EOS is important or even what it is? What the Heck is EOS? is for the millions of employees in companies running their businesses on EOS (Entrepreneurial Operating System). An easy and fast read, this book answers the questions many employees have about EOS and their company: • What is an operating system? • What is EOS and why is my company using it? • What are the EOS foundational tools and how do they impact me? • What's in it for me? Designed to engage employees in the EOS process and tools, What the Heck is EOS? uses simple, straightforward language and provides questions about each tool for managers and employees to discuss creating more ownership and buy-in at the staff level. After reading this book, employees will not only have a better understanding of EOS but they will be more engaged, taking an active role in helping achieve your company's vision.

The Fast Forward MBA Pocket Reference Second Edition -more comprehensive and convenient than ever! When the success of your business hangs in the balance, you needreliable, authoritative information immediately. You need aresource that covers all the corporate bases-communications,management, economics, strategy, accounting, finance, marketing,and more. You need The Fast Forward MBA Pocket Reference,Second Edition. Packed with information designed to serveall your business needs, this handy, highly readable

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book is the ultimate companion for those moments when you need to put your finger on the right advice at the right time—now. This updated and revised Second Edition offers clear, concise coverage of the complete range of essential business topics in a handy format. You'll find all the latest cutting-edge ideas, including new developments in technology, strategy, and branding, as well as key terms, tools, and topics in short, lively entries that give you all the information you need. The Portable MBA The Fast Forward MBA-- the compact business companion you'll use every day! Keep up with the newest ideas in business Brush up on the basics you can't do without Find direct, practical answers to complicated problems

Steven Silbiger has distilled the material of the ten most popular business schools in order to teach readers the language of business. At the rate of one easy-to-understand chapter a day, this book will enable readers to absorb the material, speak the language, and, most importantly, acquire the confidence and expertise needed to get ahead in the competitive business world.

Who needs a mountain of debt? Each year, the nation's top business schools are flooded with applications from people eager to pursue their MBA dreams. But those aspirations come at a steep price. According to U.S. News and World Report, the average debt load for graduates of NYU's Stern School of Business, MIT's Sloan School of Management, and other top business schools exceeds \$100,000. Like most, author Laurie Pickard couldn't shoulder that. But she faced a dilemma: despite two degrees and a Peace Corps stint, she needed a business education to land her dream job in international development. She decided to take her education into her own hands, and found that some of those same prestigious business schools offer MOOCs (massive online open courses) for low or even no cost. By picking the

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right classes from the best schools, she gained the skills-without all the debt. In Don't Pay for Your MBA, Pickard shows self-starters, career changers, and budding entrepreneurs how to navigate the expanding universe of online education. Building on her popular No-Pay MBA blog, Pickard reveals how to: Define your goals and tailor a curriculum that works for you \* Master the language of business \* Build a strong network \* Choose a concentration and deepen your expertise \* Showcase your nontraditional education in a way that attracts offers

Self-directed learning fills gaps in your training, positions you for promotions, and opens up new opportunities. Why pay exorbitant tuition when you can MOOC your way to success? \*\* ACCORDING TO BUSINESS INSIDER: "Getting your MBA has never been easier. Haroun is one of the highest rated professors on Udemy, so you can expect to be in good hands through the course of your education." \*\* This is the book version of the popular Udemy.com course called "An Entire MBA in 1 Course." From the Author of "101 Crucial Lessons They Don't Teach You in Business School," which Forbes magazine calls "1 of 6 books that all entrepreneurs need to read right now." This book will teach you everything you need to know about business....from starting a company to taking it public. Most business books are significantly outdated. This book leverages many online resources and makes the general business, accounting and finance process very easy to understand (and enjoyable too)! There are many incredibly engaging and entertaining video links in the book to YouTube and other sources; 'edutainment' works! Although this book is close to 400 pages, I tried to visualize the content of this book as much as possible as this is a more impactful and enjoyable way

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to learn (think Pinterest versus the tiny words in the Economist)! The contents of this book are all based on my work experience at several firms, including Goldman Sachs, the consulting industry at Accenture, a few companies I have started, the hedge fund industry where I worked at Citadel and most recently, based on my experience at a prominent San Francisco based venture capital firm. I also included many helpful practical business concepts I learned while I did an MBA at Columbia University and a Bachelor of Commerce degree at McGill University. Think of this book as a "greatest hits" business summary from my MBA, undergraduate business degree, work experience in consulting, equities, hedge funds, venture capital and starting my own companies. As the title of this book suggests, this is an entire MBA in one book; it's also a practical manual to help you accomplish your business career goals. I have minimized "boring theoretical concepts" in this book in order to keep it as close to reality as possible. I hope you enjoy it! In addition to teaching at 4 universities in the San Francisco Bay Area, you can find other courses that I teach online at [www.udemy.com/user/chris-haroun/](http://www.udemy.com/user/chris-haroun/).

Jason Barron spent 516 hours in class, completed mountains of homework and shelled out tens of thousands of dollars to complete his MBA at the BYU Marriott School of Business. Along the way, rather than taking boring notes that he would never read (nor use) again, Jason created sketch notes for each class—visually capturing the essential points of his education—and providing an engaging and invaluable resource. Once

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finished with his MBA, Jason launched a widely successful Kickstarter campaign distilling these same notes into a self-published book to help aspiring business leaders of all backgrounds and income levels understand the critical concepts one learns in business school. Whether you are thinking about applying to business school, are currently in college studying business, or have always wondered what is taught in an MBA program, this highly entertaining and visual book is for you.

Forbes calls this book 1 of 6 books that all entrepreneurs must read right now (along with Peter Thiel's book and the 7 Habits of Highly Successful People). In this book you will learn how to get a meeting with anyone. You will learn how to take your career to the next level. You will learn how to reinvent yourself in ways that you never thought was possible! Chris Haroun has had the opportunity in his career to meet with the top CEOs, entrepreneurs and investors in the world, including Warren Buffett, Bill Gates, Marc Benioff, and the CEOs of most large technology companies. This book is an amalgamation of business advice that Chris has compiled from his many meetings with successful business people over the past two decades as well as observations of why brilliant entrepreneurs like Steve Jobs or Mark Zuckerberg have become incredibly successful. Business schools do a good job of providing students with theoretical and practical frameworks that can be applicable to real world problems but business schools often miss teaching students some of the most crucial business lessons like how to network or how to find customers or how to get a job!

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Are you ready to take your career to the next level by getting meetings with people you never thought you could get access to? In Chris' latest book (called "Networking to Get Customers, a Job or Anything You Want"), you will learn how to significantly increase your chances of getting a job, customers and anything you want by networking. This book has over 200 pages plus over 2 hours of video lectures and 15 downloadable templates and 11 exercises to help you master networking and achieve your most ambitious professional and personal goals. Professor Haroun has successfully changed careers by networking (he worked at Goldman Sachs, then in the hedge fund industry at hedge fund giant Citadel, in the venture capital industry and in the consulting + tech sectors). He has raised/managed over \$1bn in his career and enjoys teaching his in class MBA and undergraduate business students how to network to get a job, customers, etc. Written by Chris Haroun, who is an award winning business school professor and the author of the book "101 Crucial Lessons They Don't Teach You in Business School," which Business Insider wrote is "the most popular book of 2016 according to Business Insider readers." In 2015 Forbes called this book "1 of 6 books that all entrepreneurs must read right now." Chris also has the top selling online business course on Udemy.com called "An Entire MBA in 1 Course." Chris Haroun has an MBA in finance from Columbia University and a Bachelor of Commerce degree from McGill University where he is a McGill University Dobson Fellow (awarded for contributions to helping students and alumni with venture capital entrepreneurship



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advice). To learn more about Professor Chris Haroun and his company, please visit [HarounVentures.com](http://HarounVentures.com)

What is the motivation for doing an MBA? To stand out in your career? To be a decision maker, and not just someone at the receiving end of other people's decisions? Dr. Gerard L. Danford: MBA - London Business School, PhD - Helsinki School of Economics, B.Sc. Engineering - CCSU (USA). Take Control of Your Career Development Today Are you missing the skills needed to succeed? Those skills could help accelerate your success because; your skill set is your career capital! Time for personal development is very limited but, after completing the Mini MBA you will understand 18 essential topics (best return on investment - ROI - for your valuable time). Managers, startup founders and business students will benefit most from this in-depth & practical book. The Mini MBA could make the greatest difference in your career success! What You Will Learn Success Theme The formula for success in business and how to make that success happen? How to navigate the rapidly changing business environment (8 Accelerators)? How to avoid the greatest enemy of success (4 Forms of Complexity)? Management Theme The 3 secrets to becoming more innovative. The 5 tasks of effective managers. The 3 tools for making better business decisions. Money Theme Why behavioral economics 'eats rational economics for breakfast'. Why you must Understand Value in order to succeed in business (4 Drivers of Value)? Why Planning, Budgeting, and Forecasting (PBF) is not used effectively? Market Theme

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Why success in marketing is driven mostly through 'budget allocation'? How to improve your digital marketing ROI? Why mobile is now the #1 marketing challenge, and how to succeed in a mobile-first marketplace? Process Theme What is the Business Case for a Companies Sustainability Strategy? Why, where, and how to succeed in international business? How to manage dynamic and stable operations (Agile-Lean Process Skills)? Future Theme What are the 4 Proven Strategic Styles? How to use the 6 Career Weapons? How to Avoid Startup Failure (the 10/90 Rule)? PLUS: Case studies on Amazon, Google, Lego and much more... About The Author Dr. Gerard L. Danford received his PhD from the Helsinki School of Economics, MBA from The London Business School (#1 in global MBA rankings), and B.Sc. in engineering from CCSU (USA). Why I Created The Mini MBA BOOTCAMP? Having spent 20 years in business consulting & 20 years teaching on Business Programs in Europe and North America, I can say with confidence that there are just a few essential concepts which every present and future manager must understand in order to succeed. After completing The Mini MBA BOOTCAMP you will have 18 essential tools which will help to accelerate your success in business.

Is this blue book more valuable than a business degree? Most people enter their professional careers not understanding how to grow a business. At times, this makes them feel lost, or worse, like a fraud pretending to know what they're doing. It's hard to be successful without a clear understanding of how business works. These 60 daily

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readings are crucial for any professional or business owner who wants to take their career to the next level. New York Times and Wall Street Journal bestselling author, Donald Miller knows that business is more than just a good idea made profitable – it's a system of unspoken rules, rarely taught by MBA schools. If you are attempting to profitably grow your business or career, you need elite business knowledge—knowledge that creates tangible value. Even if you had the time, access, or money to attend a Top 20 business school, you would still be missing the practical knowledge that propels the best and brightest forward. However, there is another way to achieve this insider skill development, which can both drastically improve your career earnings and the satisfaction of achieving your goals. Donald Miller learned how to rise to the top using the principles he shares in this book. He wrote *Business Made Simple* to teach others what it takes to grow your career and create a company that is healthy and profitable. These short, daily entries and accompanying videos will add enormous value to your business and the organization you work for. In this sixty-day guide, readers will be introduced to the nine areas where truly successful leaders and their businesses excel: Character: What kind of person succeeds in business? Leadership: How do you unite a team around a mission? Personal Productivity: How can you get more done in less time? Messaging: Why aren't customers paying more attention? Marketing: How do I build a sales funnel? Business Strategy: How does a business really work? Execution: How can we get things done? Sales: How do I close more sales? Management: What

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does a good manager do? Business Made Simple is the must-have guide for anyone who feels lost or overwhelmed by the modern business climate, even if they attended business school. Learn what the most successful business leaders have known for years through the simple but effective secrets shared in these pages. Take things further: If you want to be worth more as a business professional, read each daily entry and follow along with the free videos that will be sent to you after you buy the book. Written by faculty members, covers first year MBA program topics such as marketing, economics, and management; and includes case studies, an entrepreneurship guide, and discussion about the future of business.

Why are very busy people often much more productive, much more balanced, much more successful and much happier than most people? There is a saying that if you want something to get done, give it to a busy person. This course will teach you to significantly increase your productivity, focus, success and happiness in 30 days. I have done a lot of research on productivity and happiness in my career. I have worked at several great companies including Goldman Sachs and in several industries, including the consulting, hedge fund, tech and venture capital industries where I have analyzed what makes an incredibly productive, focused, successful and happier person. I have had the pleasure of meeting with, partnering with, working for and investing in some of the most successful and happy business people. So I created a long list of why these incredibly successful entrepreneurs are way more productive, way more focused, way

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more successful and much happier than many others are. I have put 30 of the top lessons that I have learned from them into this course. This course will be focused on making you more productive, more focused, more successful and happier too in many aspects of your life through 30 exercises in 30 days. I am very confident that you will be much more productive, focused and happier by the time you finish this 30-day course and every single one of the 30 daily exercises. I want to humbly inspire and help you be able to focus on achieving your professional and personal goals, improve your productivity, success and happiness as well. I know in my heart that after completing all 30 short exercises in 30 days, you'll find many ways to materially enrich your life so you can be much more productive, focused, successful and happy. Thanks a lot for your support and commitment to this journey we will take together! Let's begin!

Named a Best Book of 2018 by the Financial Times and Fortune, this "thrilling" (Bill Gates) New York Times bestseller exposes how a "modern Gatsby" swindled over \$5 billion with the aid of Goldman Sachs in "the heist of the century" (Axios). Now a #1 international bestseller, BILLION DOLLAR WHALE is "an epic tale of white-collar crime on a global scale" (Publishers Weekly, starred review), revealing how a young social climber from Malaysia pulled off one of the biggest heists in history. In 2009, a chubby, mild-mannered graduate of the University of Pennsylvania's Wharton School of Business named Jho Low set in motion a fraud of unprecedented gall and magnitude--one that would come to symbolize the next great threat to the global

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financial system. Over a decade, Low, with the aid of Goldman Sachs and others, siphoned billions of dollars from an investment fund--right under the nose of global financial industry watchdogs. Low used the money to finance elections, purchase luxury real estate, throw champagne-drenched parties, and even to finance Hollywood films like *The Wolf of Wall Street*. By early 2019, with his yacht and private jet reportedly seized by authorities and facing criminal charges in Malaysia and in the United States, Low had become an international fugitive, even as the U.S. Department of Justice continued its investigation. *BILLION DOLLAR WHALE* has joined the ranks of *Liar's Poker*, *Den of Thieves*, and *Bad Blood* as a classic harrowing parable of hubris and greed in the financial world.

*The Effective Manager* is a hands-on practical guide to great management at every level. Written by the man behind *Manager Tools*, the world's number-one business podcast, this book distills the author's 25 years of management training expertise into clear, actionable steps to start taking today.

Updated for today's digital, global environment, *MBA in a DAY 2.0* presents fundamental business concepts and principles--as taught in today's best MBA programs--in an easy to read, understandable manner.

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Author Mariana Zanetti pens an eye-opening expose into the world of higher business

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education that will appeal to all those who have, or are contemplating getting, their master's of business administration (MBA) degree. The MBA Bubble is nothing short of revolutionary in a world where young professionals are increasingly encouraged to mortgage their futures for little return. After earning her MBA from one of the world's top business schools, Zanetti embarked on a successful international marketing career, meeting all of her professional goals and more. Yet she admits in *The MBA Bubble* that choosing to pursue this particular degree was one of the worst mistakes of her entire career. In her straightforward and honest prose, Zanetti reveals the truth about the role of MBAs in today's world. Created one hundred years ago for an age that no longer exists, these degrees have become ruinous investments for the hoards of young professionals who have been convinced by business schools that they are necessary. Zanetti explains that, despite the common belief, MBAs do not actually enhance salaries and discusses the deceit behind business schools' marketing tactics, including their manipulation of rankings and statistics. In addition to the presentation of exhaustive research, Zanetti demonstrates how to meet one's professional goals without plummeting into massive debt. She teaches readers how to think critically and challenge the faulty mental models that most people accept without question. *The MBA Bubble* is a must read for all those who have, or are considering, a higher business education degree. Armed with facts and alternative resources, readers will walk away from Zanetti's book with a new found understanding of the way business schools really

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work.

MBA Insider is a guide for helping prospective and current MBA students make the most of their MBA Experience. With expert guidance, best practices, and actionable recommendations, readers will walk away with the information they need to understand how to navigate their MBA experience and achieve their career goals faster. The book contains a detailed walk through of the key elements of the MBA experience, real first-person stories from 50+ MBA students and alum, and actionable recommendations on key topics ranging from academics, internship recruiting, career development, and student activities.

The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers, featuring new concepts and mental models: updated, expanded, and revised. Many people assume they need to attend business school to learn how to build a successful business or advance in their career. That's not true. The vast majority of modern business practice requires little more than common sense, simple arithmetic, and knowledge of a few very important ideas and principles. The Personal MBA 10th Anniversary Edition provides a clear overview of the essentials of every major business topic: entrepreneurship, product development, marketing, sales, negotiation, accounting, finance, productivity, communication, psychology, leadership, systems design, analysis, and operations management...all in one comprehensive volume. Inside you'll learn concepts such as: The 5 Parts of Every Business: You can



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understand and improve any business, large or small, by focusing on five fundamental topics. The 12 Forms of Value: Products and services are only two of the twelve ways you can create value for your customers. 4 Methods to Increase Revenue: There are only four ways for a business to bring in more money. Do you know what they are? Business degrees are often a poor investment, but business skills are always useful, no matter how you acquire them. The Personal MBA will help you do great work, make good decisions, and take full advantage of your skills, abilities, and available opportunities--no matter what you do (or would like to do) for a living.

The author's previous book was reviewed by Forbes as "1 of 6 books that all entrepreneurs need to read right now." The Ultimate Practical Business Manual will teach you everything you need to know about business....from starting a company to taking it public. Most business books are significantly outdated. This book leverages many online resources and makes the general business, accounting and finance process very easy to understand (and enjoyable too)! There are many incredibly engaging and entertaining video links in the book to YouTube and other sources; 'edutainment' works! Although this book is close to 400 pages, I tried to visualize the content of this book as much as possible as this is a more impactful and enjoyable way to learn (think Pinterest versus the tiny words in the Economist)! The contents of this book are all based on my work experience at several firms, including Goldman Sachs, the consulting industry at Accenture, a few companies I have started, the hedge fund

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industry where I worked at Citadel and most recently, based on my experience at a prominent San Francisco based venture capital firm. I also included many helpful practical business concepts I learned while I did an MBA at Columbia University and a Bachelor of Commerce degree at McGill University. Think of this book as a "greatest hits" business summary from my MBA, undergraduate business degree, work experience in consulting, equities, hedge funds, venture capital and starting my own companies. As the title of this book suggests, this is a practical manual to help you accomplish your business career goals. I have minimized "boring theoretical concepts" in this book in order to keep it as close to reality as possible. I hope you enjoy it! In addition to teaching at 4 universities in the San Francisco Bay Area, you can find other courses that I teach online at [www.udemy.com/user/chris-haroun/](http://www.udemy.com/user/chris-haroun/). About the Author: Chris Haroun is an award winning business school professor, venture capitalist and the author of "101 Crucial Lessons They Don't Teach You In Business School ." Forbes recently called this book 1 of 6 books that all entrepreneurs must read right now. Chris Haroun has had the opportunity in his career to invest in and meet with the top CEOs, entrepreneurs and investors in the world, including Bill Gates, Warren Buffett, Marc Benioff and the CEOs of most large technology companies. Chris is currently a venture capitalist at a prominent San Francisco Bay Area venture capital firm and has previous work experience at Goldman Sachs, hedge fund giant Citadel, consulting firm Accenture and several firms that he has founded. He has successfully raised and has

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also managed over \$1bn in his business/finance career. He has an MBA in Finance from Columbia University and a Bachelor of Commerce Degree with a major in Management Information Systems and International Business from McGill University where he was awarded a McGill University Dobson Fellowship for student venture capital and business model mentoring. Chris is also a frequent guest lecturer at several Bay Area business schools including Berkeley and Stanford. He has written numerous articles and has been interviewed in Forbes, VentureBeat, Entrepreneur Magazine, Wired Magazine, AlleyWatch and Pulse. He has also been interviewed on various business and venture capital topics on several radio stations, podcasts etc., including Radio Television Hong Kong (RTHK) which is Hong Kong's oldest and sole public service broadcaster. He serves on the boards of several Bay Area technology companies and charities and he lives in Hillsborough, California. Chris Haroun's goal is to "make business education impactful and entertaining with no boring theory; edutainment works!"

'Anyone who has ever wished they attended a top-ten MBA school now has an alternative. Silbiger's The 10-Day MBA. It distils the basics of a top MBA programme. It's interesting, informative and certainly cheaper. I recommend it!' Tom Fischgrund, author of The Insider's Guide to the Top Ten Business Schools A business classic, The 10-Day MBA provides an invaluable guide for all the people who do not have the time or resources to take a full-time business

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degree, or who require a short revision aid. Internationally acclaimed, this carefully structured and easy-to-read course will enable you to understand the concepts and jargon used in the business world without having to leave your desk. Here is your chance to become familiar with the key tools and theories taught at Harvard and Stanford and other leading business schools - in just ten days!

MBA Notes is a combination of lecture notes, strategic frameworks, and useful business and management concepts drawn from online sources. It is primarily intended for: Current managers who don't have the time or inclination to enroll in an MBA program. MBA alumni that want to refresh the concepts learned during their study. Prospective MBA students that want to get an advanced look at what they will be studying. You will find useful material covering the subjects taught in business schools, including: Accounting Business Law Case Analysis Tips and Tools Economics Finance Leadership Marketing Operations Organizational Behavior Statistics Strategy (including various useful frameworks) This book does not read this like a regular business book or textbook and does not provide detailed explanations and illustrations of the concepts. Rather, it offers condensed lists, summaries, formulae, and other highlights of core concepts. A surprisingly simple way for students to master any subject--based on one of the

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world's most popular online courses and the bestselling book *A Mind for Numbers* and its wildly popular online companion course "Learning How to Learn" have empowered more than two million learners of all ages from around the world to master subjects that they once struggled with. Fans often wish they'd discovered these learning strategies earlier and ask how they can help their kids master these skills as well. Now in this new book for kids and teens, the authors reveal how to make the most of time spent studying. We all have the tools to learn what might not seem to come naturally to us at first--the secret is to understand how the brain works so we can unlock its power. This book explains:

- Why sometimes letting your mind wander is an important part of the learning process
- How to avoid "rut think" in order to think outside the box
- Why having a poor memory can be a good thing
- The value of metaphors in developing understanding
- A simple, yet powerful, way to stop procrastinating

Filled with illustrations, application questions, and exercises, this book makes learning easy and fun.

You must deliver an amazing customer experience. Why? It is the competitive edge of new-era business—in any market and any economy. Renowned customer experience expert Shep Hyken explains how consistently amazing customers through stellar service can elevate your company from good to great. All

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transformations require a role model, and Shep has found the perfect role model to inspire your team: Ace Hardware. Ace was named as one of the top ten customer service brands in America by Businessweek and ranked highest in its industry for customer satisfaction. Through revealing stories from Ace's over-the-top work with customers, Shep explores the five tactical areas of customer amazement: leadership, culture, one-on-one, competitive edge, and community. Delivering amazing service requires everyone in your organization to step up and be a leader. It doesn't take a title. It takes the right set of tools and principles. To help you empower employees at all levels, Shep brings the content to a deeply practical level. His 52 Amazement Tools—like “Ask the extra question” and “Focus on the customer, not the money”—are simple, clear, useful for almost anybody, and supported with compelling research and stories. Between these covers, you will find the tools and tactics you need to transform your company into a seriously customer-focused operation that will amaze every customer every time.

Want to get an MBA? The Complete MBA For Dummies, 2nd Edition, is the practical, plain-English guide that covers all the basics of a top-notch MBA program, helping you to navigate today's most innovative business strategies. From management to entrepreneurship to strategic planning, you'll understand

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the hottest trends and get the latest techniques for motivating employees, building global partnerships, managing risk, and manufacturing. This fun, easy-to-access guide is full of useful information, tips, and checklists that will help you lead, manage, or participate in any business at a high level of competence. You'll find out how to use databases to your advantage, recognize and reward your employees, analyze financial statements, and understand the challenges of strategic planning in a global business environment. You'll also learn the basic principals of accounting, get a grip on the concepts behind stocks and bonds, and find out how technology has revolutionized everything from manufacturing to marketing. Discover how to:

- Know and respond to your customers' needs
- Handle budgets and forecasts
- Recruit and retain top people
- Establish and run employee teams
- Use Sarbanes-Oxley to your company's advantage
- Negotiate with the best of them
- Build long-term relationships with clients
- Avoid common managerial mistakes
- Improve cash flow
- Market your products and services
- Make the most of your advertising dollar

Once you know what an MBA knows, the sky's the limit. Read *The Complete MBA For Dummies, 2nd Edition*, and watch your career take off!

How did Norwegian mass murderer Anders Breivik get tangled with global clothier Lacoste? How did Mercedes cross paths with the movie 'Slumdog

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Millionaire'? That's right. Nobody teaches business management like I do. PERIOD. I combine intrigue, fascination and story telling with world class knowledge in a way that crucial business concepts stick in your memory. Hello, my name is Ritesh and I was fortunate to attend the #1 Business School in the World for Marketing. Sticker price: \$200k. In this book, I unleash everything I learned. Read on. I promise to not take myself too seriously. Unlike most boring MBA books out there, this book is fun. Like watching episodes of 'MBA Professors Gone Wild'. Full of day-to-day conversational terms like 'shitty', 'sucks', and 'blows' to keep you entertained and awake. We will cover everything from vision formulation and marketing strategy to product-market fit, pricing, distribution, viral marketing, running digital ads, enterprise sales, and campaign effectiveness using analytics. Once you read this book, you will be able to understand very relevant industry speak used by business professionals. For example: Brand Positioning Statement. And how it is used by companies like Amazon and Coca Cola to design Ads that hook us. In case you were wondering, Brand Positioning Statement is a one-liner that reflects your marketing strategy, along with the brief rationale for choosing that strategy. This book answers the top questions that most professionals face today: What are the secrets of building Winning Businesses that grow vigorously on Minimal Marketing? How you I tune



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pricing, features, messaging & branding to dramatically improve profitability? How can I fix the business that is failing to sign up customers even though you are spending big money on marketing? All of this with fun filled facts: Chinese armies in the 5th century were setting fire to the enemy camps late at night. Why? And, what fascinating lesson does it give us about formulating corporate mission and strategies? Rock and roll song that failed miserably on debut in 1954 went on to become the second best selling number of all time. How? And, what surprising lesson does it teach us about viral marketing .. see more in [Viral Digital Advertising](#). For just \$20/day people are running Facebook marketing campaigns and using insider tricks to make their Ads go Viral. How are they doing it? Find out in [Viral Digital Advertising](#). Enterprise prospect gone cold? How can you use Facebook/Linkedin sniper targeting to wake them up? Learn these pro tricks in [Mastering Enterprise Sales](#). Ikea is making one major mistake in outlining their corporate vision. What is that mistake? Read more inside in [Visionary Marketing](#). Master everything I am going to teach you here. Then, apply these kick-butt skills in your personal life and business. You will be able to make a huge difference. Rich rewards await. I wrote this book for people like us and I cannot wait to see what you will do with it. - Ritesh

Are MOOCs a catalyst for reimagining education, a sign of the increased

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corporatization of the education sector, or merely a well-publicized but passing trend? Massive Open Online Courses shares insights from multiple stakeholders on what MOOCs are now and could eventually become, providing those in higher education as well as K-12, military, government, and corporate training with an authoritative source on a wide range of key issues surrounding MOOCs.

MOOCs, or Massive Open Online Courses, are a disruptive technology currently forcing a serious reconceptualization of accreditation, assessment, motivation and retention, technology-based instruction, and the overall student experience. In this timely volume, Paul Kim brings together experts from higher education, business, law, learning analytics and other relevant areas to provide an evenhanded, research-based positioning of MOOCs within the existing educational technology landscape and a base for understanding whether they could reshape the future of education.

If you want to accelerate your career development and transform your skillset, but without the price tag and two-year commitment of the MBA, this is the book for you. The 30 Day MBA covers the 12 core disciplines of business: accounting, finance, marketing, organizational behaviour, business history, business law, economics, entrepreneurship, ethics and social responsibility, operations management, research and analysis and strategy. It provides the tools and

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techniques you need to seize business opportunities and implement strategies successfully. Complex concepts are explained in simple and practical terms, helping you to apply high level concepts to the real-life world of business. The 30 Day MBA also contains insightful case studies from leading organizations including IKEA, Cisco, Cobra Beer, Heinz, Shell, Hotel Chocolat and Chilango, to help keep you right up-to-the-minute with current trends and inspire you to explore new concepts. This book equips you with essential hard knowledge, but also helps you understand how business and current thinking is shifting in today's turbulent global markets, and broadens your mind with the knowledge and confidence to excel in a competitive career.

Learn an entire MBA course without spending thousands and waving goodbye to two years of your life. If you want to succeed in business then an MBA programme is the best way to build expertise, knowledge and experience. But an MBA programme at any top school is an enormous investment in time, effort and money. In *The Visual MBA*, Jason Barron offers a radical solution, explaining all key business school concepts through illustrations. When Barron started his MBA course, he decided to draw all his notes so that other people could benefit from them. And it's a good thing he did, because research shows that more than 65% of us are visual learners and that our brains process illustrations 60,000 times faster than text. From Marketing, Ethics and

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Accounting to Organisational Behaviour, Finance, Operations and Strategy, The Visual MBA distils the most important principles of an MBA into an accessible, informative and easily-digestible guide. Jason Barron is a product manager and illustrator who helps people realise their creative ideas through visual learning. He spent 516 hours in class and countless hours studying at home completing his MBA. Along the way, rather than taking notes that he would never read again, Jason created sketchnotes for each class and has turned them into an interesting and engaging resource so that you don't have to sit through another class again!

Sharing the essentials of sales, marketing, negotiation, strategy, and much more, the creator of PersonalMBA.com shows readers how to master the fundamentals, hone their business instincts, and save a fortune in tuition.

A totally revised new edition of the bestselling guide to business school basics The bestselling book that invented the "MBA in a book" category, The Portable MBA Fifth Edition is a reliable and information-packed guide to the business school curriculum and experience. For years, professionals who need MBA-level information and insight-but don't need the hassle of business school-have turned to the Portable MBA series for the very best, most up-to-date coverage of the business basics. This new revised and expanded edition continues that long tradition with practical, real-world business insight from faculty members from the prestigious Darden School at the University of Virginia. With 50 percent new material, including new chapters on such topics as

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emerging economies, enterprise risk management, consumer behavior, managing teams, and up-to-date career advice, this is the best Portable MBA ever. Covers all the core topics you'd learn in business school, including finance, accounting, marketing, economics, ethics, operations management, management and leadership, and strategy. Every chapter is totally updated and seven new chapters have been added on vital business topics Includes case studies and interactive web-based examples Whether you own your own small business or work in a major corporate office, The Portable MBA gives you the comprehensive information and rich understanding of the business world that you need.

Business is one of the great social equalizers for our global society. Commerce, business, supply and demand, entrepreneurs, corporations, and other business-related ideas have become second nature to most areas of the planet. Given the collective interest in and significance of business, people naturally want to become experts. They read newspapers, study the stock market, enroll in business school, and even design career paths so that they can become a business professional. Some people are of the opinion that true business insight and savvy can only come from formal academic institutions, while others argue that real world experience is the best teacher. There are positive and negative arguments for both of those lines of logic. This book is meant to bridge the gap between stuffy lecture halls and experience-building employment. The idea of encapsulating an entire MBA in a single book may seem overly bold or

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unrealistic, but by boiling down the concepts of business success and modern theory into a single book, it becomes far less intimidating for readers who want to push their career forward, regardless of where they are in the business hierarchy. This book contains everything from invaluable reminders for CEOs to inspiring advice for first-time, start-up entrepreneurs. Becoming a powerful and successful business professional is a never-ending journey, because you will always be learning and developing your skills, adapting them to the dynamic world of modern business. This book helps to facilitate that educational process, providing the real-world examples of business skills, knowledge components, foundational qualities, and professional tools that can push you in the right direction. If you're starting a business, running a business, or looking for a job, you probably don't have much time to enroll in business school, read a dozen dry textbooks on corporate theory, or constantly stay appraised of every new development in global commerce. While this book may not answer all your questions about how to find success, it will highlight the most important elements on the road to becoming a desirable, effective, and powerful business professional. By drawing from some of the most successful business models and business professionals in recent history, you can look at problems from new perspectives and hopefully find some inspiration from some of the greatest minds of our generation. From international titans like Walmart and Amazon to crowdsourcing sites and charitable retailers, there are lessons to be learnt on every one of these pages, no matter what size company you

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work for or what ambitious plans you have for your new enterprise. The MBA Book simplifies the business process by incrementally moving from the conceptual foundation of a company to the final touches, including the skills and tools that an established company should tweak and perfect in order to remain competitive and successful. Exquisite fine-line royalty-free images of flowers, plants, and insect life in elegant full-page compositions. Reprinted from the illustrated works of the famed artist/entomologist, with new English captions.

How do you go from an idea to a compelling product strategy? How do you translate a customer interview into marketing insight? In the Value Mix, Guerric de Ternay answers these important questions. Filled with innovation frameworks and examples, this practical book helps you solve the biggest challenge every business faces: how to create meaningful and successful products or services--something new that matters to your customers. The Value Mix is complementary to the lean startup methodology, the design thinking process, and customer development research. This is a must-read for anyone starting something new--whether you're a product manager, an entrepreneur, an innovation consultant, or a marketing or brand manager. You can create meaningful value propositions for your customers. The Value Mix tells you how. -- Guerric de Ternay is the founder of two sustainable fashion businesses: GoudronBlanc offers high-quality T-shirts for men and Blackwood creates accessories made of natural, eco-friendly materials. In parallel, Guerric also manages projects for ?What If! Innovation, a

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global consulting firm that works with Fortune 500 companies to use an experimentation-based approach to achieving growth.

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